

March 8, 2026

Margaret's

Millionaires

The Millionaire Unit
#8908

GRAND ACHIEVER
UNIT

Emerald Seminar



FEBRUARY RESULTS

Margaret Baros, Sales Director

Cell 361-550-5658

margaretbaros@gvec.net

91 Ward Rd Yoakum, TX 77995-5603

STATE OF THE UNIT

Retail \$157,346.50

A 15.2% decrease

from 2/25.

Unit Size 57active,

A decrease of 3.3%

from 2/25

This was as of 2/28/26

Hello Millionaires!

I am the fix in 2026!
You are the problem,
You are the solution!

What do You need to do different
to achieve what you want?

Love, Margaret

"When getting a NO, turn the
letters around ON!

Keep marching ON!"

Terri Schafer, NSDE



New Consultant: Joanna Smith

From: Denison, TX

Recruiter: Rennie Brigman

Career Conference - March 2026

*3/13-3/14

Milwaukee, Wis.

Pittsburgh, Pa.

*3/20-3/21

Anaheim, Calif.

St. Charles, Mo.

*3/27-3/28

Allen, Texas

Chattanooga, TN
Orlando, Fla.

EMERALD SEMINAR

Fort Worth, Texas

8/10-8/13/2026

I will arrive Pre-Event 8/9

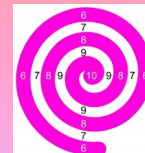
It is soooo Ft. WORTH IT Y'all!





On Target Star Consultants

12/16/25 thru 3/15/26 as of 2/28/26



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$4,860.50	Pearl Star
Rennie Brigman	\$2,060.00	\$340/Ruby
Jana Guajardo	\$1,839.00	\$561/Ruby
Lori Cruz	\$1,640.00	\$160.00
Dellene Clark	\$1,602.50	\$197.50
Mary Tristan	\$775.00	\$1,025.00
Teri Lane	\$578.00	\$1,222.00
Joycelynn Arnold	\$530.00	\$1,270.00
Louise Witte	\$495.00	\$1,305.00
Donna Dodson	\$492.00	\$1,308.00
Sue Capps	\$458.00	\$1,342.00
Cindy Faulkner	\$453.00	\$1,347.00
Michelle Wood	\$413.00	\$1,387.00
Deborah Larson	\$384.00	\$1,416.00
Jamie Pruitt	\$345.00	\$1,455.00
Sandy Miller	\$343.00	\$1,457.00
Stacie Morneau	\$326.00	\$1,474.00
Gaylinn Frandsen	\$316.00	\$1,484.00
Kathryn Urbanic	\$297.50	\$1,502.50
Patty Werner	\$283.50	\$1,516.50
Heather Lopez	\$275.00	\$1,525.00
Debra Lindsay	\$256.00	\$1,544.00
Monica Rubio	\$256.00	\$1,544.00
Ruth Carter	\$249.00	\$1,551.00
Codi Konesheck	\$243.00	\$1,557.00
Summer Rice	\$237.00	\$1,563.00
Kendra Wenske	\$233.00	\$1,567.00
Lucia Martinez	\$231.50	\$1,568.50
Kim Williamson	\$230.00	\$1,570.00
Karen Washington	\$228.00	\$1,572.00
Tracy Reyes	\$226.00	\$1,574.00
Abigail Sager	\$225.00	\$1,575.00
Kelln Small	\$199.00	\$1,601.00
Heather DeVore	\$186.20	\$1,613.80
Aubrey Rodriguez	\$171.15	\$1,628.85
Julie Enriquez	\$124.00	\$1,676.00
Addison Ferry	\$76.00	\$1,724.00
Bianca Aguilera	\$61.60	\$1,738.40
Therese Ferry	\$13.00	\$1,787.00
Vickey Ellis	\$11.20	\$1,788.80



FEBRUARY
RENNIE BRIGMAN
Wholesale Queen



SEMINAR YTD
Court of Sales Scoreboard
July 1, 2025 - June 30, 2026
as of 2/28/26

Rennie Brigman	\$950.50
Dellene Clark	\$678.00
Lori Cruz	\$667.00
Jana Guajardo	\$601.00
Mary Tristan	\$513.00
Michelle Wood	\$413.00
Deborah Larson	\$353.00
Ann Calkins	\$266.00
Debra Lindsay	\$256.00
Monica Rubio	\$256.00
Ruth Carter	\$249.00
Louise Witte	\$244.00
Codi Konesheck	\$243.00
Kim Williamson	\$230.00
Karen Washington	\$228.00
Cindy Faulkner	\$225.00
Abigail Sager	\$225.00
Kelln Small	\$199.00
Teri Lane	\$196.00
Aubrey Rodriguez	\$171.15
Sue Capps	\$104.00
Addison Ferry	\$76.00
Bianca Aguilera	\$61.60
Vickey Ellis	\$11.20
Margaret Baros	\$2,690.50

Rennie Brigman	\$13,191.00
Dellene Clark	\$13,094.00
Lori Cruz	\$12,158.00
Jana Guajardo	\$11,530.00
Teri Lane	\$3,760.00
Sue Capps	\$3,261.00
Michelle Wood	\$3,092.00
Donna Dodson	\$2,868.00
Louise Witte	\$2,709.00
Cindy Faulkner	\$2,460.00
Deborah Larson	\$2,306.00
Mary Tristan	\$2,093.00
Therese Ferry	\$2,086.00
Joycelynn Arnold	\$1,700.00
Sabrina Matthews	\$1,608.00
Kimberly Saddler	\$1,564.00
Kathryn Urbanic	\$1,505.00
Karen Washington	\$1,384.00
Sandra Morkovsky	\$1,382.00
Ruth Johnston	\$1,368.00
Kim Williamson	\$1,368.00
Julie Enriquez	\$1,164.00
Stacie Morneau	\$1,160.00
Patty Werner	\$1,082.00
Heather DeVore	\$1,052.00
Lynette Smith	\$1,021.00
Rachel Huff	\$988.00
Monica Rubio	\$962.00
Barbara Kaiser	\$948.00
Virgi Ferrell	\$920.00
Kendra Wenske	\$918.00
Abigail Sager	\$910.00

Yolanda Deauzat	\$786.00
Ann Calkins	\$751.00
Addison Ferry	\$720.00
Sandy Miller	\$686.00
Sarah Pelletier	\$674.00
Kelln Small	\$665.00
Gaylinn Frandsen	\$632.00
Jamie Pruitt	\$576.00
Cindy Valenzuela	\$568.00
Janna Driskell	\$562.00
Karen Williams	\$533.00
Linda Koehler	\$530.00
Shirley Vallier	\$517.00
Regina Roberts	\$514.00
Debra Lindsay	\$512.00
Vickey Ellis	\$511.00
Lisa Crumley	\$506.00
Ruth Carter	\$498.00
Courtney Allen	\$488.00
Codi Konesheck	\$486.00
Lauren Paulk	\$480.00
Summer Rice	\$474.00
Lucia Martinez	\$463.00
Kristy Svec	\$462.00
Jennifer Hahn	\$460.00
Yolanda Resendez	\$293.00
Aubrey Rodriguez	\$244.00
Melissa Downs	\$218.00
Jacque Kuntschik	\$122.00
Bianca Aguilera	\$88.00
Margaret Baros	\$40,034.00



FEBRUARY
Court of Sharing
Rennie Brigman - 1



YTD Court of Sharing
as of 2/28/26
July 1, 2025 - June 30, 2026

Special Recognition

Enter Weekly Accomplishment Sheets online at www.marykayintouch.com! Quick & Easy!

Get the recognition you deserve!

~Sales 2/1/26 through 2/28/26~

**FEBRUARY
GRAND DAYS**



Facials



Trunk Shows & Open Houses are Great for large groups to see and touch products!

Classes On the Go
Website PCP

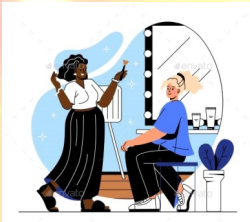


\$100 or more Retail Sales before tax. Let Margaret know and you will be recognized in the newsletter. Everyone is a Winner!

Rennie Brigman - 9 Grand Days
Lori Cruz - 5 Grand Days
Dellene Clark - 2 Grand Days
Michelle Wood - 1 Grand Day

Skin Care Classes

(3 to 6 Makeovers at a time)



INTERVIEWS



SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin



Information

Hotline

(641) 715-3800 ext.
769643# The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.

PCP

Dellene Clark

\$44, \$451,

\$94, \$249

WEB

Dellene Clark

\$219, \$121

Mary Kay®
Hydrating Cream
Mask
\$24



Millionaire Teams

COMMISSION CHECKS



STAR TEAM BUILDER

Jana L. Guajardo

- A1 Karen L. Washington
- A2 Lucia Martinez
- A3 Therese M. Ferry
- A3 Sandy Miller
- T1 Jennifer M. Hahn



<u>Name</u>	<u>%</u>
Dellene Clark	4
Rennie Brigman	4
Teri Lane	4
Jana Guajardo	4
Therese Ferry	4
Margaret Baros	13

SENIOR CONSULTANTS

Rennie A. Brigman

- A1 Deborah J. Larson
- A2 Stacie L. Morneau
- I1 Karen Williams
- I2 Sabrina Matthews
- I3 Lisa D. Crumley
- N1 Joanna L. Smith
- T1 Courtney Allen
- T1 Lauren E. Paulk
- T1 Regina Roberts
- T2 Heather DeVore
- T4 Heather L. Lopez
- T5 Ledie Cheramie
- T5 Lisa Vang



FEBRUARY STATE QUEENS

- Texas - Rennie Brigman
- Wyoming - Michelle Wood
- Utah - Debra Lindsay
- Tennessee - Louise Witte
- California - Cindy Faulkner

Senior Consultants

Therese M. Ferry

- A3 Addison L. Ferry
- I1 Janna Driskell
- I3 Kristy Svec

Teri M. Lane

- A1 Louise Witte

Patty A. Werner

- A3 Sandra K. Morkovsky

Louise Witte

- A2 Joycelynn Arnold
- A2 Kendra L. Wenske
- I2 Barbara A. Kaiser

Sue Capps

- A2 Donna S. Dodson
- T2 Shirley S. Vallier

Dellene Clark

- A1 Lori R. Cruz
- A3 Kelln Small
- I1 Vickey M. Ellis
- I2 Ruth C. Johnston
- T4 Sarah Williams

Medal Program

GOLD MEDAL - 5 recruits in one month

SILVER - 4 recruits in one month

BRONZE - 3 recruits in one month

Earn bracelet with first medal.





MY SHOP

PARTICIPANTS

- Joanna Smith**
- Bianca Aguilera**
- Samantha Olvera**
- Addison Ferry**
- Deborah Larson**
- Kendra Wenske**
- Dellene Clark**
- Jana Guajardo**
- Ruth Johnston**
- Michelle Wood**
- Louise Witte**
- Teri Lane**
- Sue Capps**
- Therese Ferry**
- Rennie Brigman**
- Cindy Faulkner**
- Lori Cruz**

Preferred Customer Program

SPRING PARTICIPANTS

- Margaret Baros**
- Rennie Brigman**
- Kelln Small**
- Dellene Clark**
- Sue Capps**
- Louise Witte**
- Ruth Johnston**
- Mary Tristan**

Inactive or New
\$0.-\$99. Retail = 0 discount (don't do this)

\$100.-\$449. Retail = 30% discount

\$450. Retail or more = 50% discount and on any amount for the following 2 months.

*If you always only order 30% (it's ok), in your T6 (12th month) must be a Retail of \$450. Or more to stay a Consultant. This is \$225. Wholesale 50%!!

CREAM OF THE CROP



FEBRUARY

QUEEN BEES

- Rennie Brigman**
- Dellene Clark**
- Lori Cruz**
- Jana Guajardo**

WORKER BEES

- Mary Tristan**
- Michelle Wood**

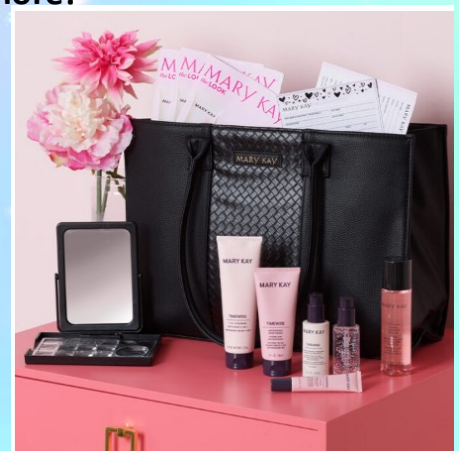
BABY BEES

- Deborah Larson**
- Monica Rubio**
- Debra Lindsay**
- Ann Calkins**

Mary Kay® Pro Start, \$90*

Start like a pro with retail-sized Mary Kay® products to sample, essential party supplies, business resources and more!

You can even transport these supplies from parties to appointments in a sleek bag that's tote-ally professional.



BIRTHDAYS

APRIL

MK

Anniversary

Email your News to
margaretbaros@gvec.net

Name Birthday

Name Years

Sherrie Bear	1
Stacie Morneau	12
Kimberly Saddler	16
Rebecca Murray	18
Abigail Sager	19
Linda Koehler	24



Michelle Wood	34
Lynette Smith	25
Kimberly Saddler	21
Monica Rubio	15
Cindy Faulkner	9
Lori Cruz	6
Sandy Miller	1
Sarah Williams	1



RACHEL HUFF and family.
Rachel's husband Michael Huff died suddenly in an auto accident 2/9/2026.

Dellene Clark's mom, Sue for successful recovery after her surgery.

Karen Williams, Barbara Kaiser, Joycelynn Arnold, Virgi Ferrell on their health journeys.

Each person in our Mary Kay life for health, peace, success.

Tracy Reyes' 2 Debuts 3/8/2026!
What a fun day to meet Tracy's friends and family!
Congratulations Tracy on your decision!!!





Cream of the Crop

for a \$250 wholesale order or more
each month the PRIZE will be
Gift Cards to collect or
redeem immediately!



The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or !

Queen Bees \$600 wholesale or more

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!



Perfect Start

GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter. Everyone is a winner!

\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!

PEARLS OF SHARING

Necklace, Earrings &
Bracelet



Year Long Contests will be:

4 Quarter Star Consultant!

**Millionaire Unit Court of Sales
- \$11,000 retail**

**Millionaire Unit Court of Shar-
ing - 5 qualified**

**Millionaire Queen of Retail
Sales - based on WAS**

Most Improved Consultant

DAILY WINS!

SurPrizes will be sent to YOU!

Grand Days – Sell \$100 retail

Booking a Skin Care Class/Facial

Holding a SCC/Facial

Selling a Mary Kay Skin Care Set

5 New Contacts in a day

Sharing the Opportunity Appointment

Taking a Guest to an Event

Complete Color Confident

under Education and

earn a pack of Color Look Cards!

Complete Skin Care Confident

under Education and earn

Skin Care Samples.

Complete Color Confidant

**under Products and become an Advanced
Color Consultant earn, Color Samples.**

Complete Legal Education Module

**under Education and earn a pack of
Customer Profiles.**

All Star Consultants each Quarter

\$20 Spa Gift Card

CONTESTS

July 1, 2025- June 30, 2026 Seminar Year

Court of Sales Radiant



Mary Kay National Court of Sales - \$45,000 retail

Mary Kay Area Princess Court of Sales - \$20,000 retail

Millionaire Unit Court of Sales - \$11,000 retail

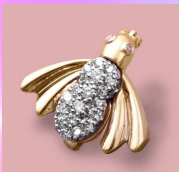
Mary Kay National Court of Sharing - 24 Qualified Recruits

Mary Kay Area Princess Court of Sharing - 12 Qualified Recruits

2024 - 2025 MK Queens

Millionaire Unit - 5 Qualified Recruits

Court of Sharing



Be on the Mary Kay National Court of Sales (\$45,000 retail)

&/or the Mary Kay National Court of Sharing

(24 qualified recruits)

Attend Seminar 2026 and YOU will receive A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2025 - 2026 MK - COURT OF SALES CHOICES !

2025-2026 Millionaire Unit Court of Sales - \$11,000. Retail.

\$25,000. Retail receive \$25. Gift card also.

\$45,000. Retail, Seminar awards night dinner date!



2025-2026 Millionaire Unit Court of Sharing Prize

EMERALD SEMINAR

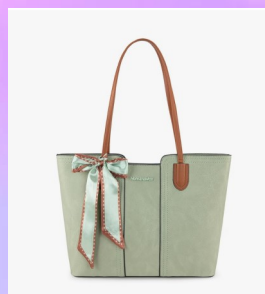
Fort Worth, Texas

8/10-8/13/2026

I will arrive Pre-Event 8/9

It is soooo Ft. WORTH IT Y'all!

4 Quarters of Star Consultant 2025 - 2026 Seminar Year



New Directors

debuting by 6/30/2026 for Seminar 2026!

\$50 Gift Card

for Director Supplies



Career Conference - March 2026

***3/13-3/14**

Milwaukee, Wis.

Pittsburgh, Pa.

***3/20-3/21**

Anaheim, Calif.

St. Charles, Mo.

***3/27-3/28**

Allen, Texas

Chattanooga, TN

Orlando, Fla.

HOW TO LAYER YOUR SKIN CARE

STEP 1: CLEANSER(S) ☀️ & 🌙

TIP!

Treat your skin to a double cleanse in the morning and/or evening. Before using your preferred cleanser, apply Mary Kay® Micellar Water over your entire face (avoiding eye area) to break down face makeup, oil and impurities. To gently remove eye makeup, use Mary Kay® Oil-Free Eye Makeup Remover.

STEP 2: EXFOLIATION TREATMENT ☀️ OR 🌙

TIP!

Exfoliate 2 or 3 times per week in the morning or evening.

STEP 3: MASK ☀️ OR 🌙

TIP!

When applying a wash-off mask such as Clear Proof® Deep-Cleansing Charcoal Mask, use before toner.

STEP 4: TONER ☀️ & 🌙

STEP 5: BOOSTER(S) ☀️ & OR 🌙

TIP!

When using multiple boosters/serum, layer product that addresses your primary skin concern first. If the products all address the same skin concern, layer product with the thinnest aesthetic first.

STEP 6: SERUM ☀️ & 🌙

STEP 7: EYE CREAM ☀️ & 🌙

TIP!

When Retinol 0.3 is part of your routine, apply your eye cream before Retinol 0.3 to avoid getting it in the eye area.

STEP 8: RETINOL 0.3 🌙

STEP 9: ADDITIONAL TREATMENTS ☀️ & 🌙

TIP!

Additional treatments include products such as Mary Kay Clinical Solutions® Dynamic Wrinkle Limiter™, Clear Proof® Acne Treatment Gel and TimeWise Repair® Volu-Fill® Deep Wrinkle Filler.

STEP 10: BARRIER RESTORE 1:1:3 ☀️ & 🌙

TIP!

Even when using Barrier Restore 1:1:3, a moisturizer is still essential. The two work together – Barrier Restore 1:1:3 helps maintain and retain moisture in the skin, while your moisturizer delivers hydration.

STEP 11: MOISTURIZER ☀️ & 🌙

STEP 12: SUNSCREEN ☀️

MARY KAY

Note: Steps above indicate the order of application only. Not all steps apply to everyone, and not all steps are needed in a personal skin care regimen. The Company grants all Mary Kay Independent Beauty Consultants a limited license to duplicate this page in connection with their Mary Kay businesses. This page should not be altered from its original form nor incorporated into other materials.

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STAR CONSULTANT CONTEST



Sapphire Star
\$1800
Sell \$300
Each Week



Ruby Star
\$2400
Sell \$400
Each Week



Diamond Star
\$3000
Sell \$500
Each Week



Emerald Star
\$3600
Sell \$600
Each Week



Pearl Star
\$4800
Sell \$800
Each Week

QUARTER ENDING
9/15/25

QUARTER ENDING
12/15/25

QUARTER ENDING
3/15/26

QUARTER ENDING
6/15/26

ALL STAR
CONSULTANTS WILL
RECEIVE \$20 SPA/
PAMPER GIFT CARD.

ACHIEVE STAR CONSULT-
ANT ALL 4 QUARTERS
AND RECEIVE A \$20
SP/PAMPER GIFT CARD!

*Recruiter's name goes
 into drawing!*

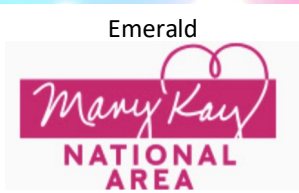


**5 New Unit
 Millionaires in a
 Calendar Month!**

*Foster Grant cause
 your future is so
 bright you are
 gonna have to wear
 shades!*



Margaret Baros
Sales Director
91 Ward Rd
Yoakum, TX 77995
Cell 361-550-5658
margarefbaros@gvec.net



Grand Achiever



Cadillac®



Premier Club

