

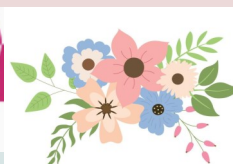


**The Millionaire Unit
#8908
GRAND ACHIEVER
UNIT
Emerald Seminar**



Margaret's Millionaires

**Margaret Baros,
Sales Director
Cell 361-550-5658
margaretbaros@gvec.net
416 Herman Rd,
Yoakum, TX 77995**



November 6, 2023

**STATE OF THE UNIT
Retail \$ 72,448.50
A 27.8% decrease
from 10/22.
Unit Size 59 active,
An Increase of 1.7%
from 10/22
This is as of 10/31/23.**

OCTOBER Results

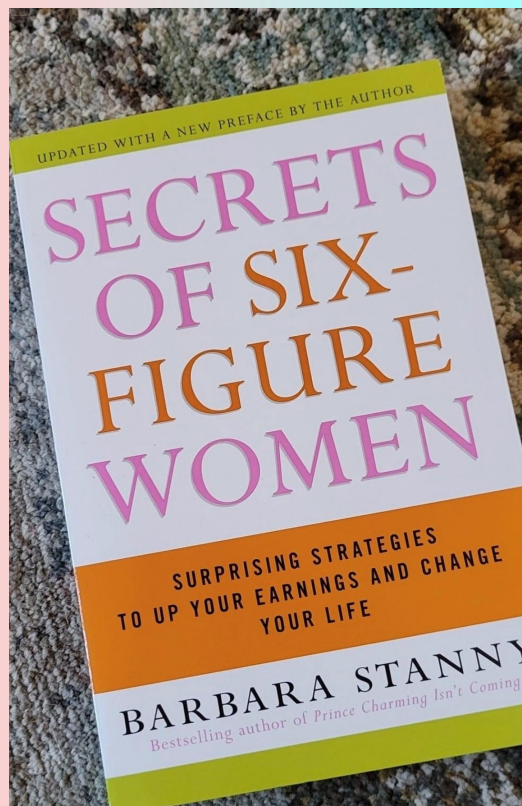


Dear Millionaires,

Try to get 10 NOs this month or stretch for 25 NOs
and see what happens?
Celebrate NOVember outloud!!!!

You can do anything by just making a decision to begin!

I believe in YOU!
Love, Margaret



Bennie and I had
the best time
visiting with Louise,
Teri and Dale in
Crossville, TN

*Thank
you!*

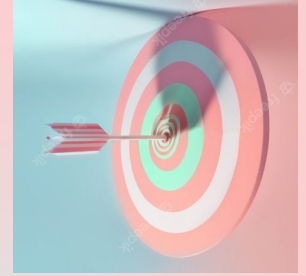


Just saying also the
BEST Custard Ice
Cream at the
Custard Cabin!





On Target Star Consultants 9/16/23 thru 12/15/23 as of 10/31/23

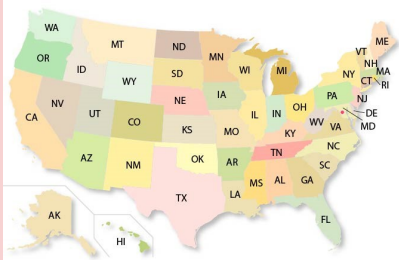


| Consultant | Has In | Needs for Sapphire |
|---------------------|------------|--------------------|
| Margaret Baros | \$4,044.75 | Pearl Star |
| Jana Guajardo | \$1,130.50 | \$669.50 |
| Therese Ferry | \$1,114.00 | \$686.00 |
| Dellene Clark | \$947.50 | \$852.50 |
| Rennie Brigman | \$775.50 | \$1,024.50 |
| Deborah Larson | \$734.75 | \$1,065.25 |
| Jennifer Boatwright | \$688.00 | \$1,112.00 |
| Donna Dodson | \$662.00 | \$1,138.00 |
| Lori Cruz | \$646.50 | \$1,153.50 |
| Sherrie Searle | \$549.50 | \$1,250.50 |
| Linda Koehler | \$495.00 | \$1,305.00 |
| Jennifer Hahn | \$432.50 | \$1,367.50 |
| Sue Capps | \$427.00 | \$1,373.00 |
| Summer Rice | \$340.50 | \$1,459.50 |
| Yolanda Resendez | \$326.00 | \$1,474.00 |
| Virgi Ferrell | \$314.50 | \$1,485.50 |
| Yolanda Deauzat | \$279.00 | \$1,521.00 |
| Kristy Svec | \$279.00 | \$1,521.00 |
| Ruth Carter | \$254.50 | \$1,545.50 |
| Karen Washington | \$254.50 | \$1,545.50 |
| Kelly Aguayo | \$251.00 | \$1,549.00 |
| Ivonne Maxwell | \$250.00 | \$1,550.00 |
| Karen Williams | \$249.00 | \$1,551.00 |
| Nina Blaschke | \$245.00 | \$1,555.00 |
| Kathryn Urbanic | \$240.50 | \$1,559.50 |
| Lisa Crumley | \$240.00 | \$1,560.00 |
| Joan Goodrich | \$240.00 | \$1,560.00 |
| Cindy Faulkner | \$236.00 | \$1,564.00 |
| Courtney Allen | \$232.50 | \$1,567.50 |
| Kendra Wenske | \$232.50 | \$1,567.50 |
| Rachel Huff | \$227.50 | \$1,572.50 |
| Abigail Sager | \$225.00 | \$1,575.00 |
| Teri Lane | \$170.50 | \$1,629.50 |
| Heather DeVore | \$155.00 | \$1,645.00 |
| Sandra Morkovsky | \$99.00 | \$1,701.00 |
| Louise Witte | \$92.50 | \$1,707.50 |

OCTOBER Therese Ferry Wholesale Queen



| | |
|---------------------|------------|
| Therese Ferry | \$1,017.00 |
| Dellene Clark | \$750.50 |
| Rennie Brigman | \$627.50 |
| Jana Guajardo | \$607.50 |
| Sherrie Searle | \$549.50 |
| Linda Koehler | \$495.00 |
| Deborah Larson | \$471.50 |
| Jennifer Hahn | \$432.50 |
| Lori Cruz | \$415.50 |
| Virgi Ferrell | \$314.50 |
| Kristy Svec | \$279.00 |
| Kathryn Urbanic | \$240.50 |
| Sue Capps | \$229.00 |
| Teri Lane | \$110.00 |
| Heather DeVore | \$93.00 |
| Donna Dodson | \$93.00 |
| Louise Witte | \$92.50 |
| Summer Rice | \$90.50 |
| Jennifer Boatwright | \$84.50 |
| Joan Goodrich | \$8.00 |
| Margaret Baros | \$2,044.00 |



OCTOBER STATE QUEENS

Texas - Therese Ferry

Utah - Sherrie Searle

Tennessee - Teri Lane



YTD Court of Sharing as of 10/31/23

July 1, 2023 - June 30, 2024
Margaret Baros 1 Lori Cruz 1

SEMINAR YTD Court of Sales Scoreboard July 1, 2023 - June 30, 2024 as of 10/31/23

| | |
|---------------------|-------------|
| Dellene Clark | \$6,012.00 |
| Jana Guajardo | \$4,821.00 |
| Rennie Brigman | \$4,597.00 |
| Therese Ferry | \$2,754.00 |
| Deborah Larson | \$2,570.00 |
| Lori Cruz | \$1,809.00 |
| Jennifer Boatwright | \$1,739.00 |
| Sue Capps | \$1,625.00 |
| Teri Lane | \$1,429.00 |
| Louise Witte | \$1,427.00 |
| Donna Dodson | \$1,324.00 |
| Yolanda Resendez | \$1,157.00 |
| Summer Rice | \$1,131.00 |
| Sherrie Searle | \$1,099.00 |
| Kimberly Saddler | \$1,036.00 |
| Linda Koehler | \$990.00 |
| Jennifer Hahn | \$865.00 |
| Michelle Wood | \$802.00 |
| Lauren Paulk | \$739.00 |
| Sandra Morkovsky | \$733.00 |
| Tami Raabe | \$654.00 |
| Virgi Ferrell | \$629.00 |
| Sarah Pelletier | \$610.00 |
| Karen Filip | \$585.00 |
| Jamie Pruitt | \$581.00 |
| Kristy Svec | \$558.00 |
| Yolanda Deauzat | \$558.00 |
| Janna Driskell | \$555.00 |
| Patty Werner | \$547.00 |
| Ruth Carter | \$509.00 |
| Karen Washington | \$509.00 |
| Lynette Smith | \$506.00 |
| Kelly Aguayo | \$502.00 |
| Ivonne Maxwell | \$500.00 |
| Karen Williams | \$498.00 |
| Nina Blaschke | \$490.00 |
| Barbara Kaiser | \$485.00 |
| Kathryn Urbanic | \$481.00 |
| Joan Goodrich | \$480.00 |
| Lisa Crumley | \$480.00 |
| Cindy Faulkner | \$472.00 |
| Heather Lopez | \$466.00 |
| Courtney Allen | \$465.00 |
| Kendra Wenske | \$465.00 |
| Margaret Steuber | \$457.00 |
| Abigail Sager | \$450.00 |
| Rachel Huff | \$274.00 |
| Heather DeVore | \$267.00 |
| Julie Enriquez | \$127.00 |
| Margaret Baros | \$20,057.00 |

OCTOBER Court of Sharing

Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykaintouch.com!
Quick & Easy! Get the recognition you deserve!
~Sales 10/1/23 through 10/28/23~

Facials

Trunk Shows & Open Houses
Great for large groups to
see and touch
products!

Skin Care Classes
(3 to 6 Makeovers at a time)

Classes On the Go
Website PCP



INTERVIEWS



SKIN CARE SETS

TimeWise Repair
TimeWise 3D Miracle Set
TimeWise 3D Ult. Mir. Set
Botanical Effects
Clearproof
Mary Kay Naturally
MK Men Skin Care
Microdermabrasion Plus
Satin Hands Pampering Set
Satin Lips set



Information Hotline

(641) 715-3800 ext.
769643#

The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.



OCTOBER GRAND DAYS!



\$100 or more Retail Sales
before tax. Let Margaret know
and you will be recognized in the
newsletter. Everyone
is a Winner!
October Grand Days

Rennie Brigman - 5

Michelle Wood - 1

Deborah Larson - 1

PCP

**Dellene Clark - \$220, \$174,
\$237, \$274**
Ami Parbs-\$48, \$240

WEB

Ami Parbs-\$71, \$63, \$114

FACIAL

Ami Parbs-\$36

REORDERS

**Ami Parbs-\$50, \$45,
\$24, \$50**

Deborah sold a TW Miracle Set

Millionaire Teams

COMMISSION CHECKS



Team Leaders

Rennie A. Brigman

A1 Deborah J. Larson
A2 Courtney L. Allen
A2 Lisa D. Crumley
A2 Ivonne Maxwell
A2 Karen Williams
A3 Heather L. Lopez
I1 Lauren E. Paulk
I2 Heather DeVore
T1 Kaye Finch
T2 Regina A. Roberts
T3 Lisa Vang
T5 Mellisa Hicks
T5 Staci Hodges
T5 Jolene A. Kosark
T5 Sabrina Matthews
T7 Katherine Darilek
T7 Theresa Scrivner



Name %

Jana Guajardo 8
Rennie Brigman 9
Dellene Clark 4
Therese Ferry 4
Sue Capps 4
Teri Lane 4
Lori Cruz 4
Margaret Baros 13

Star Team Builders

Jana L. Guajardo

A1 Therese M. Ferry
A1 Jennifer M. Hahn
A2 Karen L. Washington
I1 Karen A. Filip
I2 Haley D. Cooksey
N2 Kylie F. Grahmann
T2 Sandy Miller
T2 Krista Wilkerson



Senior Consultants

Sue Capps

A2 Donna S. Dodson
T3 Allyson K. Farmer

Dellene Clark

A1 Lori R. Cruz
A2 Kelly L. Aguayo
T5 Ruth C. Johnston
T5 Lori Scardino

Lori R. Cruz

A2 Jennifer C. Boatwright

Therese M. Ferry

A1 Kristy Svec
I1 Janna Driskell

Teri M. Lane

A2 Louise Witte
I3 Liggy S. Hansrote

Deborah J. Larson

A3 Jamie N. Pruitt

Patty A. Werner

A2 Nina M. Blaschke
I1 Sandra K. Morkovsky

Louise Witte

A2 Kendra L. Wenske
I1 Barbara A. Kaiser
I2 Joycelynn Arnold
T5 Evelyn A. Velek

Qualified NEW Team Member & YOU
the Recruiter receive personal time
with Maranda!



Medal Program

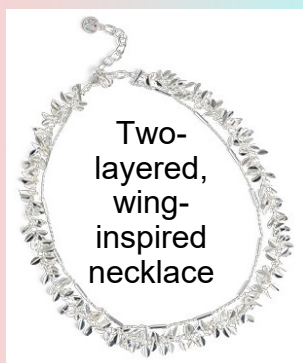
GOLD MEDAL - 5 recruits in one month
SILVER - 4 recruits in one month
BRONZE - 3 recruits in one month
Earn bracelet with first medal.



soar
like never
before

OCTOBER SOAR Winners!

**Therese Ferry
Dellene Clark
Rennie Brigman
Jana Guajardo
Margaret Baros**



Two-
layered,
wing-
inspired
necklace

**October
Soar
Prize**

Preferred Customer Program

PCP WINTER PARTICIPANTS

**Margaret Baros
Dellene Clark
Deborah Larson
Lori Cruz
Sue Capps
Lynette Smith
Jennifer Boatwright**

OCTOBER CREAM OF THE CROP

GRAND QUEEN BEE

Therese Ferry

QUEEN BEES

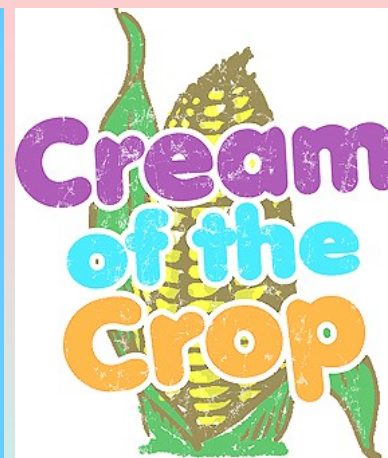
Dellene Clark
Rennie Brigman
Jana Guajardo

WORKER BEES

Sherrie Searle
Linda Koehler
Deborah Larson
Jennifer Hahn
Lori Cruz

BABY BEES

Virgi Ferrell
Kristy Svec



Thanks to ALL the **IN TOUCH** members of our Unit!

52 consultants in the Millionaire Unit have a Mary Kay In Touch FREE site!



Website Memberships

**Winter Enrollment for
The Look has Ended.**

**Enrollment for the
Spring 2024 issue
begins December 19.**



**Lori Cruz
Jennifer Boatwright
Sue Capps
Louise Witte
Deborah Larson
Tami Raabe
Dellene Clark
Haley Cooksey
Therese Ferry
Jana Guajardo
Rennie Brigman
Teri Lane
Donna Dodson
Michelle Wood
Margaret Baros
Heather DeVore
Heather Lopez**

**Happy
Birthday**



DECEMBER



**Happy MK
Anniversary**



**Share your News ...
margaretfbaros@gvec.net**

| <u>Name</u> | <u>Birthday</u> |
|------------------|-----------------|
| Karen Washington | 5 |
| Sandy Miller | 7 |
| Haley Cooksey | 8 |
| Kendra Wenske | 10 |
| Heather Lopez | 11 |
| Regina Roberts | 21 |
| Kristy Svec | 22 |
| Lynette Smith | 23 |
| Lori Cruz | 24 |
| Julie Enriquez | 24 |
| Jamie Pruitt | 30 |

| <u>Name</u> | <u>Years</u> |
|----------------|--------------|
| Rennie Brigman | 20 |
| Kristy Svec | 12 |
| Abigail Sager | 7 |
| Sandy Miller | 5 |
| Heather Lopez | 3 |
| Karen Williams | 2 |
| Heather DeVore | 1 |
| Nina Blaschke | 1 |

PRAYERS!

LYNETTE SMITH as she recovers from surgery.
Everyone suffering from seasonal allergies or
blahs.

CONGRATULATIONS!

DELLENE CLARK for
enrolling 30 or more Custom-
ers in the Winter PCP!

MONICA ZUNIGA SOTO and
Emiliano on the arrival of Iziah
Jesus Zuniga 10/30/2023.
Iziah makes his home in
Beeville and is loved by 2 big
brothers!



Leadership
Conference
FORT WORTH, TX
Arrive 1/15 or 1/16,
1/17-1/20/24



Let's get our
BOOTy kicking!!





Mary Kay Consultants
and Directors ... are you
ready for a
transformation and an
elevated expectation of
the Possibilities?

Motivation is an inside job, but our
fabulous speakers will create the
environment to learn, grow and be
able to apply the knowledge shared!

Join us and experience the luxury of our
beautiful setting @ Camp Lucy!

A hidden treasure in the Texas Hill country.

Whit's Inn

4201 Creek Road ~ Dripping Springs Texas ~ 78620

Saturday, January 6th

9:30a - 5:00p

Featuring

*Allison Pro
Circle Of Excellence
Sales Director*



Special guest speaker

*Tina Matthews
Investment Adviser &
Women's Wealth
Management*

Heritage, Legacy and Life Lessons with NSD Vicki Auth!
Plus tips and education from an array of our Top Mary Kay Producers



November 15th -30th

Early Bird pricing

\$139.00

Includes all day
education & inspiration,
plus a delectable luncheon!

Registration opens 11/15

Space is limited

9:30 - 10:00 Social & Check in.

10:01 On Time drawing

12:30 Lunch, explore the grounds

4:50 Prize Drawings
and Inspirational close.



What to wear: Your Cutest and
classiest Hill Country Cowgirl Duds!

8 out of the Gate get to attend!



Join us for our
Bi-Monthly Director's Meeting
and Annual

Christmas



Celebration Hosted by NSD Vicki Auth

With special guest speaker

Bring a wrapped
gift for our
Holiday
Exchange
\$10.00 minimum



*National Sales Director
Roxanne McInroe*

December 13th, 2023

11:00am - 2:30pm

**Balcones Country Club
8600 Balcones Club Dr.
Austin TX 78750**

**October & November
Recco**

**Top 10 Wholesale
#1 Unit Team Building
#1 Personal Team building
Recognized with special gifts!
Bring your Recco sheets!**

Attire: Holiday Sparkle

**\$30 - Lunch included
RSVP by December 8th
to Vicki Auth (512) 413-6023
PAY to reserve your place!
Via Venmo (@Vicki-Auth-1)
or Zelle (5124136023)**



GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter.

Everyone is a winner!

Cream of the Crop

for a \$250 wholesale order or more each month the PRIZE will be Gift Cards to collect or redeem immediately!

The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

Queen Bees \$600 wholesale or more – Beautiful designer jewelry from MK Inc

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!

Perfect Start



DAILY WINS!

SurPrizes will be sent to YOU!
Grand Days – Sell \$100 retail
Booking a Skin Care Class/Facial
Holding a SCC/Facial
Selling a Mary Kay Skin Care Set
5 New Contacts in a day
Sharing the Opportunity Appointment
Taking a Guest to an Event

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**

PEARLS OF SHARING
Necklace, Earrings &
Bracelet



Complete Color Confident

under Education and
earn a pack of Color Look Cards!

Complete Skin Care Confident

under Education and earn
Skin Care Samples.

Complete Color Confidant

under Products and become an Advanced
Color Consultant earn, Color Samples.

Complete Legal Education Module

under Education and earn a pack of
Customer Profiles.

All Star Consultants each Quarter

\$20 Spa Gift Card



Year Long Contests will be:
4 Quarter Star Consultant!
Millionaire Unit Court of Sales - \$11,000 retail
Millionaire Unit Court of Sharing - 5 qualified
Millionaire Queen of Retail Sales - based on WAS
Most Improved Consultant

CONTESTS

July 1, 2023- June 30,
2024 Seminar Year

Mary Kay National Court of Sales - \$40,000 retail
Mary Kay Area Court of Sales - \$20,000 retail
Millionaire Unit Court of Sales - \$11,000 retail
Mary Kay National Court of Sharing - 24 Qualified Recruits
Mary Kay Area Court of Sharing - 12 Qualified Recruits
Millionaire Unit Court of Sharing - 5 Qualified Recruits



**Court of
Sales
Limitless
Ring
OR
\$500**

2023 - 2024 MK Queens Court of Sharing choices



Be on the Mary Kay National Court of Sales (\$40,000 retail)
&/or the Mary Kay National Court of Sharing (24 qualified recruits)
Attend Seminar 2023 and YOU will receive
A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2023 - 2024 MK - COURT OF SALES CHOICES !

2023-2024 Millionaire Unit
Court of Sales -
\$11,000. Retail.
\$25,000. Retail receive \$25.
Gift card also.
\$40,000. Retail, Seminar
awards night dinner date!



Layering Necklace



2023-2024 Millionaire Unit
Court of Sharing Prize
5 Qualified
Pendant Necklace

4 Quarters of
Star Consultant
2023 - 2024
Seminar Year
\$20 Spa Gift Card



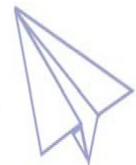
New Directors
debuting by 6/30/2024
for Seminar 2024!
\$50 Gift Card
for Director Supplies

soar
like never
before

CHALLENGE

JULY 1, 2023 - JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.



soar like never before

CHALLENGE

JULY 1, 2023 – JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.

Take the Challenge!

Each month during the 2023–2024 Seminar year that an Independent Beauty Consultant has personal retail sales of \$600* or more in wholesale Section 1 products, she can earn a monthly piece from the **Soar Like Never Before Collection**.

Each piece in the *Soar Like Never Before* Collection is inspired by the “On Silver Wings” poem. This year’s collection includes accessories and custom-designed jewelry that you can only get by achieving this challenge. Establishing a strong customer base and selling \$600* or more a month in wholesale Section 1 products can help you become a quarterly Star Consultant and so much more.



STAY MOTIVATED! Fill in the butterfly when you achieve each monthly challenge.



JULY
Set Your Sights
on Success!



AUG.
Soar With
Your Story!



SEPT.
Party Like
Never Before!



OCT.
Celebrate Your
True Colors!



NOV.
Glow With
Gratitude.



DEC.
Radiate
Good Cheer!



JAN.
Stay
Powerful!



FEB.
Ascend With
Ambition!



MARCH
Take Flight With
Confidence!



APRIL
Elevate Your
Goals!



MAY
Uphold
the Vision.



JUNE
Aim for Sky-High
Success!

*The order(s) to support the personal retail sales of \$600 or more in wholesale Section 1 products requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts count toward your personal retail sales of \$600 or more in wholesale Section 1 products. You'll receive your monthly reward inside your qualifying order. One reward per achiever each month.

MK®/MARY KAY®/©2023 MARY KAY INC. J2009838 7/23 PRINTED IN U.S.A.

MARY KAY®

STAR CONSULTANT CONTEST



Sapphire Star

\$1800

Sell \$300

Each Week



Ruby Star

\$2400

Sell \$400

Each Week



Diamond Star

\$3000

Sell \$500

Each Week



Emerald Star

\$3600

Sell \$600

Each Week



Pearl Star

\$4800

Sell \$800

Each Week

**QUARTER ENDING
9/15/23**

**QUARTER ENDING
12/15/23**

**QUARTER ENDING
3/15/24**

**QUARTER ENDING
6/15/24**

**ALL STAR
CONSULTANTS
WILL RECEIVE
\$20 SPA/PAMPER
GIFT CARD.**

**ACHIEVE STAR
CONSULTANT ALL
4 QUARTERS AND
RECEIVE A \$20
SP/PAMPER GIFT
CARD!**

*Recruiter's name goes
into drawing!*



**5 New Unit
Millionaires in a
Calendar Month!**

*Foster Grant cause
your future is so
bright you are
gonna have to wear
shades!*



Margaret Baros
Sales Director
91 Ward Rd
Yoakum, TX 77995
Cell 361-550-5658
margarefbaros@gvec.net

Emerald



Cadillac®
XT5 Premium Luxury



Premier Club
Equinox 2FL



Grand Achiever
Trax LS

