

July 9, 2026

Margaret's

Millionaires

The Millionaire Unit
#8908

GRAND ACHIEVER
UNIT

Emerald Seminar



Hello Millionaires,

Happy New Mary Kay Year!

July decisions - New Goals, Complete Goals,
Consistent Efforts, Money Goals, Prize
Goals, Family Goals, Leadership Goals-Star
Team Builder, Star Team Leader, Director!

The year goes by in a blink!
Enjoy the journey!
Together We Sparkle!

Love, Margaret

YOU CAN STILL REGISTER FOR
Seminar thru Seminar!

Fort Worth, TX

8/10-8/13/2026

EMERALD SEMINAR

Fort Worth, Texas

8/10-8/13/2026

I will arrive Pre-Event 8/9

It is soooo Ft. WORTH IT Y'all!

JUNE RESULTS

Margaret Baros, Sales Director

Cell 361-550-5658

margaretbaros@icloud.com

91 Ward Rd Yoakum, TX 77995-5603

STATE OF THE UNIT

Retail \$231,238

A 13.1% decrease
from 6/25.

Unit Size 54 active,
A decrease of 15.6%
from 6/25

This was as of 6/30/26

QUARTER 4
MAR. 16 – JUN. 15, 2026

Rennie Brigman
RUBY

Dellene Clark
SAPPHIRE

Lori Cruz
SAPPHIRE

Jana Guajardo
SAPPHIRE

Congrats!

On Target Star Consultants

6/16/26 thru 9/15/26

as of 6/30/26

KEEP
your *eyes*
ON THE
PRIZE

Consultant	Has In	Needs for Sapphire
Dellene Clark	\$753.20	\$1,046.80
Rennie Brigman	\$626.50	\$1,173.50
Jana Guajardo	\$609.80	\$1,190.20
Margaret Baros	\$601.50	\$1,198.50
Kimberly Saddler	\$407.00	\$1,393.00
Debra Lindsay	\$276.00	\$1,524.00
Louise Witte	\$254.00	\$1,546.00
Karen Washington	\$211.80	\$1,588.20
Michelle Wood	\$210.40	\$1,589.60
Abigail Sager	\$210.20	\$1,589.80
Deborah Larson	\$129.50	\$1,670.50
Jennifer Reyes	\$118.00	\$1,682.00
Heather DeVore	\$103.00	\$1,697.00
Therese Ferry	\$46.20	\$1,753.80
Lori Cruz	\$11.00	\$1,789.00



JUNE STATE QUEENS

Texas - RENNIE BRIGMAN

Tennessee - LOUISE WITTE

Wyoming - MICHELLE WOOD



YTD Court of Sharing

as of 6/30/26

July 1, 2025 - June 30, 2026

Sue Capps 2

JUNE

Wholesale Queen

RENNIE BRIGMAN



SEMINAR YTD

Court of Sales Scoreboard

July 1, 2025 - June 30, 2026

Rennie Brigman	\$1,256.20
Dellene Clark	\$712.80
Jana Guajardo	\$609.80
Mary Tristan	\$457.30
Louise Witte	\$329.00
Heather DeVore	\$280.80
Lori Cruz	\$258.20
Karen Washington	\$211.80
Michelle Wood	\$210.40
Abigail Sager	\$210.20
Sue Capps	\$148.00
Deborah Larson	\$129.50
Kendra Wenske	\$118.20
Jennifer Reyes	\$118.00
Teri Lane	\$111.00
Therese Ferry	\$46.20
Donna Dodson	\$14.00
Margaret Baros	\$999.60

Rennie Brigman	\$20,217.00
Dellene Clark	\$18,954.00
Jana Guajardo	\$16,661.00
Lori Cruz	\$16,361.00
Sue Capps	\$5,381.00
Teri Lane	\$5,230.00
Louise Witte	\$5,122.00
Michelle Wood	\$4,943.00
Mary Tristan	\$4,300.00
BARBARA HARGIS	\$3,690.00
Kimberly Saddler	\$3,236.00
Deborah Larson	\$3,205.00
Cindy Faulkner	\$2,948.00
Therese Ferry	\$2,890.00
Donna Dodson	\$2,888.00
Patty Werner	\$2,820.00
Kathryn Urbanic	\$1,966.00
Karen Washington	\$1,962.00
Jamie Pruitt	\$1,956.00
Rachel Huff	\$1,948.00
Sandra Morkovsky	\$1,834.00
Joycelynn Arnold	\$1,700.00
Kendra Wenske	\$1,664.00
Julie Enriquez	\$1,662.00
Heather DeVore	\$1,652.00
Virgi Ferrell	\$1,644.00
Sabrina Matthews	\$1,608.00
Ruth Johnston	\$1,484.00
Barbara Kaiser	\$1,464.00
Kristy Svec	\$1,398.00
Kim Williamson	\$1,368.00
Abigail Sager	\$1,360.00
Tracy Reyes	\$1,348.00
Cindy Valenzuela	\$1,305.00

Lisa Vang	\$1,200.00
Stacie Morneau	\$1,160.00
Heather Lopez	\$1,100.00
Lynette Smith	\$1,021.00
Lisa Crumley	\$978.00
Monica Rubio	\$962.00
Sherrie Searle	\$940.00
Lucia Martinez	\$936.00
Summer Rice	\$930.00
Yolanda Deauzat	\$786.00
Addison Ferry	\$720.00
Jennifer Reyes	\$688.00
Sandy Miller	\$686.00
Sarah Pelletier	\$674.00
Kelln Small	\$665.00
Gaylinn Frandsen	\$632.00
Jacque Kuntschik	\$590.00
Janna Driskell	\$562.00
Karen Williams	\$533.00
Linda Koehler	\$530.00
Shirley Vallier	\$517.00
Regina Roberts	\$514.00
Debra Lindsay	\$512.00
Vickey Ellis	\$511.00
Rebecca Murray	\$500.00
Ruth Carter	\$498.00
Courtney Allen	\$488.00
Codi Konesheck	\$486.00
Lauren Paulk	\$480.00
Jennifer Hahn	\$460.00
Samantha Olvera	\$102.00
Bianca Aguilera	\$88.00
Lakin Stehle	\$42.00
Margaret Baros	\$55,441.00



JUNE

Court of Sharing

Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com! Quick & Easy!

Get the recognition you deserve!

~Sales 5/31/26 through 6/27/26~

Facials



Trunk Shows & Open
Houses are Great for
large groups to see and
touch products!



Classes On the Go
Website PCP

Skin Care Classes

(3 to 6 Makeovers at a time)



SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

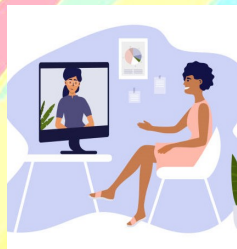
Mary Kay Naturally

MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin Lips set

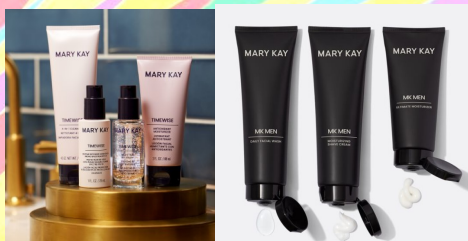


Information

Hotline

(641) 715-3800 ext.

769643# The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.



JUNE GRAND DAYS

\$100 or more Retail Sales
before tax. Let Margaret
know and you will be recog-
nized in the newsletter.
Everyone is a Winner!

Dellene Clark - 2

Deborah Larson - 2

Lori Cruz - 1

PCP

Dellene Clark \$10

ONLINE

Dellene Clark \$16

CLASSES

Dellene Clark

\$20, \$40

REORDERS

Dellene Clark



Millionaire Teams

STAR TEAM BUILDER

Rennie A. Brigman

A1 Heather DeVore
A2 Lisa Vang
A3 Lisa D. Crumley
A3 Deborah J. Larson
I1 Heather L. Lopez
I1 Staci Salafia
I2 Joanna L. Smith
I3 Stacie L. Morneau
T2 Karen Williams
T3 Sabrina Matthews
T5 Courtney Allen
T5 Lauren E. Paulk
T5 Regina Roberts



Medal Program

GOLD MEDAL - 5 recruits in one month

SILVER - 4 recruits in one month

BRONZE - 3 recruits in one month



Preferred Customer

Program



SUMMER PARTICIPANTS

Margaret Baros
Rennie Brigman
Lori Cruz
Dellene Clark
Deborah Larson
Louise Witte
Sue Capps
Mary Tristan



SENIOR CONSULTANTS

Sue Capps

A2 Barbara Hargis
I3 Donna S. Dodson
T6 Shirley S. Vallier

Dellene Clark

A1 Lori R. Cruz
N3 Lakin Stehle
T1 Kelln Small
T2 Vickey M. Ellis
T3 Ruth C. Johnston

Jana L. Guajardo

A1 Karen L. Washington
A3 Lucia Martinez
I1 Therese M. Ferry
T1 Sandy Miller
T5 Jennifer M. Hahn

Teri M. Lane

A1 Louise Witte

Patty A. Werner

A2 Sandra K. Morkovsky

Louise Witte

A3 Barbara A. Kaiser
A3 Kendra L. Wenske
I3 Joycelynn Arnold

Michelle L. Wood

A2 Rebecca Murray

COMMISSION

CHECKS

Name	%
Rennie Brigman	6
Teri Lane	4
Dellene Clark	4
Jana Guajardo	4
Louise Witte	4
Sue Capps	4
Margaret Baros	9



MARY KAY CONSULTANT *Agreement*



HAS BEEN UPDATED!



READ & REVIEW

Take a few minutes to read the updated Consultant Agreement.



DEADLINE

You must accept and submit your agreement by
AUGUST 6TH



IMPORTANT

Failure to accept the updated agreement by the deadline will limit your access to InTouch.



Log in to InTouch
to read and accept your updated agreement today!



THANK YOU
for being a valued
part of the
Mary Kay
family!





AUGUST

Email your News to
margaretbaros@icloud.com



Name Birthday

Ruth Carter	2
Sandra Morkovsky	2
Jacque Kuntschik	7
Ann Calkins	11
Barbara Kaiser	14
Lakin Stehle	16
Staci Salafia	18
Margaret Baros	21
Louise Witte	25
Jana Guajardo	30

Please pray for Vickey Ellis
as she recovers from
a recent stroke.



Congratulations Jana Guajardo on
earning the position of Principal for St.
Joseph's School, Yoakum, TX



WE ARE THE CREAM
OF THE CROP!



June Cream of the Crop

Grand Queen Bee
RENNIE BRIGMAN

Queen Bees
DELLENE CLARK
JANA GUAJARDO

Worker Bee
MARY TRISTAN

Baby Bees
LOUISE WITTE
HEATHER DeVORE
LORI CRUZ

All-Star Star Consultant Program
What does it take to be an All-Star? In
a word, consistency. Consistently
booking parties, treating your custom-
ers with Golden Rule customer ser-
vice, tracking your goals and working
your plan.

To participate in the All-Star Star Con-
sultant Program and to achieve amaz-
ing rewards, Independent Beauty Con-
sultants must achieve Star Consultant
status all four quarters of a Seminar
year. See the FAQs to learn how a new
Independent Beauty Consultant can
achieve All-Star status.



When you achieve All-Star
status for the 2026–2027 Sem-
inar year, you can earn one of
the fabulous rewards .
To receive your reward, you
must be in attendance at Sem-
inar 2027.



Cream of the Crop

for a \$250 wholesale order or more
each month the **PRIZE** will be
**Gift Cards to collect or
redeem immediately!**



The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or !

Queen Bees \$600 wholesale or more

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are
entered into 2 drawings for the month!!
Name goes in for orders placed by the 15th
of the month. Name gets to stay in the
drawing for the end of the month drawing!

Perfect Start



GRAND DAYS

Let Margaret know when
you sell \$100 retail or
more in a day before tax
and you will be recog-
nized in the newsletter.
Everyone is a winner!

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**

PEARLS OF SHARING

Necklace, Earrings &
Bracelet



DAILY WINS!

SurPrizes will be sent to YOU!
Grand Days – Sell \$100 retail
Booking a Skin Care Class/Facial
Holding a SCC/Facial
Selling a Mary Kay Skin Care Set
5 New Contacts in a day
Sharing the Opportunity Appointment
Taking a Guest to an Event

Complete Color Confident
under Education and
earn a pack of Color Look Cards!

Complete Skin Care Confident
under Education and earn
Skin Care Samples.

Complete Color Confidant
under Products and become an Advanced
Color Consultant earn, Color Samples.

Complete Legal Education Module
under Education and earn a pack of
Customer Profiles.

All Star Consultants each Quarter
\$20 Spa Gift Card

Year Long Contests will be:
4 Quarter Star Consultant!
Millionaire Unit Court of
Sales - \$11,000 retail
Millionaire Unit Court of
Sharing - 5 qualified
Millionaire Queen of Retail
Sales - based on WAS
Most Improved Consultant



CONTESTS

July 1, 2026- June 30, 2027 Seminar Year

**MK Queen of Sales-
Endless Sparkle
Bracelet or \$500**



Mary Kay Queen's Court of Sales - \$45,000 retail

Mary Kay National Area Princess Court of Sales - \$22,500 retail

Millionaire Unit Court of Sales - \$11,000 retail

Mary Kay Queen's Court of Sharing - 24 Qualified Recruits

Mary Kay National Area Princess Court of Sharing - 12 Qualified Recruits

Millionaire Unit Court of Sharing - 5 Qualified Recruits

**2026 - 2027 MK Queens
Court of Sharing**



**Millionaire Unit - 5 Qualified Recruits
Be on the Mary Kay National Court of
Sales (\$45,000 retail)**

**&/or the Mary Kay National Court of
Sharing (24 qualified recruits)**

**Attend Seminar 2027 and YOU will
receive A Night Out on the Town!**

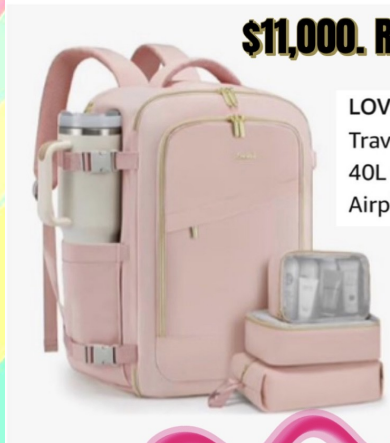
**A Dinner with your Director
at a city hot spot!!**



**4 Quarters of
Star Consultant
2026 - 2027
Seminar Year
\$20 Gift Card**



**2026-2027 Millionaire Unit
Court of Sales
\$11,000. Retail**



LOVEBOOK
Travel Backpack for Women,
40L Carry On Backpack for
Airplanes, Personal Item Bag...

**Court of Sharing
5 Qualified**

LOVEBOOK
Travel Duffle Bag for
Women, Weekender...



**New Directors
debuting by 6/30/2027
for Seminar 2027!
\$50 Gift Card
for Director Supplies**



Brunch & Bloom

Unit Awards



Saturday 7/25



11:00 till the fun ends!



91 Ward Rd.
Yoakum, TX 77995-5603

RSVP

Margaret Baros
361-550-5658

SEMINAR AWARDS 2027

Together, We Sparkle. This Seminar year will be defined by momentum. Strength built through connection, confidence grown through community and goals reached because no one is chasing them alone. Together, you lean into possibility, support one another's ambitions and prove that when belief is shared, achievement shines even brighter.



**QUARTER ENDING
9/15/25**

**QUARTER ENDING
12/15/25**

**QUARTER ENDING
3/15/26**

**QUARTER ENDING
6/15/26**

**ALL STAR
CONSULTANTS WILL
RECEIVE \$20 GIFT CARD.**

**ACHIEVE STAR CONSULT-
ANT ALL 4 QUARTERS AND
RECEIVE A \$20
GIFT CARD!**

MY SHOP

PARTICIPANTS

**Bianca Aguilera
Margaret Baros
Rennie Brigman
Kathy Buckler
Sue Capps
Dellene Clark
Lori Cruz
Donna Dodson
Vickey Ellis
Cindy Faulkner
Addison Ferry
Therese Ferry
Jana Guajardo**

MY SHOP

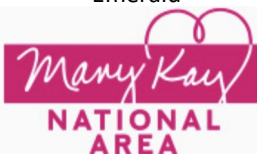
PARTICIPANTS

**Ruth Johnston
Teri Lane
Debora Larson
Heather Lopez
Samantha Olvera
Jennifer Reyes
Tracy Reyes
Joanna Smith
Lakin Stehle
Mary Tristan
Kendra Wenske
Patty Werner
Louise Witte
Michelle Wood**



Margaret Baros
Sales Director
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Yoakum, TX 77995
Cell 361-550-5658
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Emerald



Grand Achiever



Cadillac®



Premier Club

