

September 9, 2026

*Margaret's
Millionaires*

**The Millionaire Unit
#8908**

**GRAND ACHIEVER
UNIT**

Emerald Seminar



Hello Millionaires,

What is your goal for September?
Call or text 361-550-5658 to
discuss or just announce!

Together We Sparkle!

Beauty is More Beautiful
when Shared!

Love, Margaret

Leadership Conference 2027

Phoenix, AZ

Jan. 18-21, 2027



Emerald Seminar 2027

Arrive 7/17 - 7/20

Oklahoma City, OK

AUGUST RESULTS

Margaret Baros, Sales Director

Cell 361-550-5658

margaretbaros@gvec.net

91 Ward Rd Yoakum, TX 77995-5603

STATE OF THE UNIT

Retail \$27,448

**A 51.6% decrease
from 8/25.**

**Unit Size 51 active,
A decrease of 19%
from 8/25**

This was as of 8/31/26



On Target Star Consultants

6/16/26 thru 9/15/26

as of 8/31/26

KEEP
your ^{eyes}
ON THE
PRIZE

Consultant	Has In	Needs for Sapphire
Margaret Baros	\$5,459.00	Pearl
Rennie Brigman	\$1,801.00	\$599/Ruby
Dellene Clark	\$1,344.60	\$455.40
Jana Guajardo	\$1,227.00	\$573.00
Louise Witte	\$655.00	\$1,145.00
Lori Cruz	\$576.50	\$1,223.50
Therese Ferry	\$484.20	\$1,315.80
Teri Lane	\$479.00	\$1,321.00
Sue Capps	\$467.40	\$1,332.60
Deborah Larson	\$437.00	\$1,363.00
Kimberly Saddler	\$407.00	\$1,393.00
Mary Tristan	\$350.80	\$1,449.20
Janna Driskell	\$307.00	\$1,493.00
Vickey Ellis	\$283.50	\$1,516.50
Debra Lindsay	\$276.00	\$1,524.00
Kathryn Urbanic	\$269.00	\$1,531.00
Cindy Faulkner	\$262.00	\$1,538.00
Kendra Wenske	\$237.00	\$1,563.00
Sabrina Matthews	\$236.00	\$1,564.00
Rachel Huff	\$235.00	\$1,565.00
Ann Calkins	\$233.50	\$1,566.50
Linda Koehler	\$228.00	\$1,572.00
Kristy Svec	\$227.00	\$1,573.00
Lauren Paulk	\$225.00	\$1,575.00
Karen Washington	\$211.80	\$1,588.20
Michelle Wood	\$210.40	\$1,589.60
Abigail Sager	\$210.20	\$1,589.80
Heather DeVore	\$157.00	\$1,643.00
Julie Enriquez	\$131.00	\$1,669.00
Jennifer Reyes	\$118.00	\$1,682.00
Patty Werner	\$22.40	\$1,777.60
Ruth Johnston	\$15.40	\$1,784.60



AUGUST
Court of
Sharing



YTD Court of
Sharing

as of 8/31/26

July 1, 2026 -
June 30, 2027

AUGUST Wholesale Queen RENNIE BRIGMAN



SEMINAR YTD Court of Sales Scoreboard July 1, 2026 - June 30, 2027 as of 8/31/26

Rennie Brigman	\$897.00
Jana Guajardo	\$606.20
Therese Ferry	\$438.00
Dellene Clark	\$384.40
Teri Lane	\$384.00
Mary Tristan	\$341.80
Deborah Larson	\$307.50
Kathryn Urbanic	\$269.00
Lori Cruz	\$239.50
Sabrina Matthews	\$236.00
Rachel Huff	\$235.00
Linda Koehler	\$228.00
Kristy Svec	\$227.00
Sue Capps	\$154.40
Louise Witte	\$91.00
Heather DeVore	\$54.00
Ruth Johnston	\$15.40
Margaret Baros	\$2,822.00

Rennie Brigman	\$2,045.00
Dellene Clark	\$1,812.00
Jana Guajardo	\$1,256.00
Teri Lane	\$902.00
Therese Ferry	\$876.00
Kimberly Saddler	\$814.00
Sue Capps	\$802.00
Mary Tristan	\$710.00
Janna Driskell	\$614.00
Lori Cruz	\$557.00
Debra Lindsay	\$552.00
Vickey Ellis	\$543.00
Kathryn Urbanic	\$538.00
Cindy Faulkner	\$524.00
Deborah Larson	\$511.00
Kendra Wenske	\$474.00
Sabrina Matthews	\$472.00
Rachel Huff	\$470.00
Linda Koehler	\$456.00
Kristy Svec	\$454.00
Lauren Paulk	\$450.00
Louise Witte	\$306.00
Julie Enriquez	\$262.00
Heather DeVore	\$108.00
Ruth Johnston	\$22.00
Margaret Baros	\$10,918.00



AUGUST STATE QUEENS

Texas - Rennie Brigman
Tennessee - Teri Lane
Utah - Rachel Huff

POINTS TO
PARADISE
INDEPENDENT BEAUTY CONSULTANT CHALLENGE
MAY 1 - OCT. 31, 2026

Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com! Quick & Easy!

Get the recognition you deserve!

~Sales 8/2/26 through 9/5/26~



AUGUST GRAND DAYS

Facials



Trunk Shows & Open
Houses are Great for
large groups to see and
touch products!



**\$100 or more Retail Sales
before tax. Let Margaret
know and you will be recog-
nized in the newsletter.
Everyone is a Winner!**

**Classes On the Go
Website PCP**

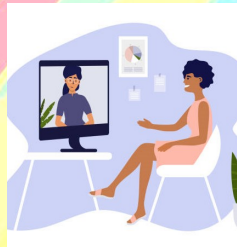
Dellene Clark

Skin Care Classes

(3 to 6 Makeovers at a time)



INTERVIEWS



ONLINE

Dellene Clark

\$88

CLASSES

Dellene Clark

\$44, \$230

ON THE GO

Dellene Clark

\$68

REORDERS

Dellene Clark

\$186, \$26, \$70,

\$36, \$160

SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin Lips set



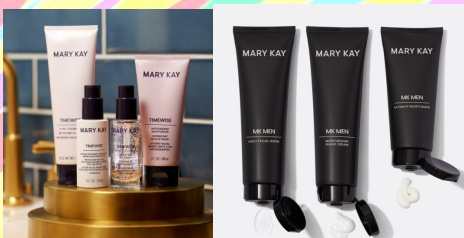
Information

Hotline

(641) 715-3800 ext.

769643# The menu is 1-10,

**#1 is for Mary Kay potential
team members and all of us.**



Millionaire Teams

STAR TEAM BUILDER

Rennie A. Brigman

A1 Deborah J. Larson
 A1 Sabrina Matthews
 A2 Lauren E. Paulk
 A3 Heather DeVore
 I1 Lisa Vang
 I2 Lisa D. Crumley
 I3 Heather L. Lopez
 I3 Staci Salafia
 T1 Joanna L. Smith
 T2 Stacie L. Morneau
 T4 Karen Williams



Medal Program

GOLD MEDAL - 5 recruits in one month

SILVER - 4 recruits in one month

BRONZE - 3 recruits in one month



Preferred Customer

Program

FALL/HOLIDAY

PARTICIPANTS

Margaret Baros
Rennie Brigman
Dellene Clark
Louise Witte
Mary Tristan
Sue Capps



SENIOR CONSULTANTS

Dellene Clark

A1 Lori R. Cruz
 A2 Vickey M. Ellis
 I2 Lakin Stehle
 T3 Kelln Small
 T5 Ruth C. Johnston

Therese M. Ferry

A1 Kristy Svec
 A2 Janna Driskell
 T3 Addison L. Ferry

Jana L. Guajardo

A1 Therese M. Ferry
 A3 Karen L. Washington
 I2 Lucia Martinez
 T3 Sandy Miller

Teri M. Lane

A3 Louise Witte

Louise Witte

A2 Kendra L. Wenske
 I2 Barbara A. Kaiser
 T2 Joycelynn Arnold



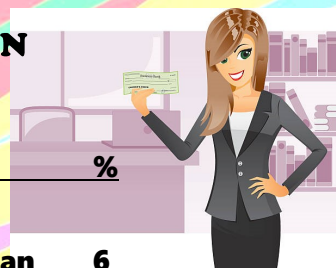
COMMISSION

CHECKS

Name

%

Rennie Brigman 6
Jana Guajardo 4
Dellene Clark 4
Therese Ferry 4
Teri Lane 4
Margaret Baros 13



Pink Leopard

Who wouldn't love to have?!

EARN with a POWER START!
30 faces in a month either September,
October or November! Product on
faces Virtually or In Person, must turn
in WAS!

Hilinker Womens Cheetah Print Oversized Sweatshirt
Half Zip Pullover Corduroy Long Sleeve Tops

4.3 ★★★★★ (81)





Name Birthday

Lauren Paulk	4
Chanda Garner	17
Lisa Vang	20
Sarah Pelletier	24
Addison Ferry	26
Lisa Crumley	31



OCTOBER

Email your News to
margaretbaros@icloud.com



**Congratulations to
Dellene & Rennie
for enrolling 30 or
more in the
Fall/Holiday PCP
to earn a free pack
of LookBooks!**

-HAPPY-
Mary Kay Anniversary

<u>Name</u>	<u>Years</u>
Dellene Clark	15
Lauren Paulk	14
Mary Tristan	2
Kim Williamson	2
Addison Ferry	1

**WE ARE THE CREAM
OF THE CROP!**



AUGUST

Cream of the Crop

QUEEN BEES

**Rennie Brigman
Jana Guajardo**

WORKER BEE

Therese Ferry

BABY BEES

**Dellene Clark
Teri Lane
Mary Tristan
Deborah Larson
Kathryn Urbanic**

All-Star Star Consultant Program

What does it take to be an All-Star? In a word, consistency. Consistently booking parties, treating your customers with Golden Rule customer service, tracking your goals and working your plan.

To participate in the All-Star Star Consultant Program and to achieve amazing rewards, Independent Beauty Consultants must achieve Star Consultant status all four quarters of a Seminar year. See the FAQs to learn how a new Independent Beauty Consultant can achieve All-Star status.



When you achieve All-Star status for the 2026–2027 Seminar year, you can earn one of the fabulous rewards .

To receive your reward, you must be in attendance at Seminar 2027.

SEMINAR AWARDS 2027

Together, We Sparkle. This Seminar year will be defined by momentum. Strength built through connection, confidence grown through community and goals reached because no one is chasing them alone. Together, you lean into possibility, support one another's ambitions and prove that when belief is shared, achievement shines even brighter.



QUARTER ENDING

9/15/26

QUARTER ENDING

12/15/26

QUARTER ENDING

3/15/27

QUARTER ENDING

6/15/27

**ALL STAR
CONSULTANTS WILL
RECEIVE \$20 GIFT CARD.**

**ACHIEVE STAR CONSULT-
ANT ALL 4 QUARTERS AND
RECEIVE A \$20
GIFT CARD!**

MY SHOP

PARTICIPANTS

**Bianca Aguilera
Margaret Baros
Rennie Brigman
Kathy Buckler
Sue Capps
Dellene Clark
Lori Cruz
Donna Dodson
Vickey Ellis
Cindy Faulkner
Addison Ferry
Therese Ferry
Chanda Garner
Jana Guajardo**

MY SHOP

PARTICIPANTS

**Ruth Johnston
Teri Lane
Debora Larson
Heather Lopez
Samantha Olvera
Jennifer Reyes
Tracy Reyes
Joanna Smith
Lakin Stehle
Mary Tristan
Kendra Wenske
Patty Werner
Louise Witte
Michelle Wood**



Queen of Sales

IN MY MARY KAY UNIT

CONFIDENT. BEAUTIFUL. EMPOWERED.

MARY KAY

believe in
yourself
your dream
your team

MARY KAY

RENNIE BRIGMAN
PRINCESS COURT OF SALES
UNIT COURT OF SALES
4 QUARTER STAR
PCP CONSULTANT
CREAM OF THE CROP

MARY KAY

Unit Goals

Dream Big
Work Hard
Stay Focused
Keep Growing

DELLENE CLARK



FIRST RUNNER UP TO THE QUEEN
UNIT COURT OF SALES
4 QUARTER STAR
QUEEN OF RETAIL SALES (WAS)
RECRUITER
PCP CONSULTANT
CREAM OF THE CROP
SEMINAR ATTENDEE

A woman with brown wavy hair and glasses, smiling, stands in front of a wooden lattice trellis covered in green leaves and pink roses. She is wearing a black top, a long black skirt, and a white cardigan with a floral pattern. A red sash with the word "Top" in white script is draped across her chest. She is holding a large, light pink tote bag with brown leather straps and a tag. The background is a lush garden setting with green grass at the bottom.

JANA GUAJARDO

3 IN UNIT TOP 5
UNIT COURT OF SALES
4 QUARTER STAR
CREAM OF THE CROP

A woman, Lori Cruz, is standing outdoors in front of a wooden lattice trellis covered in green leaves and numerous pink roses. She is smiling and looking slightly to her left. She has dark hair styled up with a small flower accessory. She is wearing a light pink short-sleeved top, a red sash with white text, a pearl necklace, a red beaded bracelet, and a white skirt with a large red and black floral pattern. She is holding a white tote bag with brown leather handles and a small tag. The background is a lush garden scene with green grass at the bottom.

LORI CRUZ

4 OF UNIT TOP 5
UNIT COURT OF SALES
3 QUARTER STAR
MOST IMPRIVED 20.97%
PCP CONSULTANT
RECRUITER
CREAM OF THE CROP

SUE CAPPS

5 OF UNIT TOP 5

RECRUITER

CREAM OF THE CROP





TERI LANE - 6



LOUISE WITTE - 7



MICHELLE WOOD - 8



MARY TRISTAN - 9



BARBARA HARGIS - 10

MARY KAY





11. Kimberly Saddler

12. Deborah Larson

13. Cindy Faulkner

14. Therese Ferry

15. Donna Dodson

16. Patty Werner

17. Kathryn Urbanic

18. Karen Washington

19. Jamie Pruitt

20. Rachel Huff

- 
21. SANDRA MORKOVSKY 36. STACIE MORNEAU
22. JOYCELYNN ARNOLD 37. HEATHER LOPEZ
23. KENDRA WENSKE 38. LYNETTE SMITH
24. JULIE ENRIQUEZ 39. LISA CRUMLEY
25. HEATHER DEVORE 40. MONICA RUBIO
26. VIRGI FERRELL 41. SHERRIE SEARLE
27. SABRINA MATTHEWS 42. LUCIA MARTINEZ
28. RUTH JOHNSTON 43. SUMMER RICE
29. BARBARA KATSER 44. YOLANDA DEAUZAT
30. KRISTY SVEC 45. ADDISON FERRY
31. KIM WILLIAMSON 46. JENNIFER REYES
32. ABIGAIL SAGER 47. SANDY MILLER
33. TRACY REYES 48. SARAH PELLETIER
34. CINDY VALENZUELA 49. KELLN SMALL
35. LISA VANG 50. GAYLON FRANDSEN

51. Jacque Kunschick

52. Janna Driskell

53. Karen Williams

54. Linda Koehler

55. Shirley Vallier

56. Regina Roberts

57. Debra Lindsay

58. Vickey Ellis

59. Rebecca Murray

60. Ruth Carter

61. Courtney Allen

62. Codi Konesheck

63. Lauren Paulk

64. Jennifer Hahn

65. Samantha Olvera

66. Bianca Aguilera

67. Lakin Stehle

Stars Earned!

Rennie Brigman - 89

Louise Witte - 79

Jana Guajardo - 66

Teri Lane - 54

Dellene Clark - 27

Therese Ferry - 20

Patty Werner - 20

Lori Cruz - 7

Jennifer Hahn - 6

Courtney Allen - 5

Michelle Wood - 3

Lisa Crumley - 3

Kimberly Saddler - 3

Sue Capps - 1

Deborah Larson - 1

Debra Lindsay - 1

Joycelynn Arnold - 1

Margaret Baros - 172



Margaret Baros
Sales Director
91 Ward Rd
Yoakum, TX 77995
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margaretbaros@icloud.com

Emerald



Grand Achiever



Cadillac®



Premier Club

