*April* 7, 2025

Margaret's

Millionaires

The Millionaire Unit #8908

GRAND ACHIEVER UNIT

**Emerald Seminar** 

STATE OF THE UNIT

Retail \$207,817.50

A 14.1% increase

from 3/24.

Unit Size 70 active,

An increase of 1.4%

from 3/24

This is as of 3/31/25

EMERALD

SEMINAR

July 27-31

2025



Margaret Baros, Sales Director Cell 361-550-5658 margaretbaros@gvec.net 91 Ward Rd Yoakum, TX 77995-5603



Hello Millionaires,

We are in the final 3 months of our Mary Kay year!! Happy Easter month, Spring is here! Beautiful weather means extra energy! People want to be out and about and NEED a makeover! Make April your "Be a Happy Booker" month!

Love, Margaret



New Consultant	From	Recruiter
Ruth Carter	Yoakum, TX	Barbara Kaiser
LyAna Castreion	Victoria, TX	Margaret Baros
Sylvia Janecek	Victoria, TX	Margaret Baros
Brittany Raabe	Hallettsville, TX	Lori Cruz
Regina Roberts	Sherman, TX	Rennie Brigman
Aubrey Rodriguez	Sheridan, TX	Lori Cruz



## On Target Star Consultants 3/16/25 thru 6/15/25 as of 3/31/25



Consultant	Has In	Needs for Sapphire
Dellene Clark	\$902.50	\$897.50
Jana Guajardo	\$703.10	\$1,096.90
Rennie Brigman	\$495.50	\$1,304.50
Rebecca Murray	\$438.20	\$1,361.80
Joycelynn Arnold	\$417.00	\$1,383.00
Kimberly Saddler	\$374.50	\$1,425.50
Lisa Vang	\$278.00	\$1,522.00
Patty Werner	\$275.50	\$1,524.50
Jennifer Hahn	\$271.00	\$1,529.00
Aubrey Rodriguez	\$255.00	\$1,545.00
Ann Calkins	\$250.70	\$1,549.30
Mary Tristan	\$250.50	\$1,549.50
Brandi Gayle	\$249.00	\$1,551.00
Donna Dodson	\$239.70	\$1,560.30
Ruth Carter	\$239.50	\$1,560.50
Barbara Kaiser	\$239.50	\$1,560.50
Karen Washington	\$238.50	\$1,561.50
Melissa Downs	\$230.00	\$1,570.00
Ruth Johnston	\$230.00	\$1,570.00
Kendra Wenske	\$229.00	\$1,571.00
Ledie Cheramie	\$226.00	\$1,574.00





Texas - RENNIE BRIGMAN Wyoming - REBECCA MURRAY California - ANN CALKINS Tennessee - LOUISE WITTE Arizona - COURTNEY ALLEN

### YTD Court of Sharing

as of <mark>3/31/25</mark> July 1, 2024 <mark>- June 30, 2025</mark>



Margaret Baros 2

## MARCH RENNIE BRIGMAN Wholesale Queen



### SEMINAR YTD Court of Sales Scoreboard July 1, 2024 - June 30, 2025 as of 3/31/25

Rennie Brigman	\$886.00
Dellene Clark	\$840.00
Lori Cruz	\$797.00
Jana Guajardo	\$703.10
Rebecca Murray	\$438.20
Joycelynn Arnold	\$417.00
Kimberly Saddler	\$374.50
Deborah Larson	\$293.50
Lisa Vang	\$278.00
Yolanda Resendez	\$277.50
Sue Capps	\$274.00
Virgi Ferrell	\$272.00
Jennifer Hahn	\$271.00
Ann Calkins	\$250.70
Mary Tristan	\$250.50
Brandi Gayle	\$249.00
Donna Dodson	\$239.70
Ruth Carter	\$239.50
Barbara Kaiser	\$239.50
Karen Washington	\$238.50
Louise Witte	\$232.00
Melissa Downs	\$230.00
Kendra Wenske	\$229.00
Kristy Svec	\$226.00
Cindy Faulkner	\$190.20
Heather DeVore	\$118.00
Courtney Allen	\$75.00
Margaret Baros	\$2,000.0



0

Dellene Clark	\$19,424.00
Rennie Brigman	\$17,395.00
Jana Guajardo	\$14,406.00
Lori Cruz	\$11,248.00
Therese Ferry	\$4,841.00
Deborah Larson	\$4,435.00
Louise Witte	\$4,379.00
Sue Capps	\$3,676.00
Rhonda Mahon	\$3,639.00
Mary Tristan	\$3,392.00
Teri Lane	\$3,330.00
Kimberly Saddler	\$3,009.00
Donna Dodson	\$2,931.00
Michelle Wood	\$2,769.00
Cindy Faulkner	\$2,406.00
Linda Koehler	\$2,220.00
Sandra Morkovsky	\$2,152.00
Rachel Huff	\$1,890.00
Patty Werner	\$1,839.00
Karen Washington	\$1,826.00
Virgi Ferrell	\$1,688.00
Heather DeVore	\$1,588.00
Kendra Wenske	\$1,469.00
Julie Enriquez	\$1,463.00
Vickey Ellis	\$1,416.00
Yolanda Deauzat	\$1,384.00
Sarah Pelletier	\$1,364.00
Yolanda Resendez	\$1,355.00
Jamie Pruitt	\$1,230.00
Debra Lindsay	\$1,150.00
Kathryn Urbanic	\$1,140.00
Abigail Sager	\$1,104.00
Barbara Kaiser	\$1,072.00
Sherrie Searle	\$1,047.00
Janna Driskell	\$1,040.00

Karen Williams	\$1,002.00
Sabrina Matthews	\$974.00
Kristy Svec	\$954.00
Rebecca Murray	\$922.00
Kim Williamson	\$916.00
Lucia Martinez	\$911.00
Shirley Vallier	\$900.00
Joycelynn Arnold	\$834.00
Courtney Allen	\$780.00
Christina Cox	\$720.00
Evelyn Velek	\$684.00
Jacque Kuntschik	\$619.00
Monica Rubio	\$577.00
Gaylinn Frandsen	\$570.00
Lisa Vang	\$556.00
Lauren Paulk	\$546.00
Jennifer Hahn	\$542.00
Lori Sarvis	\$536.00
Lisa Crumley	\$518.00
Ann Calkins	\$509.00
Margaret Steuber	\$506.00
Melissa Downs	\$502.00
Lynette Smith	\$501.00
Cindy Valenzuela	\$498.00
Brandi Gayle	\$498.00
Ruth Johnston	\$496.00
Ruth Carter	\$479.00
Janie Moran	\$478.00
Ledie Cheramie	\$454.00
Heather Lopez	\$454.00
Summer Rice	\$452.00
Amber Reynolds-Bravo	
Laura Crafton	\$451.00
Tami Raabe	\$245.00
Margaret Baros	\$43,172.00

## **Special Recognition**

**Enter Weekly Accomplishment Sheets online** at www.marykayintouch.com! Quick & Easy! Get the recognition you deserve! ~Sales 3/2/25 through 4/5/25~







**Trunk Shows & Open Houses are Great** 

INTERVIEWS

On the Go Website PCP

### **Skin Care Classes**

(3 to 6 Makeovers at a time)



#### **SKIN CARE SETS**

**TimeWise Repair TimeWise 3D Miracle Set TimeWise 3D Ult. Mir. Set Botanical Effects** Clearproof **Mary Kay Naturally MK Men Skin Care** Microdermabrasion Plus **Satin Hands Pamper-**



## **ReOrders**

**Dellene Clark - \$311/** \$344/\$140/\$200/\$312 Ami Parbs - \$35

## Information

### Hotline

(641) 715-3800 ext. 769643# The menu is 1-10, #1 is for Mary Kay potential team members and all of us.



\$100 or more Retail Sales before tax. Let Margaret know and you will be recognized in the newsletter. **Everyone is a Winner! March Grand Days** 

**Dellene Clark - 21 Grand Days** Lori Cruz - 3 Grand Days

## **ON THE GO**

Dellene Clark - \$96

FACIAL **Dellene Clark** \$158/\$674

## Class

**Dellene Clark** \$424/\$787

## **WEB**

Ami Parbs - \$61/ \$192/\$355/169/\$369

## **Millionaire Teams**

#### STAR TEAM BUILDERS

#### Rennie A. Brigman

- Deborah J. Larson A1
- A1 Lisa Vang
- A2 **Courtney Allen**
- A3 Lisa D. Crumley
- Karen Williams 11
- 12 Ledie Cheramie
- Heather DeVore 12
- 12 Heather L. Lopez
- 12 Lauren E. Paulk
- 13 Sabrina Matthews
- Ν1 **Regina Roberts**

#### Dellene Clark

- Lori R. Cruz A1
- A2 Vickey M. Ellis
- A3 Janie Moran
- 11 Ruth C. Johnston
- 11 Sheri Sill
- Т4 **Taylor N. Williams**

#### Jana L. Guajardo

A1 Jennifer M. Hahn A1 Karen L. Washington A2 Lucia Martinez

#### A3 Therese M. Ferry

#### Louise Witte

A1 Joycelynn Arnold A1 Barbara A. Kaiser A1 Kendra L. Wenske 11 Evelyn A. Velek





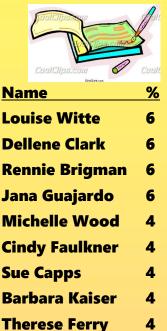




#### **Medal Program**

**GOLD MEDAL - 5 recruits in one month SILVER - 4 recruits in one month BRONZE - 3 recruits in one month** Earn bracelet with first medal.

### **COMMISSION CHECKS**



**Margaret Baros** 13

4

#### SENIOR CONSULTANTS Sue Capps

A1	Donna S. Dodson			
13	Shirley S. Vallier			
<u>Cindy</u>	A. Faulkner			
A1	Ann Calkins			
<u>There</u>	se M. Ferry			
A1	Kristy Svec			
13	Janna Driskell			
<u>Barba</u>	Barbara A <mark>. Kaiser</mark>			
A1	Rut <mark>h E. Carter</mark>			
<u>Teri M. Lane</u>				
A1	Louise Witte			
Т2	Christin <mark>a D. Cox</mark>			
Deborah J. Larson				
A3	Jamie N. <mark>Pruitt</mark>			
Michelle L. Wood				
A1	Rebecca Murray			

### MARCH POWER YOUR SALES

<u>WINNERS</u> Margaret Baros Rennie Brigman Dellene Clark Lori Cruz Jana Guajardo



Website Memberships

Rennie Brigman Ann Calkins Aubrey Rodriguez Michelle Wood Margaret Baros Courtney Allen Mary Tristan Lori Cruz Sue Capps Louise Witte Dellene Clark Vickey Ellis Therese Ferry Jana Guajardo Rhonda Mahon







*to start* A MARY KAY BUSINESS ...

#### Preferred Customer

**Program** SUMMER PARTICIPANTS

> Margaret Baros Dellene Clark

### MARCH <u>CREAM OF THE CROP</u>

<u>QUEEN BEES</u> Rennie Brigman Dellene Clark Lori Cruz Jana Guajardo

<u>WORKER BEES</u> Rebecca Murray Joycelynn Arnold

BABY BEES Kimberly Saddler Deborah Larson Lisa Vang Yolanda Resendez Sue Capps Virgi Ferrell Jennifer Hahn Ann Calkins Mary Tristan

Thanks to ALL the IN TOUCH members of our Unit! 65 consultants in the

Millionaire Unit have a Mary Kay In Touch FREE site!

### **Happy Birthday**

### MAY

### Happy MK Anniversary

News	to	Share	email	to:

### margaretbaros@gvec.net

Name Birth	
Janie Moran	5
Kathryn Urbanic	6
Amber Reynolds-Bravo	9
Shirley Vallier	10
Debra Lindsay	13
Cindy Valenzuela	26



•	<u>Name</u>	<u>Years</u>
	Margaret Baros	42
	Virgi Ferrell	29
	<b>Margaret Steuber</b>	6
	Rebecca Murray	5
	Karen Washington	5
	Rhonda Mahon	1
	Lucia Martinez	1





Barbara Kaiser on her health journey. Joycelynn Arnold on her health journey. Michelle Wood on her health journey.



Sue Capps' husband Bill on his health journey. For all with worries, concerns, health issues.

CONGRATULATIONS!!! DELLENE CLARK crossing the stage as a Star Team Builder, Allen TX Career Conference!!!





### **Cream of the Crop**

for a \$250 wholesale order or more each month the PRIZE will be Gift Cards to collect or redeem immediately!



### **GRAND DAYS**

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter. **Everyone is a winner!** 

**DAILY WINS!** 

SurPrizes will be sent to YOU! Grand Days - Sell \$100 retail **Booking a Skin Care Class/Facial Holding a SCC/Facial** Selling a Mary Kay Skin Care Set **5 New Contacts in a day Sharing the Opportunity Appointment** Taking a Guest to an Event \*\*\*\*\*\*

**Complete Color Confident** under Education and earn a pack of Color Look Cards!

**Complete Skin Care Confident** under Education and earn Skin Care Samples.

**Complete Color Confidant** under Products and become an Advanced **Color Consultant earn, Color Samples.** 

**Complete Legal Education Module** under Education and earn a pack of **Customer Profiles.** 

All Star Consultants each Quarter \$20 Spa Gift Card

#### The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

Queen Bees \$600 wholesale or more – Beautiful designer jewelry from MK Inc

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15<sup>th</sup> of the month. Name gets to stay in the drawing for the end of the month drawing!

\$500 weeks, reinvest \$1,000 + \$1,000 profit for you and your family!!!



PFARLS OF SHARING

Necklace, Earrings & Bracelet



Year Long Contests will be:

**4 Quarter Star Consultant!** 

**Millionaire Unit Court of Sales** - \$11,000 retail

**Millionaire Unit Court of Shar**ing - 5 qualified

Millionaire Queen of Retail Sales - based on WAS

**Most Improved Consultant** 



## <u>C O N T E S T S</u>

Mary Kay National Court of Sales - \$40,000 retail Mary Kay Area Court of Sales - \$20,000 retail Millionaire Unit Court of Sales - \$11,000 retail Mary Kay National Court of Sharing - 24 Qualified Recruits Mary Kay Area Court of Sharing - 12 Qualified Recruits Millionaire Unit Court of Sharing - 5 Qualified Recruits 2024 - 2025 MK Queens

### July 1, 2024- June 30, 2025

#### **Seminar Year**



Court of Sales Radiant Rose Ring OR \$500

Pink Crossbody Bag with Mary Kay Logo

July Monthly Se

#### **Court of Sharing**



Be on the Mary Kay National Court of Sales (\$40,000 retail) &/or the Mary Kay National Court of Sharing (24 qualified recruits) Attend Seminar 2023 and YOU will receive A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

#### 2024 - 2025 MK - COURT OF SALES CHOICES !

2024-2025 Millionaire Unit Court of Sales -

\$11,000. Retail.

\$25,000. Retail receive \$25. Gift card also.

\$40,000. Retail, Seminar



4 Quarters of Star Consultant 2024 - 2025 Seminar Year \$20 Spa Gift Card



2024-2025 Millionaire Unit Court of Sharing Prize 5 Qualified Twisted Rope Round Hoop Earrings



New Directors debuting by 6/30/2025 for Seminar 2025! \$50 Gift Card for Director Supplies Mary Kay-Branded Perpetual Calendar Yearlong Consistency Challenge

> Power Your Sales Monthly Selling Challenge July 1, 2024

> > June 30, 2025

Flat Edge Hoop Earrings

Earrings

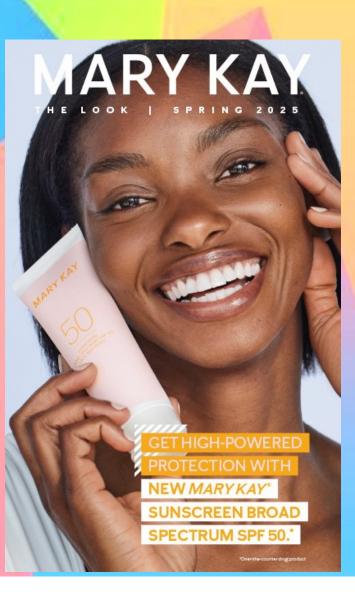




## **Preferred Customer Program**

Your Summer Is Looking Bright! Share the new season with your customers by enrolling them to receive the Summer 2025 issue of *The Look*. Plus, they'll receive a FREE exclusive sample of a new product! Discover fresh products and endless opportunities to help them embrace radiant confidence!

Enroll March 16 – April 17, 2025. Mails May 7, 2025. Arrives in 7 to 10 business days. Only 95¢ per name.\*









It's time to unleash gravity-free thinking and turn

Power Your Sales Monthly Selling Challenge July 1, 2024

June 30, 2025

goal-setting into goal-*getting* with the *Power Your Sales* Monthly Selling Challenge. Each month during the 2024–2025 Seminar year that an Independent Beauty Consultant orders \$700\* or more in wholesale Section 1 products, she can earn the monthly reward from the *Power Your Sales* Monthly Selling Challenge. The order(s) can be a single order or cumulative orders of \$700\* or more as long as they occur during a single month. Establishing a strong customer base and selling \$700\* or more a month in wholesale Section 1 products can help her Power UP her Mary Kay business! The fabulous monthly rewards can't be found in a

store – you can only get them by achieving this challenge

# STAR CONSULTANT CONTEST











**Sapphire Star** \$1800 Sell \$300 Each Week

Sell \$400 Each Week

**Diamond Star** \$3000 Sell \$500 Each Week

**Emerald Star** \$3600 Sell \$600 Each Week

Pearl Star \$4800 Sell \$800 Each Week

**QUARTER ENDING** 9/15/24

QUARTER ENDING 12/15/24

**QUARTER ENDING** 3/15/25

QUARTER ENDING 6/15/25

**ALL STAR CONSULTANTS WILL RE-CEIVE \$20 SPA/PAMPER** GIFT CARD.

**ACHIEVE STAR CONSULT-ANT ALL 4 QUARTERS AND RECEIVE A \$20 SP/PAMPER GIFT CARD!** 



Margaret Baros Sales Director 91 Ward Rd Yoakum, TX 77995 Cell 361-550-5658 margaretbaros@gvec.net





**Grand Achiever** 







**Premier Club** 

