



**The Millionaire Unit
#8908
GRAND ACHIEVER
UNIT
Emerald Seminar**



Margaret's Millionaires

**Margaret Baros,
Sales Director
Cell 361-550-5658
margaretbaros@gvec.net
91 Ward Rd
Yoakum, TX 77995-5603**



**STATE OF THE UNIT
Retail \$ 140,847.50
A 23.7 % decrease
from 2/23.
Unit Size 69 active,
An Increase of 1.4%
from 2/23
This is as of 2/29/24.**

March 8, 2024

FEBRUARY Results



Hello Millionaires!

**Emerald
Seminar Dates:**

**Arrive
7/24/2024 -
7/28/2024**

**Please mark
your
calendar!**

**What a great month to share
the Mary Kay Opportunity for only \$10.
OR \$25 off of E-Start PLUS Pro Kit! ASK!!!**

**What in the world do you have to lose?
You just might be offering someone a lifeline
they were looking for!!!**

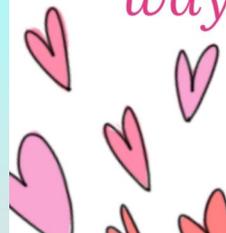
**Please let others make a decision.
When you don't offer this
opportunity, you made the
decision for them?!?!**

Love, Margaret

*End every thought or
sentence to yourself
with....*

*And that's just the
way I like it!*

Nancy Pettaway



New Consultant

From

Recruiter

**Stacie Morneau
Shirley Vallier
Liza West**

**Pleasanton, TX
Houston, TX
Florissant, CO**

**Rennie Brigman
Sue Capps
Rennie Brigman**



On Target Star Consultants 12/16/23 thru 3/15/24 as of 2/29/24



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$4,684.50	\$115.50 /Pearl
Dellene Clark	\$2,656.25	\$343.75 /Diamond
Jana Guajardo	\$1,930.50	\$469.50/Ruby
Rennie Brigman	\$1,093.00	\$707.00
Teri Lane	\$700.00	\$1,100.00
Lisa Vang	\$674.25	\$1,125.75
Sue Capps	\$668.50	\$1,131.50
Patty Werner	\$660.50	\$1,139.50
Michelle Wood	\$629.00	\$1,171.00
Melissa Downs	\$509.00	\$1,291.00
Donna Dodson	\$382.50	\$1,417.50
Louise Witte	\$374.50	\$1,425.50
Therese Ferry	\$361.00	\$1,439.00
Rachel Huff	\$334.00	\$1,466.00
Jamie Pruitt	\$320.00	\$1,480.00
Karen Washington	\$316.00	\$1,484.00
Debra Lindsay	\$311.00	\$1,489.00
Sarah Pelletier	\$303.00	\$1,497.00
Tami Raabe	\$297.00	\$1,503.00
Deborah Larson	\$276.00	\$1,524.00
Margaret Steuber	\$271.00	\$1,529.00
Jacque Kuntschik	\$268.00	\$1,532.00
Lauren Paulk	\$259.00	\$1,541.00
Brandi Gayle	\$257.50	\$1,542.50
Heather DeVore	\$255.00	\$1,545.00
Gaylinn Frandsen	\$254.50	\$1,545.50
Barbara Kaiser	\$254.00	\$1,546.00
Summer Rice	\$251.50	\$1,548.50
Kristy Svec	\$251.50	\$1,548.50
Virgi Ferrell	\$250.00	\$1,550.00
Cindy Valenzuela	\$250.00	\$1,550.00
Karen Williams	\$242.50	\$1,557.50
Heather Lopez	\$236.00	\$1,564.00
Sandra Morkovsky	\$235.50	\$1,564.50
Rebecca Murray	\$233.50	\$1,566.50
Monica Rubio	\$233.50	\$1,566.50
Amanda Jahn	\$231.00	\$1,569.00
Stacie Morneau	\$230.50	\$1,569.50
Kimberly Saddler	\$226.00	\$1,574.00
Cindy Faulkner	\$225.00	\$1,575.00
Abigail Sager	\$225.00	\$1,575.00
Lori Cruz	\$190.50	\$1,609.50
Julie Enriquez	\$71.00	\$1,729.00
Courtney Allen	\$68.00	\$1,732.00

FEBRUARY RENNIE BRIGMAN Wholesale Queen



Rennie Brigman	\$1,093.00
Dellene Clark	\$1,043.00
Jana Guajardo	\$642.00
Michelle Wood	\$629.00
Lisa Vang	\$469.50
Donna Dodson	\$382.50
Teri Lane	\$303.50
Therese Ferry	\$279.00
Sue Capps	\$268.50
Jacque Kuntschik	\$268.00
Patty Werner	\$259.00
Brandi Gayle	\$257.50
Karen Williams	\$242.50
Heather Lopez	\$236.00
Rebecca Murray	\$233.50
Stacie Morneau	\$230.50
Rachel Huff	\$226.50
Cindy Faulkner	\$225.00
Karen Washington	\$87.00
Courtney Allen	\$68.00
Deborah Larson	\$44.00
Summer Rice	\$25.00
Louise Witte	\$18.00
Margaret Baros	\$1,030.50



FEBRUARY STATE QUEENS

Texas - Rennie Brigman
Wyoming - Michelle Wood
Tennessee - Teri Lane
Utah - Rachel Huff
California - Cindy Faulkner
Arizona - Courtney Allen

SEMINAR YTD Court of Sales Scoreboard July 1, 2023 - June 30, 2024 as of 1 2/29/24

Dellene Clark	\$13,742.00
Jana Guajardo	\$10,247.00
Rennie Brigman	\$8,865.00
Therese Ferry	\$3,897.00
Deborah Larson	\$3,510.00
Sue Capps	\$3,316.00
Teri Lane	\$2,885.00
Michelle Wood	\$2,873.00
Lori Cruz	\$2,708.00
Louise Witte	\$2,663.00
Donna Dodson	\$2,621.00
Patty Werner	\$2,377.00
Kimberly Saddler	\$1,970.00
Jennifer Boatwright	\$1,739.00
Summer Rice	\$1,634.00
Karen Williams	\$1,475.00
Rachel Huff	\$1,397.00
Cindy Faulkner	\$1,378.00
Karen Washington	\$1,369.00
Tami Raabe	\$1,248.00
Jamie Pruitt	\$1,221.00
Sarah Pelletier	\$1,216.00
Lauren Paulk	\$1,207.00
Sandra Morkovsky	\$1,204.00
Yolanda Resendez	\$1,157.00
Virgi Ferrell	\$1,129.00
Joycelynn Arnold	\$1,117.00
Sherrie Searle	\$1,099.00
Kristy Svec	\$1,061.00
Janna Driskell	\$1,011.00
Lynette Smith	\$1,006.00

Margaret Steuber	\$999.00	Lisa Crumley	\$528.00
Barbara Kaiser	\$993.00	Brandi Gayle	\$515.00
Linda Koehler	\$990.00	Gaylinn Frandsen	\$509.00
Lisa Vang	\$939.00	Ruth Carter	\$509.00
Heather Lopez	\$938.00	Kelly Aguayo	\$502.00
Kendra Wenske	\$929.00	Cindy Valenzuela	\$500.00
Abigail Sager	\$900.00	Ivonne Maxwell	\$500.00
Jennifer Hahn	\$890.00	Nina Blaschke	\$490.00
Evelyn Velek	\$789.00	Kathryn Urbanic	\$481.00
Heather DeVore	\$777.00	Joan Goodrich	\$480.00
Julie Enriquez	\$731.00	Monica Rubio	\$467.00
Sabrina Matthews	\$699.00	Rebecca Murray	\$467.00
Debra Lindsay	\$622.00	Amanda Jahn	\$462.00
Karen Filip	\$585.00	Stacie Morneau	\$461.00
Yolanda Deauzat	\$558.00	Ruth Johnston	\$458.00
Jacque Kuntschik	\$536.00	Margaret Baros	\$35,765.00
Courtney Allen	\$533.00		

FEBRUARY Court of Sharing

Rennie Brigman 2
Sue Capps 1



YTD Court of Sharing as of 2/29/24 July 1, 2023 - June 30, 2024 Lori Cruz 1

Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com!
Quick & Easy! Get the recognition you deserve!
~Sales 1/7/24 through ??/??/24~



\$100 or more Retail Sales before tax. Let Margaret know and you will be recognized in the newsletter. Everyone is a Winner!

Facials

Trunk Shows & Open Houses
Great for large groups to see and touch products!

Skin Care Classes
(3 to 6 Makeovers at a time)

Classes On the Go
Website PCP

DELLENE CLARK
6 Grand Days



INTERVIEWS



PCP
Dellene Clark—\$135,
\$536, \$316, \$82
ON THE GO
Dellene Clark—\$20

SKIN CARE SETS

- TimeWise Repair
- TimeWise 3D Miracle Set
- TimeWise 3D Ult. Mir. Set
- Botanical Effects
- Clearproof
- Mary Kay Naturally
- MK Men Skin Care
- Microdermabrasion Plus
- Satin Hands Pampering Set
- Satin Lips set



FACIAL

Ami Parbs—\$45
REORDERS
Sue Capps—\$521
Ami Pabs - \$20, \$106,
\$167

CLASS

Dellene Clark - \$256
Ami Parbs—\$86

WEB

Ami Parbs—
\$546, \$128, \$113
Dellene Clark -
\$172, \$50

Information Hotline

(641) 715-3800 ext.
769643#

The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.



Millionaire Teams

COMMISSION CHECKS



Team Leaders

- Rennie A. Brigman**
 A1 Heather L. Lopez
 A1 Stacie Morneau
 A1 Lisa Vang
 A1 Karen Williams
 A2 Heather DeVore
 A2 Lauren E. Paulk
 A3 Sabrina Matthews
 I2 Deborah J. Larson
 I3 Courtney L. Allen
 I3 Lisa D. Crumley
 I3 Ivonne Maxwell
 N1 Liza West
 T5 Kaye Finch
 T6 Regina A. Roberts



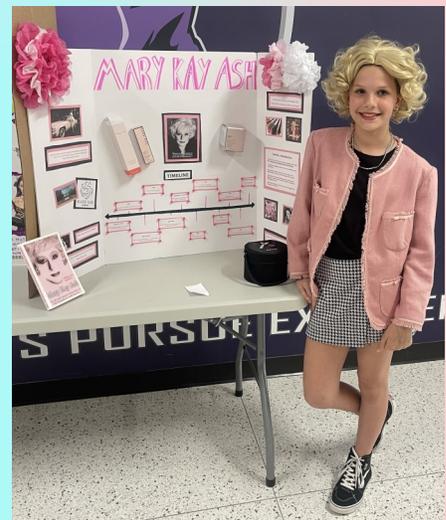
Name	%
Rennie Brigman	9
Sue Capps	4
Jana Guajardo	4
Michelle Wood	4
Teri Lane	4
Margaret Baros	13

Star Team Builders

- Louise Witte**
 A2 Barbara A. Kaiser
 A3 Joycelynn Arnold
 A3 Evelyn A. Velek
 A3 Kendra L. Wenske



**Camdyn Baros
 as
 Mary Kay Ash
 for her school
 project!**



Senior Consultants

- Sue Capps**
 A1 Donna S. Dodson
 N1 Shirley S. Vallier
 T7 Allyson K. Farmer

- Therese M. Ferry**
 A2 Kristy Svec
 A3 Janna Driskell

- Jana L. Guajardo**
 A1 Therese M. Ferry
 A3 Karen L. Washington
 I2 Jennifer M. Hahn
 I3 Kylie F. Grahmann
 T2 Karen A. Filip
 T3 Haley D. Cooksey
 T6 Sandy Miller
 T6 Krista Wilkerson

- Teri M. Lane**
 A2 Louise Witte
 N2 Christina D. Cox
 T4 Liggy S. Hansrote

- Deborah J. Larson**
 A2 Jamie N. Pruitt

- Patty A. Werner**
 A2 Sandra K. Morkovsky
 I3 Nina M. Blaschke

- Michelle L. Wood**
 A1 Rebecca Murray

**Qualified NEW Team Member & YOU
 the Recruiter receive personal time
 with Maranda!**



Medal Program

- GOLD MEDAL - 5 recruits in one month
 - SILVER - 4 recruits in one month
 - BRONZE - 3 recruits in one month
- Earn bracelet with first medal.



soar
like never
before

**FEBRUARY
CREAM OF THE CROP**

GRAND QUEEN BEES

Rennie Brigman
Dellene Clark

QUEEN BEES

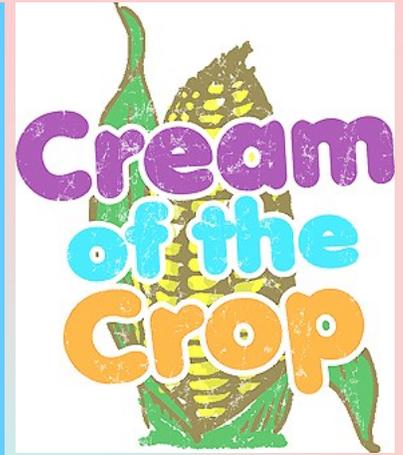
Jana Guajardo
Michelle Wood

WORKER BEE

Lisa Vang

BABY BEES

Donna Dodson
Teri Lane
Therese Ferry
Sue Capps
Jacque Kuntschik
Patty Werner
Brandi Gayle



Thanks to ALL the **IN TOUCH** members of our Unit!

55 consultants in the Millionaire Unit have a Mary Kay In Touch FREE site!

**FEBRUARY SOAR
Winners!**

**Rennie Brigman
Dellene Clark
Margaret Baros
Jana Guajardo
Michelle Wood**

FEBRUARY: WING-INSPIRED EARRINGS



March

This turquoise and iridescent cosmetic bag can be yours when you achieve the *Soar Like Never Before* Challenge in March. Keep all your *Mary Kay*® essentials in true *Soar Like Never Before* style with details of soaring hearts and paper airplanes – perfect for on-the-go travel as you continue to take your business above and beyond!



**Website
Memberships**

**Preferred
Customer Program**

**PCP SPRING
PARTICIPANTS**

**Margaret Baros
Rennie Brigman
Dellene Clark
Deborah Larson
Sue Capps
Ruth Johnston**



Melissa Downs
Michelle Wood
Margaret Baros
Lori Cruz
Sue Capps
Louise Witte
Deborah Larson
Tami Raabe
Dellene Clark
Therese Ferry
Jana Guajardo
Rennie Brigman
Teri Lane
Donna Dodson
Brandi Gayle

**Happy
Birthday**



APRIL



**Happy MK
Anniversary**



<u>Name</u>	<u>Birthday</u>
Stacie Morneau	12
Kimberly Saddler	16
Rebecca Murray	18
Abigail Sager	19
Linda Koehler	24

**Share your News ...
margaretbaros@gvec.net**

<u>Name</u>	<u>Years</u>
Michelle Wood	32
Brenda Addley	30
Lynette Smith	23
Joan Goodrich	22
Kimberly Saddler	19
Monica Rubio	13
Evelyn Uelek	10
Cindy Faulkner	7
Lori Cruz	4
Ivonne Maxwell	3
Krista Wilkerson	2

Keep in your PRAYERS!

JANA GUJARDO's father in law as he re-builds his health in hopes of leaving the hospital.

JANA GUJARDO & THERESE FERRY's aunt & PATTY WERNER's sister in law as she rebuilds her health after surgery.

GOOD NEWS!

**Congratulations to
SUE CAPPS & RENNIE BRIGMAN
for earning the Pearls of
Sharing Earrings!!!!
Way to Go!**



**The Millionaire
Unit was number 7
in the TOP 10 at
our
Central Texas
Director Meeting
by NSD
Vicki Auth!
Thank You!**



**Congratulations
MELISSA
DOWNS
on a fun and
Successful
Debut!!!**



GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter.

Everyone is a winner!

Cream of the Crop

for a \$250 wholesale order or more each month the PRIZE will be Gift Cards to collect or redeem immediately!

The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

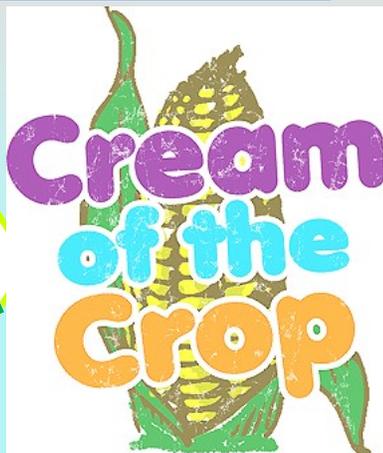
Queen Bees \$600 wholesale or more – Beautiful designer jewelry from MK Inc

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!

Perfect Start



DAILY WINS!

- SurPrizes will be sent to YOU!
 - Grand Days – Sell \$100 retail
 - Booking a Skin Care Class/Facial
 - Holding a SCC/Facial
 - Selling a Mary Kay Skin Care Set
 - 5 New Contacts in a day
 - Sharing the Opportunity Appointment
 - Taking a Guest to an Event
- *****

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**

PEARLS OF SHARING
Necklace, Earrings & Bracelet



Complete Color Confident

under Education and earn a pack of Color Look Cards!

Complete Skin Care Confident

under Education and earn Skin Care Samples.

Complete Color Confidant

under Products and become an Advanced Color Consultant earn, Color Samples.

Complete Legal Education Module

under Education and earn a pack of Customer Profiles.

All Star Consultants each Quarter

\$20 Spa Gift Card



Year Long Contests will be:
4 Quarter Star Consultant!
Millionaire Unit Court of Sales - \$11,000 retail
Millionaire Unit Court of Sharing - 5 qualified
Millionaire Queen of Retail Sales - based on WAS
Most Improved Consultant

CONTESTS

July 1, 2023- June 30, 2024 Seminar Year

Mary Kay National Court of Sales - \$40,000 retail
 Mary Kay Area Court of Sales - \$20,000 retail
 Millionaire Unit Court of Sales - \$11,000 retail
 Mary Kay National Court of Sharing - 24 Qualified Recruits
 Mary Kay Area Court of Sharing - 12 Qualified Recruits
 Millionaire Unit Court of Sharing - 5 Qualified Recruits



**Court of Sales
 Limitless
 Ring
 OR
 \$500**

2023 - 2024 MK Queens Court of Sharing choices



Be on the Mary Kay National Court of Sales (\$40,000 retail)
 &/or the Mary Kay National Court of Sharing (24 qualified recruits)
 Attend Seminar 2023 and YOU will receive
 A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2023 - 2024 MK - COURT OF SALES CHOICES !

2023-2024 Millionaire Unit
 Court of Sales -
 \$11,000. Retail.
 \$25,000. Retail receive \$25.
 Gift card also.
 \$40,000. Retail, Seminar
 awards night dinner date!



Layering Necklace



2023-2024 Millionaire Unit
 Court of Sharing Prize
 5 Qualified
Pendant Necklace

4 Quarters of
 Star Consultant
 2023 - 2024
 Seminar Year
 \$20 Spa Gift Card



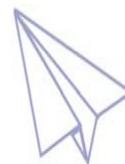
New Directors
 debuting by 6/30/2024
 for Seminar 2024!
 \$50 Gift Card
 for Director Supplies

soar
 like never
 before

CHALLENGE

JULY 1, 2023 - JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.



soar like never before

CHALLENGE

JULY 1, 2023 – JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.

Take the Challenge!

Each month during the 2023–2024 Seminar year that an Independent Beauty Consultant has personal retail sales of \$600* or more in wholesale Section 1 products, she can earn a monthly piece from the **Soar Like Never Before Collection**.

Each piece in the *Soar Like Never Before* Collection is inspired by the “On Silver Wings” poem. This year’s collection includes accessories and custom-designed jewelry that you can only get by achieving this challenge. Establishing a strong customer base and selling \$600* or more a month in wholesale Section 1 products can help you become a quarterly Star Consultant and so much more.



STAY MOTIVATED! Fill in the butterfly when you achieve each monthly challenge.

 **JULY**
Set Your Sights
on Success!

 **AUG.**
Soar With
Your Story!

 **SEPT.**
Party Like
Never Before!

 **OCT.**
Celebrate Your
True Colors!

 **NOV.**
Glow With
Gratitude.

 **DEC.**
Radiate
Good Cheer!

 **JAN.**
Stay
Powerful!

 **FEB.**
Ascend With
Ambition!

 **MARCH**
Take Flight With
Confidence!

 **APRIL**
Elevate Your
Goals!

 **MAY**
Uphold
the Vision.

 **JUNE**
Aim for Sky-High
Success!

*The order(s) to support the personal retail sales of \$600 or more in wholesale Section 1 products requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts count toward your personal retail sales of \$600 or more in wholesale Section 1 products. You'll receive your monthly reward inside your qualifying order. One reward per achiever each month.

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MARY KAY

STAR CONSULTANT CONTEST



Sapphire Star
\$1800
Sell \$300
Each Week



Ruby Star
\$2400
Sell \$400
Each Week



Diamond Star
\$3000
Sell \$500
Each Week



Emerald Star
\$3600
Sell \$600
Each Week



Pearl Star
\$4800
Sell \$800
Each Week

QUARTER ENDING
9/15/23

QUARTER ENDING
12/15/23

QUARTER ENDING
3/15/24

QUARTER ENDING
6/15/24

ALL STAR
CONSULTANTS
WILL RECEIVE
\$20 SPA/PAMPER
GIFT CARD.

ACHIEVE STAR
CONSULTANT ALL
4 QUARTERS AND
RECEIVE A \$20
SP/PAMPER GIFT
CARD!

*Recruiter's name goes
into drawing!*



5 New Unit
Millionaires in a
Calendar Month!

*Foster Grant cause
your future is so
bright you are
gonna have to wear
shades!*



Margaret Baros
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Emerald



Cadillac®
XT5 Premium Luxury



Premier Club
Equinox 2FL



Grand Achiever
Trax LS

