

August 7, 2026

*Margaret's  
Millionaires*

**The Millionaire Unit  
#8908**

**GRAND ACHIEVER  
UNIT**

**Emerald Seminar**



Hello Millionaires,

Month 2 of our New Mary Kay year!  
It will go by fast!

Everyone can be a member of the Millionaire Unit Club with \$11,000 Retail! That breaks down to approximately \$458.34 Wholesale a month for 12 months.

That would mean selling \$114.58 a Week. If you want a profit, and I hope so! Sell \$229.16 a week to reach your goal and a nice profit.

Is this something that would interest you?  
It is a plan that needs action.

Love, Margaret



**New Consultant**

**Chanda Garner**

**From**

**Victoria, TX**

**JULY RESULTS**

**Margaret Baros, Sales Director**

**Cell 361-550-5658**

**margaretbaros@icloud.com**

**91 Ward Rd Yoakum, TX 77995-5603**

**STATE OF THE UNIT**

**Retail \$11,632**

**A 72% decrease  
from 7/25.**

**Unit Size 54 active,  
A decrease of 16.9%  
from 7/25**

**This was as of 7/31/26**

**EMERALD**

**SEMINAR**

Fort Worth, Texas

8/10-8/13/2026

I will arrive Pre-Event 8/9

It is soooo

Ft. WORTH IT Y'all!

**YOU CAN STILL REGISTER FOR  
Seminar thru Seminar!**



**Recruiter**

**Margaret Baros**

# On Target Star Consultants

6/16/26 thru 9/15/26

as of 7/31/26

**KEEP**  
your <sup>eyes</sup>  
**ON THE**  
**PRIZE**

| Consultant       | Has In     | Needs for Sapphire |
|------------------|------------|--------------------|
| Margaret Baros   | \$2,637.00 | \$363/Diamond      |
| Dellene Clark    | \$1,032.20 | \$767.80           |
| Rennie Brigman   | \$694.00   | \$1,106.00         |
| Jana Guajardo    | \$620.80   | \$1,179.20         |
| Therese Ferry    | \$484.20   | \$1,315.80         |
| Kimberly Saddler | \$407.00   | \$1,393.00         |
| Louise Witte     | \$313.00   | \$1,487.00         |
| Deborah Larson   | \$311.50   | \$1,488.50         |
| Janna Driskell   | \$307.00   | \$1,493.00         |
| Vickey Ellis     | \$283.50   | \$1,516.50         |
| Debra Lindsay    | \$276.00   | \$1,524.00         |
| Cindy Faulkner   | \$262.00   | \$1,538.00         |
| Sue Capps        | \$245.00   | \$1,555.00         |
| Kendra Wenske    | \$237.00   | \$1,563.00         |
| Lauren Paulk     | \$225.00   | \$1,575.00         |
| Karen Washington | \$211.80   | \$1,588.20         |
| Michelle Wood    | \$210.40   | \$1,589.60         |
| Abigail Sager    | \$210.20   | \$1,589.80         |



**YTD Court of  
Sharing**

**as of 7/31/26**

**July 1, 2026 -  
June 30, 2027**



**JULY**  
**Court of Sharing**

Margaret Baros - 1





# JULY Wholesale Queen DELLENE CLARK



|                  |            |
|------------------|------------|
| Dellene Clark    | \$516.00   |
| Kimberly Saddler | \$407.00   |
| Janna Driskell   | \$307.00   |
| Vickey Ellis     | \$283.50   |
| Debra Lindsay    | \$276.00   |
| Cindy Faulkner   | \$262.00   |
| Sue Capps        | \$245.00   |
| Kendra Wenske    | \$237.00   |
| Lauren Paulk     | \$225.00   |
| Julie Enriquez   | \$131.00   |
| Rennie Brigman   | \$125.50   |
| Teri Lane        | \$67.00    |
| Louise Witte     | \$59.00    |
| Lori Cruz        | \$39.00    |
| Jana Guajardo    | \$11.00    |
| Margaret Baros   | \$2,637.00 |

## SEMINAR YTD

**Court of Sales Scoreboard**  
**July 1, 2026 - June 30, 2027**  
**as of 7/31/26**

|                  |            |
|------------------|------------|
| Dellene Clark    | \$1,032.00 |
| Kimberly Saddler | \$814.00   |
| Janna Driskell   | \$614.00   |
| Debra Lindsay    | \$552.00   |
| Vickey Ellis     | \$543.00   |
| Cindy Faulkner   | \$524.00   |
| Sue Capps        | \$490.00   |
| Kendra Wenske    | \$474.00   |
| Lauren Paulk     | \$450.00   |
| Julie Enriquez   | \$262.00   |
| Rennie Brigman   | \$251.00   |
| Teri Lane        | \$134.00   |
| Louise Witte     | \$118.00   |
| Lori Cruz        | \$78.00    |
| Jana Guajardo    | \$22.00    |
| Margaret Baros   | \$5,274.00 |



## JULY STATE QUEENS

Texas - Dellene Clark  
Utah - Debra Lindsay  
California - Cindy Faulkner  
Tennessee - Teri Lane

WE ARE THE CREAM  
OF THE CROP!



## **JULY Cream of the Crop**

### Worker Bees

**Dellene Clark**  
**Kimberly Saddler**

### Baby Bees

**Janna Driskell**  
**Vickey Ellis**  
**Debra Lindsay**  
**Cindy Faulkner**

# Special Recognition

Enter Weekly Accomplishment Sheets online  
at [www.marykayintouch.com](http://www.marykayintouch.com)! Quick & Easy!

Get the recognition you deserve!

~Sales 6/28/26 through 8/01/26~

## Facials



Trunk Shows & Open  
Houses are Great for  
large groups to see and  
touch products!



Classes On the Go  
Website PCP

## Skin Care Classes

(3 to 6 Makeovers at a time)



### SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

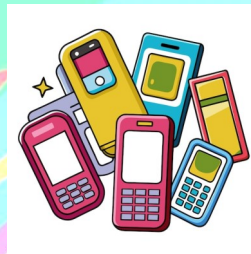
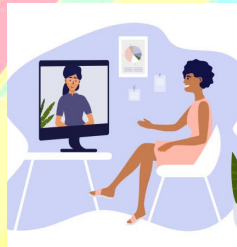
MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin Lips set

## INTERVIEWS



## Information

### Hotline

(641) 715-3800 ext.

769643# The menu is 1-10,  
#1 is for Mary Kay potential  
team members and all of us.



## JULY GRAND DAYS

**\$100 or more Retail Sales  
before tax. Let Margaret  
know and you will be recog-  
nized in the newsletter.  
Everyone is a Winner!**

**DELLENE CLARK - 7 Grand Days**

## ONLINE

**Dellene Clark**

**\$118, \$48**

## CLASSES

**Dellene Clark**

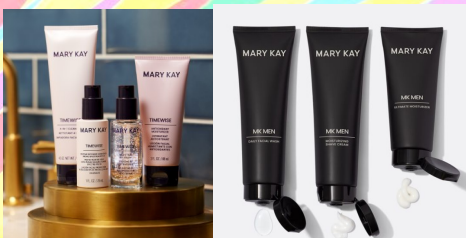
**\$128**

## REORDERS

**Dellene Clark**

**\$594, \$378, \$106,**

**\$48, \$112**





# Millionaire Teams

## STAR TEAM BUILDER

### Rennie A. Brigman

A1 Lauren E. Paulk  
 A2 Heather DeVore  
 A3 Lisa Vang  
 I1 Lisa D. Crumley  
 I1 Deborah J. Larson  
 I2 Heather L. Lopez  
 I2 Staci Salafia  
 I3 Joanna L. Smith  
 T1 Stacie L. Morneau  
 T3 Karen Williams  
 T4 Sabrina Matthews  
 T6 Courtney Allen  
 T6 Regina Roberts



## Medal Program

**GOLD MEDAL - 5 recruits in one month**

**SILVER - 4 recruits in one month**

**BRONZE - 3 recruits in one month**



## COMMISSION CHECKS



| Name | % |
|------|---|
|------|---|

|                |   |
|----------------|---|
| Dellene Clark  | 4 |
| Louise Witte   | 4 |
| Rennie Brigman | 4 |
| Teri Lane      | 4 |
| Margaret Baros | 9 |



## SENIOR CONSULTANTS

### Sue Capps

A3 Barbara Hargis  
 T1 Donna S. Dodson

### Dellene Clark

A1 Vickey M. Ellis  
 A2 Lori R. Cruz  
 I1 Lakin Stehle  
 T2 Kelln Small  
 T4 Ruth C. Johnston

### Therese M. Ferry

A1 Janna Driskell  
 I2 Kristy Svec  
 T2 Addison L. Ferry

### Jana L. Guajardo

A2 Karen L. Washington  
 I1 Lucia Martinez  
 I2 Therese M. Ferry  
 T2 Sandy Miller  
 T6 Jennifer M. Hahn

### Teri M. Lane

A2 Louise Witte

### Patty A. Werner

A3 Sandra K. Morkovsky

### Louise Witte

A1 Kendra L. Wenske  
 I1 Barbara A. Kaiser  
 T1 Joycelynn Arnold

### Michelle L. Wood

A3 Rebecca Murray

## Preferred Customer

### Program

## FALL PARTICIPANTS

**Margaret Baros**  
**Dellene Clark**  
**Sue Capps**





# Top 5

2025  
-  
2026







## SEPTEMBER

Email your News to  
margaretbaros@icloud.com



-HAPPY-  
Mary Kay Anniversary

|                |    |
|----------------|----|
| Sherrie Searle | 36 |
| Teri Lane      | 33 |
| Rachel Huff    | 19 |
| Sue Capps      | 10 |
| Donna Dodson   | 7  |
| Jamie Pruitt   | 4  |
| Stacie Morneau | 1  |

### Name Birthday

|                   |    |
|-------------------|----|
| Kathy Buckler     | 3  |
| Sue Capps         | 4  |
| Michelle Wood     | 11 |
| Jennifer Hahn     | 13 |
| Samantha Olvera   | 14 |
| Mary Tristan      | 14 |
| Lucia Martinez    | 16 |
| Alanis Pruchnicki | 16 |
| Rachel Huff       | 23 |
| Vanessa Castillo  | 26 |

Prayers for RACHEL HUFF  
family.

Her mother passed away  
at 100 years young.

Prayers for all who need  
healing!

Prayers for peace from  
worry!

Prayers for growth!



### Special Olympics Wyoming - Ri...

CONGRATULATIONS to Kelsie on her  
gold medal in doubles bocce at USA  
Games!!!

This is Michelle Woods  
Daughter



### All-Star Star Consultant Program

What does it take to be an All-Star? In  
a word, consistency. Consistently  
booking parties, treating your custom-  
ers with Golden Rule customer ser-  
vice, tracking your goals and working  
your plan.

To participate in the All-Star Star Con-  
sultant Program and to achieve amaz-  
ing rewards, Independent Beauty Con-  
sultants must achieve Star Consultant  
status all four quarters of a Seminar  
year. See the FAQs to learn how a new  
Independent Beauty Consultant can  
achieve All-Star status.



When you achieve All-Star  
status for the 2026–2027 Sem-  
inar year, you can earn one of  
the fabulous rewards .  
To receive your reward, you  
must be in attendance at Sem-  
inar 2027.





**WE ARE THE CREAM  
OF THE CROP!**



## Cream of the Crop

**for a \$250 wholesale order or more  
each month the PRIZE will be  
Gift Cards to collect or  
redeem immediately!**



### The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or !

Queen Bees \$600 wholesale or more

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are  
entered into 2 drawings for the month!!  
Name goes in for orders placed by the 15<sup>th</sup>  
of the month. Name gets to stay in the  
drawing for the end of the month drawing!

### Perfect Start



## GRAND DAYS

**Let Margaret know when  
you sell \$100 retail or  
more in a day before tax  
and you will be recog-  
nized in the newsletter.  
Everyone is a winner!**

**\$500 weeks, reinvest  
\$1,000 + \$1,000 profit  
for you and your family!!!**

### PEARLS OF SHARING

Necklace, Earrings &  
Bracelet



**Year Long Contests will be:**  
**4 Quarter Star Consultant!**  
**Millionaire Unit Court of  
Sales - \$11,000 retail**  
**Millionaire Unit Court of  
Sharing - 5 qualified**  
**Millionaire Queen of Retail  
Sales - based on WAS**  
**Most Improved Consultant**

### DAILY WINS!

**SurPrizes will be sent to YOU!**  
**Grand Days – Sell \$100 retail**  
**Booking a Skin Care Class/Facial**  
**Holding a SCC/Facial**  
**Selling a Mary Kay Skin Care Set**  
**5 New Contacts in a day**  
**Sharing the Opportunity Appointment**  
**Taking a Guest to an Event**

\*\*\*\*\*

**Complete Color Confident  
under Education and  
earn a pack of Color Look Cards!**

**Complete Skin Care Confident  
under Education and earn  
Skin Care Samples.**

**Complete Color Confidant  
under Products and become an Advanced  
Color Consultant earn, Color Samples.**

**Complete Legal Education Module  
under Education and earn a pack of  
Customer Profiles.**

**All Star Consultants each Quarter  
\$20 Spa Gift Card**





# CONTESTS

**July 1, 2026- June 30, 2027 Seminar Year**

**MK Queen of Sales-  
Endless Sparkle  
Bracelet or \$500**



**Mary Kay Queen's Court of Sales - \$45,000 retail**

**Mary Kay National Area Princess Court of Sales - \$22,500 retail**

**Millionaire Unit Court of Sales - \$11,000 retail**

**Mary Kay Queen's Court of Sharing - 24 Qualified Recruits**

**Mary Kay National Area Princess Court of Sharing - 12 Qualified Recruits**

**Millionaire Unit Court of Sharing - 5 Qualified Recruits**

**2026 - 2027 MK Queens**

**Court of Sharing**



**Millionaire Unit - 5 Qualified Recruits  
Be on the Mary Kay National Court of  
Sales (\$45,000 retail)**

**&/or the Mary Kay National Court of  
Sharing (24 qualified recruits)**

**Attend Seminar 2027 and YOU will  
receive A Night Out on the Town!**

**A Dinner with your Director  
at a city hot spot!!**



**4 Quarters of**

**Star Consultant**

**2026 - 2027**

**Seminar Year**

**\$20 Gift Card**

**2026-2027 Millionaire Unit  
Court of Sales  
\$11,000. Retail**



LOVEVOOK  
Travel Backpack for Women,  
40L Carry On Backpack for  
Airplanes, Personal Item Bag...

**Court of Sharing  
5 Qualified**

LOVEVOOK  
Travel Duffle Bag for  
Women, Weekender...



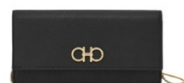
**New Directors  
debuting by 6/30/2027  
for Seminar 2027!  
\$50 Gift Card  
for Director Supplies**



# POINTS TO PARADISE

INDEPENDENT BEAUTY CONSULTANT CHALLENGE

MAY 1 – OCT. 31, 2026



## Preferred Customer Program

### Beauty That's Meant to Be Shared

**Share a little extra sparkle with your customers this season by enrolling them to receive the Holiday 2026 issue of The Look. Plus, they'll receive a FREE exclusive sample of a new product! Explore merry gifts, curated bundles and returning favorites to make holiday shopping easy this year!**

**Enroll July 16 – Aug. 17, 2026.**

**Mails Sept. 7, 2026. Arrives in 7 to 10 business days.**

**Only 95¢ per name.\***



## **SEMINAR AWARDS 2027**

**Together, We Sparkle. This Seminar year will be defined by momentum. Strength built through connection, confidence grown through community and goals reached because no one is chasing them alone. Together, you lean into possibility, support one another's ambitions and prove that when belief is shared, achievement shines even brighter.**



### **QUARTER ENDING**

**9/15/26**

### **QUARTER ENDING**

**12/15/26**

### **QUARTER ENDING**

**3/15/27**

### **QUARTER ENDING**

**6/15/27**

**ALL STAR  
CONSULTANTS WILL  
RECEIVE \$20 GIFT CARD.**

**ACHIEVE STAR CONSULT-  
ANT ALL 4 QUARTERS AND  
RECEIVE A \$20  
GIFT CARD!**

### **MY SHOP**

#### **PARTICIPANTS**

**Bianca Aguilera  
Margaret Baros  
Rennie Brigman  
Kathy Buckler  
Sue Capps  
Dellene Clark  
Lori Cruz  
Donna Dodson  
Vickey Ellis  
Cindy Faulkner  
Addison Ferry  
Therese Ferry  
Jana Guajardo**

### **MY SHOP**

#### **PARTICIPANTS**

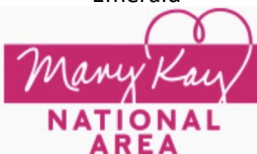
**Ruth Johnston  
Teri Lane  
Debora Larson  
Heather Lopez  
Samantha Olvera  
Jennifer Reyes  
Tracy Reyes  
Joanna Smith  
Lakin Stehle  
Mary Tristan  
Kendra Wenske  
Patty Werner  
Louise Witte  
Michelle Wood**





**Margaret Baros**  
**Sales Director**  
**91 Ward Rd**  
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Emerald



## Grand Achiever



## Cadillac®



## Premier Club

