

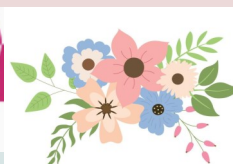


**The Millionaire Unit
#8908
GRAND ACHIEVER
UNIT
Emerald Seminar**



Margaret's Millionaires

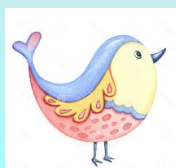
**Margaret Baros,
Sales Director
Cell 361-550-5658
margaretbaros@gvec.net
91 Ward Rd
Yoakum, TX 77995-5603**



**STATE OF THE UNIT
Retail \$ 123,735.50
A 26.6 % decrease
from 1/23.
Unit Size 62 active,
A decrease of 8.8%
from 1/23
This is as of 1/31/24.**

February 5, 2024

JANUARY Results



Hello Millionaires,

**Emerald
Seminar Dates:**

**Arrive
7/24/2024 -
7/28/2024**

**Please mark
your
calendar!**

**February is the month of Love!
Valentine Sales!
Sharing the opportunity!
Possibilities are endless!**

Be a Blessing!

Love, Margaret



**Nathan Moore is also
the #1 President of
the #1 Brand!**



New Consultant

From

Recruiter

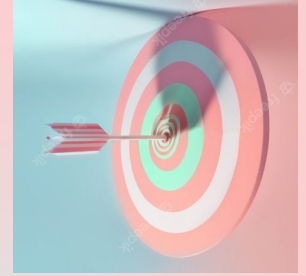
**Christina Cox
Melissa Downs**

**Wellington, FL
Port Lavaca, TX**

**Teri Lane
Margaret Baros**



On Target Star Consultants 12/16/23 thru 3/15/24 as of 1/31/24



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$3,654.00	Pearl Star
Dellene Clark	\$1,450.25	\$349.75
Jana Guajardo	\$1,251.50	\$548.50
Teri Lane	\$434.00	\$1,366.00
Patty Werner	\$401.50	\$1,398.50
Sue Capps	\$388.00	\$1,412.00
Louise Witte	\$374.50	\$1,425.50
Rachel Huff	\$334.00	\$1,466.00
Jamie Pruitt	\$320.00	\$1,480.00
Debra Lindsay	\$311.00	\$1,489.00
Sarah Pelletier	\$303.00	\$1,497.00
Tami Raabe	\$297.00	\$1,503.00
Margaret Steuber	\$271.00	\$1,529.00
Heather DeVore	\$255.00	\$1,545.00
Gaylinn Frandsen	\$254.50	\$1,545.50
Barbara Kaiser	\$254.00	\$1,546.00
Summer Rice	\$251.50	\$1,548.50
Kristy Svec	\$251.50	\$1,548.50
Virgi Ferrell	\$250.00	\$1,550.00
Cindy Valenzuela	\$250.00	\$1,550.00
Sandra Morkovsky	\$235.50	\$1,564.50
Lauren Paulk	\$234.00	\$1,566.00
Monica Rubio	\$233.50	\$1,566.50
Deborah Larson	\$232.00	\$1,568.00
Amanda Jahn	\$231.00	\$1,569.00
Stacie Morneau	\$230.50	\$1,569.50
Karen Washington	\$229.00	\$1,571.00
Kimberly Saddler	\$226.00	\$1,574.00
Abigail Sager	\$225.00	\$1,575.00
Lori Cruz	\$190.50	\$1,609.50
Therese Ferry	\$82.00	\$1,718.00
Julie Enriquez	\$71.00	\$1,729.00
Courtney Allen	\$68.00	\$1,732.00

JANUARY Court of Sharing

Teri Lane 1
Margaret Baros 1



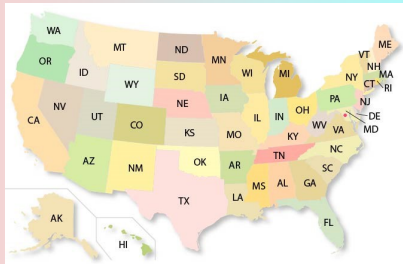
YTD Court of Sharing as of 1/31/24 July 1, 2023 - June 30, 2024

Lori Cruz 1

JANUARY Dellene Clark Wholesale Queen



Dellene Clark	\$1,144.25
Jana Guajardo	\$610.50
Patty Werner	\$401.50
Louise Witte	\$356.50
Jamie Pruitt	\$320.00
Sarah Pelletier	\$303.00
Margaret Steuber	\$271.00
Heather DeVore	\$255.00
Gaylinn Frandsen	\$254.50
Barbara Kaiser	\$254.00
Kristy Svec	\$251.50
Virgi Ferrell	\$250.00
Sandra Morkovsky	\$235.50
Lauren Paulk	\$234.00
Monica Rubio	\$233.50
Sue Capps	\$226.00
Kimberly Saddler	\$226.00
Abigail Sager	\$225.00
Deborah Larson	\$204.00
Lori Cruz	\$190.50
Teri Lane	\$127.50
Julie Enriquez	\$71.00
Tami Raabe	\$62.50
Therese Ferry	\$59.00
Margaret Baros	\$2,504.50



JANUARY STATE QUEENS

Texas - DELLENE CLARK
Tennessee - LOUISE WITTE
Utah - GAYLINN FRANDSEN

SEMINAR YTD Court of Sales Scoreboard July 1, 2023 - June 30, 2024 as of 1/31/24

Dellene Clark	\$11,656.00
Jana Guajardo	\$8,963.00
Rennie Brigman	\$6,679.00
Deborah Larson	\$3,466.00
Therese Ferry	\$3,339.00
Sue Capps	\$2,779.00
Lori Cruz	\$2,708.00
Louise Witte	\$2,627.00
Teri Lane	\$2,278.00
Kimberly Saddler	\$1,970.00
Patty Werner	\$1,859.00
Donna Dodson	\$1,856.00
Jennifer Boatwright	\$1,739.00
Michelle Wood	\$1,615.00
Summer Rice	\$1,584.00
Tami Raabe	\$1,248.00
Jamie Pruitt	\$1,221.00
Sarah Pelletier	\$1,216.00
Lauren Paulk	\$1,207.00
Sandra Morkovsky	\$1,204.00
Karen Washington	\$1,195.00
Yolanda Resendez	\$1,157.00
Virgi Ferrell	\$1,129.00
Joycelynn Arnold	\$1,117.00
Sherrie Searle	\$1,099.00
Kristy Svec	\$1,061.00
Janna Driskell	\$1,011.00
Lynette Smith	\$1,006.00
Margaret Steuber	\$999.00
Barbara Kaiser	\$993.00
Karen Williams	\$990.00
Linda Koehler	\$990.00
Rachel Huff	\$944.00
Kendra Wenske	\$929.00
Cindy Faulkner	\$928.00
Abigail Sager	\$900.00
Jennifer Hahn	\$890.00
Evelyn Velek	\$789.00
Heather DeVore	\$777.00
Julie Enriquez	\$731.00
Sabrina Matthews	\$699.00
Debra Lindsay	\$622.00
Karen Filip	\$585.00
Yolanda Deauzat	\$558.00
Lisa Crumley	\$528.00
Gaylinn Frandsen	\$509.00
Ruth Carter	\$509.00
Kelly Aguayo	\$502.00
Ivonne Maxwell	\$500.00
Cindy Valenzuela	\$500.00
Nina Blaschke	\$490.00
Kathryn Urbanic	\$481.00
Joan Goodrich	\$480.00
Monica Rubio	\$467.00
Heather Lopez	\$466.00
Courtney Allen	\$465.00
Amanda Jahn	\$462.00
Ruth Johnston	\$458.00
Margaret Baros	\$33,602.00

Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com!
Quick & Easy! Get the recognition you deserve!
~Sales 1/7/24 through 2/3/24~



\$100 or more Retail Sales
before tax. Let Margaret know
and you will be recognized in the
newsletter. Everyone
is a Winner!

Facials

Trunk Shows & Open Houses
Great for large groups to
see and touch
products!

Skin Care Classes
(3 to 6 Makeovers at a time)

Classes On the Go
Website PCP

DELLENE CLARK
3 Grand Days



INTERVIEWS



PCP

Dellene Clark-\$202
Ami Parbs-\$96

WEB

Dellene Clark-\$64
Ami Parbs-\$402, \$108

FACIAL

Dellene Clark-\$270

SKIN CARE SETS

TimeWise Repair
TimeWise 3D Miracle Set
TimeWise 3D Ult. Mir. Set
Botanical Effects
Clearproof
Mary Kay Naturally
MK Men Skin Care
Microdermabrasion Plus
Satin Hands Pampering Set
Satin Lips set



Thank you Kim & Gerald for coming
to see me during Leadership!! We
loved the yummy, beautiful snacks!
Love you friends



Information Hotline

(641) 715-3800 ext.
769643#

The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.



Millionaire Teams

COMMISSION CHECKS



Star Team Builders

Rennie A. Brigman

A1 Heather DeVore
A1 Lauren E. Paulk
A2 Sabrina Matthews
A3 Karen Williams
I1 Deborah J. Larson
I2 Courtney L. Allen
I2 Lisa D. Crumley
I2 Ivonne Maxwell
I3 Heather L. Lopez
T4 Kaye Finch
T5 Regina A. Roberts
T6 Lisa Vang



Louise Witte

A1 Barbara A. Kaiser
A2 Joycelynn Arnold
A2 Evelyn A. Velek
A2 Kendra L. Wenske

Senior Consultants

Sue Capps

A3 Donna S. Dodson
T6 Allyson K. Farmer

Dellene Clark

A3 Lori R. Cruz
A3 Ruth C. Johnston
I2 Kelly L. Aguayo

Therese M. Ferry

A1 Kristy Svec
A2 Janna Driskell

Jana L. Guajardo

A2 Karen L. Washington
I1 Therese M. Ferry
I1 Jennifer M. Hahn
I2 Kylie F. Grahmann
T1 Karen A. Filip
T2 Haley D. Cooksey
T5 Sandy Miller
T5 Krista Wilkerson

Teri M. Lane

A1 Louise Witte
N1 Christina D. Cox
T3 Liggy S. Hansrote

Deborah J. Larson

A1 Jamie N. Pruitt

Patty A. Werner

A1 Sandra K. Morkovsky
I2 Nina M. Blaschke

Name %

Rennie Brigman 4
Teri Lane 4
Louise Witte 4
Patty Werner 4
Dellene Clark 4
Jana Guajardo 4
Margaret Baros 13

February Recruiter Prize



*Who
Wants?*

Every Recruiter earns in
February when you have
a NEW Team Member!

Qualified NEW Team Member & YOU
the Recruiter receive personal time
with Maranda!



Medal Program

GOLD MEDAL - 5 recruits in one month
SILVER - 4 recruits in one month
BRONZE - 3 recruits in one month
Earn bracelet with first medal.



soar
like never
before

JANUARY SOAR Winners!

**Margaret Baros
Dellene Clark
Jana Guajardo**



February

These wing-inspired earrings can be yours when you achieve the *Soar Like Never Before* Challenge in February. Every time the light reflects off the silver-toned dangles, you'll be reminded of how rewarding your ambition can be! You can also share the news with everyone who admires this eye-catching jewelry.

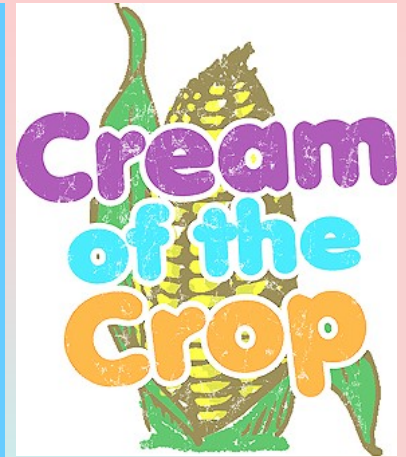
JANUARY CREAM OF THE CROP

GRAND QUEEN BEE
Dellene Clark

QUEEN BEE
Jana Guajardo

WORKER BEE
Patty Werner

BABY BEES
Louise Witte
Jamie Pruitt
Sarah Pelletier
Margaret Steuber
Heather DeVore
Gaylinn Frandsen
Barbara Kaiser
Kristy Svec
Virgy Ferrell



Thanks to ALL the **IN TOUCH** members of our Unit!

58 consultants in the Millionaire Unit have a Mary Kay In Touch FREE site!



Website Memberships

Margaret Baros
Lori Cruz
Jennifer Boatwright
Sue Capps
Louise Witte
Deborah Larson
Tami Raabe
Dellene Clark
Therese Ferry
Jana Guajardo
Rennie Brigman
Teri Lane
Donna Dodson
Michelle Wood

Preferred Customer Program

PCP SPRING PARTICIPANTS

Margaret Baros
Rennie Brigman
Dellene Clark
Deborah Larson
Sue Capps
Ruth Johnston



Happy Birthday



MARCH



Happy MK Anniversary

Name Birthday

Heather DeVore	15
Christina Cox	18
Karen Filip	18
Summer Rice	23
Monica Soto	24
Yolanda Deauzat	28
Teri Lane	28



Share your News ...
margaretfbaros@gvec.net

Name Years

Louise Witte	24
Lisa Crumley	9
Regina Roberts	2
Amber Garza	1
Monica Soto	1
Karen Filip	1
ONesha Taylor	1

Jana Guajardo, pictured here, from St. Joseph Catholic School in Yoakum was named the Texas Association of Student Council's District 11 Advisor of the Year.



Congratulations to DELLENE CLARK for earning a free pack of Winter LOOK Books in PCP!

Congratulations to RENNIE BRIGMAN, DELLENE CLARK and DEBORAH LARSON for earning a free pack of Spring LOOK books in PCP!

Natalie and Jessica Bair!!!



Who wants to party in Pink? Seminar 2024 July 24-July 28

The Race is on and we are going to finish it!
Unit Party theme:
The Kentucky Derby



This hat with your pink outfit to party in pink at Seminar!

Amazon \$30. OR get free from me when you and your team complete a month \$3,000. Wholesale production in any month February, March, April, May or June! The Recruiter Earns!



GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter.

Everyone is a winner!

Cream of the Crop

for a \$250 wholesale order or more each month the PRIZE will be Gift Cards to collect or redeem immediately!

The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

Queen Bees \$600 wholesale or more – Beautiful designer jewelry from MK Inc

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!

Perfect Start



DAILY WINS!

SurPrizes will be sent to YOU!
Grand Days – Sell \$100 retail
Booking a Skin Care Class/Facial
Holding a SCC/Facial
Selling a Mary Kay Skin Care Set
5 New Contacts in a day
Sharing the Opportunity Appointment
Taking a Guest to an Event

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**

PEARLS OF SHARING
Necklace, Earrings &
Bracelet



Complete Color Confident

under Education and
earn a pack of Color Look Cards!

Complete Skin Care Confident

under Education and earn
Skin Care Samples.

Complete Color Confidant

under Products and become an Advanced
Color Consultant earn, Color Samples.

Complete Legal Education Module

under Education and earn a pack of
Customer Profiles.

All Star Consultants each Quarter

\$20 Spa Gift Card



Year Long Contests will be:
4 Quarter Star Consultant!
Millionaire Unit Court of Sales - \$11,000 retail
Millionaire Unit Court of Sharing - 5 qualified
Millionaire Queen of Retail Sales - based on WAS
Most Improved Consultant

CONTESTS

July 1, 2023- June 30,
2024 Seminar Year

Mary Kay National Court of Sales - \$40,000 retail
Mary Kay Area Court of Sales - \$20,000 retail
Millionaire Unit Court of Sales - \$11,000 retail
Mary Kay National Court of Sharing - 24 Qualified Recruits
Mary Kay Area Court of Sharing - 12 Qualified Recruits
Millionaire Unit Court of Sharing - 5 Qualified Recruits



**Court of
Sales
Limitless
Ring
OR
\$500**

2023 - 2024 MK Queens Court of Sharing choices



Be on the Mary Kay National Court of Sales (\$40,000 retail)
&/or the Mary Kay National Court of Sharing (24 qualified recruits)
Attend Seminar 2023 and YOU will receive
A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2023 - 2024 MK - COURT OF SALES CHOICES !

2023-2024 Millionaire Unit
Court of Sales -
\$11,000. Retail.
\$25,000. Retail receive \$25.
Gift card also.
\$40,000. Retail, Seminar
awards night dinner date!



Layering Necklace



2023-2024 Millionaire Unit
Court of Sharing Prize
5 Qualified
Pendant Necklace

4 Quarters of
Star Consultant
2023 - 2024
Seminar Year
\$20 Spa Gift Card



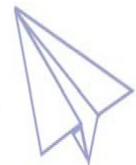
New Directors
debuting by 6/30/2024
for Seminar 2024!
\$50 Gift Card
for Director Supplies

soar
like never
before

CHALLENGE

JULY 1, 2023 - JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.



soar like never before

CHALLENGE

JULY 1, 2023 – JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.

Take the Challenge!

Each month during the 2023–2024 Seminar year that an Independent Beauty Consultant has personal retail sales of \$600* or more in wholesale Section 1 products, she can earn a monthly piece from the **Soar Like Never Before Collection**.

Each piece in the *Soar Like Never Before* Collection is inspired by the “On Silver Wings” poem. This year’s collection includes accessories and custom-designed jewelry that you can only get by achieving this challenge. Establishing a strong customer base and selling \$600* or more a month in wholesale Section 1 products can help you become a quarterly Star Consultant and so much more.



STAY MOTIVATED! Fill in the butterfly when you achieve each monthly challenge.



JULY
Set Your Sights
on Success!



AUG.
Soar With
Your Story!



SEPT.
Party Like
Never Before!



OCT.
Celebrate Your
True Colors!



NOV.
Glow With
Gratitude.



DEC.
Radiate
Good Cheer!



JAN.
Stay
Powerful!



FEB.
Ascend With
Ambition!



MARCH
Take Flight With
Confidence!



APRIL
Elevate Your
Goals!



MAY
Uphold
the Vision.



JUNE
Aim for Sky-High
Success!

*The order(s) to support the personal retail sales of \$600 or more in wholesale Section 1 products requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts count toward your personal retail sales of \$600 or more in wholesale Section 1 products. You'll receive your monthly reward inside your qualifying order. One reward per achiever each month.

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MARY KAY®

STAR CONSULTANT CONTEST



Sapphire Star

\$1800

Sell \$300

Each Week



Ruby Star

\$2400

Sell \$400

Each Week



Diamond Star

\$3000

Sell \$500

Each Week



Emerald Star

\$3600

Sell \$600

Each Week



Pearl Star

\$4800

Sell \$800

Each Week

**QUARTER ENDING
9/15/23**

**QUARTER ENDING
12/15/23**

**QUARTER ENDING
3/15/24**

**QUARTER ENDING
6/15/24**

**ALL STAR
CONSULTANTS
WILL RECEIVE
\$20 SPA/PAMPER
GIFT CARD.**

**ACHIEVE STAR
CONSULTANT ALL
4 QUARTERS AND
RECEIVE A \$20
SP/PAMPER GIFT
CARD!**

*Recruiter's name goes
into drawing!*



**5 New Unit
Millionaires in a
Calendar Month!**

*Foster Grant cause
your future is so
bright you are
gonna have to wear
shades!*



Margaret Baros
Sales Director
91 Ward Rd
Yoakum, TX 77995
Cell 361-550-5658
margaretbaros@gvec.net

Emerald



Cadillac®
XT5 Premium Luxury



Premier Club
Equinox 2FL



Grand Achiever
Trax LS

