

December 5, 2025

*Margaret's
Millionaires*

**The Millionaire Unit
#8908**

**GRAND ACHIEVER
UNIT**

Emerald Seminar



Hello Millionaires,
Merry Christmas!

This is the best time of the year!
People are in busy mode, spending mode,
get things done mode.
Mary Kay is not extra! It fits in perfectly!
Never hesitate to ask to be of service!
Your Customers will appreciate it!

Love, Margaret

New Consultant	From	Recruiter
Samantha Olvera	Yoakum, TX	Margaret Baros
Alanis Pruchnicki	Beeville, TX	Lori Cruz



EMERALD SEMINAR

Fort Worth, Texas
8/10-8/13/2026

I will arrive Pre-Event 8/9

It is soooo Ft. WORTH IT Y'all!

NOVEMBER RESULTS

Margaret Baros, Sales Director

Cell 361-550-5658

margaretbaros@gvec.net

91 Ward Rd Yoakum, TX 77995-5603

STATE OF THE UNIT

Retail 106,896\$

**A %17.3 decrease
from 11/24.**

**Unit Size 54 active,
A decrease of 8.4%**

from 11/24

This was as of 11/30/25

Nashville Leadership Conference

DIQ'S + Directors

1/16 - 1/20/2026

Music City Center:

**201 Rep. John Lewis Way South,
Nashville, TN 37203**



Career Conference - March 2026

***3/13-3/14**

Milwaukee, Wis.

Pittsburgh, Pa.

***3/20-3/21**

Anaheim, Calif.

St. Charles, Mo.

***3/27-3/28**

Allen, Texas

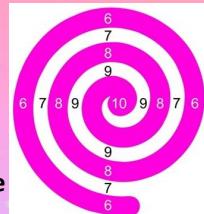
Chattanooga, TN

Orlando, Fla.



On Target Star Consultants

9/16/25 thru 12/15/25 as of 11/30/25



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$6,960.00	Pearl
Dellene Clark	\$2,288.00	\$112 for Ruby
Rennie Brigman	\$2,277.50	\$122.50 for Ruby
Lori Cruz	\$1,930.00	\$470 for Ruby
Jana Guajardo	\$1,818.50	\$581.50 for Ruby
Michelle Wood	\$1,013.00	\$787.00
Therese Ferry	\$917.00	\$883.00
Sue Capps	\$667.50	\$1,132.50
Donna Dodson	\$640.00	\$1,160.00
Patty Werner	\$541.00	\$1,259.00
Teri Lane	\$505.00	\$1,295.00
Louise Witte	\$504.00	\$1,296.00
Cindy Faulkner	\$490.00	\$1,310.00
Sabrina Matthews	\$402.00	\$1,398.00
Yolanda Deauzat	\$393.00	\$1,407.00
Ruth Johnston	\$342.00	\$1,458.00
Sarah Pelletier	\$337.00	\$1,463.00
Deborah Larson	\$325.00	\$1,475.00
Joycelynn Arnold	\$320.00	\$1,480.00
Addison Ferry	\$284.00	\$1,516.00
Janna Driskell	\$281.00	\$1,519.00
Mary Tristan	\$271.50	\$1,528.50
Karen Williams	\$266.50	\$1,533.50
Linda Koehler	\$265.00	\$1,535.00
Stacie Morneau	\$254.00	\$1,546.00
Lynette Smith	\$251.50	\$1,548.50
Vickey Ellis	\$247.50	\$1,552.50
Barbara Kaiser	\$237.00	\$1,563.00
Heather DeVore	\$236.00	\$1,564.00
Karen Washington	\$233.00	\$1,567.00
Kristy Svec	\$231.00	\$1,569.00
Virgi Ferrell	\$230.00	\$1,570.00
Kimberly Saddler	\$230.00	\$1,570.00
Abigail Sager	\$230.00	\$1,570.00
Julie Enriquez	\$229.00	\$1,571.00
Kim Williamson	\$227.00	\$1,573.00
Rachel Huff	\$136.00	\$1,664.00
Melissa Downs	\$104.00	\$1,696.00

NOVEMBER

DELLENE CLARK

Wholesale Queen



SEMINAR YTD

Court of Sales Scoreboard

July 1, 2025 - June 30, 2026

as of 11/30/25

Dellene Clark	\$843.00
Rennie Brigman	\$717.00
Lori Cruz	\$647.00
Donna Dodson	\$640.00
Jana Guajardo	\$610.00
Michelle Wood	\$417.00
Yolanda Deauzat	\$393.00
Sarah Pelletier	\$337.00
Janna Driskell	\$281.00
Karen Williams	\$266.50
Vickey Ellis	\$247.50
Cindy Faulkner	\$241.00
Karen Washington	\$233.00
Louise Witte	\$231.00
Kimberly Saddler	\$230.00
Heather DeVore	\$142.00
Deborah Larson	\$81.00
Therese Ferry	\$39.00
Teri Lane	\$27.00
Melissa Downs	\$22.00
Margaret Baros	\$2,872.50

Dellene Clark	\$9,325.00
Rennie Brigman	\$8,539.00
Lori Cruz	\$8,220.00
Jana Guajardo	\$7,906.00
Michelle Wood	\$2,266.00
Teri Lane	\$2,148.00
Sue Capps	\$2,072.00
Donna Dodson	\$1,884.00
Sabrina Matthews	\$1,608.00
Kimberly Saddler	\$1,564.00
Cindy Faulkner	\$1,554.00
Deborah Larson	\$1,538.00
Louise Witte	\$1,502.00
Ruth Johnston	\$1,368.00
Therese Ferry	\$1,228.00
Rachel Huff	\$988.00
Barbara Kaiser	\$948.00
Karen Washington	\$928.00
Virgi Ferrell	\$920.00
Sandra Morkovsky	\$920.00
Julie Enriquez	\$916.00
Kathryn Urbanic	\$910.00
Kim Williamson	\$908.00
Heather DeVore	\$786.00
Yolanda Deauzat	\$786.00
Sarah Pelletier	\$674.00

Joycelynn Arnold	\$640.00
Jamie Pruitt	\$576.00
Cindy Valenzuela	\$568.00
Janna Driskell	\$562.00
Mary Tristan	\$543.00
Karen Williams	\$533.00
Linda Koehler	\$530.00
Patty Werner	\$525.00
Lynette Smith	\$518.00
Shirley Vallier	\$517.00
Regina Roberts	\$514.00
Stacie Morneau	\$508.00
Lisa Crumley	\$506.00
Vickey Ellis	\$495.00
Courtney Allen	\$488.00
Lauren Paultk	\$480.00
Kristy Svec	\$462.00
Abigail Sager	\$460.00
Jennifer Hahn	\$460.00
Kendra Wenske	\$452.00
Monica Rubio	\$450.00
Yolanda Resendez	\$293.00
Melissa Downs	\$144.00
Jacque Kuntschik	\$122.00
Margaret Baros	\$28,329.00



NOVEMBER
Court of Sharing
Lori Cruz 1
Margaret Baros 1

NOVEMBER STATE QUEENS

Texas - Dellene Clark

Wyoming - Michelle Wood

California - Cindy Faulkner

Tennessee - Louise Witte



YTD Court of Sharing

as of 11/30/25

July 1, 2025 -
June 30, 2026



Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com! Quick & Easy!

Get the recognition you deserve!

~Sales ??/??/25 through ??/??/25~

SEPTEMBER GRAND
DAYS



Facials



Trunk Shows & Open Houses are Great
for large groups to see and touch
products!

Classes On the Go
Website PCP



Skin Care Classes

(3 to 6 Makeovers at a time)



INTERVIEWS



SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin



Information

Hotline

(641) 715-3800 ext.

769643# The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.

\$100 or more Retail Sales
before tax. Let Margaret
know and you will be recog-
nized in the newsletter.
Everyone is a Winner!

DELENE CLARK - 24 Grand Days

LORI CRUZ - 2 Grand Days

FACIAL

Dellene Clark \$322

Class

Dellene Clark \$994

Reorders

Dellene Clark

\$206, \$938,

\$145, \$378



Millionaire Teams

TEAM LEADER

Rennie A. Brigman

A1	Karen Williams
A2	Deborah J. Larson
A2	Sabrina Matthews
A3	Lisa D. Crumley
A3	Stacie L. Morneau
I1	Courtney Allen
I1	Lauren E. Paultk
I1	Regina Roberts
I2	Heather DeVore
T1	Heather L. Lopez
T2	Ledie Cheramie
T2	Lisa Vang



Medal Program

GOLD MEDAL - 5 recruits in one month

SILVER - 4 recruits in one month

BRONZE - 3 recruits in one month

Earn bracelet with first medal.

COMMISSION

CHECKS



Name	%
Dellene Clark	6
Sue Capps	4
Rennie Brigman	9
Therese Ferry	4
Jana Guajardo	4
Teri Lane	4
Margaret Baros	13



STAR TEAM BUILDER

Dellene Clark

A1	Lori R. Cruz
A1	Vickey M. Ellis
A2	Ruth C. Johnston
T1	Sarah Williams
T5	Janie Moran
T6	Sheri Sill



Power UP & Grow Challenges

July 1 – Dec. 31, 2025

Introducing Power UP & Grow designed to help take your sales to the next stage and energize the US independent sales force on the path toward leadership. Drive your sales growth even higher while building a community among our Independent Beauty Consultants and Independent Sales Directors across the US.

SENIOR CONSULTANTS

Sue Capps

A1	Donna S. Dodson
I2	Shirley S. Vallier

Therese M. Ferry

A1	Janna Driskell
A3	Kristy Svec
N2	Addison L. Ferry

Jana L. Guajardo

A1	Karen L. Washington
A3	Therese M. Ferry
I1	Jennifer M. Hahn
T2	Sandy Miller
T4	Lucia Martinez

Teri M. Lane

A1	Louise Witte
<u>Louise Witte</u>	
A2	Barbara A. Kaiser
A3	Joycelynn Arnold
I2	Kendra L. Wenske
T6	Evelyn A. Velek



THANK YOU FOR
HELPING ME
»» GROW →



NOVEMBER

QUEEN BEES

Dellene Clark
Rennie Brigman
Lori Cruz
Donna Dodson
Jana Guajardo

WORKER BEE

Michelle Wood

BABY BEES

Yolanda Deauzat
Sarah Pelletier
Janna Driskell
Karen Williams

Preferred

Customer

Program

WINTER

PARTICIPANTS

Margaret Baros
Dellene Clark
Rennie Brigman
Lori Cruz
Deborah Larson
Louise Witte
Sue Capps
Ruth Johnston

**Thanks to ALL the IN
TOUCH members of our
Unit!**

**54 consultants in the
Millionaire Unit have a
Mary Kay In Touch
FREE site!**

Website
Memberships
Kelln Small
Samantha Olvera
Alanis Pruchnicki
Lori Cruz
Addison Ferry
Sue Capps
Louise Witte
Dellene Clark
Teri Lane
Jana Guajardo
Therese Ferry
Rennie Brigman
Michelle Wood
Margaret Baros

BIRTHDAYS

JANUARY

Email your News to
margaretbaros@gvec.net

MK

Anniversary

Name Birthday

Name Years

Karen Washington	5
Sandy Miller	7
Kendra Wenske	10
Heather Lopez	11
Regina Roberts	21
Kristy Svec	22
Lynette Smith	23
Lori Cruz	24
Julie Enriquez	24
Jamie Pruitt	30

Rennie Brigman	22
Kristy Svec	14
Abigail Sager	9
Heather Lopez	5
Karen Williams	4
Heather DeVore	3
Melissa Downs	2



PRAYERS for:

Karen Williams, Barbara Kaiser, Joycelynn Arnold, Virgi Ferrell on their health journeys.

For each of us, who may be going thru loss, hurt, sickness, privately.



How cute is this trunk show?!
Congrats Lori Cruz!





Cream of the Crop

for a \$250 wholesale order or more
each month the PRIZE will be
Gift Cards to collect or
redeem immediately!



The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or !

Queen Bees \$600 wholesale or more

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!!
Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!

Perfect Start



GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter.
Everyone is a winner!

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**



PEARLS OF SHARING

Necklace, Earrings & Bracelet



Year Long Contests will be:

4 Quarter Star Consultant!

**Millionaire Unit Court of Sales
- \$11,000 retail**

Millionaire Unit Court of Sharing - 5 qualified

**Millionaire Queen of Retail
Sales - based on WAS**

Most Improved Consultant

DAILY WINS!

SurPrizes will be sent to YOU!
Grand Days – Sell \$100 retail
Booking a Skin Care Class/Facial
Holding a SCC/Facial
Selling a Mary Kay Skin Care Set
5 New Contacts in a day
Sharing the Opportunity Appointment
Taking a Guest to an Event

**Complete Color Confident
under Education and
earn a pack of Color Look Cards!**

**Complete Skin Care Confident
under Education and earn
Skin Care Samples.**

**Complete Color Confidant
under Products and become an Advanced
Color Consultant earn, Color Samples.**

**Complete Legal Education Module
under Education and earn a pack of
Customer Profiles.**

**All Star Consultants each Quarter
\$20 Spa Gift Card**

CONTESTS

July 1, 2025 - June 30, 2026 Seminar Year

Court of Sales Radiant

Mary Kay National Court of Sales - \$45,000 retail



Mary Kay Area Princess Court of Sales - \$20,000 retail

Millionaire Unit Court of Sales - \$11,000 retail

Mary Kay National Court of Sharing - 24 Qualified Recruits

2024 - 2025 MK Queens

Mary Kay Area Princess Court of Sharing - 12 Qualified Recruits

Millionaire Unit - 5 Qualified Recruits

Court of Sharing



Be on the Mary Kay National Court of Sales (\$45,000 retail)

&/or the Mary Kay National Court of Sharing

(24 qualified recruits)

Attend Seminar 2026 and YOU will receive A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2025 - 2026 MK - COURT OF SALES CHOICES !

2025-2026 Millionaire Unit

Court of Sales -

\$11,000. Retail.

\$25,000. Retail receive \$25. Gift card also.

\$45,000. Retail, Seminar awards night dinner date!



2025-2026 Millionaire Unit

Court of Sharing Prize



4 Quarters of

Star Consultant

2025 - 2026

Seminar Year



gift card

New Directors

debuting by 6/30/2026 for Seminar 2026!

\$50 Gift Card

for Director Supplies



Double Your Sales to Earn 800 Star Credits!

Order \$600 or more in wholesale Section 1 products* in both months: November and December 2025 to earn 800 star credits.

Power UP & GROW

Sales Monthly

Selling Challenge

July 1, 2025 -

June 30, 2026

8 to 5 by Dec. 15th: **KIT & COMMIT**



- Purchase a Refresh Starter Kit
- Book 8 appointments and hold at least 5 by Dec. 15th!

WE
CHALLENGE
YOU!

Hostess:

Date Party Held:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____



STAR CONSULTANT CONTEST



Sapphire Star
\$1800
Sell \$300
Each Week



Ruby Star
\$2400
Sell \$400
Each Week



Diamond Star
\$3000
Sell \$500
Each Week



Emerald Star
\$3600
Sell \$600
Each Week



Pearl Star
\$4800
Sell \$800
Each Week

QUARTER ENDING

9/15/25

QUARTER ENDING

12/15/25

QUARTER ENDING

3/15/26

QUARTER ENDING

6/15/26

**ALL STAR
CONSULTANTS WILL
RECEIVE \$20 SPA/
PAMPER GIFT CARD.**

ACHIEVE STAR CONSULTANT ALL 4 QUARTERS AND RECEIVE A \$20 SP/PAMPER GIFT CARD!

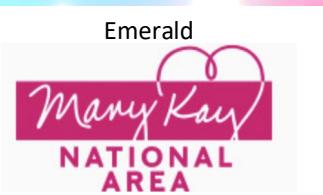
Recruiter's name goes into drawing!



Foster Grant cause your future is so bright you are gonna have to wear shades!



Margaret Baros
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91 Ward Rd
Yoakum, TX 77995
Cell 361-550-5658
margaretbaros@gvec.net



Grand Achiever



Cadillac®



Premier Club

