

February 10, 2025

*Margaret's  
Millionaires*

**The Millionaire Unit  
#8908**

**GRAND ACHIEVER  
UNIT**

**Emerald Seminar**

**STATE OF THE  
UNIT**

**Retail \$168,297.00**

**A 35.7% increase  
from 1/24.**

**Unit Size 61 active,  
An decrease of 1.6%  
from 1/24**

**This is as of 1/31/25**



**JANUARY  
RESULTS**



**Margaret Baros,  
Sales Director**

**Cell 361-550-5658**

**margaretbaros@gvec.net**

**91 Ward Rd**

**Yoakum, TX 77995-5603**

**Hello Millionaires!**

**We will thrive in 2025!**

**WORK when you can, so your business will be  
there when you can't!**

**The rules for success never change in Mary Kay**

**3 Parties a week + \$300.**

**week + 3 Interviews a week + Success!**

**Recently shared on staying Active thru text & FB live.**

**For any questions or assistance**

**please call or text 361-550-5658!**

**Remember your Valentines and your Galentines!**

**Love, Margaret**





# On Target Star Consultants

## 12/16/24 thru 3/15/25

### as of 1/31/25



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$4,255.00	Pearl
Dellene Clark	\$1,675.75	\$124.25
Jana Guajardo	\$1,444.00	\$356.00
Rennie Brigman	\$1,383.00	\$417.00
Lori Cruz	\$1,154.25	\$645.75
Therese Ferry	\$601.50	\$1,198.50
Yolanda Deauzat	\$463.00	\$1,337.00
Rhonda Mahon	\$452.00	\$1,348.00
Sue Capps	\$415.50	\$1,384.50
Donna Dodson	\$380.00	\$1,420.00
Teri Lane	\$343.00	\$1,457.00
Louise Witte	\$321.50	\$1,478.50
Debra Lindsay	\$291.00	\$1,509.00
Gaylinn Frandsen	\$285.00	\$1,515.00
Jamie Pruitt	\$282.00	\$1,518.00
Cindy Faulkner	\$279.00	\$1,521.00
Julie Enriquez	\$265.50	\$1,534.50
Rachel Huff	\$264.00	\$1,536.00
Courtney Allen	\$262.00	\$1,538.00
Sarah Pelletier	\$262.00	\$1,538.00
Lisa Crumley	\$259.00	\$1,541.00
Mary Tristan	\$253.00	\$1,547.00
Margaret Steuber	\$251.90	\$1,548.10
Patty Werner	\$251.50	\$1,548.50
Janie Moran	\$239.00	\$1,561.00
Lucia Martinez	\$230.00	\$1,570.00
Karen Williams	\$226.00	\$1,574.00
Heather DeVore	\$182.00	\$1,618.00
Karen Washington	\$131.50	\$1,668.50
Kathryn Urbanic	\$112.00	\$1,688.00
Sandra Morkovsky	\$100.00	\$1,700.00
Deborah Larson	\$75.50	\$1,724.50
Evelyn Velek	\$31.00	\$1,769.00

# JANUARY

## RENNIE BRIGMAN

### Wholesale Queen



## SEMINAR YTD

### Court of Sales Scoreboard

July 1, 2024 - June 30, 2025

as of 1/31/25

Rennie Brigman	\$1,083.00
Dellene Clark	\$970.25
Lori Cruz	\$774.25
Jana Guajardo	\$712.50
Therese Ferry	\$565.50
Sue Capps	\$404.50
Debra Lindsay	\$291.00
Gaylinn Frandsen	\$285.00
Jamie Pruitt	\$282.00
Cindy Faulkner	\$279.00
Lisa Crumley	\$259.00
Janie Moran	\$239.00
Teri Lane	\$188.00
Heather DeVore	\$182.00
Karen Washington	\$131.50
Rhonda Mahon	\$123.50
Donna Dodson	\$119.00
Deborah Larson	\$75.50
Julie Enriquez	\$36.00
Margaret Steuber	\$18.00
Margaret Baros	\$2,457.50



## JANUARY

### Court of Sharing



## YTD Court of Sharing

as of 1/31/25

July 1, 2024 - June 30, 2025

Margaret Baros 2

Dellene Clark	\$15,631.00	Sabrina Matthews	\$974.00
Rennie Brigman	\$14,168.00	Vickey Ellis	\$954.00
Jana Guajardo	\$11,570.00	Shirley Vallier	\$900.00
Lori Cruz	\$9,296.00	Sarah Pelletier	\$840.00
Therese Ferry	\$4,841.00	Yolanda Resendez	\$800.00
Deborah Larson	\$3,704.00	Christina Cox	\$720.00
Rhonda Mahon	\$3,639.00	Evelyn Velek	\$684.00
Louise Witte	\$3,272.00	Jacque Kuntschik	\$619.00
Sue Capps	\$3,128.00	Barbara Kaiser	\$593.00
Teri Lane	\$3,104.00	Monica Rubio	\$577.00
Donna Dodson	\$2,444.00	Gaylinn Frandsen	\$570.00
Mary Tristan	\$2,385.00	Lauren Paulk	\$546.00
Kimberly Saddler	\$2,260.00	Lori Sarvis	\$536.00
Linda Koehler	\$2,220.00	Lisa Crumley	\$518.00
Sandra Morkovsky	\$2,152.00	Margaret Steuber	\$506.00
Cindy Faulkner	\$2,018.00	Kristy Svec	\$502.00
Michelle Wood	\$1,858.00	Lynette Smith	\$501.00
Julie Enriquez	\$1,463.00	Ruth Johnston	\$496.00
Karen Washington	\$1,349.00	Janie Moran	\$478.00
Patty Werner	\$1,336.00	Kim Williamson	\$463.00
Heather DeVore	\$1,266.00	Yolanda Deauzat	\$458.00
Rachel Huff	\$1,262.00	Heather Lopez	\$454.00
Jamie Pruitt	\$1,230.00	Ledie Cheramie	\$454.00
Debra Lindsay	\$1,150.00	Amber Reynolds-Bravo	\$451.00
Virgi Ferrell	\$1,144.00	Laura Crafton	\$451.00
Kathryn Urbanic	\$1,140.00	Lucia Martinez	\$451.00
Abigail Sager	\$1,104.00	Courtney Allen	\$246.00
Sherrie Searle	\$1,047.00	Tami Raabe	\$245.00
Janna Driskell	\$1,040.00	Melissa Downs	\$42.00
Kendra Wenske	\$1,011.00	Margaret Baros	\$34,980.00
Karen Williams	\$1,002.00		



## JANUARY STATE QUEENS

Texas - Rennie Brigman

Utah - Debra Lindsay

California - Cindy Faulkner

Tennessee - Teri Lane



# Special Recognition

Enter Weekly Accomplishment Sheets online  
at [www.marykayintouch.com](http://www.marykayintouch.com)! Quick & Easy!

Get the recognition you deserve!

~Sales 1/5/25 through 2/??/25~

## Facials



Trunk Shows & Open Houses are Great  
for large groups to see and touch  
products!



Classes On the Go  
Website PCP

## Skin Care Classes

(3 to 6 Makeovers at a time)



### SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

MK Men Skin Care

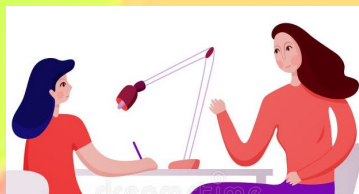
Microdermabrasion Plus

Satin Hands Pampering Set

Satin Lips set



## INTERVIEWS



## REORDERS

Ami Parbs - \$47, \$14

Dellene Clark - \$170



## Information Hotline

(641) 715-3800 ext.

769643# The menu is 1-10,  
#1 is for Mary Kay potential  
team members and all of us.

JANUARY



\$100 or more Retail Sales  
before tax. Let Margaret  
know and you will be recog-  
nized in the newsletter.  
Everyone is a Winner!

Dellene Clark - 14 Grand Days

Lori Cruz - 1 Grand Day

Dellene Clark sold a Miracle Set

## PCP

Dellene Clark - \$30,

\$138, \$30, \$412

## ON THE GO

Dellene Clark - \$26

## FACIALS

Dellene Clark

\$424, \$158

Ami Parbs - \$150

## CLASS

Dellene Clark

\$358, \$843

## WEB

Ami Parbs - \$322, \$521,

\$88, \$57, \$80

# Millionaire Teams

## TEAM LEADER

### Rennie A. Brigman

A1 Lisa D. Crumley  
A2 Deborah J. Larson  
A2 Karen Williams  
A3 Ledie Cheramie  
A3 Heather DeVore  
A3 Heather L. Lopez  
A3 Lauren E. Paulk  
I1 Sabrina Matthews  
T4 Lisa Vang  
T5 Courtney L. Allen  
T5 Regina A. Roberts  
T6 Stacie Morneau  
T6 Liza West



## STAR TEAM BUILDER

### Dellene Clark

A1 Lori R. Cruz  
A1 Janie Moran  
A2 Ruth C. Johnston  
I3 Vicky M. Ellis  
N2 Sheri Sill  
T2 Taylor N. Williams



## SENIOR CONSULTANTS

### Sue Capps

A2 Donna S. Dodson  
I1 Shirley S. Vallier

### Lori R. Cruz

A2 Rhonda K. Mahon  
A3 Lori M. Sarvis  
I3 Amber N. Reynolds-Bravo

# COMMISSION CHECKS



<u>Name</u>	<u>%</u>
<b>Dellene Clark</b>	<b>8</b>
<b>Jana Guajardo</b>	<b>4</b>
<b>Rennie Brigman</b>	<b>9</b>
<b>Deborah Larson</b>	<b>4</b>
<b>Lori Cruz</b>	<b>4</b>
<b>Sue Capps</b>	<b>4</b>
<b>Margaret Baros</b>	<b>9</b>

## SENIOR CONSULTANTS

### Therese M. Ferry

A3 Kristy Svec  
I1 Janna Driskell

### Jana L. Guajardo

A1 Therese M. Ferry  
A2 Karen L. Washington  
I2 Lucia Martinez  
T3 Jennifer M. Hahn  
T5 Sandy Miller

### Teri M. Lane

A2 Louise Witte  
I3 Christina D. Cox

### Deborah J. Larson

A1 Jamie N. Pruitt

### Patty A. Werner

A3 Sandra K. Morkovsky

### Louise Witte

A2 Evelyn A. Velek  
A3 Kendra L. Wenske  
T1 Barbara A. Kaiser  
T2 Joycelynn Arnold

## Medal Program

**GOLD MEDAL - 5 recruits in one month**

**SILVER - 4 recruits in one month**

**BRONZE - 3 recruits in one month**

**Earn bracelet with first medal.**



**JANUARY  
POWER YOUR SALES**

**WINNERS**

**Margaret Baros  
Rennie Brigman  
Dellene Clark  
Lori Cruz**



**Website  
Memberships**

**Margaret Baros  
Mary Tristan  
Lori Cruz  
Sue Capps  
Louise Witte  
Dellene Clark  
Therese Ferry  
Jana Guajardo  
Laura Crafton  
Rhonda Mahon  
Rennie Brigman  
Teri Lane  
Lori Sarvis  
Michelle Wood**



**CREAM OF THE CROP**



February

In February, you can earn this Mary Kay-branded makeup brush holder when you achieve the *Power Your Sales* Monthly Selling Challenge. February is the time to Brush UP on your sales goals and reap the rewards!

**Preferred Customer  
Program**

**SPRING 2025**

**PARTICIPANTS**

**Margaret Baros  
Rennie Brigman  
Dellene Clark  
Lori Cruz  
Deborah Larson  
Louise Witte  
Sue Capps  
Donna Dodson  
Janie Moran**

**JANUARY  
CREAM OF THE CROP**

**Grand Queen Bee  
RENNIE BRIGMAN**

**Queen Bees  
DELLENE CLARK  
LORI CRUZ  
JANA GUAJARDO**

**Worker Bees  
THERESE FERRY  
SUE CAPPS**

**Baby Bees  
DEBRA LINSAY  
GAYLINN FRANSEN  
JAMIE PRUITT  
CINDY FAULKNER  
LISA CRUMLEY**

**Thanks to ALL the IN  
TOUCH members of  
our Unit!**

**52 consultants in  
the  
Millionaire Unit have  
a Mary Kay In Touch  
FREE site!**

## Happy Birthday

## MARCH

## Happy MK Anniversary

Name                      Birthday

Heather DeVore	15
Christina Cox	18
Summer Rice	23
Yolanda Deauzat	28
Teri Lane	28

News to Share... email to:

[margaretbaros@gvec.net](mailto:margaretbaros@gvec.net)



Name                      Years

Louise Witte	25
Lisa Crumley	10
Regina Roberts	3
Kathy Stuehrenberg	1
Lori Sarvis	1
McKenzie Ray	1
Laura Crafton	1
Amber Reynolds-Bravo	1
Andrea Rivas	1



### PRAYERS FOR:

**Michelle Wood as she goes on her health journey to wellness!**

**Rose Moss, Director friend passed away 1/31/2025 at the young age of 93.**



### GOOD NEWS:

**Congratulations to JENNIFER HAHN becoming engaged! Happiness always!**



**Congratulations to DELLENE CLARK for #4 in YTD Sales at the Salado TX January JumpStart!**

**Congratulations to DELLENE CLARK + Margaret for registering for the Allen, TX Career Conference!**

**Congratulations to Rennie Brigman, Dellen Clark, Lori Cruz, Deborah Larson for enrolling 30 or more in the SPRING PCP to earn a pack of Free Spring Look Books!**

**Who is your biggest fan??? ME!**







## Cream of the Crop

for a \$250 wholesale order or more  
each month the PRIZE will be  
Gift Cards to collect or  
redeem immediately!



### The CREAM of the CROP

**Grand Queen Bees** \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

**Queen Bees** \$600 wholesale or more – Beautiful designer jewelry from MK Inc

**Worker Bees** \$400 wholesale or more

**Baby Bees** \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15<sup>th</sup> of the month. Name gets to stay in the drawing for the end of the month drawing!

### Perfect Start



## GRAND DAYS

Let Margaret know when  
you sell \$100 retail or  
more in a day before tax  
and you will be recog-  
nized in the newsletter.  
Everyone is a winner!

**\$500 weeks, reinvest  
\$1,000 + \$1,000 profit  
for you and your family!!!**

### PEARLS OF SHARING

Necklace, Earrings &  
Bracelet



### Year Long Contests will be:

**4 Quarter Star Consultant!**

**Millionaire Unit Court of Sales  
- \$11,000 retail**

**Millionaire Unit Court of Shar-  
ing - 5 qualified**

**Millionaire Queen of Retail  
Sales - based on WAS**

**Most Improved Consultant**

### DAILY WINS!

**SurPrizes will be sent to YOU!**

**Grand Days – Sell \$100 retail**

**Booking a Skin Care Class/Facial**

**Holding a SCC/Facial**

**Selling a Mary Kay Skin Care Set**

**5 New Contacts in a day**

**Sharing the Opportunity Appointment**

**Taking a Guest to an Event**

\*\*\*\*\*

**Complete Color Confident  
under Education and  
earn a pack of Color Look Cards!**

**Complete Skin Care Confident  
under Education and earn  
Skin Care Samples.**

**Complete Color Confidant  
under Products and become an Advanced  
Color Consultant earn, Color Samples.**

**Complete Legal Education Module  
under Education and earn a pack of  
Customer Profiles.**

**All Star Consultants each Quarter  
\$20 Spa Gift Card**



# CONTESTS

**July 1, 2024- June 30, 2025**

**Seminar Year**

**Mary Kay National Court of Sales - \$40,000 retail**

**Mary Kay Area Court of Sales - \$20,000 retail**

**Millionaire Unit Court of Sales - \$11,000 retail**

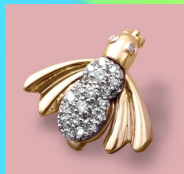
**Mary Kay National Court of Sharing - 24 Qualified Recruits**

**Mary Kay Area Court of Sharing - 12 Qualified Recruits**

**Millionaire Unit Court of Sharing - 5 Qualified Recruits**

**2024 - 2025 MK Queens**

**Court of Sharing**



**Be on the Mary Kay National Court of Sales (\$40,000 retail)  
&/or the Mary Kay National Court of Sharing  
(24 qualified recruits)**

**Attend Seminar 2023 and YOU will receive**

**A Night Out on the Town! A Dinner with your Director at a Dallas  
hot spot!!**

**2024 - 2025 MK - COURT OF SALES CHOICES !**

**2024-2025 Millionaire Unit  
Court of Sales -**

**\$11,000. Retail.**

**\$25,000. Retail receive \$25.  
Gift card also.**

**\$40,000. Retail, Seminar**

**Flat Edge Hoop  
Earrings**



**4 Quarters of  
Star Consultant  
2024 - 2025  
Seminar Year  
\$20 Spa Gift Card**



**2024-2025 Millionaire Unit  
Court of Sharing Prize  
5 Qualified**

**Twisted Rope Round  
Hoop Earrings**



**New Directors  
debuting by 6/30/2025 for  
Seminar 2025!  
\$50 Gift Card  
for Director Supplies**



**Court of  
Sales  
Radiant Rose  
Ring  
OR  
\$500**



**Power Your  
Sales Monthly  
Selling Challenge  
July 1, 2024**

**June 30, 2025**

The logo features the text "POWER YOUR SALES" in a bold, sans-serif font, with "POWER" and "SALES" in white and "YOUR" in pink. Below it, "MONTHLY SELLING CHALLENGE" is written in a smaller, pink, sans-serif font. The logo is set against a white square background with a pink border, which is placed on a larger background of overlapping pink and purple geometric shapes.

**POWER  
YOUR  
SALES**  
MONTHLY SELLING  
CHALLENGE

## ***Power Your Sales***

### **Monthly Selling Challenge**

**July 1, 2024 – June 30, 2025**

**It's time to unleash gravity-free thinking  
and turn**

**goal-setting into goal-getting with  
the *Power Your Sales* Monthly Selling  
Challenge. Each month during the 2024–  
2025 Seminar year that an Independent  
Beauty Consultant orders \$700\* or more  
in wholesale Section 1 products, she can  
earn the monthly reward from the *Power  
Your Sales* Monthly Selling Challenge.**

**The order(s) can be a single order or cu-  
mulative orders of \$700\* or more as long  
as they occur during a single month. Es-  
tablishing a strong customer base and  
selling \$700\* or more a month in whole-  
sale Section 1 products can help her Pow-  
er UP her Mary Kay business!**

**The fabulous monthly rewards can't be  
found in a store – you can only get them  
by achieving this challenge**

## **CAREER CONFERENCE**

Mark your calendars for Career Conference 2025, taking place in 12 cities over three weekends in March 2025.

### **March 14-15, 2025**

\*Milwaukee, Wis.

Orlando, Fla. (Spanish interpretation will not be provided.)

Santa Clara, Calif. (Spanish interpretation provided)

### **March 21-22, 2025**

Allen, Texas (streamed for General Session Viewing and Spanish interpretation will be provided.)

Charlotte, N.C. (Spanish interpretation provided)

Ft. Lauderdale, Fla. (Spanish-taught only)

\*Portland, Ore.

### **March 28-29, 2025**

Anaheim, Calif. (Spanish-taught only)

\*Baltimore, Md.

\*Columbus,

Ohio

\*Kansas City, Mo.

Round Rock, Texas (Spanish-taught only)

\*Spanish interpretation provided if a minimum of 200 headsets are met.

# STAR CONSULTANT CONTEST



**Sapphire Star**  
**\$1800**  
**Sell \$300**  
**Each Week**



**Ruby Star**  
**\$2400**  
**Sell \$400**  
**Each Week**



**Diamond Star**  
**\$3000**  
**Sell \$500**  
**Each Week**



**Emerald Star**  
**\$3600**  
**Sell \$600**  
**Each Week**



**Pearl Star**  
**\$4800**  
**Sell \$800**  
**Each Week**

**QUARTER ENDING**  
**9/15/24**

**QUARTER ENDING**  
**12/15/24**

**QUARTER ENDING**  
**3/15/25**

**QUARTER ENDING**  
**6/15/25**

**ALL STAR**  
**CONSULTANTS WILL RE-**  
**CEIVE \$20 SPA/PAMPER**  
**GIFT CARD.**

**ACHIEVE STAR CONSULT-**  
**ANT ALL 4 QUARTERS**  
**AND RECEIVE A \$20**  
**SP/PAMPER GIFT CARD!**

*Recruiter's name goes  
 into drawing!*



**5 New Unit  
 Millionaires in a  
 Calendar Month!**

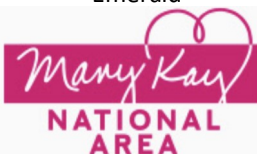
*Foster Grant cause  
 your future is so  
 bright you are  
 gonna have to wear  
 shades!*





**Margaret Baros**  
**Sales Director**  
91 Ward Rd  
Yoakum, TX 77995  
Cell 361-550-5658  
margaretfbaros@gvec.net

Emerald



## **Grand Achiever**



**Cadillac®**



**Premier Club**

