

June 5, 2023



**MAY
Results**



Margaret Baros,
Sales Director
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416 Herman Rd,
Yoakum, TX 77995



**Margaret's
Millionaires**

**The Millionaire Unit
#8908
PREMIER CLUB UNIT
Emerald Seminar**

STATE OF THE UNIT
Retail \$ 238,460.00
A 2.2% decrease
from 5/22.
Unit Size 70 active,
An Increase of 11.1%
from 5/22
This is as of 5/31/23.

Dear Millionaires,

It is JUNE!!! I am so excited!
This is the month everyone orders and everyone is ACTIVE!
100% for JUNE! Let's all do our super best.
With the 60% discount on Skin Care Sets, omg time to stock up!!!

Let's surprise us with the BEST EVER JUNE!

Love, Margaret



**SEMINAR 2023
(60th Anniversary
Celebration)
Dallas, TX
Arrive 7/25 thru
7/29/2023**



On Target Star Consultants 3/16/23 thru 6/15/23 as of 5/31/23



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$5,512.80	Pearl
Rennie Brigman	\$3,458.50	\$141.50 for Emerald
Dellene Clark	\$1,841.00	\$559 for Ruby
Jana Guajardo	\$1,676.70	\$123.30
Therese Ferry	\$1,391.50	\$408.50
Donna Dodson	\$792.50	\$1,007.50
Deborah Larson	\$548.10	\$1,251.90
Brandi Gayle	\$491.00	\$1,309.00
Sue Capps	\$472.60	\$1,327.40
Kimberly Saddler	\$408.50	\$1,391.50
Karen Filip	\$354.00	\$1,446.00
Jennifer Hahn	\$346.50	\$1,453.50
Louise Witte	\$344.50	\$1,455.50
Ivonne Maxwell	\$312.00	\$1,488.00
Teri Lane	\$305.00	\$1,495.00
Cindy Faulkner	\$299.00	\$1,501.00
Kristy Svec	\$276.00	\$1,524.00
Patty Werner	\$273.00	\$1,527.00
Lynette Smith	\$269.50	\$1,530.50
Kaye Finch	\$261.50	\$1,538.50
Brenda Addley	\$257.00	\$1,543.00
Jamie Pruitt	\$255.50	\$1,544.50
Rachel Huff	\$246.50	\$1,553.50
Kendra Wenske	\$244.00	\$1,556.00
Cindy Valenzuela	\$241.00	\$1,559.00
Debra Lindsay	\$235.50	\$1,564.50
Yolanda Resendez	\$232.50	\$1,567.50
Summer Rice	\$232.50	\$1,567.50
Liggy Hansrote	\$232.00	\$1,568.00
Karen Washington	\$231.00	\$1,569.00
Julie Enriquez	\$230.00	\$1,570.00
Jacque Kuntschik	\$230.00	\$1,570.00
Monica Rubio	\$229.50	\$1,570.50
Regina Roberts	\$228.50	\$1,571.50
Courtney Allen	\$227.00	\$1,573.00
Krista Wilkerson	\$226.50	\$1,573.50
Karen Williams	\$225.50	\$1,574.50
Sandy Miller	\$213.50	\$1,586.50
Heather DeVore	\$124.00	\$1,676.00
Rebecca Murray	\$108.80	\$1,691.20
Nina Blaschke	\$79.00	\$1,721.00
Sandra Morkovsky	\$78.00	\$1,722.00
Mellisa Hicks	\$76.00	\$1,724.00
Abigail Sager	\$45.50	\$1,754.50

MAY Rennie Brigman Wholesale Queen



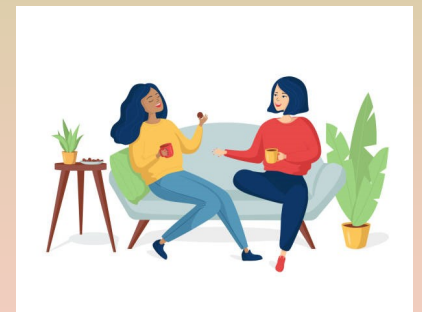
Rennie Brigman	\$1,652.25
Therese Ferry	\$1,333.00
Dellene Clark	\$674.25
Jana Guajardo	\$602.70
Ivonne Maxwell	\$312.00
Kristy Svec	\$276.00
Sue Capps	\$252.00
Deborah Larson	\$251.60
Kendra Wenske	\$244.00
Cindy Valenzuela	\$241.00
Debra Lindsay	\$235.50
Yolanda Resendez	\$232.50
Liggy Hansrote	\$232.00
Julie Enriquez	\$230.00
Jacque Kuntschik	\$230.00
Monica Rubio	\$229.50
Courtney Allen	\$227.00
Karen Williams	\$225.50
Sandy Miller	\$213.50
Teri Lane	\$177.00
Brandi Gayle	\$118.50
Donna Dodson	\$78.00
Cindy Faulkner	\$74.00
Louise Witte	\$32.00
Margaret Baros	\$1,364.20

MAY STATE QUEENS

Texas - RENNIE BRIGMAN
Utah - DEBRA LINDSAY
Florida - LIGGY HANSROTE
Arizona - COURTNEY ALLEN
Tennessee - TERI LANE
California - CINDY FAULKNER

SEMINAR YTD Court of Sales Scoreboard July 1, 2022 - June 30, 2023 as of 5/31/23

Rennie Brigman	\$34,620.00	Barbara Kaiser	\$964.00
Dellene Clark	\$16,899.00	Margaret Steuber	\$941.00
Jana Guajardo	\$14,882.00	Cindy Valenzuela	\$939.00
Deborah Larson	\$8,105.00	Janna Driskell	\$931.00
Teri Lane	\$5,866.00	Ruth Carter	\$931.00
Therese Ferry	\$5,854.00	Nina Blaschke	\$914.00
Sue Capps	\$4,822.00	Lisa Crumley	\$910.00
Donna Dodson	\$4,022.00	Yolanda Deauzat	\$795.00
Patty Werner	\$3,457.00	Monica Rubio	\$711.00
Michelle Wood	\$3,455.00	Karen Filip	\$708.00
Louise Witte	\$2,951.00	Sherrie Searle	\$686.00
Lisa Vang	\$2,499.00	Ambyr Valentine	\$614.00
Kristy Svec	\$2,483.00	Sabrina Matthews	\$568.00
Kimberly Saddler	\$2,399.00	Gaylinn Frandsen	\$564.00
Karen Williams	\$2,353.00	Amanda Jahn	\$563.00
Joycelynn Arnold	\$2,321.00	Evelyn Velek	\$553.00
Mellisa Hicks	\$2,309.00	Julie Enriquez	\$535.00
Rebecca Murray	\$2,168.00	Kelly Aguayo	\$518.00
Sandy Miller	\$1,972.00	Brenda Addley	\$514.00
Cathy Cain	\$1,926.00	Allyson Farmer	\$513.00
Kendra Wenske	\$1,891.00	Staci Hodges	\$494.00
Kaye Finch	\$1,839.00	Jolene Kosark	\$490.00
Yolanda Resendez	\$1,809.00	Laura Crosby	\$490.00
Rachel Huff	\$1,801.00	Jacque Kuntschik	\$460.00
Virgi Ferrell	\$1,749.00	Regina Roberts	\$457.00
Karen Washington	\$1,743.00	Ruth Johnston	\$456.00
Ivonne Maxwell	\$1,668.00	Joan Goodrich	\$455.00
Lauren Paulk	\$1,659.00	Krista Wilkerson	\$453.00
Jamie Pruitt	\$1,657.00	Margaret Baros	\$52,728.00
Debra Lindsay	\$1,591.00		
Heather DeVore	\$1,582.00		
Lynette Smith	\$1,519.00		
Cindy Faulkner	\$1,510.00		
Brandi Gayle	\$1,486.00		
Sarah Pelletier	\$1,468.00		
Abigail Sager	\$1,467.00		
Jennifer Hahn	\$1,430.00		
Courtney Allen	\$1,424.00		
Sandra Morkovsky	\$1,410.00		
Summer Rice	\$1,365.00		
Heather Lopez	\$1,352.00		
Kathryn Bassano	\$1,265.00		
Theresa Scrivner	\$1,190.00		
Lori Rondeau	\$1,130.00		
Lori Scardino	\$1,112.00		
Liggy Hansrote	\$1,034.00		
Linda Koehler	\$1,018.00		



MAY Court of Sharing

YTD Court of Sharing
as of 5/31/23
July 1, 2022 - June 30, 2023
Rennie Brigman 4

Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com!
Quick & Easy! Get the recognition you deserve!
~Sales 5/7/23 through 6/3/23~



\$100 or more Retail Sales
before tax. Let Margaret know
and you will be recognized in the
newsletter. Everyone
is a Winner!

Facials

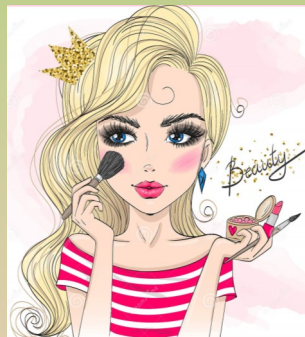
Trunk Shows & Open Houses
Great for large groups to
see and touch
products!

Skin Care Classes
(3 to 6 Makeovers at a time)

Classes Website On the Go PCP



INTERVIEWS



SKIN CARE SETS

TimeWise Repair
TimeWise 3D Miracle Set
TimeWise 3D Ult. Mir. Set
Botanical Effects
Clearproof
Mary Kay Naturally
MK Men Skin Care
Microdermabrasion Plus
Satin Hands Pampering Set
Satin Lips set



Information Hotline
(641) 715-3800 ext.
769643#

The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.

PCP

Ami Parbs - \$46, \$68
Dellene Clark - \$247

ON THE GO

Dellene Clark - \$56, \$30
Ami Parbs - \$66, \$74

FACIAL

Dellene Clark - \$159, \$72
Ami Parbs - \$18, \$112

CLASS

Ami Parbs - \$428

WEB

Ami Parbs - \$112, \$296,
\$733, \$250

Dellene Clark - \$52

REORDERS

Ami Parbs - \$34, \$106, \$125
Dellene Clark - \$18

Millionaire Teams

COMMISSION CHECKS



Team Leaders

Rennie A. Brigman

A1 Courtney L. Allen
A1 Deborah J. Larson
A1 Ivonne Maxwell
A1 Karen Williams
A2 Kaye Finch
A3 Heather DeVore
A3 Regina A. Roberts
I1 Lisa D. Crumley
I1 Lisa Vang
I2 Heather L. Lopez
I3 Mellisa Hicks
I3 Staci Hodges
I3 Jolene A. Kosark
I3 Sabrina Matthews
I3 Lauren E. Paulk
T2 Katherine Darilek
T2 Theresa Scrivner



Name %

Jana Guajardo 9
Rennie Brigman 9
Therese Ferry 4
Teri Lane 4
Louise Witte 4
Sue Capps 4
Margaret Baros 13

Jana L. Guajardo

A1 Therese M. Ferry
A2 Karen A. Filip
A2 Jennifer M. Hahn
A3 Sandy Miller
A3 Krista Wilkerson
I1 Karen L. Washington



60% OFF* SRP

Senior Consultants

Sue Capps

A3 Donna S. Dodson
I1 Allyson K. Farmer

Therese M. Ferry

A1 Kristy Svec
I1 Janna Driskell

Teri M. Lane

A1 Liggy S. Hansrote
A2 Louise Witte

Deborah J. Larson

A2 Jamie N. Pruitt

Louise Witte

A1 Kendra L. Wenske
I2 Barbara A. Kaiser
I3 Evelyn A. Velek
T2 Joycelynn Arnold

Go Bold on Purpose!
Bring on the summer vibes with
confidence-boosting Mary Kay® products.

ORDER NOW

NEW! June Skin Care Product Promotion
June Skin Care Product Promotion

Finish the Seminar year strong with this amazing offer! Get 60% off* suggested retail prices of qualifying skin care sets and regimens.

Offer begins June 1, 2023, at 8 a.m. CT and ends on June 30, 2023, at 11:59 p.m. CT while supplies last. Limit of 13 of each qualifying skin care set and regimen per Independent Beauty Consultant.

This offer applies only to the June Skin Care Product Promotion while supplies last at the fixed wholesale price. Tax will be charged on the full suggested retail price of each product in this offer..



Medal Program

GOLD MEDAL - 5 recruits in one month
SILVER - 4 recruits in one month
BRONZE - 3 recruits in one month
Earn bracelet with first medal.



WINNER, WINNER....

**MAY
CREAM OF THE CROP**

**GRAND QUEEN
BEES**

Rennie Brigman
Therese Ferry

QUEEN BEES

Dellene Clark
Jana Guajardo

BABY BEES

Ivonne Maxwell
Kristy Svec
Sue Capps
Deborah Larson



Thanks to ALL the **IN TOUCH** members of our Unit!

61 consultants in the Millionaire Unit have a Mary Kay In Touch FREE site!



**Golden Rules
Winners!**

Rennie Brigman
Margaret Baros
Therese Ferry
Dellene Clark
Jana Guajardo



**Preferred
Customer Program**

**WEBSITE
MEMBERSHIPS**

Rennie Brigman
Teri Lane
Donna Dodson
Brandi Gayle
Michelle Wood
Margaret Baros
Heather DeVore
Heather Lopez
Liggy Hansrote
Lori Rondeau
Sue Capps
Louise Witte
Deborah Larson
Dellene Clark
Therese Ferry

**Summer
Enrollment
for *The Look*
Has Ended!**

But enrollment for the Fall 2023 issue of *The Look* begins June 16.



**PCP SUMMER
PARTICIPANTS**

Margaret Baros
Rennie Brigman
Dellene Clark
Brandi Gayle
Deborah Larson
Donna Dodson
Sue Capps



Happy Birthday



JULY



Happy MK Anniversary

Name	Birthday
Cindy Faulkner	2
Karen Williams	9
Sherrie Searle	13
Brenda Addley	19
ONesha Taylor	22
Courtney Allen	23
Sabrina Matthews	23
Ruth Johnston	30
Krista Wilkerson	31

Share some
Good News ...
margaretbaros@gvec.net

Name	Years
Yolanda Deauzat	22
Barbara Kaiser	18
Courtney Allen	8
Kathryn Bassano	3
Heidi Scott	1
Ambyr Valentine	1



GOOD NEWS!



Congratulations to COURTNEY ALLEN & VICTOR PEREZ on the arrival of Mirabelle arrived safely and traumatically!

Mom, Dad & Mirabelle have been happy at home since 5/20 in Phoenix, AZ!



Congratulations to
AMANDA & CULLEN JAHN
on the arrival of Emmitt Matthew Jahn
5/26 at 6 pm.

Emmitt weighed 6 lbs & 7 oz!
Big Brother and Sister are so excited as they
welcome him home in Yoakum!



Congratulations to DEBORAH LARSON who retired from her full time job!
It was official in May! Deborah is excited to build her Mary Kay Career!

PRAYERS FOR:

JACQUE KUNTSCHIK as she is recovering from her surgery.

DEBORAH LARSON who had a health scare and now is home
recovering from surgery.



GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter.

Everyone is a winner!

Cream of the Crop

for a \$250 wholesale order or more each month the PRIZE will be Gift Cards to collect or redeem immediately!

The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

Queen Bees \$600 wholesale or more – Beautiful designer jewelry from MK Inc

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!

Perfect Start



DAILY WINS!

SurPrizes will be sent to YOU!

Grand Days – Sell \$100 retail

Booking a Skin Care Class/Facial

Holding a SCC/Facial

Selling a Mary Kay Skin Care Set

5 New Contacts in a day

Sharing the Opportunity Appointment

Taking a Guest to an Event

Complete Color Confident

under Education and

earn a pack of Color Look Cards!

Complete Skin Care Confident

under Education and earn

Skin Care Samples.

Complete Color Confidant

under Products and become an Advanced Color Consultant earn, Color Samples.

Complete Legal Education Module

under Education and earn a pack of Customer Profiles.

All Star Consultants each Quarter

are treated to a date with their director, if available to attend.

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**

PEARLS OF SHARING
Necklace, Earrings &
Bracelet



Year Long Contests will be:
4 Quarter Star Consultant!
Millionaire Unit Court of Sales - \$11,000 retail
Millionaire Unit Court of Sharing - 5 qualified
Millionaire Queen of Retail Sales - based on WAS
Most Improved Consultant

CONTESTS

July 1, 2022- June 30, 2023 Seminar Year

Mary Kay National Court of Sales - \$40,000 retail
 Mary Kay Area Court of Sales - \$20,000 retail
 Millionaire Unit Court of Sales - \$11,000 retail
 Mary Kay National Court of Sharing - 24 Qualified Recruits
 Mary Kay Area Court of Sharing - 12 Qualified Recruits
 Millionaire Unit Court of Sharing - 5 Qualified Recruits

Court of Sales
 Rings & \$500 Cash



2022 - 2023 MK Queens
 Court of Sharing choices



Be on the Mary Kay National Court of Sales (\$40,000 retail)
 &/or the Mary Kay National Court of Sharing (24 qualified recruits)
 Attend Seminar 2023 and YOU will receive
 A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2022 - 2023 MK - COURT OF
 SALES CHOICES !

2022-2023 Millionaire Unit
 Court of Sales -
 \$11,000. Retail.
 \$25,000. Retail receive \$50.
 Gift card also.
 \$40,000. Retail, Seminar
 awards night dinner date!



"Pavoi" Pearl Necklace



2022-2023 Millionaire Unit
 Court of Sharing Prize
 5 Qualified
 Pavoi 14K Gold Plated Cubic
 Zirconia Cuff Earrings

4 Quarters of
 Star Consultant
 2022 - 2023
 Seminar Year
 \$20 Spa Gift Card



New Directors
 debuting by 6/30/2023
 for Seminar 2023!
 \$50 Gift Card
 for Director Supplies



Golden Rules Challenge
July 1, 2022 – June 30, 2023

Each month during the 2022–2023 Seminar year that an Independent Beauty Consultant has personal retail sales of \$600* or more in wholesale Section 1 products, she can earn a monthly piece from the Golden Rules Collection. Establishing a strong customer base and selling \$600* or more a month in wholesale Section 1 products can help you become a quarterly Star Consultant and so much more.

As we approach our 60th anniversary, we celebrate being founded on the principle of the Golden Rule: Do unto others as you would have them do unto you. And how you put this simple, but treasured philosophy into practice can make all the difference in your success. From simple acts of kindness to shifting into a Go-Give mindset, YOU can be a shining example of what it means to be Golden. And at Mary Kay, Golden Rules!

STAR CONSULTANT CONTEST



Sapphire Star

\$1800

Sell \$300

Each Week



Ruby Star

\$2400

Sell \$400

Each Week



Diamond Star

\$3000

Sell \$500

Each Week



Emerald Star

\$3600

Sell \$600

Each Week



Pearl Star

\$4800

Sell \$800

Each Week

***Quarter ending
9/15/2022**

***Quarter ending
12/15/2022**

***Quarter ending
3/15/2023**

***Quarter ending
6/15/2023**



**All Star
Consultants
will receive a
\$20. Spa/
Pamper Gift
Card as her
prize!**

**Achieve Star
Consultant all 4
Quarters receive
a \$20. Spa/
Pamper Gift Card!**



60th Anniversary Higher Unit Circle Challenge

July 1, 2022 – June 30, 2023

Imagine earning an exclusive, dazzling amethyst ring as we ring in our 60th anniversary at Seminar 2023. Achieve the 60th Anniversary Higher Unit Circle Challenge and celebrate all the radiant facets that make Mary Kay timeless and beautiful!

From July 1, 2022, through June 30, 2023, Independent Sales Directors who achieve a higher Seminar Awards 2023 Circle of Achievement or Circle of Excellence than their Seminar Awards 2022 Unit Circle are eligible to earn their choice of the 60th Anniversary Ring or the \$1,000 Unit Circle Bonus.

Margaret Baros
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Emerald

