

September 8, 2025

Margaret's Millionaires

**The Millionaire Unit
#8908**

**GRAND ACHIEVER
UNIT**

Emerald Seminar



Hello Millionaires,

FALL in love with your Mary Kay Products and your Mary Kay Opportunity! How Blessed are we?

Other j-o-b-s want what we have!!

*Choose your hours to work!

*Choose how much money you want to make by goal setting!

*Work around the kids' schedules!

*Choose who you want to work with!

*A sisterhood you can count on!

*A strong Company that has been here since 1963 and only getting stronger!

*50% Commission on everything you sell!

Unheard of in most Direct Sales!

*Prizes, Bonuses, for just doing your job!

*Customer Service Support -

Preferred Customer Support!

*Income Tax Deductions!

*Your Director is a phone call away!

*Support/Guideline to build your Business when you join, if you allow! *Company Events!

*Team Spirit! *Fun!

*You may choose Leadership!

Promote yourself! *Unlimited earning potential!

*You are your own Boss!

*I love that if there is a problem, I can look in the mirror and figure it out!

*The Mary Kay Golden Rule!

Continued...



AUGUST RESULTS

Margaret Baros, Sales Director

Cell 361-550-5658

margaretbaros@gvec.net

91 Ward Rd Yoakum, TX 77995-5603

STATE OF THE UNIT

Retail \$37,618

**A 25.4% decrease
from 8/24.**

**Unit Size 63 active,
A decrease of 5.9%
from 8/24**

This was as of 8/31/25



*Mary Kay's Philosophy - God First, Family Second, Career Third (not thirty third)!

*Not a get rich quick scheme - You Have to Work!

You are a Business Owner!

*You get to use the #1 Brand at a 50% Discount!

You can use Everything!!

I'm sure I can keep going on this list! Do you know of anyone you can work for or any other business that offers these incentives? If yes, call/text me and let's discuss.

Love, Margaret

EMERALD SEMINAR

Fort Worth, Texas

8/10-8/13/2026

I will arrive Pre-Event 8/9

It is soooo Ft. WORTH IT Y'all!



On Target Star Consultants

6/16/25 thru 9/15/25

as of 8/31/25



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$5,652.50	Pearl Star
Dellene Clark	\$2,405.20	\$ 594.80 for Diamond
Jana Guajardo	\$1,934.70	\$465.30 for Ruby
Lori Cruz	\$1,247.50	\$552.50
Rennie Brigman	\$1,153.50	\$646.50
Mary Tristan	\$701.60	\$1,098.40
Teri Lane	\$509.00	\$1,291.00
Therese Ferry	\$455.00	\$1,345.00
Deborah Larson	\$426.50	\$1,373.50
Michelle Wood	\$403.20	\$1,396.80
Courtney Allen	\$356.00	\$1,444.00
Karen Washington	\$328.00	\$1,472.00
Kimberly Saddler	\$321.00	\$1,479.00
Donna Dodson	\$302.00	\$1,498.00
Jamie Pruitt	\$288.00	\$1,512.00
Cindy Faulkner	\$287.00	\$1,513.00
Louise Witte	\$287.00	\$1,513.00
Cindy Valenzuela	\$284.00	\$1,516.00
Sue Capps	\$271.00	\$1,529.00
Sabrina Matthews	\$266.00	\$1,534.00
Patty Werner	\$262.00	\$1,538.00
Lynette Smith	\$259.00	\$1,541.00
Shirley Vallier	\$258.50	\$1,541.50
Regina Roberts	\$257.00	\$1,543.00
Lisa Crumley	\$253.00	\$1,547.00
Rebecca Murray	\$250.00	\$1,550.00
Lauren Paultk	\$240.00	\$1,560.00
Jennifer Hahn	\$230.00	\$1,570.00
Sandra Morkovsky	\$230.00	\$1,570.00
Heather DeVore	\$228.00	\$1,572.00
Kathryn Urbanic	\$227.50	\$1,572.50
Kendra Wenske	\$226.00	\$1,574.00
Monica Rubio	\$225.00	\$1,575.00
Sherrie Searle	\$149.00	\$1,651.00
Yolanda Resendez	\$146.50	\$1,653.50
Ruth Johnston	\$102.00	\$1,698.00
Jacque Kuntschik	\$61.00	\$1,739.00
Janna Driskell	\$28.00	\$1,772.00



AUGUST DELLENE CLARK Wholesale Queen



Dellene Clark	\$757.50
Lori Cruz	\$624.50
Jana Guajardo	\$600.50
Cindy Faulkner	\$287.00
Cindy Valenzuela	\$284.00
Sue Capps	\$258.00
Regina Roberts	\$257.00
Courtney Allen	\$244.00
Lauren Paultk	\$240.00
Karen Washington	\$231.00
Jennifer Hahn	\$230.00
Sandra Morkovsky	\$230.00
Kathryn Urbanic	\$227.50
Deborah Larson	\$99.50
Therese Ferry	\$72.00
Rennie Brigman	\$26.00
Margaret Baros	\$2,898.50



AUGUST STATE QUEENS

Texas - Dellene Clark
 California - Cindy Faulkner
 Arizona - Courtney Allen

AUGUST Court of Sharing

Margaret Baros - 1



SEMINAR YTD
Court of Sales Scoreboard
July 1, 2025 - June 30, 2026
as of 8/31/25

Dellene Clark	\$3,669.00
Jana Guajardo	\$3,269.00
Lori Cruz	\$2,449.00
Rennie Brigman	\$1,313.00
Sue Capps	\$1,058.00
Teri Lane	\$938.00
Sandra Morkovsky	\$920.00
Kathryn Urbanic	\$910.00
Deborah Larson	\$888.00
Kimberly Saddler	\$642.00
Donna Dodson	\$604.00
Jamie Pruitt	\$576.00
Cindy Faulkner	\$574.00
Cindy Valenzuela	\$568.00
Lynette Smith	\$518.00
Shirley Vallier	\$517.00
Regina Roberts	\$514.00
Courtney Allen	\$488.00
Lauren Paultk	\$480.00
Karen Washington	\$462.00
Jennifer Hahn	\$460.00
Heather DeVore	\$456.00
Kendra Wenske	\$452.00
Monica Rubio	\$450.00
Yolanda Resendez	\$293.00
Therese Ferry	\$144.00
Jacque Kuntschik	\$122.00
Margaret Baros	\$11,747.00

YTD Court of Sharing
as of 8/31/25
July 1, 2025 - June 30, 2026



Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com! Quick & Easy!

Get the recognition you deserve!

~Sales 8/3/25 through 9/6/25~

Facials



Trunk Shows & Open Houses are Great
for large groups to see and touch
products!

Classes On the Go
Website PCP



Skin Care Classes

(3 to 6 Makeovers at a time)



SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin



INTERVIEWS



Reorders



Information

Hotline

(641) 715-3800 ext.
769643# The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.

AUGUST GRAND DAYS



\$100 or more Retail Sales
before tax. Let Margaret
know and you will be recog-
nized in the newsletter.
Everyone is a Winner!

Dellene Clark - 8 Grand Days

Lori Cruz - 4 Grand Days

ON THE GO

Dellene Clark - \$36

FACIAL

Dellene Clark - \$26

Class

Dellene Clark

\$38, \$497

WEB

Dellene Clark - \$26

REORDERS

Dellene Clark - \$107,
\$191, \$360, \$174

Millionaire Teams

COMMISSION

CHECKS



TEAM LEADER

Rennie A. Brigman

A1 Courtney Allen
A1 Lauren E. Paultk
A1 Regina Roberts
A2 Heather DeVore
A2 Deborah J. Larson
A3 Sabrina Matthews
I1 Heather L. Lopez
I2 Ledia Cheramie
I2 Lisa Vang
T2 Lisa D. Crumley
T3 Karen Williams



STAR TEAM BUILDER

Jana L. Guajardo

A1 Jennifer M. Hahn
A1 Karen L. Washington
A3 Therese M. Ferry
I2 Sandy Miller
T1 Lucia Martinez



CONSULTANT FROM Recruited By:

Sherrie Bear Inez, TX Margaret Baros

Medal Program

GOLD MEDAL - 5 recruits in one month

SILVER - 4 recruits in one month

BRONZE - 3 recruits in one month

Earn bracelet with first medal.



COMMISSION

CHECKS

Name %

Rennie Brigman 9
Dellene Clark 4
Jana Guajardo 6
Patty Werner 4
Margaret Baros 9

Senior Consultants

Sue Capps

A2 Donna S. Dodson
A2 Shirley S. Vallier

Dellene Clark

A1 Lori R. Cruz
A3 Ruth C. Johnston
I1 Sarah Williams
T1 Vickey M. Ellis
T2 Janie Moran
T3 Sheri Sill

Therese M. Ferry

A3 Janna Driskell
I3 Kristy Svec

Teri M. Lane

A3 Louise Witte

Deborah J. Larson

A2 Jamie N. Pruitt

Patty A. Werner

A1 Sandra K. Morkovsky

Louise Witte

A2 Kendra L. Wenske
I3 Joycelynn Arnold
I3 Barbara A. Kaiser
T3 Evelyn A. Velek

Michelle L. Wood

A3 Rebecca Murray

Brunch & Bloom



Celebrating YOU!
Saturday 9/20
11-2 (or until the fun ends)
Salad luncheon
Dress:
Denim & Diamonds or as the
STAR you are!

HOSTESS:

MARGARET BAROS
91 WARD RD
YOAKUM
361-550-5658
RSVP



Guests
Welcome!!!

Website

Memberships

Dellene Clark

Teri Lane

Jana Guajardo

Therese Ferry

Sarah Williams

Rennie Brigman

Aubrey Rodriguez

Michelle Wood

Margaret Baros

Courtney Allen

Mary Tristan

Lori Cruz

Sue Capps

Louise Witte



Preferred Customer

Program

HOLIDAY PARTICIPANTS

Margaret Baros

Dellene Clark

Deborah Larson

Sue Capps

Ruth Johnston

Lori Cruz

Donna Dodson



AUGUST

QUEEN BEES

Dellene Clark

Lori Cruz

Jana Guajardo

BABY BEES

Cindy Faulkner

Cindy Valenzuela

Sue Capps

Regina Roberts

**Thanks to ALL the IN
TOUCH members of our
Unit!**

**54 consultants in the
Millionaire Unit have a
Mary Kay In Touch
FREE site!**

BIRTHDAYS

OCTOBER

MK

Email your News to
margaretbaros@gvec.net

Anniversary

Name Birthday

Name Years

Lauren Paulk	4
Aubrey Rodriguez	5
Lisa Vang	20
Sarah Pelletier	24
Rhonda Mahon	27
Lisa Crumley	31



Dellene Clark	14
Lauren Paulk	13
Mary Tristan	1
Ledie Cheramie	1
Ann Calkins	1
Kim Williamson	1



MICHELLE WOOD, BARBARA KAISER, JOCELYNN ARNOLD,
VIRGIE FERRELL on their health journey.

For a Blessed Mary Kay Year for all!



Cream of the Crop

for a \$250 wholesale order or more
each month the PRIZE will be
Gift Cards to collect or
redeem immediately!



The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or !

Queen Bees \$600 wholesale or more

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!

Perfect Start



GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter. Everyone is a winner!

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**



PEARLS OF SHARING

Necklace, Earrings & Bracelet



Year Long Contests will be:

4 Quarter Star Consultant!

**Millionaire Unit Court of Sales
- \$11,000 retail**

Millionaire Unit Court of Sharing - 5 qualified

**Millionaire Queen of Retail
Sales - based on WAS**

Most Improved Consultant

DAILY WINS!

SurPrizes will be sent to YOU!

Grand Days – Sell \$100 retail

Booking a Skin Care Class/Facial

Holding a SCC/Facial

Selling a Mary Kay Skin Care Set

5 New Contacts in a day

Sharing the Opportunity Appointment

Taking a Guest to an Event

**Complete Color Confident
under Education and
earn a pack of Color Look Cards!**

**Complete Skin Care Confident
under Education and earn
Skin Care Samples.**

**Complete Color Confidant
under Products and become an Advanced
Color Consultant earn, Color Samples.**

**Complete Legal Education Module
under Education and earn a pack of
Customer Profiles.**

**All Star Consultants each Quarter
\$20 Spa Gift Card**

CONTESTS

July 1, 2025- June 30, 2026 Seminar Year

Court of Sales Radiant

Mary Kay National Court of Sales - \$45,000 retail



Mary Kay Area Princess Court of Sales - \$20,000 retail

Millionaire Unit Court of Sales - \$11,000 retail

Mary Kay National Court of Sharing - 24 Qualified Recruits

2024 - 2025 MK Queens

Mary Kay Area Princess Court of Sharing - 12 Qualified Recruits

Millionaire Unit - 5 Qualified Recruits

Court of Sharing



Be on the Mary Kay National Court of Sales (\$45,000 retail)

&/or the Mary Kay National Court of Sharing

(24 qualified recruits)

Attend Seminar 2026 and YOU will receive A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2025 - 2026 MK - COURT OF SALES CHOICES !

2025-2026 Millionaire Unit

Court of Sales -

\$11,000. Retail.

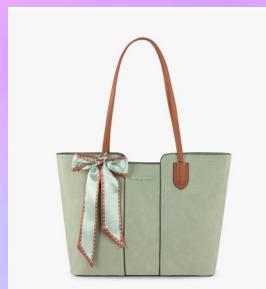
\$25,000. Retail receive \$25. Gift card also.

\$45,000. Retail, Seminar awards night dinner date!



2025-2026 Millionaire Unit

Court of Sharing Prize



4 Quarters of

Star Consultant

2025 - 2026

Seminar Year



New Directors
debuting by 6/30/2026 for
Seminar 2026!
\$50 Gift Card
for Director Supplies



Power UP & GROW
Sales Monthly
Selling Challenge

July 1, 2025

June 30, 2026

September



**Power Your
Sales Monthly
Selling
Challenge
July 1, 2025**

**December 31,
2025**

Join the Power UP & Grow Challenges

July 1 – Dec. 31, 2025

Introducing Power UP & Grow designed to help take your sales to the next stage and energize the US independent sales force on the path toward leadership. Drive your sales growth even higher while building a community among our Independent Beauty Consultants and Independent Sales Directors across the US.

STAR CONSULTANT CONTEST



Sapphire Star
\$1800
Sell \$300
Each Week



Ruby Star
\$2400
Sell \$400
Each Week



Diamond Star
\$3000
Sell \$500
Each Week



Emerald Star
\$3600
Sell \$600
Each Week



Pearl Star
\$4800
Sell \$800
Each Week

QUARTER ENDING

9/15/25

QUARTER ENDING

12/15/25

QUARTER ENDING

3/15/26

QUARTER ENDING

6/15/26

**ALL STAR
CONSULTANTS WILL
RECEIVE \$20 SPA/
PAMPER GIFT CARD.**

**ACHIEVE STAR CONSULTANT ALL 4 QUARTERS
AND RECEIVE A \$20
SP/PAMPER GIFT CARD!**

*Recruiter's name goes
into drawing!*



*Foster Grant cause
your future is so
bright you are
gonna have to wear
shades!*



Margaret Baros
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Yoakum, TX 77995
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Grand Achiever



Cadillac®



Premier Club

