

*July 8, 2025*

*Margaret's*

*Millionaires*

**The Millionaire Unit  
#8908**

**GRAND ACHIEVER  
UNIT**

**Emerald Seminar**



**Hello Millionaires,**

**Happy New Mary Kay Year!**

**Decide your goals you want to achieve by  
weekly, monthly, quarterly, December 30 and  
to complete your year June 30, 2026!**

**I am happy to discuss by phone or lunch  
appointment your goals and a plan of Action!**

**I recently learned of ACE!**

**A, everyone wants Ambition.**

**CE is Consistent Execution!**

**This is what makes you different!**

**Can you keep going thru obstacles,  
adversity, negativity??**

**Love, Margaret**



## **JUNE RESULTS**

**Margaret Baros, Sales Director**

**Cell 361-550-5658**

**margaretbaros@gvec.net**

**91 Ward Rd Yoakum, TX 77995-5603**

### **STATE OF THE UNIT**

**Retail \$266,434**

**AN 8.6% increase**

**from 6/24.**

**Unit Size 64 active,**

**A decrease of 5.8%**

**from 6/24**

**This was as of 6/30/25**

**NEW YEAR HAS BEGUN**



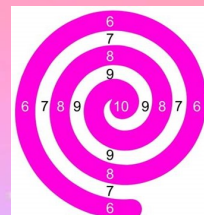




# On Target Star Consultants

## 6/16/25 thru 9/15/25

### as of 6/30/25



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$1,040.50	\$759.50
Dellene Clark	\$1,025.20	\$774.80
Jana Guajardo	\$734.20	\$1,065.80
Mary Tristan	\$701.60	\$1,098.40
Rennie Brigman	\$497.00	\$1,303.00
Michelle Wood	\$403.20	\$1,396.80
Therese Ferry	\$383.00	\$1,417.00
Sabrina Matthews	\$266.00	\$1,534.00
Patty Werner	\$262.00	\$1,538.00
Rebecca Murray	\$250.00	\$1,550.00
Lori Cruz	\$188.00	\$1,612.00
Sherrie Searle	\$149.00	\$1,651.00
Courtney Allen	\$112.00	\$1,688.00
Ruth Johnston	\$102.00	\$1,698.00
Karen Washington	\$97.00	\$1,703.00
Deborah Larson	\$71.00	\$1,729.00
Louise Witte	\$40.00	\$1,760.00
Janna Driskell	\$28.00	\$1,772.00
Sue Capps	\$13.00	\$1,787.00

## JUNE STATE QUEENS

Texas - Dellene Clark

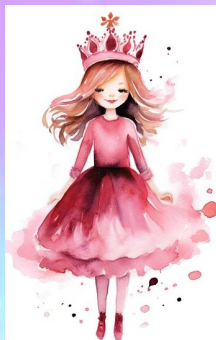
Utah - Sherrie Searle

Wyoming - Michelle Wood

Tennessee - Louise Witte

California - Cindy Faulkner

Arizona - Courtney Allen



## YTD Court of Sharing

as of 6/30/25

July 1, 2024 - June 30, 2025

Margaret Baros 2



# **JUNE DELLENE CLARK Wholesale Queen**



## **SEMINAR YTD Court of Sales Scoreboard July 1, 2024 - June 30, 2025 as of 6/30/25**

<b>Dellene Clark</b>	<b>\$1,594.70</b>
<b>Rennie Brigman</b>	<b>\$1,001.20</b>
<b>Jana Guajardo</b>	<b>\$790.20</b>
<b>Mary Tristan</b>	<b>\$701.60</b>
<b>Sherrie Searle</b>	<b>\$549.00</b>
<b>Ruth Johnston</b>	<b>\$545.00</b>
<b>Michelle Wood</b>	<b>\$403.20</b>
<b>Therese Ferry</b>	<b>\$383.00</b>
<b>Louise Witte</b>	<b>\$341.50</b>
<b>Janna Driskell</b>	<b>\$311.00</b>
<b>Sabrina Matthews</b>	<b>\$266.00</b>
<b>Patty Werner</b>	<b>\$262.00</b>
<b>Rebecca Murray</b>	<b>\$250.00</b>
<b>Cindy Faulkner</b>	<b>\$230.00</b>
<b>Courtney Allen</b>	<b>\$112.00</b>
<b>Karen Washington</b>	<b>\$97.00</b>
<b>Deborah Larson</b>	<b>\$71.00</b>
<b>Lori Cruz</b>	<b>\$63.00</b>
<b>Melissa Downs</b>	<b>\$44.00</b>
<b>Margaret Baros</b>	<b>\$2,095.20</b>

<b>Dellene Clark</b>	<b>\$26,181.00</b>
<b>Rennie Brigman</b>	<b>\$22,590.00</b>
<b>Jana Guajardo</b>	<b>\$18,909.00</b>
<b>Lori Cruz</b>	<b>\$13,525.00</b>
<b>Mary Tristan</b>	<b>\$6,157.00</b>
<b>Therese Ferry</b>	<b>\$5,607.00</b>
<b>Deborah Larson</b>	<b>\$5,340.00</b>
<b>Louise Witte</b>	<b>\$5,164.00</b>
<b>Sue Capps</b>	<b>\$4,978.00</b>
<b>Teri Lane</b>	<b>\$4,822.00</b>
<b>Michelle Wood</b>	<b>\$4,409.00</b>
<b>Donna Dodson</b>	<b>\$3,703.00</b>
<b>Rhonda Mahon</b>	<b>\$3,639.00</b>
<b>Kimberly Saddler</b>	<b>\$3,471.00</b>
<b>Patty Werner</b>	<b>\$2,914.00</b>
<b>Cindy Faulkner</b>	<b>\$2,866.00</b>
<b>Sandra Morkovsky</b>	<b>\$2,606.00</b>
<b>Rachel Huff</b>	<b>\$2,504.00</b>
<b>Karen Washington</b>	<b>\$2,484.00</b>
<b>Virgi Ferrell</b>	<b>\$2,272.00</b>
<b>Linda Koehler</b>	<b>\$2,220.00</b>
<b>Sherrie Searle</b>	<b>\$2,145.00</b>
<b>Ruth Johnston</b>	<b>\$2,046.00</b>
<b>Yolanda Resendez</b>	<b>\$1,990.00</b>
<b>Julie Enriquez</b>	<b>\$1,965.00</b>
<b>Heather DeVore</b>	<b>\$1,882.00</b>
<b>Kendra Wenske</b>	<b>\$1,862.00</b>
<b>Debra Lindsay</b>	<b>\$1,780.00</b>
<b>Lisa Vang</b>	<b>\$1,761.00</b>
<b>Kathryn Urbanic</b>	<b>\$1,675.00</b>
<b>Janna Driskell</b>	<b>\$1,662.00</b>
<b>Abigail Sager</b>	<b>\$1,556.00</b>
<b>Sabrina Matthews</b>	<b>\$1,506.00</b>
<b>Rebecca Murray</b>	<b>\$1,454.00</b>
<b>Kim Williamson</b>	<b>\$1,426.00</b>
<b>Vickey Ellis</b>	<b>\$1,416.00</b>
<b>Yolanda Deauzat</b>	<b>\$1,384.00</b>

<b>Sarah Pelletier</b>	<b>\$1,364.00</b>
<b>Jamie Pruitt</b>	<b>\$1,230.00</b>
<b>Jacque Kuntschik</b>	<b>\$1,089.00</b>
<b>Barbara Kaiser</b>	<b>\$1,072.00</b>
<b>Karen Williams</b>	<b>\$1,002.00</b>
<b>Kristy Svec</b>	<b>\$954.00</b>
<b>Heather Lopez</b>	<b>\$914.00</b>
<b>Lucia Martinez</b>	<b>\$911.00</b>
<b>Summer Rice</b>	<b>\$910.00</b>
<b>Ledie Cheramie</b>	<b>\$906.00</b>
<b>Shirley Vallier</b>	<b>\$900.00</b>
<b>Courtney Allen</b>	<b>\$892.00</b>
<b>Melissa Downs</b>	<b>\$859.00</b>
<b>Joycelynn Arnold</b>	<b>\$834.00</b>
<b>Codi Konesheck</b>	<b>\$772.00</b>
<b>Christina Cox</b>	<b>\$720.00</b>
<b>Evelyn Velek</b>	<b>\$684.00</b>
<b>Ann Calkins</b>	<b>\$585.00</b>
<b>Sandy Miller</b>	<b>\$579.00</b>
<b>Monica Rubio</b>	<b>\$577.00</b>
<b>Gaylinn Frandsen</b>	<b>\$570.00</b>
<b>Lauren Paulk</b>	<b>\$546.00</b>
<b>Jennifer Hahn</b>	<b>\$542.00</b>
<b>Lori Sarvis</b>	<b>\$536.00</b>
<b>Lisa Crumley</b>	<b>\$518.00</b>
<b>Aubrey Rodriguez</b>	<b>\$510.00</b>
<b>Sarah Williams</b>	<b>\$508.00</b>
<b>Margaret Steuber</b>	<b>\$506.00</b>
<b>Lynette Smith</b>	<b>\$501.00</b>
<b>Cindy Valenzuela</b>	<b>\$498.00</b>
<b>Brandi Gayle</b>	<b>\$498.00</b>
<b>Ruth Carter</b>	<b>\$479.00</b>
<b>Janie Moran</b>	<b>\$478.00</b>
<b>Amber Reynolds-Bravo</b>	<b>\$451.00</b>
<b>Laura Crafton</b>	<b>\$451.00</b>
<b>Tami Raabe</b>	<b>\$245.00</b>
<b>Margaret Baros</b>	<b>\$53,917.00</b>



## **JUNE Court of Sharing**



# Special Recognition

Enter Weekly Accomplishment Sheets online  
at [www.marykayintouch.com](http://www.marykayintouch.com)! Quick & Easy!

Get the recognition you deserve!

~Sales 5/4/25 through 6/28/25~

**JUNE GRAND DAYS**



## Facials



Trunk Shows & Open Houses are Great  
for large groups to see and touch  
products!

**Classes**   **On the Go**  
**Website**   **PCP**

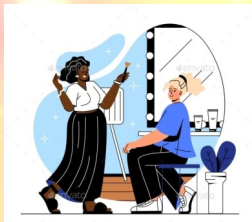


**\$100 or more Retail Sales  
before tax. Let Margaret  
know and you will be  
recognized in the newsletter.  
Everyone is a Winner!**

**DELLENE CLARK - 11 Grand Days**  
**RENNIE BRIGMAN - 3 Grand Days**

## Skin Care Classes

(3 to 6 Makeovers at a time)



### SKIN CARE SETS

**TimeWise Repair**  
**TimeWise 3D Miracle Set**  
**TimeWise 3D Ult. Mir. Set**  
**Botanical Effects**  
**Clearproof**  
**Mary Kay Naturally**  
**MK Men Skin Care**  
**Microdermabrasion Plus**  
**Satin Hands Pampering Set**  
**Satin Lips set**



## INTERVIEWS



## Reorders

**Dellene Clark**  
**\$126, \$203, \$385,**  
**\$134, \$50, \$266**  
**Ami Parbs - \$58**

## Information Hotline

(641) 715-3800 ext.  
769643# The menu is  
1-10,

#1 is for Mary Kay potential  
team members and all of us.



## ON THE GO

**Dellene Clark - \$130**

## FACIAL

**Dellene Clark**  
**\$68, \$206**

**Ami Parbs - \$18**

## CLASS

**Dellene Clark - \$498**

## WEB

**Ami Parbs - \$340,**  
**\$52, \$124, \$126,**  
**\$450, \$694, \$334,**  
**\$576**

# Millionaire Teams

## COMMISSION CHECKS



### TEAM LEADER

Rennie A. Brigman

A1 Sabrina Matthews  
A2 Deborah J. Larson  
A2 Heather L. Lopez  
A3 Ledie Cheramie  
A3 Lisa Vang  
I1 Regina Roberts  
I2 Courtney Allen  
I3 Lisa D. Crumley  
T1 Karen Williams  
T2 Heather DeVore  
T2 Lauren E. Paulk



<u>Name</u>	<u>%</u>
<b>Dellene Clark</b>	<b>8</b>
<b>Jana Guajardo</b>	<b>6</b>
<b>Rennie Brigman</b>	<b>9</b>
<b>Teri Lane</b>	<b>4</b>
<b>Therese Ferry</b>	<b>4</b>
<b>Michelle Wood</b>	<b>4</b>
<b>Margaret Baros</b>	<b>13</b>

### STAR TEAM BUILDERS

Dellene Clark

A1 Ruth C. Johnston  
A2 Lori R. Cruz  
A2 Sarah Williams  
I2 Vickey M. Ellis  
I3 Janie Moran  
T1 Sheri Sill



Jana L. Guajardo

A1 Therese M. Ferry  
A2 Karen L. Washington  
A3 Sandy Miller  
I1 Jennifer M. Hahn  
I2 Lucia Martinez



### SENIOR CONSULTANTS

Sue Capps

A2 Donna S. Dodson  
T3 Shirley S. Vallier

Lori R. Cruz

A3 Aubrey L. Rodriguez  
I1 Brittany N. Raabe  
N2 Emilie Kunschick  
T1 Rhonda K. Mahon  
T2 Lori M. Sarvis  
T5 Amber N. Reynolds-Bravo

Therese M. Ferry

A1 Janna Driskell  
I1 Kristy Svec

Teri M. Lane

A1 Louise Witte  
T5 Christina D. Cox

Patty A. Werner

A3 Sandra K. Morkovsky

Michelle L. Wood

A1 Rebecca Murray

### Medal Program

**GOLD MEDAL - 5 recruits in one month**

**SILVER - 4 recruits in one month**

**BRONZE - 3 recruits in one month**

**Earn bracelet with first medal.**





THANK YOU FOR  
HELPING ME  
GROW

**JUNE  
POWER UP &  
GROW**

**WINNERS**

**Margaret Baros  
Dellene Clark  
Rennie Brigman  
Jana Guajardo  
Mary Tristan**

**Website  
Memberships  
Jana Guajardo  
Therese Ferry  
Sarah Williams  
Rennie Brigman  
Ann Calkins  
Aubrey Rodriguez  
Michelle Wood  
Margaret Baros  
Courtney Allen  
Mary Tristan  
Lori Cruz  
Sue Capps  
Louise Witte  
Dellene Clark  
Vickey Ellis**

*Dellene Clark -  
Ruby Star*



*Rennie Brigman -  
Ruby Star*



**3/16/2025 - 6/15/2025**

*Jana Guajardo -  
Sapphire Star*



**Preferred Customer**

**Program**

**SUMMER PARTICIPANTS**

**Margaret Baros  
Dellene Clark  
Rennie Brigman  
Sue Capps  
Ruth Johnston**

**CREAM OF THE CROP**



**JUNE**

**Grand Queen Bees**

**DELLENE CLARK  
RENNIE BRIGMAN**

**Queen Bees**

**JANA GUAJARDO  
MARY TRISTAN**

**Worker Bees**

**SHERRIE SEARLE  
RUTH JOHNSTON  
MICHELLE WOOD**

**Baby Bees**

**THERESE FERRY  
LOUISE WITTE  
JANNA DRISKELL  
SABRINA MATTHEWS  
PATTY WERNER  
REBECCA MURRAY**

**Thanks to ALL the IN  
TOUCH members of our  
Unit!**

**60 consultants in the  
Millionaire Unit have a  
Mary Kay In Touch  
FREE site!**

# BIRTHDAYS

**AUGUST**

**MK**

Email your News to  
[margaretbaros@gvec.net](mailto:margaretbaros@gvec.net)

# Anniversary

Name      Birthday

Name      Years

Brandi Gayle	1
Ruth Carter	2
Sandra Morkovsky	2
Jacque Kuntschik	7
Ledie Cheramie	10
Ann Calkins	11
Barbara Kaiser	14
Margaret Baros	21
Evelyn Velek	22
Louise Witte	25
Jana Guajardo	30

*Seminar Virtual Watch Party!*

LORI CRUZ is so generously hosting the Seminar Virtual Watch Party! You will not have to pay to register, Lori has done that. Please contact Lori Cruz for details, 361-772-1657!

This is perfect for all of our area Millionaires!

Please consider a donation towards Registration, food, possible rent!

Patty Werner	38
Ruth Johnston	13
Brandi Gayle	4
Deborah Larson	3
Shakea Boston	1

Congratulations to  
Emilie Kunschick,  
Sarah Williams for  
completing MKU  
Legal Education

Congratulations Seminar  
Attendees:  
DELLENE CLARK &  
MARGARET BAROS

Congratulations to SHAKEA BOSTON, husband Justin Ellis on the birth of Zachias Wayne Ellis 6/14/2025. Zachias is welcomed home by 2 big sisters, 1 big brother & Gammma VICKY ELLIS!



## PRAYERS FOR...

SUE CAPPS, her husband Bill passed away July 5.

MICHELLE WOOD for complete recovery!





## Cream of the Crop

for a \$250 wholesale order or more  
each month the **PRIZE** will be  
**Gift Cards to collect or  
redeem immediately!**



### The CREAM of the CROP

**Grand Queen Bees** \$1,000 wholesale or more

**Queen Bees** \$600 wholesale or more

**Worker Bees** \$400 wholesale or more

**Baby Bees** \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!!  
Name goes in for orders placed by the 15<sup>th</sup> of the month. Name gets to stay in the drawing for the end of the month drawing!

### Perfect Start



### GRAND DAYS

Let Margaret know when  
you sell \$100 retail or  
more in a day before tax  
and you will be recog-  
nized in the newsletter.  
**Everyone is a winner!**

**\$500 weeks, reinvest  
\$1,000 + \$1,000 profit  
for you and your family!!!**

#### PEARLS OF SHARING

Necklace, Earrings &  
Bracelet



#### Year Long Contests will be:

**4 Quarter Star Consultant!**

**Millionaire Unit Court of Sales  
- \$11,000 retail**

**Millionaire Unit Court of Shar-  
ing - 5 qualified**

**Millionaire Queen of Retail  
Sales - based on WAS**

**Most Improved Consultant**

#### DAILY WINS!

**SurPrizes will be sent to YOU!**

**Grand Days – Sell \$100 retail**

**Booking a Skin Care Class/Facial**

**Holding a SCC/Facial**

**Selling a Mary Kay Skin Care Set**

**5 New Contacts in a day**

**Sharing the Opportunity Appointment**

**Taking a Guest to an Event**

\*\*\*\*\*

**Complete Color Confident  
under Education and  
earn a pack of Color Look Cards!**

**Complete Skin Care Confident  
under Education and earn  
Skin Care Samples.**

**Complete Color Confidant  
under Products and become an Advanced  
Color Consultant earn, Color Samples.**

**Complete Legal Education Module  
under Education and earn a pack of  
Customer Profiles.**

**All Star Consultants each Quarter  
\$20 Spa Gift Card**



# CONTESTS

**July 1, 2025- June 30, 2026 Seminar Year**

**Court of Sales Radiant  
Amethyst Ring OR \$500**



**Mary Kay National Court of Sales - \$45,000 retail**

**Mary Kay Area Princess Court of Sales - \$20,000 retail**

**Millionaire Unit Court of Sales - \$11,000 retail**

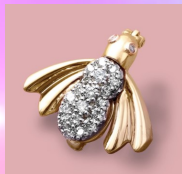
**Mary Kay National Court of Sharing - 24 Qualified Recruits**

**Mary Kay Area Princess Court of Sharing - 12 Qualified Recruits**

**Millionaire Unit Court of Sharing - 5 Qualified Recruits**

**2024 - 2025 MK Queens**

**Court of Sharing**



**Be on the Mary Kay National Court of Sales (\$45,000 retail)  
&/or the Mary Kay National Court of Sharing  
(24 qualified recruits)**

**Attend Seminar 2026 and YOU will receive  
A Night Out on the Town! A Dinner with your Director at a Dallas  
hot spot!!**

**2025 - 2026 MK - COURT OF SALES CHOICES !**

**2025-2026 Millionaire Unit  
Court of Sales -**

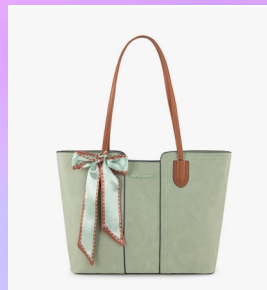
**\$11,000. Retail.**

**\$25,000. Retail receive \$25.  
Gift card also.**

**\$45,000. Retail, Seminar  
awards night dinner date!**



**2025-2026 Millionaire Unit  
Court of Sharing Prize  
5 Qualified**



**4 Quarters of  
Star Consultant  
2025 - 2026  
Seminar Year  
\$20 Spa Gift Card**



**New Directors  
debuting by 6/30/2026 for  
Seminar 2026!  
\$50 Gift Card  
for Director Supplies**



**Power UP & GROW  
Sales Monthly  
Selling Challenge  
July 1, 2025**

**-**

**June 30, 2026**



## **Grow Your Sales With the Power UP &**

### **Grow Selling Challenge!**

**July 1 – Dec. 31, 2025**

**Grow your sales and earn exclusive rewards when you take part in the Power UP & Grow Selling Challenge! Pursue consistency in your sales and expand your business.**

### **Challenge Your Sales Growth:**

**Goal: Achieve personal retail sales of \$600 or more in wholesale Section 1 products\* for two consecutive months during any of the challenge time frames:**

**July 1 – Aug. 30, 2025**

**Sept. 1 – Oct. 31, 2025**

**Nov. 1 – Dec. 31, 2025**

## **Power Your Sales Monthly Selling Challenge**

**July 1, 2025**

**–**

**December 31,  
2025**



# STAR CONSULTANT CONTEST



**Sapphire Star**  
**\$1800**  
**Sell \$300**  
**Each Week**



**Ruby Star**  
**\$2400**  
**Sell \$400**  
**Each Week**



**Diamond Star**  
**\$3000**  
**Sell \$500**  
**Each Week**



**Emerald Star**  
**\$3600**  
**Sell \$600**  
**Each Week**



**Pearl Star**  
**\$4800**  
**Sell \$800**  
**Each Week**

**QUARTER ENDING**  
**9/15/25**

**QUARTER ENDING**  
**12/15/25**

**QUARTER ENDING**  
**3/15/26**

**QUARTER ENDING**  
**6/15/26**

**ALL STAR**  
**CONSULTANTS WILL**  
**RECEIVE \$20 SPA/**  
**PAMPER GIFT CARD.**

**ACHIEVE STAR CONSULT-**  
**ANT ALL 4 QUARTERS**  
**AND RECEIVE A \$20**  
**SP/PAMPER GIFT CARD!**

*Recruiter's name goes  
 into drawing!*



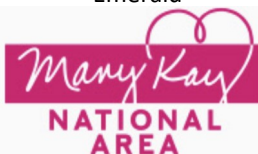
**5 New Unit  
 Millionaires in a  
 Calendar Month!**

*Foster Grant cause  
 your future is so  
 bright you are  
 gonna have to wear  
 shades!*



**Margaret Baros**  
**Sales Director**  
91 Ward Rd  
Yoakum, TX 77995  
Cell 361-550-5658  
margaretbaros@gvec.net

Emerald



## Grand Achiever



## Cadillac®



## Premier Club

