

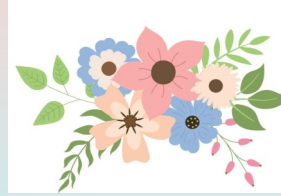


**The Millionaire Unit
#8908
PREMIER CLUB
UNIT
Emerald Seminar**



Margaret's Millionaires

**Margaret Baros,
Sales Director
Cell 361-550-5658
margaretba-
ros@gvec.net
416 Herman Rd,
Yoakum, TX 77995**



**STATE OF THE UNIT
Retail \$ 266,789.50
A .3% decrease
from 6/22.
Unit Size 63 active,
No Change
from 6/22
This is as of 6/30/23.**

July 11, 2023

JUNE Results

Dear Millionaires,

Happy NEW Mary Kay Year!
Set your goals, write them down, make a poster,
tell everyone and put into action daily!

2023 - 2024 Unit Goal OPERATION DOUBLE Unit Size!
It is exciting!

Love, Margaret



New Consultant

From

Recruiter

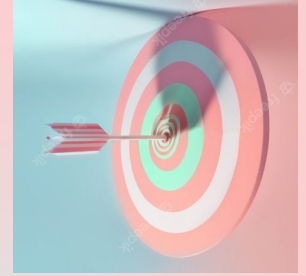
Haley Cooksey

Hallettsville, TX

Jana Guajardo



On Target Star Consultants 6/16/23 thru 9/15/23 as of 6/30/23



Consultant	Has In	Needs for Sapphire
Jana Guajardo	\$1,592.30	\$207.70
Rennie Brigman	\$1,498.60	\$301.40
Margaret Baros	\$1,061.20	\$738.80
Dellene Clark	\$921.60	\$878.40
Teri Lane	\$870.00	\$930.00
Sue Capps	\$499.50	\$1,300.50
Deborah Larson	\$373.30	\$1,426.70
Joycelynn Arnold	\$348.50	\$1,451.50
Louise Witte	\$271.00	\$1,529.00
Michelle Wood	\$249.30	\$1,550.70
Jennifer Hahn	\$243.50	\$1,556.50
Heather DeVore	\$240.00	\$1,560.00
Virgi Ferrell	\$229.50	\$1,570.50
Rachel Huff	\$158.00	\$1,642.00
Kristy Svec	\$124.00	\$1,676.00
Yolanda Resendez	\$76.00	\$1,724.00
Lauren Paulk	\$50.00	\$1,750.00
Liggy Hansrote	\$48.00	\$1,752.00
Karen Washington	\$47.00	\$1,753.00
Therese Ferry	\$8.00	\$1,792.00

Seminar 2023-24
"Soar Like Never Before"



S = set your sights/
clear vision,
O = own your power
A = activate urgency
R = rise up like an Eagle 🦅

*Want to attend
Seminar Dallas, TX
for 2023-2024?
Does it always sneak
up on you?*

**Start a savings
account Now!**



**100. A month savings
Seminar acct July-June if
flying more (\$600. Flight an
additional \$50. Month or
gas is not included.)**

*Do this with your
sales profits!*

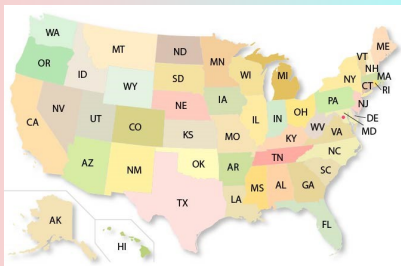
JUNE

RENNIE BRIGMAN

Wholesale Queen



Rennie Brigman	\$2,338.60
Jana Guajardo	\$1,939.30
Dellene Clark	\$1,738.10
Teri Lane	\$847.00
Sue Capps	\$499.50
Rachel Huff	\$383.75
Joycelynn Arnold	\$348.50
Karen Washington	\$278.00
Jennifer Hahn	\$273.50
Lynette Smith	\$269.50
Deborah Larson	\$266.30
Michelle Wood	\$249.30
Heather DeVore	\$240.00
Virgi Ferrell	\$229.50
Liggy Hansrote	\$149.00
Kristy Svec	\$124.00
Louise Witte	\$87.50
Yolanda Resendez	\$76.00
Therese Ferry	\$8.00
Margaret Baros	\$2,004.80



JUNE

STATE QUEENS

Texas - Rennie Brigman
Tennessee - Teri Lane
Utah - Rachel Huff
Wyoming - Michelle Wood
Florida - Liggy Hansrote

SEMINAR YTD - Court of Sales Scoreboard

July 1, 2023 - June 30, 2024

as of 6/30/23

Rennie Brigman	\$40,131.00	Summer Rice	\$1,365.00
Dellene Clark	\$20,960.00	Heather Lopez	\$1,352.00
Jana Guajardo	\$20,002.00	Liggy Hansrote	\$1,332.00
Deborah Larson	\$8,702.00	Kathryn Bassano	\$1,265.00
Teri Lane	\$7,641.00	Theresa Scrivner	\$1,190.00
Sue Capps	\$6,013.00	Lori Rondeau	\$1,130.00
Therese Ferry	\$5,870.00	Lori Scardino	\$1,112.00
Donna Dodson	\$4,022.00	Linda Koehler	\$1,018.00
Michelle Wood	\$3,950.00	Barbara Kaiser	\$964.00
Patty Werner	\$3,457.00	Margaret Steuber	\$941.00
Louise Witte	\$3,126.00	Cindy Valenzuela	\$939.00
Joycelynn Arnold	\$3,013.00	Janna Driskell	\$931.00
Kristy Svec	\$2,755.00	Ruth Carter	\$931.00
Rachel Huff	\$2,558.00	Nina Blaschke	\$914.00
Lisa Vang	\$2,499.00	Lisa Crumley	\$910.00
Kimberly Saddler	\$2,399.00	Yolanda Deauzat	\$795.00
Karen Williams	\$2,353.00	Monica Rubio	\$711.00
Mellisa Hicks	\$2,309.00	Karen Filip	\$708.00
Karen Washington	\$2,299.00	Sherrie Searle	\$686.00
Virgi Ferrell	\$2,208.00	Ambyr Valentine	\$614.00
Rebecca Murray	\$2,168.00	Sabrina Matthews	\$568.00
Lynette Smith	\$2,082.00	Gaylinn Frandsen	\$564.00
Heather DeVore	\$2,062.00	Amanda Jahn	\$563.00
Jennifer Hahn	\$1,977.00	Evelyn Velek	\$553.00
Sandy Miller	\$1,972.00	Julie Enriquez	\$535.00
Yolanda Resendez	\$1,961.00	Kelly Aguayo	\$518.00
Cathy Cain	\$1,926.00	Brenda Addley	\$514.00
Kendra Wenske	\$1,891.00	Allyson Farmer	\$513.00
Kaye Finch	\$1,839.00	Staci Hodges	\$494.00
Ivonne Maxwell	\$1,668.00	Jolene Kosark	\$490.00
Lauren Paulk	\$1,659.00	Laura Crosby	\$490.00
Jamie Pruitt	\$1,657.00	Jacque Kuntschik	\$460.00
Debra Lindsay	\$1,591.00	Regina Roberts	\$457.00
Cindy Faulkner	\$1,510.00	Ruth Johnston	\$456.00
Brandi Gayle	\$1,486.00	Joan Goodrich	\$455.00
Sarah Pelletier	\$1,468.00	Krista Wilkerson	\$453.00
Abigail Sager	\$1,467.00	Margaret Baros	\$57,340.00
Courtney Allen	\$1,424.00		
Sandra Morkovsky	\$1,410.00		

JUNE

Court of Sharing

Jana Guajardo



YTD Court of Sharing
as of 6/30/23
July 1, 2023 - June 30, 2024

Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com!
Quick & Easy! Get the recognition you deserve!
~Sales 6/4/23 through 7/8/23~

Facials

Trunk Shows & Open Houses
Great for large groups to
see and touch
products!

Skin Care Classes
(3 to 6 Makeovers at a time)

Classes On the Go
Website PCP



Rachel Huff
held a Skin
Care Class

INTERVIEWS



JUNE GRAND DAYS!



\$100 or more Retail Sales
before tax. Let Margaret know
and you will be recognized in the
newsletter. Everyone
is a Winner!

Dellene Clark - 3 Grand Days
Rachel Huff - 1 Grand Day

PCP

Dellene Clark—\$129, \$88,
\$105, \$339
Ami Parbs - \$69

ON THE GO

Dellene Clark—\$214
Ami Parbs - \$53

SKIN CARE SETS

TimeWise Repair
TimeWise 3D Miracle Set
TimeWise 3D Ult. Mir. Set
Botanical Effects
Clearproof
Mary Kay Naturally
MK Men Skin Care
Microdermabrasion Plus
Satin Hands Pampering Set
Satin Lips set



FACIAL

Ami Parbs - \$36, \$315,
\$152, \$144

WEB

Ami Parbs - \$288, \$280,
\$585, \$238
Dellene Clark - \$44



Information Hotline

(641) 715-3800 ext.
769643#

The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.

Millionaire Teams

COMMISSION CHECKS



TEAM LEADERS

Rennie A. Brigman



A1 Heather DeVore
A1 Deborah J. Larson
A2 Courtney L. Allen
A2 Ivonne Maxwell
A2 Karen Williams
A3 Kaye Finch
I1 Regina A. Roberts
I2 Lisa D. Crumley
I2 Lisa Vang
I3 Heather L. Lopez
T1 Mellisa Hicks
T1 Staci Hodges
T1 Jolene A. Kosark
T1 Sabrina Matthews
T1 Lauren E. Paulk
T3 Katherine Darilek
T3 Theresa Scrivner

Name %

Jana Guajardo 8
Rennie Brigman 9
Louise Witte 4
Teri Lane 4
Therese Ferry 4
Margaret Baros 13

STAR TEAM BUILDERS

Jana L. Guajardo



A1 Jennifer M. Hahn
A1 Karen L. Washington
A2 Therese M. Ferry
A3 Karen A. Filip
I1 Sandy Miller
I1 Krista Wilkerson
N1 Haley D. Cooksey

SENIOR CONSULTANTS

Therese M. Ferry

A2 Kristy Svec
I2 Janna Driskell

Teri M. Lane

A2 Liggy S. Hansrote
A3 Louise Witte

Deborah J. Larson

A3 Jamie N. Pruitt

Louise Witte

A1 Joycelynn Arnold
A2 Kendra L. Wenske
I3 Barbara A. Kaiser
T1 Evelyn A. Velek

**Qualified NEW Team Member & YOU
the Recruiter receive personal time
with Maranda!**



Medal Program

GOLD MEDAL - 5 recruits in one month
SILVER - 4 recruits in one month
BRONZE - 3 recruits in one month
Earn bracelet with first medal.



soar
like never
before

**SOAR
Winners!**

JULY PRIZE



Preferred Customer Program

Make your customers expect the exceptional with products they'll be sure to fall for! Share this quarter's fall essentials with your customers by enrolling them to receive the Fall 2023 issue of The Look. Plus, they'll receive an exclusive Mary Kay® product sample.

Enroll June 16 – July 17, 2023.

Mails Aug. 9, 2023. Arrives in 7 to 10 business days.
Only 90¢ per name.*

PCP FALL PARTICIPANTS

**Margaret Baros
Dellene Clark
Sue Capps**

Fall For This Season's Sales!



JUNE CREAM OF THE CROP

GRAND QUEEN BEES

Rennie Brigman
Jana Guajardo
Dellene Clark

QUEEN BEE

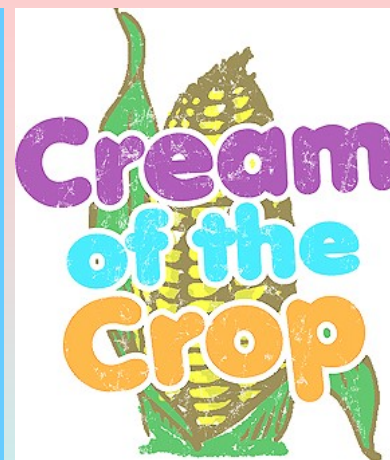
Teri Lane

WORKER BEE

Sue Capps

BABY BEES

Rachel Huff
Joycelynn Arnold
Karen Washington
Jennifer Hahn
Lynette Smith
Deborah Larson



Thanks to ALL the **IN TOUCH** members of our Unit!

56 consultants in the Millionaire Unit have a Mary Kay In Touch FREE site!

Website Memberships

Therese Ferry
Jana Guajardo
Rennie Brigman
Teri Lane
Donna Dodson
Brandi Gayle
Michelle Wood
Margaret Baros
Heather DeVore
Liggy Hansrote
Sue Capps
Louise Witte
Deborah Larson
Dellene Clark

**Happy
Birthday**



AUGUST



**Happy MK
Anniversary**

Name Birthday

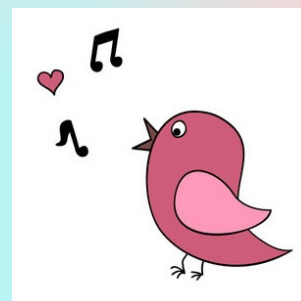
Brandi Gayle	1
Ruth Carter	2
Sandra Morkovsky	2
Lori Scardino	6
Jacque Kuntschik	7
Barbara Kaiser	14
Staci Hodges	18
Margaret Baros	21
Evelyn Velek	22
Louise Witte	25
Jolene Kosark	29
Jana Guajardo	30



Share your News ...
margaretbaros@gvec.net

Name Years

Patty Werner	36
Amanda Jahn	12
Ruth Johnston	11
Brandi Gayle	2
Deborah Larson	1



Get ready to see me "Soar Like Never Before" / KICK DOWN THE DOOR in 2024!! 🕶️ 🏆 🎉 100 🙌



Keep in your PRAYERS!

ALLYSON FARMER's dad passed away 7/4/2023

KAREN WILLIAMS' health journey

Look who's Registered for Seminar! Join us!

Margaret



Dellene Rennie



Jana Ami Deborah



On site registration available!!



GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter.

Everyone is a winner!

Cream of the Crop

for a \$250 wholesale order or more each month the PRIZE will be Gift Cards to collect or redeem immediately!

The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

Queen Bees \$600 wholesale or more – Beautiful designer jewelry from MK Inc

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!



DAILY WINS!

SurPrizes will be sent to YOU!
Grand Days – Sell \$100 retail
Booking a Skin Care Class/Facial
Holding a SCC/Facial
Selling a Mary Kay Skin Care Set
5 New Contacts in a day
Sharing the Opportunity Appointment
Taking a Guest to an Event

Complete Color Confident

under Education and earn a pack of Color Look Cards!

Complete Skin Care Confident

under Education and earn Skin Care Samples.

Complete Color Confidant

under Products and become an Advanced Color Consultant earn, Color Samples.

Complete Legal Education Module

under Education and earn a pack of Customer Profiles.

All Star Consultants each

Quarter are treated to a date with their director, if available to attend.

\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!

PEARLS OF SHARING
Necklace, Earrings & Bracelet



Year Long Contests will be:
4 Quarter Star Consultant!
Millionaire Unit Court of Sales - \$11,000 retail
Millionaire Unit Court of Sharing - 5 qualified
Millionaire Queen of Retail Sales - based on WAS
Most Improved Consultant

CONTESTS

July 1, 2023- June 30,
2024 Seminar Year

Mary Kay National Court of Sales - \$40,000 retail
Mary Kay Area Court of Sales - \$20,000 retail
Millionaire Unit Court of Sales - \$11,000 retail
Mary Kay National Court of Sharing - 24 Qualified Recruits
Mary Kay Area Court of Sharing - 12 Qualified Recruits
Millionaire Unit Court of Sharing - 5 Qualified Recruits



**Court of
Sales
Limitless
Ring
OR
\$500**

2023 - 2024 MK Queens Court of Sharing choices



Be on the Mary Kay National Court of Sales (\$40,000 retail)
&/or the Mary Kay National Court of Sharing (24 qualified recruits)
Attend Seminar 2023 and YOU will receive
A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2023 - 2024 MK - COURT OF SALES CHOICES !

2023-2024 Millionaire Unit
Court of Sales -
\$11,000. Retail.
\$25,000. Retail receive \$25.
Gift card also.
\$40,000. Retail, Seminar
awards night dinner date!

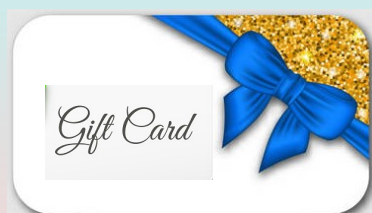


Layering Necklace



2023-2024 Millionaire Unit
Court of Sharing Prize
5 Qualified
Pendant Necklace

4 Quarters of
Star Consultant
2023 - 2024
Seminar Year
\$20 Spa Gift Card



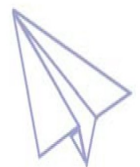
New Directors
debuting by 6/30/2024
for Seminar 2024!
\$50 Gift Card
for Director Supplies

soar
like never
before

CHALLENGE

JULY 1, 2023 - JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.



soar like never before

CHALLENGE

JULY 1, 2023 – JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.

Take the Challenge!

Each month during the 2023–2024 Seminar year that an Independent Beauty Consultant has personal retail sales of \$600* or more in wholesale Section 1 products, she can earn a monthly piece from the **Soar Like Never Before Collection**.

Each piece in the *Soar Like Never Before* Collection is inspired by the “On Silver Wings” poem. This year’s collection includes accessories and custom-designed jewelry that you can only get by achieving this challenge. Establishing a strong customer base and selling \$600* or more a month in wholesale Section 1 products can help you become a quarterly Star Consultant and so much more.



STAY MOTIVATED! Fill in the butterfly when you achieve each monthly challenge.



JULY
Set Your Sights
on Success!



AUG.
Soar With
Your Story!



SEPT.
Party Like
Never Before!



OCT.
Celebrate Your
True Colors!



NOV.
Glow With
Gratitude.



DEC.
Radiate
Good Cheer!



JAN.
Stay
Powerful!



FEB.
Ascend With
Ambition!



MARCH
Take Flight With
Confidence!



APRIL
Elevate Your
Goals!



MAY
Uphold
the Vision.



JUNE
Aim for Sky-High
Success!

*The order(s) to support the personal retail sales of \$600 or more in wholesale Section 1 products requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts count toward your personal retail sales of \$600 or more in wholesale Section 1 products. You'll receive your monthly reward inside your qualifying order. One reward per achiever each month.

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MARY KAY

STAR CONSULTANT CONTEST



Sapphire Star
\$1800
Sell \$300
Each Week



Ruby Star
\$2400
Sell \$400
Each Week



Diamond Star
\$3000
Sell \$500
Each Week



Emerald Star
\$3600
Sell \$600
Each Week



Pearl Star
\$4800
Sell \$800
Each Week

QUARTER ENDING
9/15/23

QUARTER ENDING
12/15/23

QUARTER ENDING
3/15/24

QUARTER ENDING
6/15/24

ALL STAR
CONSULTANTS
WILL RECEIVE
\$20 SPA/PAMPER
GIFT CARD.

ACHIEVE STAR
CONSULTANT ALL
4 QUARTERS AND
RECEIVE A \$20
SP/PAMPER GIFT
CARD!

*Recruiter's name goes
into drawing!*



*Foster Grant cause
your future is so
bright you are
gonna have to wear
shades!*



Margaret Baros
Sales Director
416 Herman Rd
Yoakum, TX 77995
Cell 361-550-5658
margarefbaros@gvec.net



Emerald



Cadillac®
XT5 Premium Luxury



Grand Achiever
Trax LS



Premier Club
Equinox 2FL

