

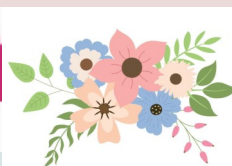


**The Millionaire Unit
#8908
GRAND ACHIEVER
UNIT
Emerald Seminar**



Margaret's Millionaires

**Margaret Baros,
Sales Director
Cell 361-550-5658
margaretbaros@gvec.net
91 Ward Rd
Yoakum, TX 77995-5603**



**STATE OF THE UNIT
Retail \$ 202,328.00
A 7.6 % decrease
from 4/23.
Unit Size 66 active,
A decrease of 7%
from 4/23
This is as of 4/30/24.**

May 6, 2024

APRIL Results



**Emerald
Seminar Dates:**

**Arrive
7/24/2024 -
7/28/2024**

**Please mark
your
calendar!**



Dear Millionaires,

**MAY this be your best month
ever! Celebrate Mary Kay's
Birthday 5/12!**

**Share the opportunity
in honor of our Mary Kay!
The perfect month to
Gold Medal!**

Love, Margaret



New Consultant

From

Recruiter

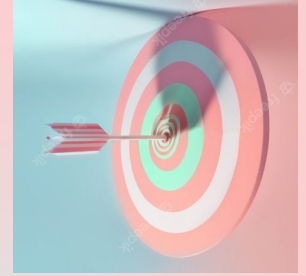
Janie Moran

El Campo, TX

Dellene Clark



On Target Star Consultants 3/16/25 thru 6/15/24 as of 4/30/24



Consultant	Has In	Needs for Sapphire
Margaret Baros	\$2,656.50	\$343.50 for Diamond
Dellene Clark	\$1,400.75	\$399.25
Rennie Brigman	\$1,312.10	\$487.90
Jana Guajardo	\$1,179.40	\$620.60
Lori Cruz	\$1,143.00	\$657.00
Amber Reynolds-Bravo	\$708.50	\$1,091.50
Virgi Ferrell	\$684.00	\$1,116.00
Teri Lane	\$563.00	\$1,237.00
Sue Capps	\$451.50	\$1,348.50
Sabrina Matthews	\$412.00	\$1,388.00
Michelle Wood	\$403.50	\$1,396.50
Karen Washington	\$361.50	\$1,438.50
Lisa Vang	\$351.00	\$1,449.00
Deborah Larson	\$329.50	\$1,470.50
Brenda Addley	\$314.00	\$1,486.00
Patty Werner	\$309.00	\$1,491.00
Louise Witte	\$290.00	\$1,510.00
Kendra Wenske	\$287.50	\$1,512.50
Sandy Miller	\$265.50	\$1,534.50
Kathryn Urbanic	\$263.50	\$1,536.50
Lynette Smith	\$254.50	\$1,545.50
Rebecca Murray	\$254.10	\$1,545.90
Regina Roberts	\$252.50	\$1,547.50
Janna Driskell	\$242.00	\$1,558.00
Courtney Allen	\$240.00	\$1,560.00
Sandra Morkovsky	\$236.00	\$1,564.00
Shirley Vallier	\$231.00	\$1,569.00
Rachel Huff	\$226.00	\$1,574.00
Melissa Downs	\$172.00	\$1,628.00
Donna Dodson	\$163.00	\$1,637.00
Brandi Gayle	\$46.00	\$1,754.00
Therese Ferry	\$44.00	\$1,756.00
Heather DeVore	\$36.00	\$1,764.00

HAPPY BIRTHDAY
MARY KAY
MAY 12

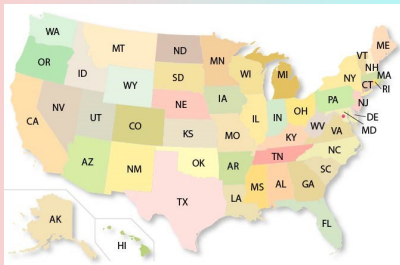




APRIL LORI CRUZ Wholesale Queen



Lori Cruz	\$1,143.00
Amber Reynolds-Bravo	\$708.50
Dellene Clark	\$696.25
Rennie Brigman	\$649.10
Jana Guajardo	\$600.40
Teri Lane	\$563.00
Sabrina Matthews	\$412.00
Michelle Wood	\$403.50
Lisa Vang	\$351.00
Patty Werner	\$309.00
Louise Witte	\$279.00
Lynette Smith	\$254.50
Rebecca Murray	\$254.10
Janna Driskell	\$242.00
Sandra Morkovsky	\$236.00
Karen Washington	\$130.50
Melissa Downs	\$110.00
Deborah Larson	\$38.50
Heather DeVore	\$36.00
Sue Capps	\$10.00
Margaret Baros	\$2,656.50



APRIL STATE QUEENS

Texas - Lori Cruz

Tennessee - Teri Lane

Wyoming - Michelle Wood

APRIL
Court of Sharing
Dellene Clark - 1



SEMINAR YTD Court of Sales Scoreboard July 1, 2023 - June 30, 2024 as of 1 4/30/24

Dellene Clark	\$19,595.00
Jana Guajardo	\$13,966.00
Rennie Brigman	\$12,826.00
Lori Cruz	\$6,150.00
Deborah Larson	\$4,591.00
Sue Capps	\$4,288.00
Therese Ferry	\$4,073.00
Teri Lane	\$4,011.00
Michelle Wood	\$3,689.00
Donna Dodson	\$3,273.00
Louise Witte	\$3,265.00
Melissa Downs	\$3,153.00
Lisa Vang	\$3,136.00
Virgi Ferrell	\$3,101.00
Patty Werner	\$2,995.00
Karen Washington	\$2,554.00
Summer Rice	\$2,534.00
Yolanda Resendez	\$2,405.00
Kendra Wenske	\$2,079.00
Kimberly Saddler	\$1,970.00
Jennifer Boatwright	\$1,739.00
Sandra Morkovsky	\$1,676.00
Amber Reynolds-Bravo	\$1,619.00
Lisa Crumley	\$1,562.00
Debra Lindsay	\$1,546.00
Sabrina Matthews	\$1,523.00
Lynette Smith	\$1,515.00
Janna Driskell	\$1,495.00
Courtney Allen	\$1,493.00
Karen Williams	\$1,475.00
Rachel Huff	\$1,397.00
Cindy Faulkner	\$1,378.00
Lauren Paulk	\$1,307.00

Brenda Addley	\$1,256.00
Tami Raabe	\$1,248.00
Heather DeVore	\$1,233.00
Jamie Pruitt	\$1,221.00
Sarah Pelletier	\$1,216.00
Joycelynn Arnold	\$1,117.00
Sherrie Searle	\$1,099.00
Sandy Miller	\$1,062.00
Kristy Svec	\$1,061.00
Regina Roberts	\$1,010.00
Margaret Steuber	\$999.00
Barbara Kaiser	\$993.00
Linda Koehler	\$990.00
Rebecca Murray	\$979.00
Heather Lopez	\$938.00
Shirley Vallier	\$924.00
Abigail Sager	\$900.00
Jennifer Hahn	\$890.00
Evelyn Velek	\$789.00
Julie Enriquez	\$731.00
Brandi Gayle	\$699.00
Karen Filip	\$585.00
Yolanda Deauzat	\$558.00
Jacque Kuntschik	\$536.00
Ruth Carter	\$509.00
Gaylinn Frandsen	\$509.00
Kelly Aguayo	\$502.00
Cindy Valenzuela	\$500.00
Ivonne Maxwell	\$500.00
Nina Blaschke	\$490.00
Kathryn Urbanic	\$481.00
Joan Goodrich	\$480.00
Monica Rubio	\$467.00
Amanda Jahn	\$462.00
Stacie Morneau	\$461.00
Ruth Johnston	\$458.00
Margaret Baros	\$49,608.00

YTD Court of Sharing
as of 4/30/24
July 1, 2023 - June 30, 2024

Lori Cruz 3
Margaret Baros 1

Special Recognition

Enter Weekly Accomplishment Sheets online
at www.marykayintouch.com!
Quick & Easy! Get the recognition you deserve!
~Sales 3/31/24 through 5/4/24~



\$100 or more Retail Sales
before tax. Let Margaret know
and you will be recognized in the
newsletter. Everyone
is a Winner!

Facials

Trunk Shows & Open Houses
Great for large groups to
see and touch
products!

Skin Care Classes
(3 to 6 Makeovers at a time)

Classes On the Go
Website PCP



INTERVIEWS



LORI CRUZ - 18
DELLENE CLARK - 6
AMBER REYNOLDS-BRAVO -
5
MICHELLE WOOD - 2
Michelle Wood sold a TWR Set!

PCP

**Dellene Clark - \$236,
\$532, \$16, \$14, \$172**

SKIN CARE SETS

TimeWise Repair
TimeWise 3D Miracle Set
TimeWise 3D Ult. Mir. Set
Botanical Effects
Clearproof
Mary Kay Naturally
MK Men Skin Care
Microdermabrasion Plus
Satin Hands Pampering Set
Satin Lips set



ON THE GO

**Dellene Clark - \$85, \$22
Ami Parbs - \$20**

WEB

**Ami Parbs - \$102, \$150,
\$25, \$146, 26
Dellene Clark \$27, \$25**

CLASSES

**Dellene Clark - \$164
Amber Reynolds-Bravo -
\$563**

REORDERS

**Ami Parbs - \$40, \$46,
\$170, \$94**



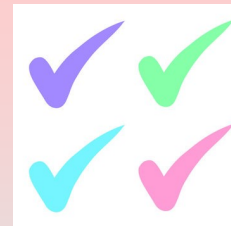
Information Hotline

(641) 715-3800 ext.
769643#

The menu is 1-10,
#1 is for Mary Kay potential
team members and all of us.

Millionaire Teams

COMMISSION CHECKS



Elite Team Leaders

Rennie A. Brigman

A1 Sabrina Matthews
A1 Lisa Vang
A2 Courtney L. Allen
A2 Lisa D. Crumley
A2 Deborah J. Larson
A2 Regina A. Roberts
A3 Heather L. Lopez
A3 Stacie Morneau
A3 Karen Williams
I1 Heather DeVore
I1 Lauren E. Paulk
N3 Liza West
T2 Ivonne Maxwell
T7 Kaye Finch



Star Team Builders

Jana L. Guajardo

A2 Sandy Miller
A2 Karen L. Washington
A3 Therese M. Ferry
T1 Jennifer M. Hahn
T2 Kylie F. Grahmann
T4 Karen A. Filip
T5 Haley D. Cooksey



Name %

Dellene Clark 4
Rennie Brigman 9
Lori Cruz 4
Teri Lane 4
Michelle Wood 4
Therese Ferry 4
Patty Werner 4
Jana Guajardo 4
Margaret Baros 9

Senior Consultants

Sue Capps

A2 Shirley S. Vallier
A3 Donna S. Dodson

Dellene Clark

A1 Lori R. Cruz
I3 Ruth C. Johnston
N1 Janie Moran
T2 Kelly L. Aguayo

Lori R. Cruz

A1 Amber N. Reynolds-Bravo
N2 Lori M. Sarvis
T2 Jennifer C. Boatwright

Therese M. Ferry

A1 Janna Driskell
I1 Kristy Svec

Teri M. Lane

A1 Louise Witte
I1 Christina D. Cox
T6 Liggy S. Hansrote

Patty A. Werner

A1 Sandra K. Morkovsky
T2 Nina M. Blaschke

Louise Witte

A2 Kendra L. Wenske
I1 Barbara A. Kaiser
I2 Joycelynn Arnold
I2 Evelyn A. Velek

Michelle L. Wood

A1 Rebecca Murray

Qualified NEW Team Member & YOU
the Recruiter receive personal time
with Maranda!



Medal Program

GOLD MEDAL - 5 recruits in one month
SILVER - 4 recruits in one month
BRONZE - 3 recruits in one month
Earn bracelet with first medal.



soar
like never
before

APRIL SOAR Winners!

**Margaret Baros
Lori Cruz
Amber Reynolds-Bravo
Dellene Clark
Rennie Brigman
Jana Guajardo**

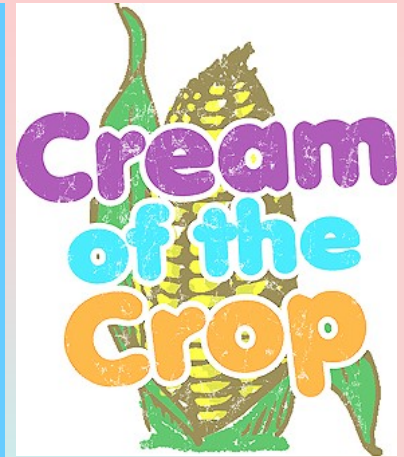
APRIL CREAM OF THE CROP

Grand Queen Bee
LORI CRUZ

Queen Bees
AMBER REYNOLDS-
BRAVO
DELLENE CLARK
RENNIE BRIGMAN
JANA GUAJARDO

Worker Bees
TERI LANE
SABRINA MATTHEWS
MICHELLE WOOD

Baby Bees
LISA VANG
PATTY WERNER
LOUISE WITTE
LYNETTE SMITH
REBECCA MURRAY



Thanks to ALL the **IN TOUCH** members of our Unit!

59 consultants in the Millionaire Unit have a Mary Kay In Touch FREE site!

Preferred Customer Program

**Margaret Baros
Rennie Brigman
Dellene Clark
Lori Cruz
Deborah Larson
Sue Capps
Louise Witte
Lynette Smith**



PCP SUMMER PARTICIPANTS

Website Memberships

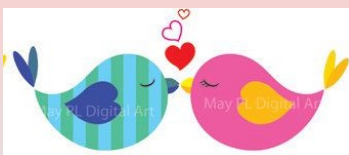
**Rennie Brigman
Teri Lane
Lori Sarvis
Kathy Stuehrenberg
Liza West
Melissa Downs
Michelle Wood
Margaret Baros
Lori Cruz
Sue Capps
Louise Witte
Deborah Larson
Tami Raabe
Dellene Clark
Therese Ferry
Jana Guajardo**



Happy Birthday



JUNE



Happy MK Anniversary

Name **Birthday**

Nina Blaschke 19
Kaye Finch 19
Liggy Hansrote 19

Share your News ...
margaretfbaros@gvec.net

Name **Years**

Kendra Wenske 19
Haley Cooksey 1

A fun breakfast meeting with Lori & Dellene at Emiliano's!

CONGRATULATIONS!!

Congratulations to these ladies for enrolling 30 or more in Summer PCP:

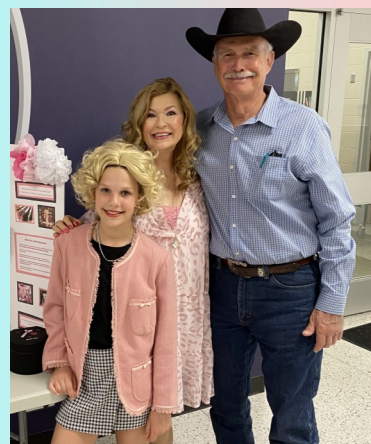
Rennie Brigman	Dellene Clark
Lori Cruz	Deborah Larson
Sue Capps	Louise Witte

Congratulations to LORI CRUZ for earning a second session with Maranda Rains!

Congratulations SUE CAPPs who was going to have to pay income tax for the first time, so they looked at her Mary kay business and claimed what needed to be and she broke even and did NOT have to pay Income Tax!!!



Grand-daughter Camdyn As Mary Kay Ash for her School project!



Girlfriend Sheila Saucedo at Director Meeting!

Millionaire Unit #9 of Top 10 for Central ,TX
Director meeting with Vicki Auth NSD!





GRAND DAYS

Let Margaret know when you sell \$100 retail or more in a day before tax and you will be recognized in the newsletter.

Everyone is a winner!

Cream of the Crop

for a \$250 wholesale order or more each month the PRIZE will be Gift Cards to collect or redeem immediately!

The CREAM of the CROP

Grand Queen Bees \$1,000. wholesale or more – Beautiful Jewelry from Mary Kay Inc. + surPrize!

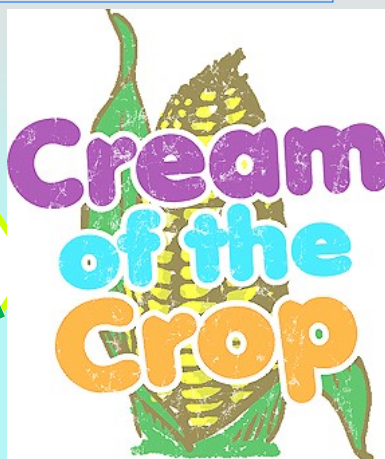
Queen Bees \$600 wholesale or more – Beautiful designer jewelry from MK Inc

Worker Bees \$400 wholesale or more

Baby Bees \$250 wholesale or more.

All Cream of the Crop Consultants are entered into 2 drawings for the month!! Name goes in for orders placed by the 15th of the month. Name gets to stay in the drawing for the end of the month drawing!

Perfect Start



DAILY WINS!

SurPrizes will be sent to YOU!
Grand Days – Sell \$100 retail
Booking a Skin Care Class/Facial
Holding a SCC/Facial
Selling a Mary Kay Skin Care Set
5 New Contacts in a day
Sharing the Opportunity Appointment
Taking a Guest to an Event

**\$500 weeks, reinvest
\$1,000 + \$1,000 profit
for you and your family!!!**

PEARLS OF SHARING
Necklace, Earrings &
Bracelet



Complete Color Confident

under Education and
earn a pack of Color Look Cards!

Complete Skin Care Confident

under Education and earn
Skin Care Samples.

Complete Color Confidant

under Products and become an Advanced
Color Consultant earn, Color Samples.

Complete Legal Education Module

under Education and earn a pack of
Customer Profiles.

All Star Consultants each Quarter

\$20 Spa Gift Card



Year Long Contests will be:
4 Quarter Star Consultant!
Millionaire Unit Court of Sales - \$11,000 retail
Millionaire Unit Court of Sharing - 5 qualified
Millionaire Queen of Retail Sales - based on WAS
Most Improved Consultant

CONTESTS

July 1, 2023- June 30,
2024 Seminar Year

Mary Kay National Court of Sales - \$40,000 retail
Mary Kay Area Court of Sales - \$20,000 retail
Millionaire Unit Court of Sales - \$11,000 retail
Mary Kay National Court of Sharing - 24 Qualified Recruits
Mary Kay Area Court of Sharing - 12 Qualified Recruits
Millionaire Unit Court of Sharing - 5 Qualified Recruits



**Court of
Sales
Limitless
Ring
OR
\$500**

2023 - 2024 MK Queens Court of Sharing choices



Be on the Mary Kay National Court of Sales (\$40,000 retail)
&/or the Mary Kay National Court of Sharing (24 qualified recruits)
Attend Seminar 2023 and YOU will receive
A Night Out on the Town! A Dinner with your Director at a Dallas hot spot!!

2023 - 2024 MK - COURT OF SALES CHOICES !

2023-2024 Millionaire Unit
Court of Sales -
\$11,000. Retail.
\$25,000. Retail receive \$25.
Gift card also.
\$40,000. Retail, Seminar
awards night dinner date!



Layering Necklace



2023-2024 Millionaire Unit
Court of Sharing Prize
5 Qualified
Pendant Necklace

4 Quarters of
Star Consultant
2023 - 2024
Seminar Year
\$20 Spa Gift Card



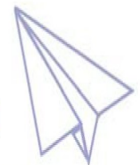
New Directors
debuting by 6/30/2024
for Seminar 2024!
\$50 Gift Card
for Director Supplies

soar
like never
before

CHALLENGE

JULY 1, 2023 - JUNE 30, 2024

Believe in your potential and that all possibilities are within reach, and your Mary Kay business can sparkle with brilliant opportunity! Every party can become a pivotal moment. Every product sale can boost your momentum. And every conversation you have about the flexibility of running a small business can elevate your life in unimaginable ways.



*Time to register for
Emerald Seminar
7/24-7/28!*

Way to go:

Dellene Clark



Margaret Baros

Who is joining us?

*Do it now, you will be
glad you did!*

Who wants to party in Pink?
Seminar 2024
July 24-July 28

**The Race is on and
we are going to
finish it!
Unit Party theme:
The Kentucky Derby**



*This hat with your
pink outfit to
party in pink at
Seminar!*

**Amazon \$30. OR
get free from me
when you and your
team complete a
month \$3,000.**

**Wholesale
production in any
month February,
March, April, May
or June! The
Recruiter Earns!**

Margaret Baros
Sales Director
91 Ward Rd
Yoakum, TX 77995
Cell 361-550-5658
margarefbaros@gvec.net

Emerald



Cadillac®
XT5 Premium Luxury



Premier Club
Equinox 2FL



Grand Achiever
Trax LS

