

August 8, 2024

Margaret's

Millionaires

**The Millionaire Unit
#8908**

**GRAND ACHIEVER
UNIT**

Emerald Seminar

STATE OF THE UNIT

Retail \$16,386.50

**A 3.6% increase
from 7/23.**

**Unit Size 64 active,
An increase of 10.3%
from 7/23**

This is as of 7/31/24.



**JULY
RESULTS**



Margaret Baros,

Sales Director

Cell 361-550-5658

margaretbaros@gvec.net

91 Ward Rd

Yoakum, TX 77995-5603

Hello Millionaires,

AUGUST, Let's Amp up August!

A - Activate yourself or IPA's (income producing activities)!

U - Unit, you are part of a Unit of people who support you, participate!

G - Go for it! Yes you can!

**U - USA - We are the land of opportunity, someone needs this
opportunity, share it and be Blessed.**

S - Smile all the time and be grateful!

You will attract others, also ask!

T - Today not tomorrow! To do list! Be Terrific!

**Love,
Margaret**



New Consultant

From

Recruiter

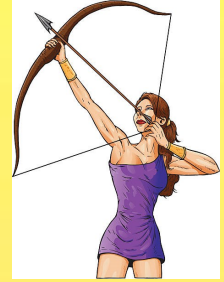
Vickey Ellis

Corpus Christi, TX

Dellene Clark



On Target Star Consultants 6/16/24 thru 9/15/24



Consultant	Has In	Needs for Sapphire
Jana Guajardo	\$2,866.55	\$133.45 / Diamond
Margaret Baros	\$2,454.10	\$545.90 / Diamond
Rennie Brigman	\$1,586.50	\$213.50
Dellene Clark	\$1,538.30	\$261.70
Rhonda Mahon	\$715.50	\$1,084.50
Therese Ferry	\$708.00	\$1,092.00
Sue Capps	\$474.50	\$1,325.50
Deborah Larson	\$432.50	\$1,367.50
Michelle Wood	\$427.50	\$1,372.50
Sarah Pelletier	\$420.00	\$1,380.00
Louise Witte	\$407.50	\$1,392.50
Lori Cruz	\$393.00	\$1,407.00
Janie Moran	\$337.95	\$1,462.05
Jamie Pruitt	\$333.00	\$1,467.00
Lauren Paulk	\$299.00	\$1,501.00
Barbara Kaiser	\$296.50	\$1,503.50
Debra Lindsay	\$284.00	\$1,516.00
Patty Werner	\$280.85	\$1,519.15
Codi Konesheck	\$246.75	\$1,553.25
Sandra Morkovsky	\$233.00	\$1,567.00
Yolanda Deauzat	\$229.00	\$1,571.00
Abigail Sager	\$226.20	\$1,573.80
Karen Washington	\$225.50	\$1,574.50
Courtney Allen	\$150.00	\$1,650.00
Rachel Huff	\$101.00	\$1,699.00
Taylor Williams	\$80.00	\$1,720.00
Jennifer Hahn	\$34.00	\$1,766.00

JULY

DELLENE CLARK

Wholesale Queen



Dellene Clark	\$748.40
Rhonda Mahon	\$715.50
Therese Ferry	\$708.00
Rennie Brigman	\$706.00
Jana Guajardo	\$705.55
Lori Cruz	\$393.00
Jamie Pruitt	\$333.00
Barbara Kaiser	\$296.50
Debra Lindsay	\$284.00
Sue Capps	\$237.50
Sandra Morkovsky	\$233.00
Yolanda Deauzat	\$229.00
Deborah Larson	\$206.50
Courtney Allen	\$150.00
Louise Witte	\$141.50
Lauren Paulk	\$30.00
Margaret Baros	\$2,040.10

SEMINAR YTD

Court of Sales Scoreboard
July 1, 2024 - June 30, 2025
as of 7/31/24

Rhonda Mahon	\$1,547.00
Dellene Clark	\$1,534.00
Jana Guajardo	\$1,454.00
Therese Ferry	\$1,416.00
Rennie Brigman	\$1,412.00
Lori Cruz	\$786.00
Jamie Pruitt	\$666.00
Barbara Kaiser	\$593.00
Debra Lindsay	\$568.00
Sue Capps	\$475.00
Sandra Morkovsky	\$466.00
Yolanda Deauzat	\$458.00
Deborah Larson	\$413.00
Louise Witte	\$283.00
Courtney Allen	\$150.00
Lauren Paulk	\$60.00
Margaret Baros	\$4,105.00



JULY
Court of Sharing
Dellene Clark 1



JULY

STATE QUEENS

Texas - Dellene Clark
 Utah - Debra Lindsay
 Tennessee - Louise Witte

YTD Court of Sharing
as of 7/31/24

July 1, 2024 - June 30, 2025



Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com! Quick & Easy!

Get the recognition you deserve!

~Sales 7/2/24 through 8/4/24~

Facials



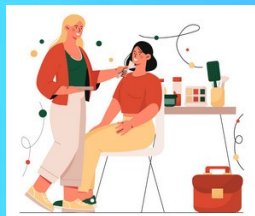
Trunk Shows & Open Houses are Great
for large groups to see and touch
products!



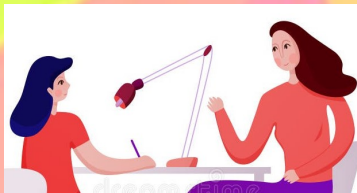
Classes On the Go
Website PCP

Skin Care Classes

(3 to 6 Makeovers at a time)



INTERVIEWS



SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin Lips set



Information Hotline

(641) 715-3800 ext.

769643# The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.

JULY



\$100 or more Retail Sales
before tax. Let Margaret
know and you will be recog-
nized in the newsletter.
Everyone is a Winner!

DELLENE CLARK - 12 Grand Days,
2 Skin Care Sets Sold

PCP

Dellene Clark - \$98

Ami Parbs - \$119

FACIAL

Ami Parbs—\$60

WEB

Ami Parbs - \$268, \$819,
\$178, \$157

REORDERS

Ami Parbs - \$40, \$209

Millionaire Teams

STAR TEAM BUILDERS

Rennie A. Brigman

A2 Lauren E. Paulk
A3 Deborah J. Larson
A3 Heather L. Lopez
A3 Karen Williams
I1 Sabrina Matthews
I1 Lisa Vang
I2 Courtney L. Allen
I2 Lisa D. Crumley
I2 Regina A. Roberts
I3 Stacie Morneau
I3 Liza West
T1 Heather DeVore
T5 Ivonne Maxwell



Dellene Clark

A1 Lori R. Cruz
A2 Janie Moran
A3 Ruth C. Johnston
N1 Vickey M. Ellis
N2 Taylor N. Williams
T5 Kelly L. Aguayo



Jana L. Guajardo

A1 Therese M. Ferry
A2 Karen L. Washington
A3 Jennifer M. Hahn
A3 Lucia Martinez
I2 Sandy Miller
T5 Kylie F. Grahmann
T7 Karen A. Filip



Louise Witte

A1 Barbara A. Kaiser
A2 Joycelynn Arnold
A3 Kendra L. Wenske
T2 Evelyn A. Velek



COMMISSION CHECKS



<u>Name</u>	<u>%</u>
Lori Cruz	4
Jana Guajardo	6
Dellene Clark	6
Rennie Brigman	6
Deborah Larson	4
Louise Witte	4
Patty Werner	4
Margaret Baros	9

Senior Consultants

Lori R. Cruz

A1 Rhonda K. Mahon
A3 Amber N. Reynolds-Bravo
I2 Lori M. Sarvis
T5 Jennifer C. Boatwright

Therese M. Ferry

A2 Kristy Svec
I1 Janna Driskell

Teri M. Lane

A2 Louise Witte
T1 Christina D. Cox

Deborah J. Larson

A1 Jamie N. Pruitt

Patty A. Werner

A1 Sandra K. Morkovsky
T5 Nina M. Blaschke

Medal Program

GOLD MEDAL - 5 recruits in one month

SILVER - 4 recruits in one month

BRONZE - 3 recruits in one month

Earn bracelet with first medal.



JULY WINNERS
POWER YOUR SALES

Margaret Baros \$2,040.10
Dellene Clark \$748.40
Rhonda Mahon \$715.50
Therese Ferry \$708.00
Rennie Brigman \$706.00
Jana Guajardo \$705.55



Website

Memberships

Vickey Ellis

Therese Ferry

Taylor Williams

Jana Guajardo

Laura Crafton

Rhonda Mahon

Rennie Brigman

Teri Lane

Lori Sarvis

Kathy Stuehrenberg

Melissa Downs

Michelle Wood

Margaret Baros

Lori Cruz

Sue Capps

Louise Witte

Deborah Larson



Preferred Customer
Program

SUMMER PARTICIPANTS

Margaret Baros
Rennie Brigman
Dellene Clark
Lori Cruz
Deborah Larson
Sue Capps
Louise Witte
Lynette Smith

JULY
CREAM OF THE
CROP

QUEEN BEES

DELLENE CLARK
RHONDA MAHON
THERESE FERRY
RENNIE BRIGMAN
JANA GUAJARDO

BABY BEES

LORI CRUZ
JAMIE PRUITT
BARBARA KAISER
DEBRA LINDSAY

Thanks to ALL the IN
TOUCH members of
our Unit!

55 consultants in
the
Millionaire Unit have
a Mary Kay In Touch
FREE site!

Happy Birthday

SEPTEMBER

Happy MK Anniversary

Name Birthday

Sue Capps **4**
Tami Raabe **6**
Michelle Wood **11**
Jennifer Hahn **13**
Lucia Martinez **16**
Rachel Huff **23**

News to Share... email to:

margaretbaros@gvec.net



PRAYERS FOR...

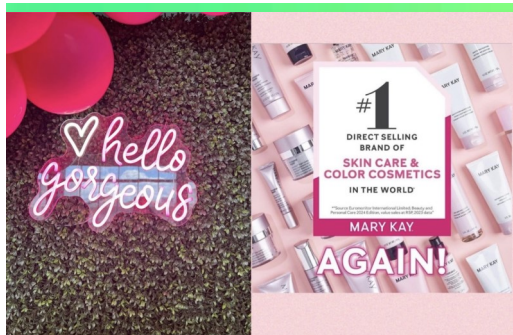
Lori Cruz family for the loss of dear friend Darlene.

Jacque Kuntschik as she prepares for ankle replacement surgery 8/19.

Name Years

Sherrie Searle **34**
Teri Lane **31**
Yolanda Resendez **20**
Rachel Huff **17**
Sue Capps **8**
Donna Dodson **5**
Jamie Pruitt **2**
Tami Raabe **1**
Kylie Grahmann **1**
Jennifer Boatwright **1**
Marie Metting **1**





Seminar 2024 *Margaret's Millionaires*

Dellene Clark Queen

- *Mary Kay Nat. Area Princess Court
- *Unit Queen of Sales
- *Unit Queen of Production (WAS)
- *4 Quarter Star
- *Soar Challenge 12 months
- *16% Improvement
- *19 x Star Consultant
- *Star Team Builder
- *Seminar Attendee



Jana Guajardo

- *Mary Kay Nat. Area Princess Court
- *Runner Up Queen of Unit Sales
- *4 Quarter Star Consultant
- *Soar Challenge 12 Months
- *58 x Star Consultant
- *Star Team Builder
- *Seminar Attendee



Jana Guajardo -
"Want to be more intentional, Customer follow up, postcards, etc...!"

Dellene Clark -
"All great! 4 hour Consultant day, learn Social Media."

Rennie Brigman



- *#3 Unit Court of Sales
- *Star Consultant
- *Soar Challenge Achiever
- *81 x Star Consultant
- *Team Leader

Lori Cruz



- *#4 Unit Sales
- *Most Unit Recruits
- *Most Improved 619%
- *Star Consultant
- *Soar Challenge Achiever
- *2 x Star Consultant
- *Senior Consultant
- *Seminar Attendee

Sue Capps



- *#5 Unit Sales
- *Recruiter
- *1 x Star Consultant



Deborah Larson

- *#6 Unit Sales
- *Recruiter
- *1 x Star Consultant



Michelle Wood

- *#7 Unit Sales
- *3 x Star Consultant
- *Soar Challenge Achiever
- *Senior Consultant



Teri Lane

- *#8 Unit Sales
- *Senior Consultant
- *54 x Star Consultant



Therese Ferry

- *#9 Unit Sales
- *Senior Consultant
- *Soar Challenge Achiever
- *20 x Star Consultant



Louise Witte

- *#10 Unit Sales
- *Senior Consultant
- *79 x Star Consultant

Thank you for being in our life!

11. Melissa Downs -
Soar Challenge Achiever
12. Patty Werner -
20 x Star Consultant
Senior Consultant
13. Virgi Ferrell
14. Donna Dodson
15. Lisa Vang
16. Karen Washington
17. Kendra Wenske
18. Kimberly Saddler -
3 x Star Consultant
19. Summer Rice
20. Yolanda Resendez -
5 x Star Consultant

Thank you for being in our life!

21. Amber Reynolds-Bravo -
Soar Challenge Achiever
22. Rachel Huff
23. Karen Williams
24. Lauren Paulk
25. Cindy Faulkner
26. Joycelynn Arnold -
1 x Star Consultant
27. Jennifer Boatwright
28. Sandra Morkovsky
29. Rhonda Mahon -
Soar Challenge Achiever
30. Lisa Crumley -
3 x Star Consultant
31. Debra Lindsay -
1 x Star Consultant
32. Sabrina Matthews
33. Kristy Svec
34. Lynette Smith
36. Jennifer Hahn -
6 x Star Consultant
37. Courtney Allen
38. Heather DeVore
39. Heather Lopez
40. Abigail Sager

**Seminar quote from
Rhonda Mahon - "Repeat
- Book, Coach, Sell,
Recruit!"**

*Thank you
for being in
our life!*

41. Brenda Addley
42. Tami Raabe
43. Jamie Pruitt
44. Sarah Pelletier
45. Brandi Gayle -
1 x Star Consultant
46. Sherrie Searle
47. Sandy Miller
48. Ruth Johnston
49. Laura Crafton
50. Cindy Valenzuela
51. Regina Roberts
52. Kathryn Urbanic
53. Margaret Steuber
54. Barbara Kaiser
55. Linda Koehler
56. Rebecca Murray
57. Shirley Vallier
58. Janie Moran
59. Evelyn Velek
60. Julie Enriquez
61. Lucia Martinez
62. Karen Filip
63. Codi Konesheck
64. Yolanda Deauzat
65. Jacque Kuntschik
66. Ruth Carter
67. Gaylinn Frandsen
68. Kelly Aguayo
69. Ivonne Maxwell
70. Nina Blaschke
71. Joan Goodrich
72. Monica Rubio
73. Amanda Jahn
74. Stacie Morneau
75. Taylor Williams
76. Liza West
77. Andrea Rivas
78. Marie Metting
79. Christina Cox
80. Kylie Grahmann
81. McKenzie Ray
82. Lori Sarvis
83. Kathy Stuehrenberg

REDS



Princess Court



Ami Parbs



- *Queen of Sales, Jo Cotton Unit
- *Mary Kay Area Princess Court
- *4 Quarter Star
- *Soar Challenge 12 Months
- *65 x Star Consultant
- *Seminar Attendee



**Seminar attendee
Ami, Stephanie,
Donna**



PARTY IN PINK



**Party in Pink Seminar attendees
Lori, Dellene, Rhonda, Jana, Margaret**

UNIT AWARDS DINNER at The GOAT!



AWARDS NIGHT





Cream of the Crop

for a \$250 wholesale order or more
each month the PRIZE will be
Gift Cards to collect or
redeem immediately!



The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

Queen Bees \$600 wholesale or more – Beautiful designer jewelry from MK Inc

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**

PEARLS OF SHARING

Necklace, Earrings &
Bracelet



Perfect Start



GRAND DAYS

Let Margaret know when
you sell \$100 retail or
more in a day before tax
and you will be recog-
nized in the newsletter.
Everyone is a winner!

DAILY WINS!

SurPrizes will be sent to YOU!

Grand Days – Sell \$100 retail

Booking a Skin Care Class/Facial

Holding a SCC/Facial

Selling a Mary Kay Skin Care Set

5 New Contacts in a day

Sharing the Opportunity Appointment

Taking a Guest to an Event

**Complete Color Confident
under Education and
earn a pack of Color Look Cards!**

**Complete Skin Care Confident
under Education and earn
Skin Care Samples.**

**Complete Color Confident
under Products and become an Advanced
Color Consultant earn, Color Samples.**

**Complete Legal Education Module
under Education and earn a pack of
Customer Profiles.**

**All Star Consultants each Quarter
\$20 Spa Gift Card**

Year Long Contests will be:

4 Quarter Star Consultant!

**Millionaire Unit Court of Sales
- \$11,000 retail**

**Millionaire Unit Court of Shar-
ing - 5 qualified**

**Millionaire Queen of Retail
Sales - based on WAS**

Most Improved Consultant

CONTESTS

July 1, 2024- June 30, 2025

Seminar Year

Mary Kay National Court of Sales - \$40,000 retail

Mary Kay Area Court of Sales - \$20,000 retail

Millionaire Unit Court of Sales - \$11,000 retail

Mary Kay National Court of Sharing - 24 Qualified Recruits

Mary Kay Area Court of Sharing - 12 Qualified Recruits

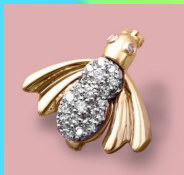
Millionaire Unit Court of Sharing - 5 Qualified Recruits



**Court of
Sales
Radiant Rose
Ring
OR
\$500**

2024 - 2025 MK Queens

Court of Sharing



**Be on the Mary Kay National Court of Sales (\$40,000 retail)
&/or the Mary Kay National Court of Sharing
(24 qualified recruits)**

**Attend Seminar 2023 and YOU will receive
A Night Out on the Town! A Dinner with your Director at a Dallas
hot spot!!**

2024 - 2025 MK - COURT OF SALES CHOICES !

**2024-2025 Millionaire Unit
Court of Sales -**

\$11,000. Retail.

\$25,000. Retail receive \$25.

Gift card also.

\$40,000. Retail, Seminar

**Flat Edge Hoop
Earrings**



**2024-2025 Millionaire Unit
Court of Sharing Prize
5 Qualified**

**Twisted Rope Round
Hoop Earrings**



**New Directors
debuting by 6/30/2025 for
Seminar 2025!
\$50 Gift Card
for Director Supplies**



**4 Quarters of
Star Consultant
2024 - 2025
Seminar Year
\$20 Spa Gift Card**

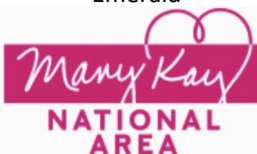


**Power Your
Sales Monthly
Selling Challenge
July 1, 2024**

June 30, 2025

Margaret Baros
Sales Director
91 Ward Rd
Yoakum, TX 77995
Cell 361-550-5658
margaretbaros@gvec.net

Emerald



Grand Achiever



Cadillac®



Premier Club

