

*May 5, 2025*

*Margaret's*

*Millionaires*

**The Millionaire Unit  
#8908**

**GRAND ACHIEVER  
UNIT**

**Emerald Seminar**

**STATE OF THE  
UNIT**

**Retail \$225,812.5**

**A 11.5% increase  
from 4/24.**

**Unit Size 67 active,**

**An increase of 1.5%  
from 4/24**

**This is as of 4/30/25**



**APRIL  
RESULTS**



**Margaret Baros,**

**Sales Director**

**Cell 361-550-5658**

**margaretbaros@gvec.net**

**91 Ward Rd**

**Yoakum, TX 77995-5603**



**Hello Millionaires,**

**"MAY I be of service to you this month?"**

**What a great thing to ask  
your Customers!**

**Let's make MAY about Customer Service!**

**Let's make it aMAYzing!**

**Love, Margaret**



**New Consultant**

**Sandy Miller**

**Sarah Williams**

**From**

**Victoria, TX**

**Lake Jackson, TX**

**Recruiter**

**Jana Guajardo**

**Dellene Clark**





# On Target Star Consultants

## 3/16/25 thru 6/15/25 as of 4/30/25



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$2,018.50	\$981.50 /Ruby
Jana Guajardo	\$1,407.35	\$392.65
Rennie Brigman	\$1,260.25	\$539.75
Dellene Clark	\$1,101.00	\$699.00
Lisa Vang	\$880.50	\$919.50
Teri Lane	\$567.00	\$1,233.00
Mary Tristan	\$544.50	\$1,255.50
Rebecca Murray	\$438.20	\$1,361.80
Joycelynn Arnold	\$417.00	\$1,383.00
Michelle Wood	\$401.50	\$1,398.50
Kimberly Saddler	\$374.50	\$1,425.50
Lori Cruz	\$336.00	\$1,464.00
Sue Capps	\$294.00	\$1,506.00
Sandy Miller	\$289.50	\$1,510.50
Ann Calkins	\$288.70	\$1,511.30
Patty Werner	\$275.50	\$1,524.50
Jennifer Hahn	\$271.00	\$1,529.00
Kathryn Urbanic	\$267.50	\$1,532.50
Aubrey Rodriguez	\$255.00	\$1,545.00
Kim Williamson	\$255.00	\$1,545.00
Brandi Gayle	\$249.00	\$1,551.00
Donna Dodson	\$239.70	\$1,560.30
Ruth Carter	\$239.50	\$1,560.50
Barbara Kaiser	\$239.50	\$1,560.50
Karen Washington	\$238.50	\$1,561.50
Melissa Downs	\$230.00	\$1,570.00
Ruth Johnston	\$230.00	\$1,570.00
Kendra Wenske	\$229.00	\$1,571.00
Sandra Morkovsky	\$227.00	\$1,573.00
Ledie Cheramie	\$226.00	\$1,574.00
Kristy Svec	\$226.00	\$1,574.00
Cindy Faulkner	\$190.20	\$1,609.80
Deborah Larson	\$190.00	\$1,610.00
Louise Witte	\$153.00	\$1,647.00
Heather DeVore	\$134.00	\$1,666.00
Courtney Allen	\$57.00	\$1,743.00

# APRIL DELLENE CLARK



## SEMINAR YTD

### Court of Sales Scoreboard July 1, 2024 - June 30, 2025 as of 4/30/25

Dellene Clark	\$965.00
Rennie Brigman	\$764.75
Jana Guajardo	\$704.25
Lisa Vang	\$602.50
Teri Lane	\$560.00
Michelle Wood	\$401.50
Sue Capps	\$294.00
Mary Tristan	\$294.00
Sandy Miller	\$289.50
Patty Werner	\$275.50
Kathryn Urbanic	\$267.50
Aubrey Rodriguez	\$255.00
Kim Williamson	\$255.00
Ruth Johnston	\$230.00
Sandra Morkovsky	\$227.00
Ledie Cheramie	\$226.00
Heather DeVore	\$134.00
Lori Cruz	\$114.00
Deborah Larson	\$68.00
Ann Calkins	\$38.00
Margaret Baros	\$2,018.50

Dellene Clark	\$21,354.00
Rennie Brigman	\$18,924.00
Jana Guajardo	\$15,815.00
Lori Cruz	\$11,476.00
Therese Ferry	\$4,841.00
Deborah Larson	\$4,571.00
Teri Lane	\$4,450.00
Louise Witte	\$4,379.00
Sue Capps	\$4,264.00
Mary Tristan	\$3,980.00
Rhonda Mahon	\$3,639.00
Michelle Wood	\$3,572.00
Kimberly Saddler	\$3,009.00
Donna Dodson	\$2,931.00
Sandra Morkovsky	\$2,606.00
Cindy Faulkner	\$2,406.00
Patty Werner	\$2,390.00
Linda Koehler	\$2,220.00
Rachel Huff	\$1,890.00
Karen Washington	\$1,826.00
Lisa Vang	\$1,761.00
Heather DeVore	\$1,722.00
Virgi Ferrell	\$1,688.00
Kathryn Urbanic	\$1,675.00
Kendra Wenske	\$1,469.00
Julie Enriquez	\$1,463.00
Kim Williamson	\$1,426.00
Vickey Ellis	\$1,416.00
Yolanda Deauzat	\$1,384.00
Sarah Pelletier	\$1,364.00
Yolanda Resendez	\$1,355.00
Jamie Pruitt	\$1,230.00
Debra Lindsay	\$1,150.00
Abigail Sager	\$1,104.00
Barbara Kaiser	\$1,072.00
Sherrie Searle	\$1,047.00

Janna Driskell	\$1,040.00
Karen Williams	\$1,002.00
Sabrina Matthews	\$974.00
Ruth Johnston	\$956.00
Kristy Svec	\$954.00
Rebecca Murray	\$922.00
Lucia Martinez	\$911.00
Ledie Cheramie	\$906.00
Shirley Vallier	\$900.00
Joycelynn Arnold	\$834.00
Courtney Allen	\$780.00
Christina Cox	\$720.00
Evelyn Velek	\$684.00
Jacque Kuntschik	\$619.00
Ann Calkins	\$585.00
Sandy Miller	\$579.00
Monica Rubio	\$577.00
Gaylinn Frandsen	\$570.00
Lauren Paulk	\$546.00
Jennifer Hahn	\$542.00
Lori Sarvis	\$536.00
Lisa Crumley	\$518.00
Aubrey Rodriguez	\$510.00
Margaret Steuber	\$506.00
Melissa Downs	\$502.00
Lynette Smith	\$501.00
Cindy Valenzuela	\$498.00
Brandi Gayle	\$498.00
Ruth Carter	\$479.00
Janie Moran	\$478.00
Heather Lopez	\$454.00
Summer Rice	\$452.00
Amber Reynolds-Bravo	\$451.00
Laura Crafton	\$451.00
Tami Raabe	\$245.00
Margaret Baros	47,209.00



## APRIL Court of Sharing

Dellene Clark	1
Jana Guajardo	1



# Special Recognition

Enter Weekly Accomplishment Sheets online  
at [www.marykayintouch.com](http://www.marykayintouch.com)! Quick & Easy!

Get the recognition you deserve!

~Sales 4/6/25 through 4/25~

## Facials



Trunk Shows & Open Houses are Great  
for large groups to see and touch  
products!



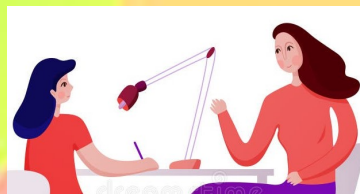
Classes On the Go  
Website PCP

## Skin Care Classes

(3 to 6 Makeovers at a time)



## INTERVIEWS



## SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin Lips set



## Information

### Hotline

(641) 715-3800 ext.

769643# The menu is 1-10,  
#1 is for Mary Kay potential  
team members and all of us.

APRIL



\$100 or more Retail Sales  
before tax. Let Margaret  
know and you will be recog-  
nized in the newsletter.  
Everyone is a Winner!

DELLENE CLARK - 8 Grand Days

## FACIAL

Dellene Clark -

\$64

Ami Parbs - \$34

## WEB

Ami Parbs - \$74,  
\$332, \$374, \$177

## REORDERS

Dellene Clark

\$99, \$80, \$104

Ami Parbs - \$8

# Millionaire Teams

## STAR TEAM BUILDERS

### Rennie A. Brigman

A1 Ledie Cheramie  
A1 Lisa Vang  
A2 Deborah J. Larson  
A3 Courtney Allen  
I1 Lisa D. Crumley  
I2 Karen Williams  
I3 Heather DeVore  
I3 Heather L. Lopez  
I3 Lauren E. Paulk  
N2 Regina Roberts  
T1 Sabrina Matthews



### Dellene Clark

A1 Ruth C. Johnston  
A2 Lori R. Cruz  
A3 Vickey M. Ellis  
I1 Janie Moran  
I2 Sheri Sill  
N1 Sarah Williams  
T5 Taylor N. Williams



### Jana L. Guajardo

A1 Sandy Miller  
A2 Jennifer M. Hahn  
A2 Karen L. Washington  
A3 Lucia Martinez  
I1 Therese M. Ferry



### Louise Witte

A2 Joycelynn Arnold  
A2 Barbara A. Kaiser  
A2 Kendra L. Wenske  
I2 Evelyn A. Velek



## Medal Program

**GOLD MEDAL - 5 recruits in one month**

**SILVER - 4 recruits in one month**

**BRONZE - 3 recruits in one month**

**Earn bracelet with first medal.**



# COMMISSION CHECKS



<b>Name</b>	<b>%</b>
<b>Rennie Brigman</b>	<b>6</b>
<b>Dellene Clark</b>	<b>6</b>
<b>Jana Guajardo</b>	<b>4</b>
<b>Lori Cruz</b>	<b>4</b>
<b>Patty Werner</b>	<b>4</b>
<b>Margaret Baros</b>	<b>13</b>

## SENIOR CONSULTANTS

### Sue Capps

A2 Donna S. Dodson  
T1 Shirley S. Vallier

### Lori R. Cruz

A1 Aubrey L. Rodriguez  
I2 Rhonda K. Mahon  
I3 Lori M. Sarvis  
N2 Brittany N. Raabe  
T3 Amber N. Reynolds-Bravo

### Cindy A. Faulkner

A2 Ann Calkins

### Therese M. Ferry

A2 Kristy Svec  
T1 Janna Driskell

### Barbara A. Kaiser

A2 Ruth E. Carter

### Teri M. Lane

A2 Louise Witte  
T3 Christina D. Cox

### Patty A. Werner

A1 Sandra K. Morkovsky

### Michelle L. Wood

A2 Rebecca Murray

**APRIL  
POWER YOUR SALES**

**WINNERS**

**Margaret Baros  
Dellene Clark  
Rennie Brigman  
Jana Guajardo**



**WEBSITE  
MEMBERSHIPS**

**Sarah Williams  
Rennie Brigman  
Ann Calkins  
Aubrey Rodriguez  
Michelle Wood  
Margaret Baros  
Courtney Allen  
Mary Tristan  
Lori Cruz  
Sue Capps  
Louise Witte  
Dellene Clark  
Vickey Ellis  
Therese Ferry  
Jana Guajardo  
Rhonda Mahon**



**APRIL  
STATE QUEENS**

**Texas - DELLENE CLARK  
Tennessee - TERI LANE  
Wyoming - MICHELLE WOOD  
California - ANN CALKINS**



**YTD Court of Sharing**

**as of 4/30/25**

**July 1, 2024 - June 30, 2025**

**Margaret Baros - 2**

**Preferred Customer Program  
SUMMER PARTICIPANTS**

**Margaret Baros  
Dellene Clark  
Rennie Brigman  
Sue Capps  
Ruth Johnston**

**APRIL  
CREAM OF THE CROP**

**QUEEN BEES  
Dellene Clark  
Rennie Brigman  
Jana Guajardo  
Lisa Vang**

**WORKER BEES  
Teri Lane  
Michelle Wood**

**BABY BEES  
Mary Tristan  
Sue Capps  
Sandy Miller  
Patty Werner  
Kathryn Urbanic  
Kim Williamson  
Aubrey Rodriguez**



**Thanks to ALL the IN  
TOUCH members of  
our Unit!**

**62 consultants in  
the  
Millionaire Unit have  
a Mary Kay In Touch  
FREE site!**



## Happy Birthday

**JUNE**

## Happy MK Anniversary

Name                      Birthday

**Codi Konesheck      10**

**Sarah Williams        24**

**News to Share... email to:**

**[margaretbaros@gvec.net](mailto:margaretbaros@gvec.net)**



Name                      Years

**Kendra Wenske        20**

**Taylor Williams       1**

**Codi Konesheck       1**



**SARAH WILLIAMS DEBUT! Thank  
You Cathy and Amy Jo for your  
support. All had a fun time!**

**Congratulations DELLENE CLARK + RENNIE BRIGMAN  
each earned a pack of Summer Look Books for enrolling  
30 or more Customers in the Summer PCP!**



**Congratulations on our  
first Brunch & Bloom event!  
More to come!**



### **PRAYERS:**

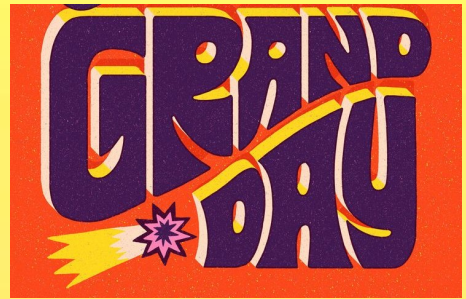
**LORI CRUZ's "Mama Toni" during her health journey.**

**All of our Millionaires and families going thru a difficult time,  
health, injury or worry.**



## Cream of the Crop

for a \$250 wholesale order or more  
each month the PRIZE will be  
Gift Cards to collect or  
redeem immediately!



### The CREAM of the CROP

**Grand Queen Bees** \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

**Queen Bees** \$600 wholesale or more – Beautiful designer jewelry from MK Inc

**Worker Bees** \$400 wholesale or more

**Baby Bees** \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15<sup>th</sup> of the month. Name gets to stay in the drawing for the end of the month drawing!

### Perfect Start



## GRAND DAYS

Let Margaret know when  
you sell \$100 retail or  
more in a day before tax  
and you will be recog-  
nized in the newsletter.  
Everyone is a winner!

**\$500 weeks, reinvest  
\$1,000 + \$1,000 profit  
for you and your family!!!**

#### PEARLS OF SHARING

Necklace, Earrings &  
Bracelet



### Year Long Contests will be:

**4 Quarter Star Consultant!**

**Millionaire Unit Court of Sales  
- \$11,000 retail**

**Millionaire Unit Court of Shar-  
ing - 5 qualified**

**Millionaire Queen of Retail  
Sales - based on WAS**

**Most Improved Consultant**

### DAILY WINS!

**SurPrizes will be sent to YOU!**

**Grand Days – Sell \$100 retail**

**Booking a Skin Care Class/Facial**

**Holding a SCC/Facial**

**Selling a Mary Kay Skin Care Set**

**5 New Contacts in a day**

**Sharing the Opportunity Appointment**

**Taking a Guest to an Event**

\*\*\*\*\*

**Complete Color Confident  
under Education and  
earn a pack of Color Look Cards!**

**Complete Skin Care Confident  
under Education and earn  
Skin Care Samples.**

**Complete Color Confidant  
under Products and become an Advanced  
Color Consultant earn, Color Samples.**

**Complete Legal Education Module  
under Education and earn a pack of  
Customer Profiles.**

**All Star Consultants each Quarter  
\$20 Spa Gift Card**



# CONTESTS

**July 1, 2024- June 30, 2025**

**Seminar Year**

**Mary Kay National Court of Sales - \$40,000 retail**

**Mary Kay Area Court of Sales - \$20,000 retail**

**Millionaire Unit Court of Sales - \$11,000 retail**

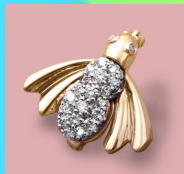
**Mary Kay National Court of Sharing - 24 Qualified Recruits**

**Mary Kay Area Court of Sharing - 12 Qualified Recruits**

**Millionaire Unit Court of Sharing - 5 Qualified Recruits**

**2024 - 2025 MK Queens**

**Court of Sharing**



**Be on the Mary Kay National Court of Sales (\$40,000 retail)  
&/or the Mary Kay National Court of Sharing  
(24 qualified recruits)**

**Attend Seminar 2023 and YOU will receive**

**A Night Out on the Town! A Dinner with your Director at a Dallas  
hot spot!!**

**2024 - 2025 MK - COURT OF SALES CHOICES !**

**2024-2025 Millionaire Unit  
Court of Sales -**

**\$11,000. Retail.**

**\$25,000. Retail receive \$25.  
Gift card also.**

**\$40,000. Retail, Seminar**

**Flat Edge Hoop  
Earrings**



**4 Quarters of  
Star Consultant  
2024 - 2025  
Seminar Year  
\$20 Spa Gift Card**



**2024-2025 Millionaire Unit  
Court of Sharing Prize  
5 Qualified**

**Twisted Rope Round  
Hoop Earrings**



**New Directors  
debuting by 6/30/2025 for  
Seminar 2025!  
\$50 Gift Card  
for Director Supplies**



**Court of  
Sales  
Radiant Rose  
Ring  
OR  
\$500**



**Power Your  
Sales Monthly  
Selling Challenge  
July 1, 2024**

**June 30, 2025**



***Power Your  
Sales Monthly  
Selling  
Challenge  
July 1, 2024***

–

**June 30, 2025**

**It's time to unleash gravity-free thinking and turn goal-setting into goal-*getting* with the *Power Your Sales* Monthly Selling Challenge. Each month during the 2024–2025 Seminar year that an Independent Beauty Consultant orders \$700\* or more in wholesale Section 1 products, she can earn the monthly reward from the *Power Your Sales* Monthly Selling Challenge. The order(s) can be a single order or cumulative orders of \$700\* or more as long as they occur during a single month. Establishing a strong customer base and selling \$700\* or more a month in wholesale Section 1 products can help her Power UP her Mary Kay business!**

**The fabulous monthly rewards can't be found in a store – you can only get them by achieving this challenge**

# STAR CONSULTANT CONTEST



**Sapphire Star**

**\$1800**

**Sell \$300**

**Each Week**



**Ruby Star**

**\$2400**

**Sell \$400**

**Each Week**



**Diamond Star**

**\$3000**

**Sell \$500**

**Each Week**



**Emerald Star**

**\$3600**

**Sell \$600**

**Each Week**



**Pearl Star**

**\$4800**

**Sell \$800**

**Each Week**

**QUARTER ENDING**

**9/15/24**

**QUARTER ENDING**

**12/15/24**

**QUARTER ENDING**

**3/15/25**

**QUARTER ENDING**

**6/15/25**

**ALL STAR  
CONSULTANTS WILL RE-  
CEIVE \$20 SPA/PAMPER  
GIFT CARD.**

**ACHIEVE STAR CONSULT-  
ANT ALL 4 QUARTERS  
AND RECEIVE A \$20  
SP/PAMPER GIFT CARD!**

*Recruiter's name goes  
into drawing!*



**5 New Unit  
Millionaires in a  
Calendar Month!**

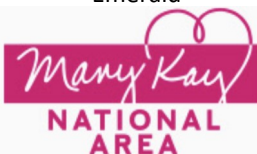
*Foster Grant cause  
your future is so  
bright you are  
gonna have to wear  
shades!*





**Margaret Baros**  
**Sales Director**  
91 Ward Rd  
Yoakum, TX 77995  
Cell 361-550-5658  
margaretbaros@gvec.net

Emerald



## **Grand Achiever**



## **Cadillac®**



## **Premier Club**

