

*August 11, 2025*

*Margaret's  
Millionaires*

**The Millionaire Unit  
#8908**

**GRAND ACHIEVER  
UNIT**

**Emerald Seminar**



**Hello Millionaires,  
Let's work for the best August ever!  
These first months set the tone  
for our year! The more we do,  
the less we need to catch up!  
Big Unit Goals!! \$350,000 Unit Club  
Pink Cadillac - This one stays on the list!!**

**Build Unit size to 200!  
Which means we have Recruiters,  
the Proudest REDs, DIQs  
& Directors!**

**A record number of  
STAR CONSULTANTS!!!**

**Fun for all!  
Can we do it? YES WE CAN!  
Love, Margaret**



**JULY RESULTS**

**Margaret Baros, Sales Director**

**Cell 361-550-5658**

**margaretbaros@gvec.net**

**91 Ward Rd Yoakum, TX 77995-5603**

**STATE OF THE UNIT**

**Retail \$16,120**

**A 46.1% decrease  
from 7/24.**

**Unit Size 65 active,  
An increase of 1.5%  
from 7/24**

**This was as of 7/31/25**



*Brunch &  
Bloom*

**Celebrating YOU!  
Saturday 9/20  
11-2 (or until the fun ends)  
Salad luncheon  
Dress:  
Denim & Diamonds or as the  
STAR you are!**

**HOSTESS:  
MARGARET BAROS  
91 WARD RD  
YOAKUM  
361-550-5658  
RSVP**



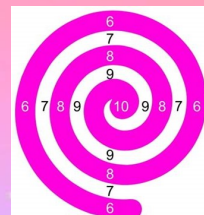
**Guests  
Welcome!!!**



# On Target Star Consultants

**6/16/25 thru 9/15/25**

**as of 7/31/25**



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$2,514.00	\$486 for Diamond
Dellene Clark	\$1,655.70	\$144.30
Jana Guajardo	\$1,334.20	\$465.80
Rennie Brigman	\$1,127.50	\$672.50
Lori Cruz	\$910.00	\$890.00
Mary Tristan	\$701.60	\$1,098.40
Teri Lane	\$469.00	\$1,331.00
Therese Ferry	\$455.00	\$1,345.00
Michelle Wood	\$403.20	\$1,396.80
Deborah Larson	\$338.00	\$1,462.00
Kimberly Saddler	\$321.00	\$1,479.00
Donna Dodson	\$302.00	\$1,498.00
Jamie Pruitt	\$288.00	\$1,512.00
Cindy Faulkner	\$287.00	\$1,513.00
Sabrina Matthews	\$266.00	\$1,534.00
Patty Werner	\$262.00	\$1,538.00
Lynette Smith	\$259.00	\$1,541.00
Shirley Vallier	\$258.50	\$1,541.50
Rebecca Murray	\$250.00	\$1,550.00
Jennifer Hahn	\$230.00	\$1,570.00
Heather DeVore	\$228.00	\$1,572.00
Kendra Wenske	\$226.00	\$1,574.00
Monica Rubio	\$225.00	\$1,575.00
Sherrie Searle	\$149.00	\$1,651.00
Yolanda Resendez	\$146.50	\$1,653.50
Courtney Allen	\$112.00	\$1,688.00
Ruth Johnston	\$102.00	\$1,698.00
Karen Washington	\$97.00	\$1,703.00
Jacque Kuntschik	\$61.00	\$1,739.00
Louise Witte	\$40.00	\$1,760.00
Janna Driskell	\$28.00	\$1,772.00
Sue Capps	\$13.00	\$1,787.00

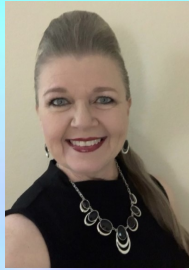




# **JULY**

## **DELLENE CLARK**

### **Wholesale Queen**



<b>Dellene Clark</b>	<b>\$701.50</b>
<b>Rennie Brigman</b>	<b>\$630.50</b>
<b>Lori Cruz</b>	<b>\$600.00</b>
<b>Jana Guajardo</b>	<b>\$600.00</b>
<b>Teri Lane</b>	<b>\$469.00</b>
<b>Kimberly Saddler</b>	<b>\$321.00</b>
<b>Donna Dodson</b>	<b>\$302.00</b>
<b>Jamie Pruitt</b>	<b>\$288.00</b>
<b>Lynette Smith</b>	<b>\$259.00</b>
<b>Shirley Vallier</b>	<b>\$258.50</b>
<b>Deborah Larson</b>	<b>\$256.00</b>
<b>Heather DeVore</b>	<b>\$228.00</b>
<b>Kendra Wenske</b>	<b>\$226.00</b>
<b>Monica Rubio</b>	<b>\$225.00</b>
<b>Yolanda Resendez</b>	<b>\$146.50</b>
<b>Jacque Kuntschik</b>	<b>\$61.00</b>
<b>Sue Capps</b>	<b>\$13.00</b>
<b>Margaret Baros</b>	<b>\$2,475.00</b>

## **SEMINAR YTD**

### **Court of Sales Scoreboard**

**July 1, 2025 - June 31, 2026**  
**as of 7/31/25**

<b>Dellene Clark</b>	<b>\$1,403.00</b>
<b>Rennie Brigman</b>	<b>\$1,261.00</b>
<b>Lori Cruz</b>	<b>\$1,200.00</b>
<b>Jana Guajardo</b>	<b>\$1,200.00</b>
<b>Teri Lane</b>	<b>\$938.00</b>
<b>Kimberly Saddler</b>	<b>\$642.00</b>
<b>Donna Dodson</b>	<b>\$604.00</b>
<b>Jamie Pruitt</b>	<b>\$576.00</b>
<b>Lynette Smith</b>	<b>\$518.00</b>
<b>Shirley Vallier</b>	<b>\$517.00</b>
<b>Deborah Larson</b>	<b>\$512.00</b>
<b>Heather DeVore</b>	<b>\$456.00</b>
<b>Kendra Wenske</b>	<b>\$452.00</b>
<b>Monica Rubio</b>	<b>\$450.00</b>
<b>Yolanda Resendez</b>	<b>\$293.00</b>
<b>Jacque Kuntschik</b>	<b>\$122.00</b>
<b>Sue Capps</b>	<b>\$26.00</b>
<b>Margaret Baros</b>	<b>\$4,950.00</b>

## **JULY STATE QUEENS**

**Texas - Dellene Clark**  
**Tennessee - Teri Lane**



**YTD Court of Sharing**  
**as of 7/31/25**  
**July 1, 2025 - June 30, 2026**

**JULY**  
**Court of Sharing**

# Special Recognition

Enter Weekly Accomplishment Sheets online  
at [www.marykayintouch.com](http://www.marykayintouch.com)! Quick & Easy!

Get the recognition you deserve!

~Sales 4/6/25 through 4/25~

## Facials



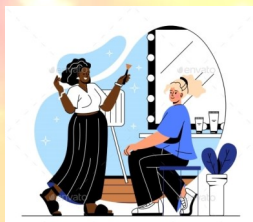
Trunk Shows & Open Houses are Great  
for large groups to see and touch  
products!

Classes On the Go  
Website PCP



## Skin Care Classes

(3 to 6 Makeovers at a time)



### SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin



## INTERVIEWS



## Reorders



## Information Hotline

(641) 715-3800 ext.  
769643# The menu is 1-10,  
#1 is for Mary Kay potential  
team members and all of us.

**JULY GRAND DAYS**



**\$100 or more Retail Sales  
before tax. Let Margaret  
know and you will be recog-  
nized in the newsletter.  
Everyone is a Winner!**

**DELLENE CLARK - 6 Grand Days  
LORI CRUZ - 2 Grand Days  
MICHELLE WOOD - 1 Grand Day**

## PCP

**Dellene Clark -\$80**

## ON THE GO

**Dellene Clark - \$90**

## FACIAL

**Dellene Clark**

**\$40, \$58**

## REORDERS

**Dellene Clark**

**\$18, \$226, \$26**

## WEB

**Dellene Clark - \$64**

**Ami Parbs**

**\$58, \$312, \$358**



# Millionaire Teams

## COMMISSION CHECKS



### STAR TEAM BUILDERS

#### Rennie A. Brigman

A1 Heather DeVore  
A1 Deborah J. Larson  
A2 Sabrina Matthews  
A3 Heather L. Lopez  
I1 Ledie Cheramie  
I1 Lisa Vang  
I2 Regina Roberts  
I3 Courtney Allen  
T1 Lisa D. Crumley  
T2 Karen Williams  
T3 Lauren E. Paulk



#### Dellene Clark

A1 Lori R. Cruz  
A2 Ruth C. Johnston  
A3 Sarah Williams  
I3 Vickey M. Ellis  
T1 Janie Moran  
T2 Sheri Sill



### SENIOR CONSULTANTS

#### Sue Capps

A1 Donna S. Dodson  
A1 Shirley S. Vallier

#### Therese M. Ferry

A2 Janna Driskell  
I2 Kristy Svec

#### Jana L. Guajardo

A2 Therese M. Ferry  
A3 Karen L. Washington  
I1 Sandy Miller  
I2 Jennifer M. Hahn  
I3 Lucia Martinez

#### Teri M. Lane

A2 Louise Witte  
T6 Christina D. Cox

### SENIOR CONSULTANTS

#### Deborah J. Larson

A1 Jamie N. Pruitt

#### Louise Witte

A1 Kendra L. Wenske  
I2 Joycelynn Arnold  
I2 Barbara A. Kaiser  
T2 Evelyn A. Velek

#### Michelle L. Wood

A2 Rebecca Murray

<u>Name</u>	<u>%</u>
<b>Dellene Clark</b>	<b>6</b>
<b>Sue Capps</b>	<b>4</b>
<b>Rennie Brigman</b>	<b>6</b>
<b>Deborah Larson</b>	<b>4</b>
<b>Louise Witte</b>	<b>4</b>
<b>Margaret Baros</b>	<b>13</b>



## POWER UP & GROW

### WINNERS

**To Be Announced  
In September.**



## Medal Program

**GOLD MEDAL - 5 recruits in one month**

**SILVER - 4 recruits in one month**

**BRONZE - 3 recruits in one month**

**Earn bracelet with first medal.**





Showcase



ChangeLives



MaryKayTr...



Mirror Me



myMK Events



MaryKay®...



Catalog



Skin Analyzer



Star Program



MaryKay®...

Your free Mary Kay  
apps at your App  
Store. Save them to  
your phone to  
share and use!

### **Website**

#### **Memberships**

**Teri Lane**

**Jana Guajardo**

**Therese Ferry**

**Sarah Williams**

**Rennie Brigman**

**Ann Calkins**

**Aubrey Rodriguez**

**Michelle Wood**

**Margaret Baros**

**Mary Tristan**

**Lori Cruz**

**Sue Capps**

**Louise Witte**



### **Preferred Customer Program**

#### **HOLIDAY 2025 PARTICIPANTS**

**Margaret Baros**

**Dellene Clark**

**Deborah Larson**

**Sue Capps**

**Ruth Johnston**

**Lori Cruz**

**Donna Dodson**

**Mary Tristan**

### **CREAM OF THE CROP**



### **JULY**

#### **QUEEN BEES**

**Dellene Clark**

**Rennie Brigman**

**Lori Cruz**

**Jana Guajardo**

#### **WORKER BEE**

**Teri Lane**

#### **BABY BEES**

**Kimberly Saddler**

**Donna Dodson**

**Jamie Pruitt**

**Lynette Smith**

**Shirley Vallier**

**Deborah Larson**

**Thanks to ALL the IN  
TOUCH members of our  
Unit!**

**60 consultants in the  
Millionaire Unit have a  
Mary Kay In Touch  
FREE site!**



# BIRTHDAYS

SEPTEMBER

MK

Email your News to  
margaretbaros@gvec.net

Anniversary

Name Birthday

Name Years

Sylvia Janecek 3  
Sue Capps 4  
Tami Raabe 6  
Michelle Wood 11  
Jennifer Hahn 13  
Mary Tristan 14  
Lucia Martinez 16



Sherrie Searle 35  
Teri Lane 32  
Yolanda Resendez 21  
Rachel Huff 18  
Sue Capps 9  
Donna Dodson 6  
Jamie Pruitt 3  
Tami Raabe 2



CONGRATULATIONS TO:

DELLENE CLARK  
& DEBORAH LARSON  
for earning a pack  
of Holiday LOOK Books!



PRAYERS FOR...

DONNA DODSON's mom passed away 8/3/2025.

MICHELLE WOOD, BARBARA KAISER,  
JOYCELYNN ARNOLD on their health journey.

For everyone's children and  
grandchildren starting back to school.





## Cream of the Crop

for a \$250 wholesale order or more  
each month the PRIZE will be  
Gift Cards to collect or  
redeem immediately!



### The CREAM of the CROP

**Grand Queen Bees** \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

**Queen Bees** \$600 wholesale or more – Beautiful designer jewelry from MK Inc

**Worker Bees** \$400 wholesale or more

**Baby Bees** \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15<sup>th</sup> of the month. Name gets to stay in the drawing for the end of the month drawing!

### Perfect Start



### GRAND DAYS

Let Margaret know when  
you sell \$100 retail or  
more in a day before tax  
and you will be recog-  
nized in the newsletter.  
Everyone is a winner!

**\$500 weeks, reinvest  
\$1,000 + \$1,000 profit  
for you and your family!!!**

#### PEARLS OF SHARING

Necklace, Earrings &  
Bracelet



#### DAILY WINS!

SurPrizes will be sent to YOU!  
Grand Days – Sell \$100 retail  
Booking a Skin Care Class/Facial  
Holding a SCC/Facial  
Selling a Mary Kay Skin Care Set  
5 New Contacts in a day  
Sharing the Opportunity Appointment  
Taking a Guest to an Event

\*\*\*\*\*

**Complete Color Confident  
under Education and  
earn a pack of Color Look Cards!**

**Complete Skin Care Confident  
under Education and earn  
Skin Care Samples.**

**Complete Color Confidant  
under Products and become an Advanced  
Color Consultant earn, Color Samples.**

**Complete Legal Education Module  
under Education and earn a pack of  
Customer Profiles.**

**All Star Consultants each Quarter  
\$20 Spa Gift Card**

#### Year Long Contests will be:

**4 Quarter Star Consultant!**

**Millionaire Unit Court of Sales  
- \$11,000 retail**

**Millionaire Unit Court of Shar-  
ing - 5 qualified**

**Millionaire Queen of Retail  
Sales - based on WAS**

**Most Improved Consultant**





# CONTESTS

**July 1, 2025- June 30, 2026**

**Seminar Year**

**Mary Kay National Court of Sales - \$40,000 retail**

**Mary Kay Area Court of Sales - \$20,000 retail**

**Millionaire Unit Court of Sales - \$11,000 retail**

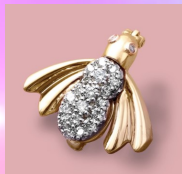
**Mary Kay National Court of Sharing - 24 Qualified Recruits**

**Mary Kay Area Court of Sharing - 12 Qualified Recruits**

**Millionaire Unit Court of Sharing - 5 Qualified Recruits**

**2024 - 2025 MK Queens**

**Court of Sharing**



**Be on the Mary Kay National Court of Sales (\$40,000 retail)  
&/or the Mary Kay National Court of Sharing  
(24 qualified recruits)**

**Attend Seminar 2023 and YOU will receive**

**A Night Out on the Town! A Dinner with your Director at a Dallas  
hot spot!!**

**2024 - 2025 MK - COURT OF SALES CHOICES !**

**2024-2025 Millionaire Unit**

**Court of Sales -**

**\$11,000. Retail.**

**\$25,000. Retail receive \$25.**

**Gift card also.**

**\$40,000. Retail, Seminar**

**awards night dinner date!**

**Flat Edge Hoop  
Earrings**



**2024-2025 Millionaire Unit  
Court of Sharing Prize  
5 Qualified**

**Twisted Rope Round  
Hoop Earrings**



**4 Quarters of  
Star Consultant  
2024 - 2025  
Seminar Year  
\$20 Spa Gift Card**



**New Directors  
debuting by 6/30/2025 for  
Seminar 2025!  
\$50 Gift Card  
for Director Supplies**



**Court of  
Sales  
Radiant Rose  
Ring  
OR  
\$500**



**Power UP & GROW  
Sales Monthly  
Selling Challenge  
July 1, 2025**

**-**

**June 30, 2026**



## **Join the Power UP & Grow Challenges**

**July 1 – Dec. 31, 2025**

***Power Your  
Sales Monthly  
Selling  
Challenge  
July 1, 2025***

**–**

**December 31,  
2025**

**Introducing Power UP & Grow designed to help take your sales to the next stage and energize the US independent sales force on the path toward leadership. Drive your sales growth even higher while building a community among our Independent Beauty Consultants and Independent Sales Directors across the US.**



# STAR CONSULTANT CONTEST



**Sapphire Star**

**\$1800**

**Sell \$300**

**Each Week**



**Ruby Star**

**\$2400**

**Sell \$400**

**Each Week**



**Diamond Star**

**\$3000**

**Sell \$500**

**Each Week**



**Emerald Star**

**\$3600**

**Sell \$600**

**Each Week**



**Pearl Star**

**\$4800**

**Sell \$800**

**Each Week**

**QUARTER ENDING**

**9/15/25**

**QUARTER ENDING**

**12/15/25**

**QUARTER ENDING**

**3/15/26**

**QUARTER ENDING**

**6/15/26**

**ALL STAR  
CONSULTANTS WILL  
RECEIVE \$20 SPA/  
PAMPER GIFT CARD.**

**ACHIEVE STAR CONSULT-  
ANT ALL 4 QUARTERS  
AND RECEIVE A \$20  
SP/PAMPER GIFT CARD!**

*Recruiter's name goes  
into drawing!*



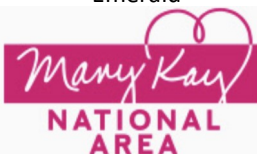
*5 New Unit  
Millionaires in a  
Calendar Month!*

*Foster Grant cause  
your future is so  
bright you are  
gonna have to wear  
shades!*



**Margaret Baros**  
**Sales Director**  
91 Ward Rd  
Yoakum, TX 77995  
Cell 361-550-5658  
margaretfbaros@gvec.net

Emerald



### **Grand Achiever**



### **Cadillac®**



### **Premier Club**

