

May 8, 2026

Margaret's

Millionaires

The Millionaire Unit
#8908

GRAND ACHIEVER
UNIT

Emerald Seminar



APRIL RESULTS

Margaret Baros, Sales Director

Cell 361-550-5658

margaretbaros@gvec.net

91 Ward Rd Yoakum, TX 77995-5603

STATE OF THE UNIT

Retail \$201,091

A 10.9% decrease
from 4/25.

Unit Size 65active,

A decrease of 2.9%
from 4/25

This was as of 4/30/26

Hello Millionaires!

Points to Paradise will be the Focus to
close out this Seminar year and into
2027 Seminar year!

Beginning May 1 - Oct. 31 build your
business to earn points for FAB Points!
Set a goal and surprise your significant
other with a cruise!

Speak it loud and make it happen!

Love, Margaret



EMERALD SEMINAR

Fort Worth, Texas

8/10-8/13/2026

I will arrive Pre-Event 8/9

It is soooo Ft. WORTH IT Y'all!

New Consultant

From

Recruiter

Kathy Buckler

Houston, TX

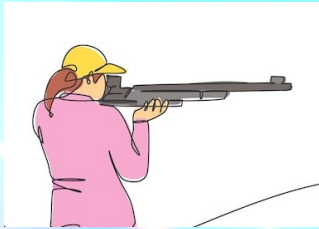
Margaret Baros

Lakin Stehle

Yoakum, TX

Dellene Clark



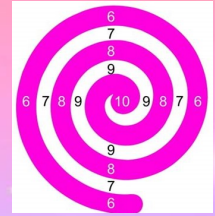


Consultant

On Target Star Consultants

3/16/26 thru 6/15/26

as of 4/30/26



Has In

Needs for Sapphire

Consultant	Has In	Needs for Sapphire
Margaret Baros	\$4,166.00	Pearl
Rennie Brigman	\$1,331.50	\$468.50
Jana Guajardo	\$1,195.50	\$604.50
Lori Cruz	\$1,160.00	\$640.00
Dellene Clark	\$1,003.00	\$797.00
Louise Witte	\$573.00	\$1,227.00
Mary Tristan	\$484.00	\$1,316.00
Therese Ferry	\$369.00	\$1,431.00
Cindy Valenzuela	\$368.50	\$1,431.50
Virgi Ferrell	\$362.00	\$1,438.00
Lisa Vang	\$323.00	\$1,477.00
Deborah Larson	\$320.00	\$1,480.00
Jacque Kuntschik	\$279.60	\$1,520.40
Barbara Kaiser	\$258.00	\$1,542.00
Cindy Faulkner	\$244.00	\$1,556.00
Kendra Wenske	\$237.00	\$1,563.00
Lucia Martinez	\$236.50	\$1,563.50
Lisa Crumley	\$236.00	\$1,564.00
Sue Capps	\$231.00	\$1,569.00
Kathryn Urbanic	\$230.50	\$1,569.50
Teri Lane	\$165.20	\$1,634.80
Heather DeVore	\$98.00	\$1,702.00
Tracy Reyes	\$72.00	\$1,728.00
Samantha Olvera	\$71.40	\$1,728.60
Karen Washington	\$55.00	\$1,745.00
Ruth Johnston	\$39.20	\$1,760.80
Lakin Stehle	\$29.40	\$1,770.60



APRIL STATE QUEENS

Texas

Lori Cruz

Tennessee

Louise Witte

California

Cindy Faulkner



**YTD Court of Sharing
as of 4/30/26**

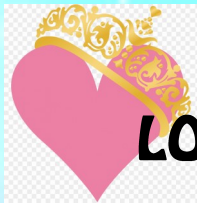
**July 1, 2025 - June 30,
2026**

Sue Capps 2

May + June My Shop Selling Challenge: May 1 – June 30, 2026

Use your Shop to increase online sales with the May + June My Shop Selling Challenge!

All Independent Beauty Consultants and above who have \$300 or more in cumulative retail sales through their online Shop from May 1 through June 30, 2026, can earn a My Shop lanyard at Seminar 2026! Achievers must attend Seminar 2026 in order to receive their lanyard.



**APRIL
LORI CRUZ**

Wholesale Queen



SEMINAR YTD

**Court of Sales Scoreboard
July 1, 2025 - June 30, 2026
as of 4/30/26**

Lori Cruz	\$873.00
Rennie Brigman	\$692.00
Dellene Clark	\$616.00
Jana Guajardo	\$609.50
Louise Witte	\$449.00
Mary Tristan	\$317.00
Deborah Larson	\$294.00
Jacque Kuntschik	\$279.60
Barbara Kaiser	\$258.00
Cindy Faulkner	\$244.00
Kendra Wenske	\$237.00
Lucia Martinez	\$236.50
Lisa Crumley	\$236.00
Kathryn Urbanic	\$230.50
Teri Lane	\$144.20
Sue Capps	\$116.00
Ruth Johnston	\$39.20
Samantha Olvera	\$30.80
Therese Ferry	\$26.00
Margaret Baros	\$2,144.00

Dellene Clark	\$15,980.00
Rennie Brigman	\$15,854.00
Lori Cruz	\$15,046.00
Jana Guajardo	\$14,003.00
Sue Capps	\$4,519.00
Teri Lane	\$4,280.00
Louise Witte	\$4,247.00
Kimberly Saddler	\$3,236.00
Barbara Hargis	\$3,156.00
Michelle Wood	\$3,092.00
Mary Tristan	\$3,061.00
Cindy Faulkner	\$2,948.00
Deborah Larson	\$2,946.00
Donna Dodson	\$2,868.00
Therese Ferry	\$2,706.00
Patty Werner	\$2,216.00
Kathryn Urbanic	\$1,966.00
Jamie Pruitt	\$1,956.00
Rachel Huff	\$1,948.00
Joycelynn Arnold	\$1,700.00
Virgi Ferrell	\$1,644.00
Sabrina Matthews	\$1,608.00
Karen Washington	\$1,494.00
Barbara Kaiser	\$1,464.00
Ruth Johnston	\$1,424.00
Kristy Svec	\$1,398.00
Kendra Wenske	\$1,392.00
Sandra Morkovsky	\$1,382.00
Kim Williamson	\$1,368.00
Cindy Valenzuela	\$1,305.00
Tracy Reyes	\$1,204.00
Heather DeVore	\$1,192.00
Julie Enriquez	\$1,164.00

Stacie Morneau	\$1,160.00
Heather Lopez	\$1,100.00
Lynette Smith	\$1,021.00
Lisa Crumley	\$978.00
Monica Rubio	\$962.00
Lucia Martinez	\$936.00
Abigail Sager	\$910.00
Yolanda Deauzat	\$786.00
Addison Ferry	\$720.00
Sandy Miller	\$686.00
Sarah Pelletier	\$674.00
Kelln Small	\$665.00
Lisa Vang	\$646.00
Gaylinn Frandsen	\$632.00
Jacque Kuntschik	\$590.00
Janna Driskell	\$562.00
Karen Williams	\$533.00
Linda Koehler	\$530.00
Shirley Vallier	\$517.00
Regina Roberts	\$514.00
Debra Lindsay	\$512.00
Vickey Ellis	\$511.00
Ruth Carter	\$498.00
Courtney Allen	\$488.00
Codi Konesheck	\$486.00
Lauren Paulk	\$480.00
Summer Rice	\$474.00
Jennifer Hahn	\$460.00
Yolanda Resendez	\$293.00
Bianca Aguilera	\$88.00
Samantha Olvera	\$44.00
Margaret Baros	\$50,324.00



**APRIL
Court of Sharing**

Dellene Clark	1
Margaret Baros	1

Special Recognition

APRIL GRAND DAYS



Enter Weekly Accomplishment Sheets online at www.marykayintouch.com! Quick & Easy!

Get the recognition you deserve!

~Sales 03/29/26 through 05/2/26~

Facials



Trunk Shows & Open Houses are Great for large groups to see and touch products!

Classes On the Go
Website PCP

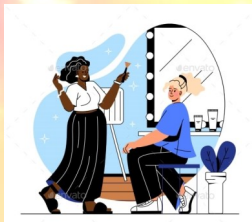


\$100 or more Retail Sales before tax. Let Margaret know and you will be recognized in the newsletter. Everyone is a Winner!

Lori Cruz - 7 Grand Days
Dellene Clark - 7 Grand Days

Skin Care Classes

(3 to 6 Makeovers at a time)



INTERVIEWS



SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin



Reorders



Information Hotline

(641) 715-3800 ext.
769643# The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.

PCP

Dellene Clark

\$134, \$176,

\$308, \$150,

\$296

WEB

Dellene Clark

\$50

Millionaire Teams

COMMISSION CHECKS



STAR TEAM BUILDERS

Rennie A. Brigman

- A1 Lisa D. Crumley
- A1 Deborah J. Larson
- A2 Heather L. Lopez
- A2 Lisa Vang
- I1 Stacie L. Morneau
- I3 Karen Williams
- N2 Staci Salafia
- N3 Joanna L. Smith
- T1 Sabrina Matthews
- T3 Courtney Allen
- T3 Lauren E. Paulk
- T3 Regina Roberts
- T4 Heather DeVore



Jana L. Guajardo

- A1 Lucia Martinez
- A2 Therese M. Ferry
- A3 Karen L. Washington
- I2 Sandy Miller
- T3 Jennifer M. Hahn



Medal Program

GOLD MEDAL - 5 recruits in one month

SILVER - 4 recruits in one month

BRONZE - 3 recruits in one month

Earn bracelet with first medal.



<u>Name</u>	<u>%</u>
Dellene Clark	4
Rennie Brigman	6
Louise Witte	4
Jana Guajardo	4
Margaret Baros	13

SENIOR CONSULTANTS

Sue Capps

- A2 BARBARA J. HARGIS
- I1 Donna S. Dodson
- T4 Shirley S. Vallier

Dellene Clark

- A1 Lori R. Cruz
- I2 Kelln Small
- I3 Vickey M. Ellis
- N1 Lakin Stehle
- T1 Ruth C. Johnston
- T6 Sarah Williams

Therese M. Ferry

- A2 Kristy Svec
- I2 Addison L. Ferry
- I3 Janna Driskell

Teri M. Lane

- A1 Louise Witte

Deborah J. Larson

- A2 Jamie N. Pruitt

Louise Witte

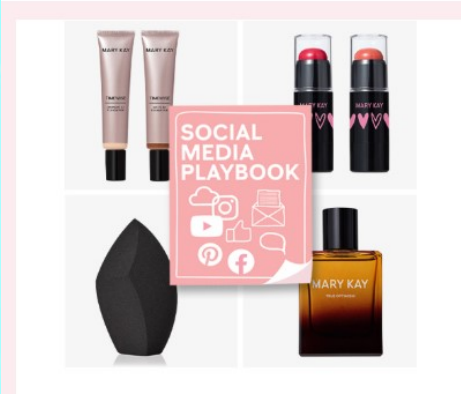
- A1 Barbara A. Kaiser
- A1 Kendra L. Wenske
- I1 Joycelynn Arnold



**MY SHOP
PARTICIPANTS
- Congrats!**

- Bianca Aguilera**
- Margaret Baros**
- Rennie Brigman**
- Kathy Buckler**
- Sue Capps**
- Dellene Clark**
- Lori Cruz**
- Donna Dodson**
- Vickey Ellis**
- Cindy Faulkner**
- Addison Ferry**
- Therese Ferry**
- Jana Guajardo**
- Ruth Johnston**
- Teri Lane**
- Deborah Larson**
- Heather Lopez**
- Samantha Olvera**
- Tracy Reyes**
- Joanna Smith**
- Lakin Stehle**
- Mary Tristan**
- Kendra Wenske**
- Patty Werner**
- Louise Witte**
- Michelle Wood**

Summer 2026 Tool Kit



**Summer
2026**

Summer is here, signaling a time for unapologetic self-expression. From foundation in your perfect shade to a fan-favorite mascara upgrade to blush for a cause, help your customers discover the latest product drops designed to help them Confidently embrace a new season of adventures.

CREAM OF THE CROP



APRIL

QUEEN BEES

- Lori Cruz**
- Rennie Brigman**
- Dellene Clark**
- Jana Guajardo**

WORKER BEE

- Louise Witte**

BABY BEES

- Mary Tristan**
- Deborah Larson**
- Jacque Kuntschik**
- Barbara Kaiser**

Preferred Customer

Program

SUMMER PARTICIPANTS

- Margaret Baros**
- Rennie Brigman**
- Lori Cruz**
- Dellene Clark**
- Deborah Larson**
- Louise Witte**
- Sue Capps**
- Mary Tristan**

BIRTHDAYS

JUNE

MK

Anniversary

Email your News to
margaretbaros@gvec.net

Name Birthday

Name Years

Codi Konesheck 10
 Emilie Kunschick 14
 Joyce Mills 16
 Tracy Reyes 18
 Sarah Williams 24

Kendra Wenske 21
 Codi Konesheck 2



Congratulations to:
RENNIE BRIGMAN
LORI CRUZ
DELLENE CLARK
DEBORAH LARSON

for earning the free pack of Summer Look Books!

Congratulations to:
Dellene Clark, Lori Cruz, Heather Friedrich for pampering the Beeville College of Dentistry students!



Barbara Kaiser, Joycelynn Arnold, Karen Williams, Virgi Ferrell
 on their health journeys.

For everyone who has an illness, sadness or worry that we do
 not know of.



Cream of the Crop

for a \$250 wholesale order or more each month the PRIZE will be Gift Cards to collect or redeem immediately!



The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or !

Queen Bees \$600 wholesale or more

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!



GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter. Everyone is a winner!

\$500 weeks, reinvest \$1,000 + \$1,000 profit for you and your family!!!



PEARLS OF SHARING
Necklace, Earrings & Bracelet



Year Long Contests will be:
4 Quarter Star Consultant!
Millionaire Unit Court of Sales - \$11,000 retail
Millionaire Unit Court of Sharing - 5 qualified
Millionaire Queen of Retail Sales - based on WAS
Most Improved Consultant

DAILY WINS!
SurPrizes will be sent to YOU!
Grand Days – Sell \$100 retail
Booking a Skin Care Class/Facial
Holding a SCC/Facial
Selling a Mary Kay Skin Care Set
5 New Contacts in a day
Sharing the Opportunity Appointment
Taking a Guest to an Event

Complete Color Confident under Education and earn a pack of Color Look Cards!

Complete Skin Care Confident under Education and earn Skin Care Samples.

Complete Color Confidant under Products and become an Advanced Color Consultant earn, Color Samples.

Complete Legal Education Module under Education and earn a pack of Customer Profiles.

All Star Consultants each Quarter \$20 Spa Gift Card

CONTESTS

July 1, 2025- June 30, 2026 Seminar Year

Court of Sales Radiant

Mary Kay National Court of Sales - \$45,000 retail

Mary Kay Area Princess Court of Sales - \$20,000 retail

Millionaire Unit Court of Sales - \$11,000 retail

Mary Kay National Court of Sharing - 24 Qualified Recruits

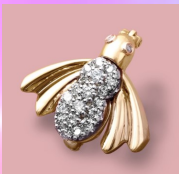


Mary Kay Area Princess Court of Sharing - 12 Qualified Recruits

2024 - 2025 MK Queens

Millionaire Unit - 5 Qualified Recruits

Court of Sharing



Be on the Mary Kay National Court of Sales (\$45,000 retail)

&/or the Mary Kay National Court of Sharing

(24 qualified recruits)

Attend Seminar 2026 and YOU will receive A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2025 - 2026 MK - COURT OF SALES CHOICES !

2025-2026 Millionaire Unit Court of Sales -

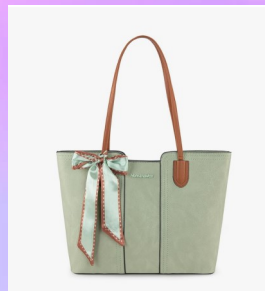
\$11,000. Retail.

\$25,000. Retail receive \$25. Gift card also.

\$45,000. Retail, Seminar awards night dinner date!



2025-2026 Millionaire Unit Court of Sharing Prize



4 Quarters of Star Consultant 2025 - 2026 Seminar Year

New Directors

debuting by 6/30/2026 for Seminar 2026!

\$50 Gift Card

for Director Supplies



POINTS TO PARADISE

INDEPENDENT BEAUTY CONSULTANT CHALLENGE

MAY 1 - OCT. 31, 2026

Earn points:

1. Personal Retail Sales Volume: \$1 retail sales volume= 1 point
10,000 point minimum
2. Personal Team Retail Sales Volume: \$1 retail sales volume= 1 point
10,000 point minimum
3. Debut as an Independent Sales Director: 5,000 points



POINTS TO
PARADISE
INDEPENDENT BEAUTY CONSULTANT CHALLENGE



Points to Paradise
Independent Beauty Consultant Challenge
May 1 – Oct. 31, 2026

All aboard, Beauty Consultants! Your voyage toward something greater starts now.

The Points to Paradise Independent Beauty Consultant Challenge invites you to propel your business forward and earn extraordinary rewards — from chic designer accessories to a Royal Caribbean cruise voucher.

Let your determination guide the course, and discover just how far your dreams can take you.

With every action, every sale and every connection, you're making waves.

Paradise is on the horizon.

Hop aboard, and let your success set sail!



STAR CONSULTANT CONTEST



Sapphire Star
\$1800
Sell \$300
Each Week



Ruby Star
\$2400
Sell \$400
Each Week



Diamond Star
\$3000
Sell \$500
Each Week



Emerald Star
\$3600
Sell \$600
Each Week



Pearl Star
\$4800
Sell \$800
Each Week

QUARTER ENDING
9/15/25

QUARTER ENDING
12/15/25

QUARTER ENDING
3/15/26

QUARTER ENDING
6/15/26

ALL STAR
CONSULTANTS WILL
RECEIVE \$20 SPA/
PAMPER GIFT CARD.

ACHIEVE STAR CONSULT-
ANT ALL 4 QUARTERS
AND RECEIVE A \$20
SP/PAMPER GIFT CARD!

*Recruiter's name goes
into drawing!*

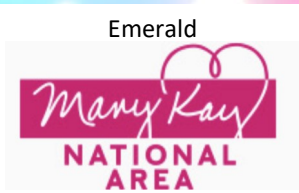


**5 New Unit
Millionaires in a
Calendar Month!**

*Foster Grant cause
your future is so
bright you are
gonna have to wear
shades!*



Margaret Baros
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Cell 361-550-5658
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Grand Achiever



Cadillac®



Premier Club

