

June 5, 2025

*Margaret's*

*Millionaires*

**The Millionaire Unit  
#8908**

**GRAND ACHIEVER  
UNIT**

**Emerald Seminar**

**STATE OF THE UNIT**

**Retail \$245,788**

**A 10.1% increase**

**from 5/24.**

**Unit Size 67 active,**

**An decrease of 2.8%**

**from 5/24**

**This is as of 5/31/25**

**MAY  
RESULTS**



**Margaret Baros,**

**Sales Director**

**Cell 361-550-5658**

**margaretbaros@gvec.net**

**91 Ward Rd Yoakum, TX 77995-5603**

**Hello Millionaires!**

**It's JUNE! Our goal is all Customers order in  
June and all Consultants are Active in June!**

**It's an exciting month to have a sense of  
urgency and pump up your scoreboard!!!**

**Any questions, please let me know.**

**Love, Margaret**

**EMERALD  
SEMINAR  
July 27-31 2025  
Charlotte, NC**



**New Consultant**

**Emilie Kunschick**

**From**

**Hallettsville, TX**

**Recruiter**

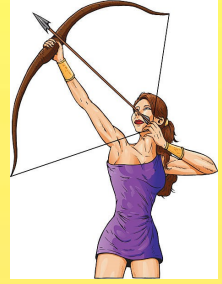
**Lori Cruz**



# On Target Star Consultants

## 3/16/25 thru 6/15/25

### as of 5/31/25



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$3,142.50	\$457.50/Emerald
Dellene Clark	\$2,164.50	\$235.50/Ruby
Jana Guajardo	\$2,111.35	\$288.65/Ruby
Rennie Brigman	\$2,086.25	\$313.75./Ruby
Lori Cruz	\$1,297.50	\$502.50
Mary Tristan	\$921.00	\$879.00
Lisa Vang	\$880.50	\$919.50
Teri Lane	\$746.25	\$1,053.75
Ruth Johnston	\$673.00	\$1,127.00
Sue Capps	\$651.00	\$1,149.00
Donna Dodson	\$625.70	\$1,174.30
Kimberly Saddler	\$605.50	\$1,194.50
Louise Witte	\$505.50	\$1,294.50
Karen Washington	\$470.50	\$1,329.50
Rebecca Murray	\$438.20	\$1,361.80
Deborah Larson	\$431.50	\$1,368.50
Kendra Wenske	\$425.50	\$1,374.50
Cindy Faulkner	\$420.20	\$1,379.80
Joycelynn Arnold	\$417.00	\$1,383.00
Michelle Wood	\$414.00	\$1,386.00
Melissa Downs	\$386.50	\$1,413.50
Codi Konesheck	\$386.00	\$1,414.00
Yolanda Resendez	\$317.50	\$1,482.50
Debra Lindsay	\$315.00	\$1,485.00
Rachel Huff	\$307.00	\$1,493.00
Heather DeVore	\$294.00	\$1,506.00
Virgi Ferrell	\$292.00	\$1,508.00
Sandy Miller	\$289.50	\$1,510.50
Ann Calkins	\$288.70	\$1,511.30
Patty Werner	\$275.50	\$1,524.50
Jennifer Hahn	\$271.00	\$1,529.00
Kathryn Urbanic	\$267.50	\$1,532.50
Aubrey Rodriguez	\$255.00	\$1,545.00
Kim Williamson	\$255.00	\$1,545.00



# On Target Star Consultants

## 3/16/25 thru 6/15/25

### as of 5/31/25



Consultant	Has In	Needs for Sapphire
Sarah Williams	\$254.00	\$1,546.00
Julie Enriquez	\$251.00	\$1,549.00
Brandi Gayle	\$249.00	\$1,551.00
Ruth Carter	\$239.50	\$1,560.50
Barbara Kaiser	\$239.50	\$1,560.50
Jacque Kuntschik	\$235.00	\$1,565.00
Heather Lopez	\$230.00	\$1,570.00
Summer Rice	\$229.00	\$1,571.00
Sandra Morkovsky	\$227.00	\$1,573.00
Ledie Cheramie	\$226.00	\$1,574.00
Abigail Sager	\$226.00	\$1,574.00
Kristy Svec	\$226.00	\$1,574.00
Courtney Allen	\$57.00	\$1,743.00

## Special Recognition

Enter Weekly Accomplishment Sheets online  
at [www.marykayintouch.com](http://www.marykayintouch.com)! Quick & Easy!  
Get the recognition you deserve!  
~Sales 4/27/25 through 5/31/25~

### REORDERS

**Dellene Clark - \$104, \$126, \$203,  
\$385, \$134**  
**Ami Parbs - \$58**

### ON THE GO

**Dellene Clark - \$130**

### FACIALS

**Dellene Clark - \$68**  
**Ami Parbs - \$18**

### WEB

**Ami Parbs**  
**\$177, \$340, \$52, \$124,  
\$126**



# MAY

## Lori Cruz Wholesale



### SEMINAR YTD

**Court of Sales Scoreboard**  
**July 1, 2024 - June 30, 2025**  
**as of 5/31/25**

Lori Cruz	\$961.50
Rennie Brigman	\$826.00
Dellene Clark	\$775.00
Jana Guajardo	\$704.00
Donna Dodson	\$386.00
Codi Konesheck	\$386.00
Mary Tristan	\$376.50
Sue Capps	\$357.00
Yolanda Resendez	\$317.50
Debra Lindsay	\$315.00
Deborah Larson	\$313.50
Rachel Huff	\$307.00
Virgi Ferrell	\$292.00
Sarah Williams	\$254.00
Julie Enriquez	\$251.00
Jacque Kuntschik	\$235.00
Karen Washington	\$232.00
Kimberly Saddler	\$231.00
Heather Lopez	\$230.00
Summer Rice	\$229.00
Abigail Sager	\$226.00
Kendra Wenske	\$196.50
Teri Lane	\$186.25
Heather DeVore	\$160.00
Melissa Downs	\$156.50
Louise Witte	\$51.00
Michelle Wood	\$12.50
Margaret Baros	\$1,100.00

### Information

### Hotline

(641) 715-3800 ext.

769643# The menu is 1-10,  
#1 is for Mary Kay potential  
team members and all of us.

Dellene Clark	\$22,904.00
Rennie Brigman	\$20,576.00
Jana Guajardo	\$17,223.00
Lori Cruz	\$13,399.00
Deborah Larson	\$5,198.00
Sue Capps	\$4,978.00
Therese Ferry	\$4,841.00
Teri Lane	\$4,822.00
Mary Tristan	\$4,733.00
Louise Witte	\$4,481.00
Donna Dodson	\$3,703.00
Rhonda Mahon	\$3,639.00
Michelle Wood	\$3,597.00
Kimberly Saddler	\$3,471.00
Sandra Morkovsky	\$2,606.00
Rachel Huff	\$2,504.00
Cindy Faulkner	\$2,406.00
Patty Werner	\$2,390.00
Karen Washington	\$2,290.00
Virgi Ferrell	\$2,272.00
Linda Koehler	\$2,220.00
Yolanda Resendez	\$1,990.00
Julie Enriquez	\$1,965.00
Heather DeVore	\$1,882.00
Kendra Wenske	\$1,862.00
Debra Lindsay	\$1,780.00
Lisa Vang	\$1,761.00
Kathryn Urbanic	\$1,675.00
Abigail Sager	\$1,556.00
Kim Williamson	\$1,426.00
Vickey Ellis	\$1,416.00
Yolanda Deauzat	\$1,384.00
Sarah Pelletier	\$1,364.00
Jamie Pruitt	\$1,230.00
Jacque Kuntschik	\$1,089.00
Barbara Kaiser	\$1,072.00
Sherrie Searle	\$1,047.00
Janna Driskell	\$1,040.00

Karen Williams	\$1,002.00
Sabrina Matthews	\$974.00
Ruth Johnston	\$956.00
Kristy Svec	\$954.00
Rebecca Murray	\$922.00
Heather Lopez	\$914.00
Lucia Martinez	\$911.00
Summer Rice	\$910.00
Ledie Cheramie	\$906.00
Shirley Vallier	\$900.00
Joycelynn Arnold	\$834.00
Melissa Downs	\$815.00
Courtney Allen	\$780.00
Codi Konesheck	\$772.00
Christina Cox	\$720.00
Evelyn Velek	\$684.00
Ann Calkins	\$585.00
Sandy Miller	\$579.00
Monica Rubio	\$577.00
Gaylinn Frandsen	\$570.00
Lauren Paulk	\$546.00
Jennifer Hahn	\$542.00
Lori Sarvis	\$536.00
Lisa Crumley	\$518.00
Aubrey Rodriguez	\$510.00
Sarah Williams	\$508.00
Margaret Steuber	\$506.00
Lynette Smith	\$501.00
Brandi Gayle	\$498.00
Cindy Valenzuela	\$498.00
Ruth Carter	\$479.00
Janie Moran	\$478.00
Amber Reynolds-Bravo	\$451.00
Laura Crafton	\$451.00
Tami Raabe	\$245.00
Margaret Baros	\$49,409.00

# Millionaire Teams

## STAR TEAM BUILDERS

### Rennie A. Brigman

- A1 Deborah J. Larson
- A1 Heather L. Lopez
- A2 Ledie Cheramie
- A2 Lisa Vang
- I1 Courtney Allen
- I2 Lisa D. Crumley
- I3 Karen Williams
- N3 Regina Roberts
- T1 Heather DeVore
- T1 Lauren E. Paulk
- T2 Sabrina Matthews



### Dellene Clark

- A1 Lori R. Cruz
- A1 Sarah Williams
- A2 Ruth C. Johnston
- I1 Vickey M. Ellis
- I2 Janie Moran
- I3 Sheri Sill
- T6 Taylor N. Williams



### Jana L. Guajardo

- A1 Karen L. Washington
- A2 Sandy Miller
- A3 Jennifer M. Hahn
- I1 Lucia Martinez
- I2 Therese M. Ferry



### Louise Witte

- A3 Joycelynn Arnold
- A3 Barbara A. Kaiser
- A3 Kendra L. Wenske
- I3 Evelyn A. Velek



# COMMISSION CHECKS



<u>Name</u>	<u>%</u>
<b>Dellene Clark</b>	<b>8</b>
<b>Rennie Brigman</b>	<b>6</b>
<b>Sue Capps</b>	<b>4</b>
<b>Jana Guajardo</b>	<b>4</b>
<b>Louise Witte</b>	<b>4</b>
<b>Teri Lane</b>	<b>4</b>
<b>Margaret Baros</b>	<b>13</b>

## SENIOR CONSULTANTS

### Sue Capps

- A1 Donna S. Dodson
- T2 Shirley S. Vallier

### Lori R. Cruz

- A2 Aubrey L. Rodriguez
- I3 Rhonda K. Mahon
- N1 Emilie Kunschick
- N3 Brittany N. Raabe
- T1 Lori M. Sarvis
- T4 Amber N. Reynolds-Bravo

### Cindy A. Faulkner

- A3 Ann Calkins

### Therese M. Ferry

- A3 Kristy Svec
- T2 Janna Driskell

### Barbara A. Kaiser

- A3 Ruth E. Carter

### Teri M. Lane

- A3 Louise Witte
- T4 Christina D. Cox

### Patty A. Werner

- A2 Sandra K. Morkovsky

### Michelle L. Wood

- A3 Rebecca Murray

## Medal Program

**GOLD MEDAL - 5 recruits in one month**

**SILVER - 4 recruits in one month**

**BRONZE - 3 recruits in one month**

**Earn bracelet with first medal.**



**MAY  
POWER YOUR SALES**

**WINNERS**

**Margaret Baros  
Lori Cruz  
Rennie Brigman  
Dellene Clark  
Jana Guajardo**



**Website  
Memberships**

**Sarah Williams  
Rennie Brigman  
Ann Calkins  
Aubrey Rodriguez  
Michelle Wood  
Margaret Baros  
Courtney Allen  
Mary Tristan  
Lori Cruz  
Sue Capps  
Louise Witte  
Dellene Clark  
Vickey Ellis  
Therese Ferry  
Jana Guajardo**



In June, you can earn this sparkly pink Mary Kay-branded tumbler when you achieve the Power Your Sales Monthly Selling Challenge.

This glittery, stainless steel cup holds 20 oz. and TONS of possibility. June is the time to Fill UP your cup with potential!

**Preferred Customer**

**Program**

**SUMMER PARTICIPANTS**

**Margaret Baros  
Dellene Clark  
Rennie Brigman  
Sue Capps  
Ruth Johnston**

**MAY  
CREAM OF THE CROP**

**QUEEN BEES**

**Lori Rondeau Cruz  
Rennie Anne Brigman  
Dellene Clark  
Jana Guajardo**

**BABY BEES**

**Codi Konesheck  
Donna S Dodson  
Mary Tristan  
Sue Capps  
Yolanda Alicia Resendez  
Debra Lindsay  
Deborah Larson  
Rachel Huff  
Virgi Ferrell  
Sarah Williams  
Julie Christine Enrlquez**

**Thanks to ALL the IN  
TOUCH members of  
our Unit!**

**61 consultants in  
the**

**Millionaire Unit have  
a Mary Kay In Touch  
FREE site!**



## Happy Birthday

**JULY**

## Happy MK Anniversary

Name                      Birthday

Melissa Downs	1
Kim Williamson	1
Cindy Faulkner	2
Karen Williams	9
Sherrie Searle	13
Courtney Allen	23
Sabrina Matthews	23
Georgia Harper	27
Ruth Johnston	30

News to Share... email to:

[margaretbaros@gvec.net](mailto:margaretbaros@gvec.net)



Name                      Years

Yolanda Deauzat	24
Barbara Kaiser	20
Courtney Allen	10
Kathryn Urbanic	5
Vickey Ellis	1



### PRAYERS FOR:

**Shirley Vallier's family.**

**Her brother recently passed away.**

**Michelle Wood for complete recovery.**



**\$100 or more Retail Sales  
before tax. Let Margaret know  
and you will be recognized in  
the newsletter.**

**Everyone is a Winner!**

**Dellene Clark - 4 Grand days**

**Lori Cruz - 2 Grand Days**

**Michelle Wood - 1 Grand Day**



**MAY**

**Court of Sharing**

**LORI CRUZ - 1**



**MAY  
STATE QUEENS**



**YTD Court of Sharing  
as of 5/31/25**

**July 1, 2024 - June 30, 2025**

**Margaret Baros 2**

**Texas - Lori Cruz**

**Utah - Debra Lindsay**

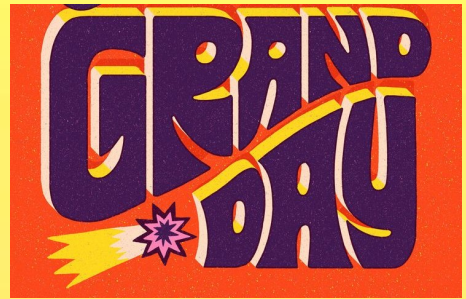
**Tennessee - Teri Lane**

**Wyoming - Michelle Wood**



## Cream of the Crop

for a \$250 wholesale order or more  
each month the PRIZE will be  
Gift Cards to collect or  
redeem immediately!



### The CREAM of the CROP

**Grand Queen Bees** \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

**Queen Bees** \$600 wholesale or more – Beautiful designer jewelry from MK Inc

**Worker Bees** \$400 wholesale or more

**Baby Bees** \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15<sup>th</sup> of the month. Name gets to stay in the drawing for the end of the month drawing!

### Perfect Start



## GRAND DAYS

Let Margaret know when  
you sell \$100 retail or  
more in a day before tax  
and you will be recog-  
nized in the newsletter.  
Everyone is a winner!

**\$500 weeks, reinvest  
\$1,000 + \$1,000 profit  
for you and your family!!!**

#### PEARLS OF SHARING

Necklace, Earrings &  
Bracelet



### DAILY WINS!

**SurPrizes will be sent to YOU!**  
**Grand Days – Sell \$100 retail**  
**Booking a Skin Care Class/Facial**  
**Holding a SCC/Facial**  
**Selling a Mary Kay Skin Care Set**  
**5 New Contacts in a day**  
**Sharing the Opportunity Appointment**  
**Taking a Guest to an Event**

\*\*\*\*\*

**Complete Color Confident**  
**under Education and**  
**earn a pack of Color Look Cards!**

**Complete Skin Care Confident**  
**under Education and earn**  
**Skin Care Samples.**

**Complete Color Confidant**  
**under Products and become an Advanced**  
**Color Consultant earn, Color Samples.**

**Complete Legal Education Module**  
**under Education and earn a pack of**  
**Customer Profiles.**

**All Star Consultants each Quarter**  
**\$20 Spa Gift Card**

### Year Long Contests will be:

**4 Quarter Star Consultant!**

**Millionaire Unit Court of Sales**  
**- \$11,000 retail**

**Millionaire Unit Court of Shar-  
ing - 5 qualified**

**Millionaire Queen of Retail**  
**Sales - based on WAS**

**Most Improved Consultant**



# CONTESTS

**July 1, 2024- June 30, 2025**

**Seminar Year**

**Mary Kay National Court of Sales - \$40,000 retail**

**Mary Kay Area Court of Sales - \$20,000 retail**

**Millionaire Unit Court of Sales - \$11,000 retail**

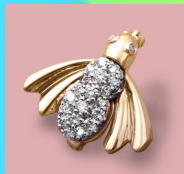
**Mary Kay National Court of Sharing - 24 Qualified Recruits**

**Mary Kay Area Court of Sharing - 12 Qualified Recruits**

**Millionaire Unit Court of Sharing - 5 Qualified Recruits**

**2024 - 2025 MK Queens**

**Court of Sharing**



**Be on the Mary Kay National Court of Sales (\$40,000 retail)  
&/or the Mary Kay National Court of Sharing  
(24 qualified recruits)**

**Attend Seminar 2023 and YOU will receive**

**A Night Out on the Town! A Dinner with your Director at a Dallas  
hot spot!!**

**2024 - 2025 MK - COURT OF SALES CHOICES !**

**2024-2025 Millionaire Unit  
Court of Sales -**

**\$11,000. Retail.**

**\$25,000. Retail receive \$25.  
Gift card also.**

**\$40,000. Retail, Seminar**

**Flat Edge Hoop  
Earrings**



**4 Quarters of  
Star Consultant  
2024 - 2025  
Seminar Year  
\$20 Spa Gift Card**



**2024-2025 Millionaire Unit  
Court of Sharing Prize  
5 Qualified  
Twisted Rope Round  
Hoop Earrings**



**New Directors  
debuting by 6/30/2025 for  
Seminar 2025!  
\$50 Gift Card  
for Director Supplies**



**Court of  
Sales  
Radiant Rose  
Ring  
OR  
\$500**



**Power Your  
Sales Monthly  
Selling Challenge  
July 1, 2024**

**June 30, 2025**



***Power Your  
Sales Monthly  
Selling  
Challenge  
July 1, 2024***

–

**June 30, 2025**

**It's time to unleash gravity-free thinking and turn goal-setting into goal-*getting* with the *Power Your Sales* Monthly Selling Challenge. Each month during the 2024–2025 Seminar year that an Independent Beauty Consultant orders \$700\* or more in wholesale Section 1 products, she can earn the monthly reward from the *Power Your Sales* Monthly Selling Challenge. The order(s) can be a single order or cumulative orders of \$700\* or more as long as they occur during a single month. Establishing a strong customer base and selling \$700\* or more a month in wholesale Section 1 products can help her Power UP her Mary Kay business!**

**The fabulous monthly rewards can't be found in a store – you can only get them by achieving this challenge**

# STAR CONSULTANT CONTEST



**Sapphire Star**

**\$1800**

**Sell \$300**

**Each Week**



**Ruby Star**

**\$2400**

**Sell \$400**

**Each Week**



**Diamond Star**

**\$3000**

**Sell \$500**

**Each Week**



**Emerald Star**

**\$3600**

**Sell \$600**

**Each Week**



**Pearl Star**

**\$4800**

**Sell \$800**

**Each Week**

**QUARTER ENDING**

**9/15/24**

**QUARTER ENDING**

**12/15/24**

**QUARTER ENDING**

**3/15/25**

**QUARTER ENDING**

**6/15/25**

**ALL STAR  
CONSULTANTS WILL RE-  
CEIVE \$20 SPA/PAMPER  
GIFT CARD.**

**ACHIEVE STAR CONSULT-  
ANT ALL 4 QUARTERS  
AND RECEIVE A \$20  
SP/PAMPER GIFT CARD!**

*Recruiter's name goes  
into drawing!*



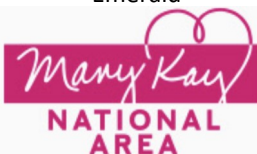
*Foster Grant cause  
your future is so  
bright you are  
gonna have to wear  
shades!*





**Margaret Baros**  
**Sales Director**  
91 Ward Rd  
Yoakum, TX 77995  
Cell 361-550-5658  
margaretbaros@gvec.net

Emerald



## Grand Achiever



## Cadillac®



## Premier Club

