

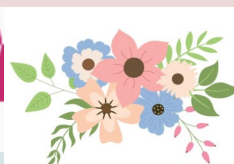


**The Millionaire Unit
#8908
GRAND ACHIEVER
UNIT
Emerald Seminar**



Margaret's Millionaires

**Margaret Baros,
Sales Director
Cell 361-550-5658
margaretbaros@gvec.net
91 Ward Rd
Yoakum, TX 77995-5603**



**STATE OF THE UNIT
Retail \$ 181,917.50
A 10.7 % decrease
from 3/23.
Unit Size 69 active,
A decrease of 9.2%
from 3/23
This is as of 3/31/24.**

April 7, 2024

MARCH Results



**Emerald
Seminar Dates:**

**Arrive
7/24/2024 -
7/28/2024**

**Please
mark your
calendar!**



Dear Millionaires,

This is the month we have been waiting for!

**Let's keep our
Booking and Recruiting momentum going!!!**

Plus we get to register for Seminar!!!

Now is the time to SOAR LIKE NEVER BEFORE!

Love, Margaret



New Consultant

From

Recruiter

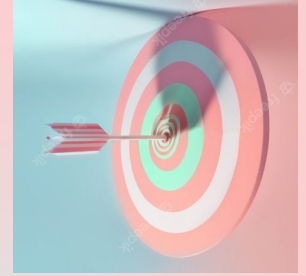
**Laura Crafton
McKenzie Ray
Amber Reynolds-Bravo
Andrea Rivas
Lori Sarvis
Kathy Stuehrenberg**

**Inez, TX
Victoria, TX
Yoakum, TX
Yoakum, TX
Hallettsville, TX
Yoakum, TX**

**Margaret Baros
Margaret Baros
Lori Cruz
Margaret Baros
Lori Cruz
Margaret Baros**



On Target Star Consultants 3/16/24 thru 6/15/24 as of 3/31/24

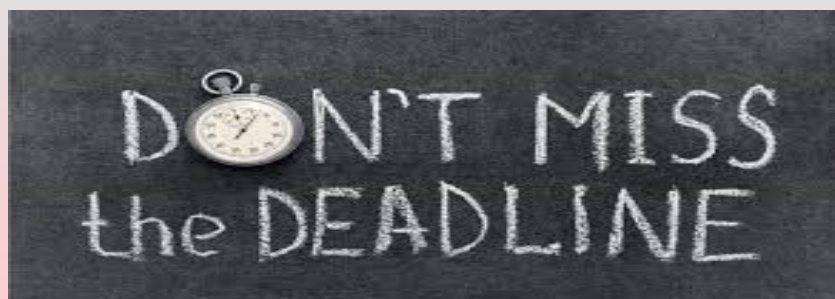


Consultant	Has In	Needs for Sapphire
Rennie Brigman	\$663.00	\$1,137.00
Lori Cruz	\$601.50	\$1,198.50
Jana Guajardo	\$579.00	\$1,221.00
Dellene Clark	\$572.50	\$1,227.50
Virgi Ferrell	\$493.00	\$1,307.00
Brenda Addley	\$314.00	\$1,486.00
Patty Werner	\$309.00	\$1,491.00
Kendra Wenske	\$287.50	\$1,512.50
Deborah Larson	\$275.00	\$1,525.00
Sandy Miller	\$265.50	\$1,534.50
Regina Roberts	\$252.50	\$1,547.50
Courtney Allen	\$240.00	\$1,560.00
Shirley Vallier	\$231.00	\$1,569.00
Karen Washington	\$231.00	\$1,569.00
Sue Capps	\$216.00	\$1,584.00
Lisa Vang	\$198.00	\$1,602.00
Donna Dodson	\$163.00	\$1,637.00
Brandi Gayle	\$46.00	\$1,754.00
Therese Ferry	\$44.00	\$1,756.00
Melissa Downs	\$27.00	\$1,773.00
Louise Witte	\$11.00	\$1,789.00

Deadline For:

Summer PCP 4/17/2024!

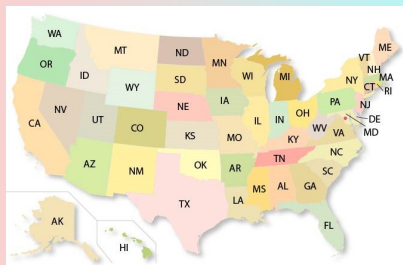
Seminar Registration 4/29/2024!



MARCH DELLENE CLARK Wholesale Queen



Dellene Clark	\$1,115.00
Melissa Downs	\$675.25
Rennie Brigman	\$663.00
Jana Guajardo	\$627.00
Virgi Ferrell	\$493.00
Lisa Vang	\$373.75
Brenda Addley	\$314.00
Yolanda Resendez	\$312.00
Lori Cruz	\$289.00
Kendra Wenske	\$287.50
Deborah Larson	\$275.00
Sandy Miller	\$265.50
Lisa Crumley	\$258.50
Regina Roberts	\$252.50
Courtney Allen	\$240.00
Sue Capps	\$238.00
Debra Lindsay	\$231.00
Shirley Vallier	\$231.00
Karen Washington	\$231.00
Summer Rice	\$225.00
Donna Dodson	\$163.00
Heather DeVore	\$105.00
Brandi Gayle	\$46.00
Therese Ferry	\$44.00
Lauren Paulk	\$25.00
Louise Witte	\$11.00
Margaret Baros	\$2,242.50



MARCH STATE QUEENS

Texas - Dellene Clark

Utah - Brenda Addley

Arizona - Courtney Allen

Tennessee - Louise Witte

SEMINAR YTD Court of Sales Scoreboard July 1, 2023 - June 30, 2024 as of 3/31/24

Dellene Clark	\$18,202.00
Jana Guajardo	\$12,755.00
Rennie Brigman	\$11,517.00
Deborah Larson	\$4,514.00
Sue Capps	\$4,268.00
Therese Ferry	\$4,073.00
Lori Cruz	\$3,864.00
Donna Dodson	\$3,273.00
Virgi Ferrell	\$3,101.00
Melissa Downs	\$2,933.00
Teri Lane	\$2,885.00
Michelle Wood	\$2,873.00
Louise Witte	\$2,707.00
Summer Rice	\$2,534.00
Lisa Vang	\$2,434.00
Yolanda Resendez	\$2,405.00
Patty Werner	\$2,377.00
Karen Washington	\$2,293.00
Kendra Wenske	\$2,079.00
Kimberly Saddler	\$1,970.00
Jennifer Boatwright	\$1,739.00
Lisa Crumley	\$1,562.00
Debra Lindsay	\$1,546.00
Courtney Allen	\$1,493.00
Karen Williams	\$1,475.00
Rachel Huff	\$1,397.00
Cindy Faulkner	\$1,378.00
Lauren Paulk	\$1,307.00
Brenda Addley	\$1,256.00
Tami Raabe	\$1,248.00
Jamie Pruitt	\$1,221.00
Sarah Pelletier	\$1,216.00
Sandra Morkovsky	\$1,204.00
Heather DeVore	\$1,197.00
Joycelynn Arnold	\$1,117.00

Sherrie Searle	\$1,099.00
Sandy Miller	\$1,062.00
Kristy Svec	\$1,061.00
Janna Driskell	\$1,011.00
Regina Roberts	\$1,010.00
Lynette Smith	\$1,006.00
Margaret Steuber	\$999.00
Barbara Kaiser	\$993.00
Linda Koehler	\$990.00
Heather Lopez	\$938.00
Shirley Vallier	\$924.00
Abigail Sager	\$900.00
Jennifer Hahn	\$890.00
Evelyn Velek	\$789.00
Julie Enriquez	\$731.00
Brandi Gayle	\$699.00
Sabrina Matthews	\$699.00
Karen Filip	\$585.00
Yolanda Deauzat	\$558.00
Jacque Kuntschik	\$536.00
Ruth Carter	\$509.00
Gaylinn Frandsen	\$509.00
Kelly Aguayo	\$502.00
Cindy Valenzuela	\$500.00
Ivonne Maxwell	\$500.00
Nina Blaschke	\$490.00
Kathryn Urbanic	\$481.00
Joan Goodrich	\$480.00
Monica Rubio	\$467.00
Rebecca Murray	\$467.00
Amanda Jahn	\$462.00
Stacie Morneau	\$461.00
Ruth Johnston	\$458.00
Margaret Baros	\$44,250.00

MARCH Court of Sharing

Lori Cruz 2
Margaret Baros 4



YTD Court of Sharing as of 3/31/24 July 1, 2023 - June 30, 2024

Lori Cruz 1
Margaret Baros 1

Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com!
Quick & Easy! Get the recognition you deserve!
~Sales 3/3/24 through 3/30/24~

Facials

Trunk Shows & Open Houses
Great for large groups to
see and touch
products!

Skin Care Classes
(3 to 6 Makeovers at a time)

Classes On the Go
Website PCP



INTERVIEWS



SKIN CARE SETS

TimeWise Repair
TimeWise 3D Miracle Set
TimeWise 3D Ult. Mir. Set
Botanical Effects
Clearproof
Mary Kay Naturally
MK Men Skin Care
Microdermabrasion Plus
Satin Hands Pampering Set
Satin Lips set



Information Hotline

(641) 715-3800 ext.
769643#

The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.



MARCH GRAND DAYS!



\$100 or more Retail Sales
before tax. Let Margaret know
and you will be recognized in the
newsletter. Everyone
is a Winner!

DELLENE CLARK
7 Grand Days

LORI CRUZ
3 Grand Days

PCP

Dellene Clark - \$88, \$73

ON THE GO

Dellene Clark - \$18, \$40

FACIAL

Dellene Clark - \$196
Lori Cruz - \$78
Ami Parbs - \$70

WEB

Dellene Clark - \$50
Ami Parbs - \$164, \$250, \$306, \$196

CLASSES

Ami Parbs - \$310
Lori Cruz - \$256, \$92
Dellene Clark - \$25

Millionaire Teams

COMMISSION CHECKS



Elite Team Leaders

Rennie A. Brigman

A1 Courtney L. Allen
A1 Lisa D. Crumley
A1 Deborah J. Larson
A1 Regina A. Roberts
A1 Lisa Vang
A2 Heather L. Lopez
A2 Stacie Morneau
A2 Karen Williams
A3 Heather DeVore
A3 Lauren E. Paulk
I1 Sabrina Matthews
N2 Liza West
T1 Ivonne Maxwell
T6 Kaye Finch



Name %

Rennie Brigman 13
Jana Guajardo 6
Sue Capps 4
Dellene Clark 4
Louise Witte 4
Teri Lane 4
Margaret Baros 13

Star Team Builders

Jana L. Guajardo

A1 Sandy Miller
A1 Karen L. Washington
A2 Therese M. Ferry
I3 Jennifer M. Hahn
T1 Kylie F. Grahmann
T3 Karen A. Filip
T4 Haley D. Cooksey
T7 Krista Wilkerson



Senior Consultants

Sue Capps

A1 Shirley S. Vallier
A2 Donna S. Dodson

Dellene Clark

A1 Lori R. Cruz
I2 Ruth C. Johnston
T1 Kelly L. Aguayo

Therese M. Ferry

A3 Kristy Svec
I1 Janna Driskell

Teri M. Lane

A3 Louise Witte
N3 Christina D. Cox
T5 Liggy S. Hansrote

Deborah J. Larson

A3 Jamie N. Pruitt

Patty A. Werner

A3 Sandra K. Morkovsky
T1 Nina M. Blaschke

Louise Witte

A1 Kendra L. Wenske
A3 Barbara A. Kaiser
I1 Joycelynn Arnold
I1 Evelyn A. Velek

Michelle L. Wood

A2 Rebecca Murray

**Qualified NEW Team Member & YOU
the Recruiter receive personal time
with Maranda!**



Medal Program

GOLD MEDAL - 5 recruits in one month
SILVER - 4 recruits in one month
BRONZE - 3 recruits in one month
Earn bracelet with first medal.



soar
like never
before

MARCH SOAR Winners!

**Margaret Baros
Dellene Clark
Melissa Downs
Rennie Brigman
Jana Guajardo**



This white crocodile-printed mini purse can be yours when you achieve the *Soar Like Never Before* Challenge in April. Elevate your outfits and stretch your style profile with a white crocodile print, hot pink inner lining and an iridescent acrylic chain.



PCP SPRING PARTICIPANTS

**Margaret Baros
Rennie Brigman
Dellene Clark
Deborah Larson
Sue Capps
Ruth Johnston**



MARCH CREAM OF THE CROP

GRAND QUEEN BEE

Dellene Clark

QUEEN BEE

Melissa Downs
Rennie Brigman
Jana Guajardo

WORKER BEE

Virgi Ferrell

BABY BEES

Lisa Vang
Brenda Addley
Yolanda Resendez
Lori Cruz
Kendra Wenske
Deborah Larson
Sandy Miller
Lisa Crumley
Regina Roberts



Thanks to ALL the **IN TOUCH** members of our Unit!

59 consultants in the Millionaire Unit have a Mary Kay In Touch FREE site!

Website



Rennie Brigman
Lori Sarvis
Kathy Stuehrenberg
Liza West
Melissa Downs
Michelle Wood
Margaret Baros
Lori Cruz
Sue Capps
Louise Witte
Deborah Larson
Tami Raabe
Dellene Clark
Therese Ferry
Jana Guajardo

Preferred Customer Program

**Happy
Birthday**



MAY



**Happy MK
Anniversary**



Share your News ...
margaretbaros@gvec.net

<u>Name</u>	<u>Birthday</u>
Ivonne Maxwell	5
Kathryn Urbanic	6
Amber Reynolds-Bravo	9
Shirley Vallier	10
Debra Lindsay	13
Jennifer Boatwright	20
Cindy Valenzuela	26

<u>Name</u>	<u>Years</u>
Margaret Baros	41
Virgi Ferrell	28
Ruth Carter	14
Margaret Steuber	5
Liggy Hansrote	4
Rebecca Murray	4
Karen Washington	4

Keep in your
PRAYERS!

Congratulations to...

LORI CRUZ for earning the Foster Grant's drawing when our Unit achieved 5 New Unit Members for the month!!!

KAYE FINCH for healing and good health.

VIRGI FERRELL and family for the loss of her niece, Tasha Balzer.

RUTH JOHNSTON's husband Gene passed away recently.

DELLENE CLARK and Dan's Aunt passed away recently.

STAR CONSULTANTS!

12/16/2023 - 3/15/2024

Dellene
Diamond
Star



Jana
Sapphire
Star



GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter.

Everyone is a winner!

Cream of the Crop

for a \$250 wholesale order or more each month the PRIZE will be Gift Cards to collect or redeem immediately!

The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

Queen Bees \$600 wholesale or more – Beautiful designer jewelry from MK Inc

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!

Perfect Start



DAILY WINS!

SurPrizes will be sent to YOU!
Grand Days – Sell \$100 retail
Booking a Skin Care Class/Facial
Holding a SCC/Facial
Selling a Mary Kay Skin Care Set
5 New Contacts in a day
Sharing the Opportunity Appointment
Taking a Guest to an Event

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**

PEARLS OF SHARING
Necklace, Earrings &
Bracelet



Complete Color Confident

under Education and
earn a pack of Color Look Cards!

Complete Skin Care Confident

under Education and earn
Skin Care Samples.

Complete Color Confidant

under Products and become an Advanced
Color Consultant earn, Color Samples.

Complete Legal Education Module

under Education and earn a pack of
Customer Profiles.

All Star Consultants each Quarter

\$20 Spa Gift Card



Year Long Contests will be:
4 Quarter Star Consultant!
Millionaire Unit Court of Sales - \$11,000 retail
Millionaire Unit Court of Sharing - 5 qualified
Millionaire Queen of Retail Sales - based on WAS
Most Improved Consultant

CONTESTS

July 1, 2023- June 30,
2024 Seminar Year

Mary Kay National Court of Sales - \$40,000 retail
Mary Kay Area Court of Sales - \$20,000 retail
Millionaire Unit Court of Sales - \$11,000 retail
Mary Kay National Court of Sharing - 24 Qualified Recruits
Mary Kay Area Court of Sharing - 12 Qualified Recruits
Millionaire Unit Court of Sharing - 5 Qualified Recruits



**Court of
Sales
Limitless
Ring
OR
\$500**

2023 - 2024 MK Queens Court of Sharing choices



Be on the Mary Kay National Court of Sales (\$40,000 retail)
&/or the Mary Kay National Court of Sharing (24 qualified recruits)
Attend Seminar 2023 and YOU will receive
A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2023 - 2024 MK - COURT OF SALES CHOICES !

2023-2024 Millionaire Unit
Court of Sales -
\$11,000. Retail.
\$25,000. Retail receive \$25.
Gift card also.
\$40,000. Retail, Seminar
awards night dinner date!



Layering Necklace



2023-2024 Millionaire Unit
Court of Sharing Prize
5 Qualified
Pendant Necklace

4 Quarters of
Star Consultant
2023 - 2024
Seminar Year
\$20 Spa Gift Card



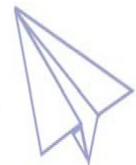
New Directors
debuting by 6/30/2024
for Seminar 2024!
\$50 Gift Card
for Director Supplies

soar
like never
before

CHALLENGE

JULY 1, 2023 - JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.



soar like never before

CHALLENGE

JULY 1, 2023 – JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.

Take the Challenge!

Each month during the 2023–2024 Seminar year that an Independent Beauty Consultant has personal retail sales of \$600* or more in wholesale Section 1 products, she can earn a monthly piece from the **Soar Like Never Before Collection**.

Each piece in the *Soar Like Never Before* Collection is inspired by the “On Silver Wings” poem. This year’s collection includes accessories and custom-designed jewelry that you can only get by achieving this challenge. Establishing a strong customer base and selling \$600* or more a month in wholesale Section 1 products can help you become a quarterly Star Consultant and so much more.



STAY MOTIVATED! Fill in the butterfly when you achieve each monthly challenge.



JULY
Set Your Sights
on Success!



AUG.
Soar With
Your Story!



SEPT.
Party Like
Never Before!



OCT.
Celebrate Your
True Colors!



NOV.
Glow With
Gratitude.



DEC.
Radiate
Good Cheer!



JAN.
Stay
Powerful!



FEB.
Ascend With
Ambition!



MARCH
Take Flight With
Confidence!



APRIL
Elevate Your
Goals!



MAY
Uphold
the Vision.



JUNE
Aim for Sky-High
Success!

*The order(s) to support the personal retail sales of \$600 or more in wholesale Section 1 products requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts count toward your personal retail sales of \$600 or more in wholesale Section 1 products. You'll receive your monthly reward inside your qualifying order. One reward per achiever each month.

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MARY KAY®

STAR CONSULTANT CONTEST



Sapphire Star

\$1800

Sell \$300

Each Week



Ruby Star

\$2400

Sell \$400

Each Week



Diamond Star

\$3000

Sell \$500

Each Week



Emerald Star

\$3600

Sell \$600

Each Week



Pearl Star

\$4800

Sell \$800

Each Week

QUARTER ENDING

9/15/23

QUARTER ENDING

12/15/23

QUARTER ENDING

3/15/24

QUARTER ENDING

6/15/24

**ALL STAR
CONSULTANTS
WILL RECEIVE
\$20 SPA/PAMPER
GIFT CARD.**

**ACHIEVE STAR
CONSULTANT ALL
4 QUARTERS AND
RECEIVE A \$20
SP/PAMPER GIFT
CARD!**

*Recruiter's name goes
into drawing!*



*Foster Grant cause
your future is so
bright you are
gonna have to wear
shades!*



Margaret Baros
Sales Director
91 Ward Rd
Yoakum, TX 77995
Cell 361-550-5658
margarefbaros@gvec.net

Emerald



Cadillac®
XT5 Premium Luxury



Grand Achiever
Trax LS



Premier Club
Equinox 2FL

