

November 6, 2024

*Margaret's
Millionaires*

**The Millionaire Unit
#8908**

**GRAND ACHIEVER
UNIT**

**STATE OF THE
UNIT**

Retail \$109,002.50

**A 48% increase
from 10/23.**

Unit Size 62 active,

**An increase of 5%
from 10/23**

This is as of 10/31/24



New Consultant

Ann Calkins

Ledie Cheramie

Mary Tristan

Kim Williamson

**OCTOBER
RESULTS**



Margaret Baros,

Sales Director

Cell 361-550-5658

margaretbaros@gvec.net

91 Ward Rd

Yoakum, TX 77995-5603



Hello Millionaires!

Welcome to November! How are you so grateful for being an Ind. Mary Kay Beauty Consultant? List your reasons you are so grateful!! List your reasons why you are not building your business like you would like? That could be hard. I know if 20 people came knocking on my door or your door, you and I would be so excited to have that business come out of the blue and be excited and believe we are in the right place!!! The only difference is you have to work to find 20 people to knock on their door or text/call. Be excited as if it would be handed to you, which it will never be handed to you.

"Pray as though everything depends on God.

And work as if everything depends on you."

- Aurelius Augustinus

#youcandoit

Love, Margaret



From

Redlands, CA

Victoria, TX

Victoria, TX

Meyersville, TX

Recruiter

Cindy Faulkner

Rennie Brigman

Margaret Baros

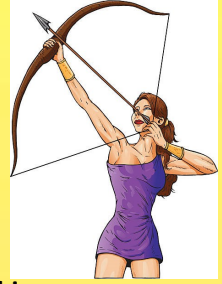
Margaret Baros



On Target Star Consultants

9/16/24 thru 12/15/24

as of 10/31/24



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$2,922.00	\$78 Diamond
Dellene Clark	\$1,654.00	\$146.00
Rennie Brigman	\$1,447.00	\$353.00
Jana Guajardo	\$1,417.50	\$382.50
Lori Cruz	\$1,059.00	\$741.00
Linda Koehler	\$555.00	\$1,245.00
Michelle Wood	\$510.50	\$1,289.50
Teri Lane	\$445.00	\$1,355.00
Yolanda Resendez	\$400.00	\$1,400.00
Therese Ferry	\$399.00	\$1,401.00
Sue Capps	\$391.00	\$1,409.00
Donna Dodson	\$382.50	\$1,417.50
Louise Witte	\$315.00	\$1,485.00
Kimberly Saddler	\$288.50	\$1,511.50
Virgi Ferrell	\$286.00	\$1,514.00
Janna Driskell	\$260.00	\$1,540.00
Rhonda Mahon	\$253.00	\$1,547.00
Mary Tristan	\$247.75	\$1,552.25
Sabrina Matthews	\$243.50	\$1,556.50
Julie Enriquez	\$233.00	\$1,567.00
Cindy Faulkner	\$230.00	\$1,570.00
Kathryn Urbanic	\$229.00	\$1,571.00
Sandra Morkovsky	\$228.00	\$1,572.00
Heather Lopez	\$227.00	\$1,573.00
Abigail Sager	\$226.00	\$1,574.00
Laura Crafton	\$225.50	\$1,574.50
Shirley Vallier	\$225.00	\$1,575.00
Rachel Huff	\$151.00	\$1,649.00
Vickey Ellis	\$140.00	\$1,660.00
Heather DeVore	\$134.00	\$1,666.00
Deborah Larson	\$112.00	\$1,688.00
Sherrie Searle	\$78.50	\$1,721.50
Karen Washington	\$70.00	\$1,730.00



OCTOBER DELLENE CLARK

Wholesale Queen



SEMINAR YTD

Court of Sales Scoreboard July 1, 2024 - June 30, 2025 as of 10/31/24

Dellene Clark	\$1,058.50
Rennie Brigman	\$842.00
Lori Cruz	\$734.00
Jana Guajardo	\$705.50
Linda Koehler	\$555.00
Therese Ferry	\$399.00
Louise Witte	\$315.00
Kimberly Saddler	\$288.50
Virgi Ferrell	\$286.00
Janna Driskell	\$260.00
Rhonda Mahon	\$253.00
Mary Tristan	\$247.75
Sabrina Matthews	\$243.50
Julie Enriquez	\$233.00
Cindy Faulkner	\$230.00
Kathryn Urbanic	\$229.00
Sandra Morkovsky	\$228.00
Abigail Sager	\$226.00
Shirley Vallier	\$225.00
Donna Dodson	\$221.50
Rachel Huff	\$151.00
Teri Lane	\$118.50
Deborah Larson	\$112.00
Heather DeVore	\$76.00
Vickey Ellis	\$40.00
Sue Capps	\$30.00
Margaret Baros	\$2,026.00

Dellene Clark	\$9,683.00
Rennie Brigman	\$7,626.00
Jana Guajardo	\$7,209.00
Lori Cruz	\$5,489.00
Therese Ferry	\$3,360.00
Rhonda Mahon	\$2,647.00
Deborah Larson	\$2,308.00
Louise Witte	\$2,270.00
Linda Koehler	\$2,220.00
Donna Dodson	\$1,684.00
Kimberly Saddler	\$1,646.00
Sandra Morkovsky	\$1,492.00
Sue Capps	\$1,485.00
Teri Lane	\$1,461.00
Cindy Faulkner	\$1,376.00
Rachel Huff	\$1,246.00
Virgi Ferrell	\$1,144.00
Janna Driskell	\$1,040.00
Michelle Wood	\$1,021.00
Mary Tristan	\$991.00
Sabrina Matthews	\$974.00
Vickey Ellis	\$954.00
Sherrie Searle	\$945.00
Julie Enriquez	\$932.00

Kathryn Urbanic	\$916.00
Abigail Sager	\$904.00
Shirley Vallier	\$900.00
Sarah Pelletier	\$840.00
Yolanda Resendez	\$800.00
Christina Cox	\$720.00
Heather DeVore	\$676.00
Jamie Pruitt	\$666.00
Jacque Kuntschik	\$619.00
Karen Washington	\$608.00
Barbara Kaiser	\$593.00
Monica Rubio	\$577.00
Debra Lindsay	\$568.00
Kendra Wenske	\$559.00
Karen Williams	\$550.00
Patty Werner	\$512.00
Lynette Smith	\$501.00
Yolanda Deauzat	\$458.00
Amber Reynolds-Bravo	\$451.00
Laura Crafton	\$451.00
Lucia Martinez	\$451.00
Courtney Allen	\$150.00
Lauren Paulk	\$60.00
Melissa Downs	\$42.00
Margaret Baros	\$21,174.00

OCTOBER Court of Sharing

Rennie Brigman	1
Cindy Faulkner	1
Margaret Baros	2



YTD Court of Sharing as of 10/31/24

July 1, 2024 - June 30, 2025

Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com! Quick & Easy!

Get the recognition you deserve!

~Sales 10/6/24 through 11/2/24~

Facials



Trunk Shows & Open Houses are Great
for large groups to see and touch
products!



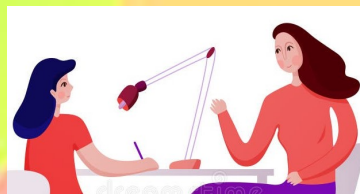
Classes On the Go
Website PCP

Skin Care Classes

(3 to 6 Makeovers at a time)



INTERVIEWS



Reorders

SKIN CARE SETS

TimeWise Repair

TimeWise 3D Miracle Set

TimeWise 3D Ult. Mir. Set

Botanical Effects

Clearproof

Mary Kay Naturally

MK Men Skin Care

Microdermabrasion Plus

Satin Hands Pampering Set

Satin Lips set



Information

Hotline

(641) 715-3800 ext.

769643# The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.

OCTOBER



\$100 or more Retail Sales
before tax. Let Margaret
know and you will be recog-
nized in the newsletter.
Everyone is a Winner!

DELLENE CLARK - 2 Grand Days

VICKEY ELLIS - 1 Grand Day

PCP

Dellene Clark \$1,192

ON THE GO

Ami Parbs \$56

FACIAL

Dellene Clark \$90

Ami Parbs \$215

Class

Dellene Clark \$70

WEB

Ami Parbs \$58, \$66

Reorders

Dellene Clark \$228

Millionaire Teams

STAR TEAM BUILDERS

Rennie A. Brigman

A1 Sabrina Matthews
A2 Deborah J. Larson
A3 Heather DeVore
A3 Karen Williams
I2 Lauren E. Paulk
I3 Heather L. Lopez
N1 Ledie Cheramie
T1 Lisa Vang
T2 Courtney L. Allen
T2 Lisa D. Crumley
T2 Regina A. Roberts
T3 Stacie Morneau
T3 Liza West



Jana L. Guajardo

A1 Therese M. Ferry
A2 Lucia Martinez
A3 Karen L. Washington
I3 Jennifer M. Hahn
T2 Sandy Miller



SENIOR CONSULTANTS

Sue Capps

A1 Shirley S. Vallier
A3 Donna S. Dodson

Dellene Clark

A1 Lori R. Cruz
A3 Vickey M. Ellis
I2 Janie Moran
I2 Taylor N. Williams
I3 Ruth C. Johnston

Lori R. Cruz

A1 Rhonda K. Mahon
A3 Amber N. Reynolds-Bravo
T2 Lori M. Sarvis

SENIOR CONSULTANTS

Therese M. Ferry

A1 Janna Driskell
I2 Kristy Svec

Teri M. Lane

A1 Louise Witte
A3 Christina D. Cox

Patty A. Werner

A1 Sandra K. Morkovsky

Louise Witte

A3 Kendra L. Wenske
I1 Barbara A. Kaiser
I2 Joycelynn Arnold
T5 Evelyn A. Velek

COMMISSION CHECKS



<u>Name</u>	<u>%</u>
Dellene Clark	4
Sue Capps	4
Rennie Brigman	6
Jana Guajardo	6
Teri Lane	4
Therese Ferry	4
Lori Cruz	4
Patty Werner	4
Margaret Baros	13

CAREER CONFERENCE

Mark your calendars for Career Conference 2025, taking place in 12 cities over three weekends in March 2025.

March 14-15, 2025

*Milwaukee, Wis.

Orlando, Fla. (Spanish interpretation will not be provided.)

Santa Clara, Calif. (Spanish interpretation provided)

March 21-22, 2025

Allen, Texas (streamed for General Session Viewing and Spanish interpretation will be provided.)

Charlotte, N.C. (Spanish interpretation provided)

Ft. Lauderdale, Fla. (Spanish-taught only)

*Portland, Ore.

March 28-29, 2025

Anaheim, Calif. (Spanish-taught only)

*Baltimore, Md.

*Columbus, Ohio

*Kansas City, Mo.

Round Rock, Texas (Spanish-taught only)

*Spanish interpretation provided if a minimum of 200 headsets are met.



Medal Program

GOLD MEDAL - 5 recruits in one month

SILVER - 4 recruits in one month

BRONZE - 3 recruits in one month

Earn bracelet with first medal.



**OCTOBER
POWER YOUR SALES**

WINNERS

**Margaret Baros
Dellene Clark
Rennie Brigman
Lori Cruz
Jana Guajardo**



**Website
Memberships
Mary Tristan
Lori Cruz
Sue Capps
Louise Witte
Dellene Clark
Shakea Boston
Vickey Ellis
Therese Ferry
Taylor Williams
Jana Guajardo
Laura Crafton
Rhonda Mahon
Rennie Brigman
Teri Lane
Michelle Wood
Margaret Baros**



WINTER LOOK BOOK WINNERS

**Rennie Brigman Dellene Clark
Lori Cruz Deborah Larson
Sue Capps**



**OCTOBER
STATE QUEENS**

**Texas - Dellene Clark
Tennessee - Louise Witte
California - Cindy Faulkner
Utah - Rachel Huff**

**Preferred Customer
Program**

WINTER PARTICIPANTS

**Margaret Baros
Rennie Brigman
Dellene Clark
Lori Cruz
Deborah Larson
Sue Capps
Vickey Ellis
Donna Dodson
Lynette Smith**

**OCTOBER
CREAM OF THE CROP**

GRAND QUEEN BEE

Dellene Clark

QUEEN BEES

**Rennie Brigman
Lori Cruz
Jana Guajardo**

WORKER BEE

Linda Koehler

BABY BEE

**Theresa Ferry
Louise Witte
Kimberly Saddler
Virgi Ferrell
Janna Driskell
Rhonda Mahon**

**Thanks to ALL the IN
TOUCH members of
our Unit!**

**53 consultants in
the
Millionaire Unit have
a Mary Kay In Touch
FREE site!**

Happy Birthday

DECEMBER

Happy MK Anniversary

Name Birthday

Dellene Clark	2
McKenzie Ray	7
Joycelynn Arnold	10
Margaret Steuber	12
Amanda Jahn	14
Janna Driskell	18
Joan Goodrich	23
Rennie Brigman	30

News to Share... email to:

margaretbaros@gvec.net



Way to go Mary Tristan on a successful and fun Debut!!! Congratulations!

Name Years

Joycelynn Arnold	18
Summer Rice	5



Always Celebrate! Reds are invited to our

Director Meeting every other month!!!

Meet Slim! Rennie and Slim stopped by for a long, overdue visit! Bennie grilled



*New Ind. Mary Kay
Sr. Consultant*

Cindy Faulkner





Cream of the Crop

for a \$250 wholesale order or more
each month the PRIZE will be
Gift Cards to collect or
redeem immediately!



The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

Queen Bees \$600 wholesale or more – Beautiful designer jewelry from MK Inc

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!

Perfect Start



GRAND DAYS

Let Margaret know when
you sell \$100 retail or
more in a day before tax
and you will be recog-
nized in the newsletter.
Everyone is a winner!

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**

PEARLS OF SHARING

Necklace, Earrings &
Bracelet



DAILY WINS!

SurPrizes will be sent to YOU!
Grand Days – Sell \$100 retail
Booking a Skin Care Class/Facial
Holding a SCC/Facial
Selling a Mary Kay Skin Care Set
5 New Contacts in a day
Sharing the Opportunity Appointment
Taking a Guest to an Event

Complete Color Confident
under Education and
earn a pack of Color Look Cards!

Complete Skin Care Confident
under Education and earn
Skin Care Samples.

Complete Color Confidant
under Products and become an Advanced
Color Consultant earn, Color Samples.

Complete Legal Education Module
under Education and earn a pack of
Customer Profiles.

All Star Consultants each Quarter
\$20 Spa Gift Card

Year Long Contests will be:

4 Quarter Star Consultant!

Millionaire Unit Court of Sales
- \$11,000 retail

Millionaire Unit Court of Shar-
ing - 5 qualified

Millionaire Queen of Retail
Sales - based on WAS

Most Improved Consultant

CONTESTS

July 1, 2024- June 30, 2025

Seminar Year

Mary Kay National Court of Sales - \$40,000 retail

Mary Kay Area Court of Sales - \$20,000 retail

Millionaire Unit Court of Sales - \$11,000 retail

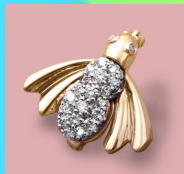
Mary Kay National Court of Sharing - 24 Qualified Recruits

Mary Kay Area Court of Sharing - 12 Qualified Recruits

Millionaire Unit Court of Sharing - 5 Qualified Recruits

2024 - 2025 MK Queens

Court of Sharing



**Be on the Mary Kay National Court of Sales (\$40,000 retail)
&/or the Mary Kay National Court of Sharing
(24 qualified recruits)**

Attend Seminar 2023 and YOU will receive

**A Night Out on the Town! A Dinner with your Director at a Dallas
hot spot!!**

2024 - 2025 MK - COURT OF SALES CHOICES !

**2024-2025 Millionaire Unit
Court of Sales -**

\$11,000. Retail.

**\$25,000. Retail receive \$25.
Gift card also.**

\$40,000. Retail, Seminar

**Flat Edge Hoop
Earrings**



**4 Quarters of
Star Consultant
2024 - 2025
Seminar Year
\$20 Spa Gift Card**



**2024-2025 Millionaire Unit
Court of Sharing Prize
5 Qualified**

**Twisted Rope Round
Hoop Earrings**



**New Directors
debuting by 6/30/2025 for
Seminar 2025!
\$50 Gift Card
for Director Supplies**



**Court of
Sales
Radiant Rose
Ring
OR
\$500**



**Power Your
Sales Monthly
Selling Challenge
July 1, 2024**

June 30, 2025



***Power Your
Sales Monthly
Selling
Challenge
July 1, 2024***

–

June 30, 2025

It's time to unleash gravity-free thinking and turn goal-setting into goal-*getting* with the *Power Your Sales* Monthly Selling Challenge. Each month during the 2024–2025 Seminar year that an Independent Beauty Consultant orders \$700* or more in wholesale Section 1 products, she can earn the monthly reward from the *Power Your Sales* Monthly Selling Challenge. The order(s) can be a single order or cumulative orders of \$700* or more as long as they occur during a single month. Establishing a strong customer base and selling \$700* or more a month in wholesale Section 1 products can help her Power UP her Mary Kay business!

The fabulous monthly rewards can't be found in a store – you can only get them by achieving this challenge

STAR CONSULTANT CONTEST



Sapphire Star

\$1800

Sell \$300

Each Week



Ruby Star

\$2400

Sell \$400

Each Week



Diamond Star

\$3000

Sell \$500

Each Week



Emerald Star

\$3600

Sell \$600

Each Week



Pearl Star

\$4800

Sell \$800

Each Week

QUARTER ENDING

9/15/24

QUARTER ENDING

12/15/24

QUARTER ENDING

3/15/25

QUARTER ENDING

6/15/25

**ALL STAR
CONSULTANTS WILL RE-
CEIVE \$20 SPA/PAMPER
GIFT CARD.**

**ACHIEVE STAR CONSULT-
ANT ALL 4 QUARTERS
AND RECEIVE A \$20
SP/PAMPER GIFT CARD!**

*Recruiter's name goes
into drawing!*



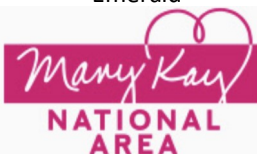
**5 New Unit
Millionaires in a
Calendar Month!**

*Foster Grant cause
your future is so
bright you are
gonna have to wear
shades!*



Margaret Baros
Sales Director
91 Ward Rd
Yoakum, TX 77995
Cell 361-550-5658
margaretfbaros@gvec.net

Emerald



Grand Achiever



Cadillac®



Premier Club

